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Outline and Impact of Firms Related to the Third Industrial Revolution: Investigation through Big Data

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Abstract: This article is focusing on the dynamism of the Third Industrial Revolution (TIR) in the region Hauts-de-France between 2013 and 2018. Region Hauts-de-France has been a forerunner in setting up a proactive policy in favour of the TIR. It provides a relevant and suitable context for the identification of TIR activities. We assess the job dynamism of the TIR through the implementation of big data methods for the identification of the firms involved in the TIR activities and the collection of firm microlevel data. We provide evidence of the strong dynamism of the TIR activities in a context of weak regional dynamics. We show that the growth in employment arises mainly from renewable energies, positive energy buildings, circular economy and energy efficiency. Future researches are encouraged to investigate the quality of employment and to question the distinctive characteristics of the firms involved in TIR.

Keywords: Third Industrial Revolution; sustainability; growth; jobs; circular economy; function-based product-services systems; renewable energies; positive energy buildings; energy efficiency; mobility



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1. Introduction

Employment growth, or more generally value creation, derived from activities related to the TIR is a sine qua non condition for its strong sustainability. Besides, sustained economic growth and the creation of decent jobs for all make one of the key Sustainable Development Goals (SDG) set out in the United Nations 2030 Agenda for Sustainable Development. In the short term, demonstrating that activities related to the TIR contribute to creating jobs will lead to societal acceptance of the destruction involved in substituting carbon-based technologies, and will foster the investment of innovative firms in these sectors [1]. It is considered by some authors as an effective strategy to revitalise the economy of developed countries and it materialises strong expectations from public policymakers [2–7]. Insofar as the shift toward TRI inevitably comes with job destructions as activities that emit carbon disappear, the question of whether the TIR can lead to net job creation is non-trivial [8]. Despite the importance of job creation related to the TIR, there is some debate about the assessment of its positive impact on net growth in employment. Ref. [8] (Table 1, p. 759) report that empirical studies are not unanimous. Although a majority of studies show positive effects [9–13], others show either a negative [14] or absence of [15] effect on growth in employment. However, recent empirical literature has highlighted more positive effects [2,8]. It should be noted that these studies concern the green economy, which scope goes beyond that of the TIR.

Surprisingly, France has very hardly been studied. Most fall under grey literature and originate from public organisations charged with the transition [16–19] (pp. 21–22 and pp. 81–82). Their results are oftentimes extremely optimistic and based on strong assumptions, such as that of full sectorial and geographical mobility of workers [4,20]. These assumptions, even though they hold little realism, are essential to overcome the difficulty of identifying green organisations and jobs, owing to the mismatch between existing sectoral benchmarks and sustainable activities definitions. The difficulty of identification results from the technophile definition of TIR activities, which does not easily adapt to existing

sectoral codifications [21]. Furthermore, these studies are very rarely specific to the TIR activities. Our methodological approach partially solves this issue in combining big data and legal expertise with a view to gradually identified the firms involved in the TIR activities. From the data collected with businesses, we estimate job creation in a similar fashion as INSEE (Institut National de la Statistique et des Etudes Economiques is the French national office of statistics.) and use the end-sizing method to simplify the comparison of our results with local and national censuses. As [3] advocate, we gradually refined the list of firms from a broad census to those with a core business related to the TIR. From the methodology employed in our research, a precise census of firms involved in the TIR has emerged. This facilitates the way their evolution is to be monitored, the way in which their transition is better supported, and the assessment of its economic performance. It is also still important to better estimate the number of green jobs on the territory to foster the implementation of efficient local strategies—for instance, to adapt regional policies and plans regarding skills [22] (p. 1056). The originality of our paper also lies in our focus on the dynamics of employment growth in firms based on their level of involvement in the TIR fields. To our knowledge, no previous research has led to the microeconomic evaluation of the positive impact of TIR activities on the evolution of job opportunities in France.

Our results confirm that firms focused on TIR saw their dynamics increase between 2013 and 2018 with an average employment growth rate of +17.38 percent in a context of weak regional dynamism (+1.34 percent). This trend is amplified for the firms strongly focused on transitioning with an increase of +21.09 percent. Our analyses are broken down by field of activity and show that the growth is mainly supported by the transition to renewable energies, the development of positive energy buildings and circular economy. Firms focused on the fields of production of energy storage systems, energy internet and function-based product-service systems are harder to identify either because they are at an embryonic stage, or because of the lack of information to qualify their business model (e.g., function-based product-service systems). Finally, the analysis of the situation in the five districts shows that the development of TIR in the Hauts-de-France is homogenous insomuch as no regional specificities can be noticed regarding the various fields. We present the literature review and the research context in Sections 2 and 3, respectively. In Section 4, we explain the methodological approach used to identify firms involved in the TIR activities. Section 5 shows and discusses the regional and national findings, as well as findings for each field. Section 6 discusses the contribution of our method but also its limitations and avenues for future research.

