Special Issue

Behavioral Contract Theory

Message from the Guest Editors

This Special Issue is devoted to contributions at the intersection of contract theory and behavioral economics, broadly defined. Possible topics of interest include, but are not limited to, contracting with non-standard risk and time preferences (e.g., loss aversion, ambiguity aversion, hyperbolic discounting), as well as social preferences (e.g., altruism, fairness, reciprocity); overconfidence and self-esteem concerns; contracting to consumers and exploitative contacting; behavioral foundations of incomplete contracts; among others. We aim to bring together the most recent contributions in this area and welcome theoretical (both pure and applied), experimental, and empirical/field studies on a broad range of topics.

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