2. Literature Review

The fight against climate change and the transition to a sustainable economy require actions from regions and countries, and international cooperation [6,7,23]. In this perspective, the European Commission is implementing its Green Deal policy with the help of the public authorities and local private actors to come to carbon neutrality by 2050 and to the creation of sustainable economic growth and subsequent job creation. The interest of policy makers for the TIR is enhanced by the fact that the related jobs are expected to be higher skilled [24,25] and not easily relocated [26]. As the growth and composition of employment related to the TIR is intrinsically intertwined with the policy makers' investment, innovation and normalization strategies in green economy [2,8,27,28] probing how the TIR can be a driver of growth and job creation is thus crucial to provide the public policymaker with guidance for these actions.

Numerous studies have supported the idea of positive dynamics that the TIR—and green economy more largely—has on job opportunities in several political and technological contexts. Reference [12] show that the transition towards a zero-carbon energy production in China resulted in 472,000 net jobs gains. Reference [2] assert that the Scottish policy in favour of green economy led to an increase of more than 72,000 jobs between 2011 and 2014. Following [8,21] report that policies in favour of green economy boost innovation and employment in the EU, the US and Japan. In the same geographical area [29,30] the

development of wind power technology has fostered job creation. Conversely, older studies cautiously point to some neutral or negative effects [14,15,31,32].

Even though most of the recent contributions state that the TIR related activities are prone to growth in employment, it is of importance to note that differences in metrics, methods and contexts limit the generalization of the results. First, the estimation of the growth in employment related to the TIR depends on the scope: direct, indirect or induced employment. Direct employment refers to jobs observed in organization in targeted industries, indirect employment concerns subsequent jobs resulting from changing in the targeted industries/organisations and induced employment results from the jobs generated by the activity of both direct and indirect jobs [12]. Secondly, the range of TRI jobs may differ. As in green economy, some authors adopt a purist approach considering the jobs that restoring or preserving environment, while others refer to broader definitions including wider impacts [2,33]. Thirdly, the technological context of implementation of TIR activities and its interaction with regional/national policies is inherently linked with the growth of jobs [2,34,35]. Given the context, the proportion of employment related to conversion, to new or emerging fields or greening of existing skills may differ and may have different impacts on the indirect or induced jobs.

Regarding the specificity of the French technological context—characterized by small renewable but strong nuclear attachments resulting in low carbon emission in energy production [36,37] (France reaches the highest proportion of electricity production from nuclear sources in the world with 77.63%, while it is ranked 60th for the production from the renewable energies excluding hydroelectricity account for 6.2% (Source: WorldBank).)—France provides a relevant context for the analysis of the development of TIR activities. Whereas many contributions focus on the growth associated with the transition in the field of production of energy, the importance of nuclear power plants limit growth potential and implies to consider other aspects of the TIR. Furthermore, France invested of 3.5 € billions between 2013 and 2017 for the transition in the perspective of the creation of 470,000 jobs. Surprisingly, the French dynamic of the TIR has remained relatively unexplored. Most of the analysis of the dynamism of the French job market related to the TIR fall under grey literature and are released organisations in charge of the transition [16–19] (pp. 21–22 and pp. 81–82). Then, the results must be cautiously considered. As ([4], p. 24 in [2]) note *Uncritical acceptance of optimistic estimates of green job growth is especially ill-advised, given that these are typically produced by organizations and groups with a “vested interest in the outcomes”*. Besides, results of these studies are generally extremely optimistic and based on strong assumptions, such as that of full sectorial and geographical mobility of workers [4,20]. The PPEC (“Plan de programmation des emplois et des compétences”) report on the jobs and skills programming plan (PPEC, 2018 pp. 21–22 and pp.81–82) lists 22 studies published between 2010 and 2017. With the exception of the National Treasury (Direction Générale du Trésor) (2010), they all underline the jobs creations. This lack of research arises mainly from the difficulty of identifying firms involved in the TIR activities. Contrasting with Scotland or the US, France did not adopt O*NET classification of green occupations and as the [20] confirms: *“it is proven impossible to identify jobs related to energy transition by mining directly from official classifications based on PCS (jobs and socio-professional categories) or ROME (Operational Directory of Occupations and Jobs), respectively used by INSEE and Pôle Emploi, the French employment agency. The classification of “Familles Professionnelles” (FAP) (professional “families” or groups), built by DARES to bridge the gap between PCS and ROME, is equally unhelpful”*. Hence, the investigation of the TIR dynamism in France requires to produce *ad-hoc* identification criteria. We contribute to the literature on the impact of TIR activities on economic development by both focusing on the specific context of Hauts-de-France and proposing a general method of identification of businesses related to TIR activities.

3. Context of the Research: The Voluntarist Policy of Hauts-De-France Region

We apply the method of identification of TIR-related businesses in Hauts-de-France, that is ranked 12th among 13 regions in terms of GDP per capital, but 5th in number of

inhabitants. Hauts-de-France is the second poorest French region and TIR has been involved in development of entrepreneurship and innovation programs to promote economic growth. Hauts-de-France has been a forerunner in setting up a proactive policy in favour of the TIR. The region, inspired by [38]'s vision, was committed to revitalisation to pursue its industry conversion by favouring "technological and social biodiversity". The objective of the TIR project, launched in 2013 and renamed rev3 in 2015, is to help the transition of economic actors through its support to public, private and citizens' initiatives. The various projects aim to promote connected cities and regions, smart transport, renewable energies, circular economy, the creation of social capital and education to the challenges this societal transformation. This policy translates in the support to and promotion of 5 strategic fields, called "pillars": transitioning to renewable energies, such as wind, solar, geothermal or hydro, developing positive energy buildings, producing energy storage systems, deploying an energy internet and sustainable mobility of people and goods. In addition to these fields, business models are being strengthened: circular economy, function-based product-service systems and energy efficiency [39]. This policy relies also on financial supports to the actor of the TIR and is the most intense in France. For instance, the Region has invested 650 million euros in TIR activities in 2021 to accelerate their development.

Focusing on this regional scale is also relevant with regards to the significance of the role of the territory in the development of sustainable economy [40–45], particularly regarding sustainable mobility of people and goods [46], function-based product-service systems [47] and circular economy [48]. Indeed, their developments rely on the cooperation between a sector or a market's stakeholders and on the intervention of a third party, particularly local public authorities [45].

4. Materials and Methods

The methodological approach relies on massive data collection in order to establish distinctive characteristics of the firms involved in the TIR. The data collection is then recursive and iterative. The data generating process encompasses 3 stages. The first stage aims at delimiting the set of firms involved in the TIR activities. We combine internet webscraping and text-mining on data bases of the Regional Council Hauts-de-France in order to capture these specific firms in a large and non-discriminatory sample. The second stage focuses on the collection of legal information from the firms related to the TIR. This information is the input of the third stage. This latter stage focuses on the estimation of the yearly employment of the firms selected to assess the regional trend of the TIR. The interest of this approach relies on the traceability of the firms, since a detailed list of business units results from the data collection. By contrast with macroeconomic and sectorial simulations, our approach is more prudential because it focuses only on the direct and observable employment. Indirect and induced employment are excluded.

4.1. Stage 1: Limiting the Set of TIR Activities and Identification of the Firms

Most of the data results from internet webscraping and text mining on Regional Council data bases. We also survey professional associations and business clusters to obtain firms lists for each TIR activity. The method of webscraping consists in massive data collection from the internet. Our purpose is to collect specific lists of firms involved in TIR activities in Hauts-de-France. We collect data from 53 sources ranked and categorized given their TIR activity and their relevance (cf. Appendix A-Table A1). The sources are selected with the support of the Mission rev3, the Regional Department of TIR, the Chamber of Commerce and Industry, Ademe, *Hauts-de-France Innovation Development* and the "*Chaire des Explorateurs de la Transition*". We surveyed 40,788 observations including 5546 strongly specialized in TIR activities.

Thanks to the support of the *Centre d'Etude d'Aide à la Décision (CEAD) de Hauts-de-France Innovation Développement (HDFID)*, we perform identification of the firms based on text-mining on the firms' descriptions in the *Applications et Services de Travail en Réseau pour l'Innovation et le Développement Economique (ASTRIDE)* data base. We select the keywords

listed in Appendix A-Table A2 in collaboration with the stakeholders involved in the selection of the sources for the webscraping data collection, *Fonds Régional d'Amplification de la Troisième Révolution Industrielle* (FRATRI) 2020 and Ademe services. As with the webscraping approach, the interest of the text-mining is to identify and propose criteria for the classification of the firms in TIR activities. We have collected 8803 firms on ASTRIDE including 4723 strongly specialized in the TIR.

4.2. Stage 2: Collection of Legal Information

Legal information is required to obtain the number of employees and the financial statements of the firms in financial data bases Diane+ Bureau Van Dijk. At the end of the first stage, 10,159 firms (20 percent of the sample) are not documented. We perform automatic requests on [49–51]. Requests are based on the name of the firms and additional information such as city, phone number and national industry sector classification. At the end of this second stage, 5709 observations over the 49,591, that is to say 11.51 percent of the sample, remain without legal information and cannot be included in the third stage. Nonetheless, it is likely that many of them already taken into account since 34.51 percent of the observations have multiple occurrences. These multiple occurrences in the selected sources are a desirable outcome insofar as it informs on the exhaustiveness of the sample and the strength of the link of the firm with the TIR activities. Since Diane+ provides information on the parent business units of the firm, the number of observations increases to 152,351, but results are only analysed for the “mother house” for which the information is the most complete.

4.3. Stage 3: Data Collection and Estimation of Employment

Two kinds of data are downloaded from the financial databases Diane+ and Astrée provided by Bureau van Dijk: data on the number of employees and standardized accounting statements from 2013 to 2018. When the number of employees is not available, we refer to OLS estimates. We predict the number of employees of the firm with the following regressors: the (i) total salaries in euros and the related (ii) benefits paid by the firm. (iii) The total value of assets reflects the size of the firm likely to modify the distribution of the wages. The (iv) industry sector and (v) period fixed effects are captured by categorical variables. Estimations are performed over 28,309 observations for which the number of employees is documented. We infer the predicted number of employees with accounting data for the rest of the sample. Following INSEE analyses, we assess the average growth in employment relative to 2013 with the end-sizing approach after controlling for modification in the structure of the sample [52]. Results are classified given the TIR activities, the department and for the samples of large and specialized firms.

5. Results

5.1. Employment Growth Related to the TIR in Hauts-De-France

Figure 1 shows the evolution of employment growth in Hauts-de-France in index with fixed base 2013 adjusted to sample attrition. The green and blue lines respectively reflect the evolution of employment in firms with a core business related to the TIR and in our overall sample. These values should be seen in the context of the general employment situation in Hauts-de-France over the same period, shown in the orange dashed line. We find that firms involved in the TIR strongly favour employment dynamics; this result is even more acute for firms with a core business related to the TIR. It is noteworthy that the slowdown observed between 2013 and 2015 in the overall sample can be attributed to the decline in the building and construction industries. As we can observe, employment raised from 2016 partly due to the change in the sample composition. Despite this end-of-period overestimation inherent to this approach, it is worth reminding that our estimation of employment growth is prudential, as only direct job creation is included. Direct employment in firms who did not file their accounts, indirect employment and induced employment are excluded.

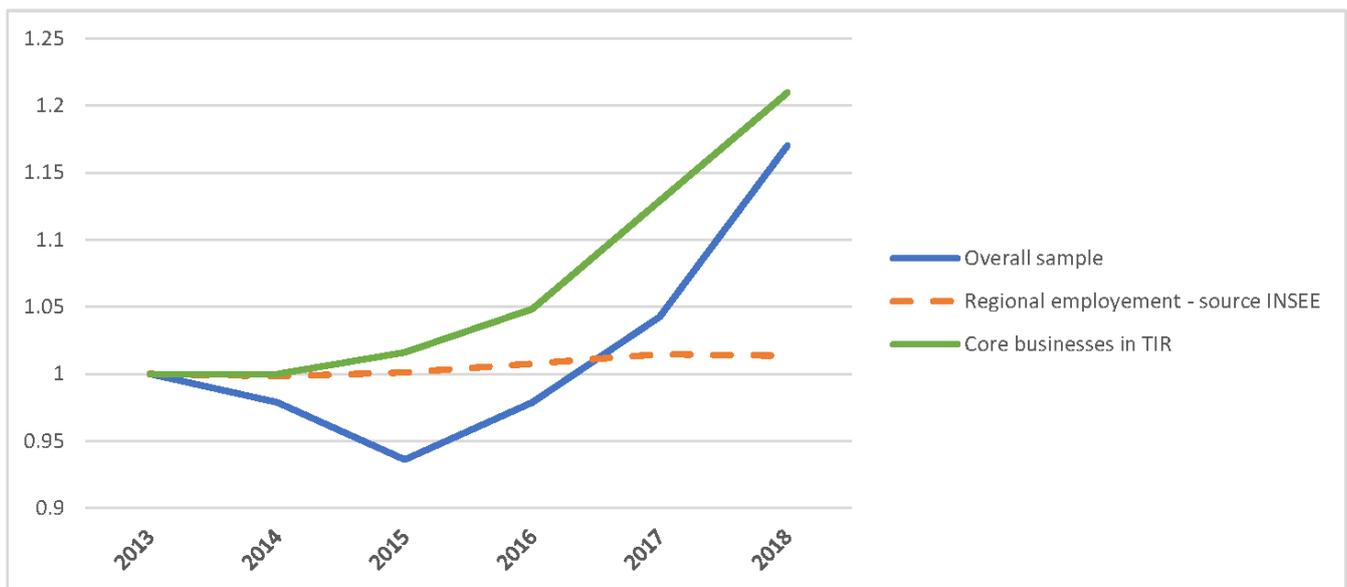


Figure 1. Evolution of employment growth related to TIR in Hauts-de-France between 2013 and 2018 (in base 100 in 2013).

Table 1 shows the evolution of employment growth in firms with a core business related to the TIR and in our overall sample in volume and percent variation compared to the regional situation. We can observe a creation of +26,783 jobs in Hauts-de-France between 2013 and 2018, i.e., a growth of 1.34 percent for all sectors combined. Over the same period, organisations related to the TIR seems to have provided for up to 52,173 new jobs, of which 27,838 were created by firms strongly focused on the TIR activities.

Table 1. Estimation of direct employment growth from 2013 to 2018.

Firms with Core Business Related to the TIR		Overall Sample		INSEE Hauts-De-France—All Sectors ¹	
Jobs	% Var	Jobs	% Var	Jobs	% Var
+27,838	+21.09%	+52,173	+17.38%	+26,783	+1.34%

¹ Net of job destruction. Source: [53].

5.2. Dynamics by Pillar and across Districts

In Table 2, we present the distribution of firms by pillar and districts. The distribution of pillars is illustrated in Figure 2 and Table 3. The distribution of pillars across districts is homogenous. Data collected with our census is in line with the business demographics compiled by the INSEE over the same period. Nord concentrates 42 percent of businesses, Pas-de-Calais 23.8 percent, Oise 13.4 percent, Somme 11 percent and Aisne 9.9 percent. The firms listed fall for the most part into the strategic fields of the transition to renewable energies and the development of positive energy buildings that respectively account for 17.9 percent and 29.36 percent of firms listed. Table 4 shows that, on average, Pillar 1 firms are active in 2825 pillars and that only 2.59 percent of them are exclusively focused on Pillar 1 activities. It is surprising that 69 percent of Pillar 1 firms are also active in Pillar 2 activities, which indicates that these technologies are interrelated. A third of these firms are also active in Pillars 6 and 8. Pillars 1 and 5 are also better represented in the sample of specialised firms than in the overall sample.

Table 2. Distribution of firms by pillar and districts.

Districts	Pillar 1: Transitioning to Renewable Energies: Wind, Solar, Geothermal, Hydro	Pillar 2: Developing Positive Energy Buildings	Pillar 3: Getting Equipped with Energy Storage Systems	Pillar 4: Deploying an Energy Internet	Pillar 5: Sustainable Mobility for People and Goods
Nord	17.99%	28.33%	2.71%	1.67%	5.14%
Pas-de-Calais	19.67%	29.54%	2.05%	0.93%	3.26%
Oise	16.62%	30.12%	0.53%	0.53%	1.71%
Aisne	16.19%	31.11%	0.79%	0.73%	2.02%
Somme	16.82%	30.26%	0.91%	0.96%	2.58%
Region	17.90%	29.36%	1.86%	1.16%	3.62%

Districts	Pillar 6: Circular Economy	Pillar 7: Function- based Product- Service Systems	Pillar 8: Energy Efficiency	Total— Authors’ Calculation	Distribution of Firms— INSEE
Nord	25.22%	1.44%	17.51%	42%	45%
Pas-de-Calais	25.54%	0.83%	18.19%	23.8%	21.4%
Oise	28.53%	0.42%	21.53%	13.4%	14%
Aisne	27.24%	0.64%	21.28%	9.9%	9.1%
Somme	27.04%	0.75%	20.67%	11%	10.5%
Région	26.15%	1.00%	18.96%	100%	100%

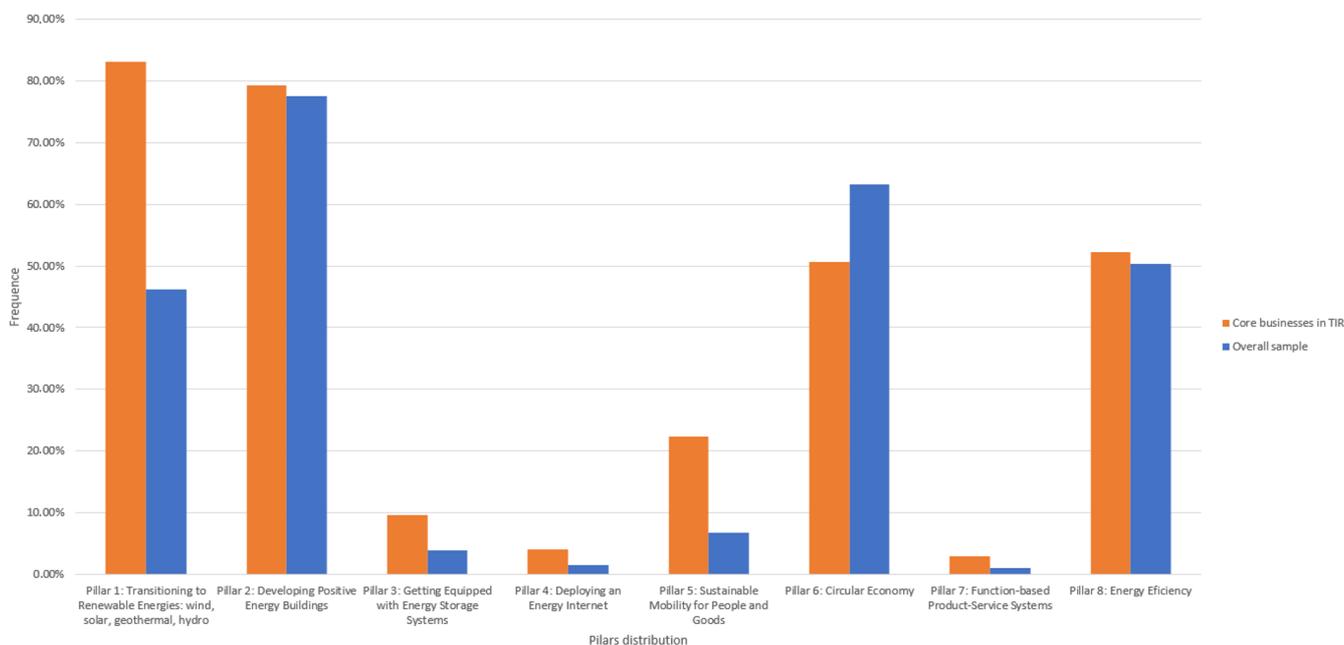


Figure 2. Distribution of activities and employment growth rates from 2013 to 2018.

Table 3. Table of contingency of number of firms by pillar.

	Pillar 1: Transitioning to Renewable Energies: Wind, Solar, Geothermal, Hydro	Pillar 2: Developing Positive Energy Buildings	Pillar 3: Getting Equipped with Energy Storage Systems	Pillar 4: Deploying an Energy Internet	Pillar 5: Sustainable Mobility for People and Goods	Pillar 6: Circular Economy	Pillar 7: Function-Based Product-Service Systems	Pillar 8: Energy Efficiency	Average Annual Number of Firms 2013–2018
Pillar 1	100%	96%	9%	1%	3%	36%	1%	38%	3,601
Pillar 2		100%	5%	1%	1%	64%	1%	64%	4,735
Pillar 3			100%	16%	17%	36%	11%	25%	458
Pillar 4				100%	86%	31%	75%	38%	131
Pillar 5					100%	18%	16%	10%	702
Pillar 6						100%	1%	75%	4,217
Pillar 7							100%	33%	104
Pillar 8								100%	2,618

Table 4. Pillar distribution of direct job creation from 2013 to 2018.

Pillars	Firms with Core Business Related to the TIR		Overall Sample	
	Jobs	% Var.	Jobs	% Var.
Pillar 1	+15,894	25.65%	+21,944	16.48%
Pillar 2	+8357	14.78%	+10,362	7.29%
Pillar 3	+2618	8.97%	+2556	8.66%
Pillar 4	−243	−1.43%	+88	0.51%
Pillar 5	+7167	8.55%	+7277	8.68%
Pillar 6	+17,208	21.17%	+25,048	11.30%
Pillar 7	−1376	−8.97%	−1073	−7.04%
Pillar 8	+6179	16.39%	+1579	2.86%
Total without duplicates	+27,838	+21.09%	+52,173	+17.38%

The cross-sectoral fields that are defined as economic models in rev3 benchmark rate similarly well. Businesses involved in circular economy account for 26.15 percent of the companies listed and the field of energy efficiency accounts for 18.96 percent of the sample. The other fields are conversely largely under-represented, either because they are at an embryonic stage, as for the deployment of an energy internet, or because of the difficulty of identifying which businesses develop operations in some branches of activity, particularly function-based product-service systems.

5.2.1. Analysis of the Dynamics for Each Pillar

For each pillar, employment growth is derived in terms of volume over 2013 to 2018 and in terms of initial job quantity in 2013. Table 4 shows that employment dynamics differ from one pillar to the next. Activities related to transitioning to renewable energies (Pillar 1) and to developing positive energy buildings (Pillar 2) are largely represented in the sample. They generated a creation of +16.48 percent and +7.29 percent jobs respectively. Fields that are under-represented, and particularly “getting equipped with energy storage systems” (Pillar 3), are also growing strongly (+8.66 percent). Pillar 5 (sustainable mobility for people and goods) shows a similar growth rate but is abnormally under-represented with regards to the importance of the transportation industry in Hauts-de-France [54]. This

under-representation results from the difficulty of identifying sustainable businesses in the transportation industry. Among the cross-sectoral pillars, circular economy (Pillar 6) and energy efficiency (Pillar 8) are particularly dynamic with growth rates of 11.30 percent and 2.86 percent observed in the overall sample. However, these dynamics are stronger for companies with a core business directly related to the TIR. In that regard, energy efficiency (Pillar 8) is marked by a growth rate of 16.38 percent. The trend showed for companies with a core business related to the TIR is twice as strong as for the overall sample in the fields linked to Pillars 2, 6 and 8.

5.2.2. Analysis of the Dynamics across Districts

In Table 5, we reported employment dynamics related to the TIR across districts. Regarding job creation, Nord and Pas-de-Calais display stronger dynamics than the South of the region, because of their initial job quantity in 2013 and of the scale of their growth rates.

Table 5. Direct job creation by district in Hauts-de-France from 2013 to 2018 ¹.

Districts	Firms with Core Business Related to the TIR		Overall Sample	
	Jobs	% Var.	Jobs	% Var.
Nord	40,196	24.57%	54,864	8.27%
Pas-de-Calais	31,935	24.18%	45,637	11.01%
Oise	7900	10.89%	−589	−0.25%
Aisne	6542	13.95%	12,014	9.23%
Somme	–	–	–	–

¹ Depending on the number and distribution of firms on the territory, the same business can be listed in several districts. It is impossible to derive regional employment from the sum of employment in each of the region's districts.

We can observe that information related to firms in Somme lacks sufficient data to provide reliable identification of job opportunities in this district. This lack results from voluntary failure from firms to disclose information. The ASTRIDE data base of the Regional Council Hauts-de-France, devoted only to firms located in the former Nord-Pas de Calais territory until 2018, also reports a small number of firms for this district.

6. Discussion

The purpose of this article is to report on job creation generated by the TIR in Hauts-de-France. Our methodological approach enables the listing of firms related to the TIR in view of their analysis. To our knowledge, no previous research has examined the employment dynamics linked to the TIR through microeconomic modelling. We estimate net first job creation linked to the TIR from 2013 to 2018 at +52,173 for a growth of +17.38 percent, while the region counted a mere +26,783 jobs created for a growth of +1.34 percent. The proportion of TIR-related employment in Hauts-de-France would amount to 6.7 percent, i.e., 159,000 jobs. We can observe that this positive trend is stronger for firms classified as “specialised firms”, i.e., as having a core business related to the TIR, with a growth rate of +21.09 percent or 0.805 job created per business per year. The ANOVA test confirms the difference between the two groups (F-value = 2.295 **, *p*-value= 0.0076). This result confirms the link between the development of the TIR and job creation established by academic [8,12,21,29,30] and grey literature [16,17,55].

The study of the dynamics by pillar shows that this strong growth is essentially supported by the transition to renewable energies, the development of positive energy buildings, circular economy and energy efficiency. The dynamism of the field of renewable energy is materialized also by the change in energetic mix. The production of renewable energy was 21.2% in 2019 whereas it was 4.2% in 2013. It substituted partly nuclear production which drop from 80% to 60% in the same period (See [56]). This suggests that these job concerns the emergence of new skills [33]. In the field of circular economy, there is a particularly significant difference between specialized firms (+16.39 percent) and the

overall sample (+2.86 percent). Only firms focused on the fields of energy internet and function-based product-service systems register job destruction. However, these fields are ill-represented in our sample. Surprisingly, the field of sustainable mobility is also under-represented, as Hauts-de-France is considered the third leading region for logistics in France [54]. The main difficulty lies in the absence of criteria differentiating sustainable logistics companies from traditional ones. Examining the distinguishing features of firms involved in sustainable mobility is required to better target censuses, as, following [57], representations of sustainability remain absent or fragmentary among the actors of the sector, all the more so as they cover different realities, depending on the nature of goods and actors concerned [40].

Results also reveal the importance of the local context [40,41,58]. This growth in employment is intrinsically related to the voluntarism of the regional authorities in supporting TIR. Remaining that the Hauts-de-France owns the second biggest nuclear power plant in Europe, the development of renewable energies especially wind energy has only been possible by the public investment and active cooperation with the firm in charge of the production and distribution of electricity. Another evidence of the importance of the local context is observed in the territorial differences. The dynamics by district shows that job creation is stronger in Nord and Pas-de-Calais, which constitute the historical region until 2015. They have benefited to the TIR policy in the early 2010, while the other districts Somme, Oise and Aisne were involved during 2015. These latter districts less exposed to TIR policy exhibit lower rate of growth. The dynamics is uneven in Oise: specialised firms increased employment by +10.89 percent while the overall sample shows sluggish growth (−0.25 percent). We advocate for more contextual analysis of the growth triggered by the TIR. Political and technological contexts set the economic growth potential of the TIR and the sources and the composition of new jobs (conversion, entirely new skills or expansion of existing jobs).

This research provides also a general method of identification of firms related to TIR activities. As many countries, France do not provide green or transition related classification of jobs contrasting with US or Scotland [2]. The bigdata based approach permit to both identify a large number of organizations involved in the TIR, but also to focus on specific subset of more dynamic business unit. It fosters the analysis of alternative metrics of the development of the TIR as well as the growth in fundraising, economic value added or turnover. It is also appropriate to understand the determinants of the success of these organization. Nonetheless, at this stage the method cannot capture precisely the nature and quality of the jobs without combining complementary data collection.

If employment growth is a sign of economic performance, it cannot account for the employment dynamics of the TIR on its own. Further research to investigate the quality of employment [52,59] is needed in order to foster a fair shift to a greener economy [60]. Some questions, such as “*Are these jobs new occupations, changing occupations or occupations developing from pre-existing jobs already linked to the TIR? Is the dynamics inclusive?*” require consideration [2,33,41] to promote understanding and support of the TIR activities. Although there is no unanimously accepted definition of green jobs or TIR today, the identification of skills required by the firms and the quality of jobs created is a question to address to better direct support and to improve the characterisation of the dynamics [33]. A more detailed description of the employment dynamics related to the TIR would require a comparison of the dynamics of shifting actors to that of their competitors who are not involved in sustainable activities. The outcomes of this detailed comparison would contribute to singling out the dynamics specifically related to the TIR in Hauts-de-France, to understanding which business models are attached to these organisations, and to providing local public authorities with decision-making tools. There is a need to mobilize multiple research designs, in particular those based on the collection of primary data, in order to reference this dimension of TIR-related employment. In addition, job creation cannot account for all economic dimensions of the TIR. Other dimensions would require further analysis to measure the success of these firms. Their survival rate, their profitability, the

amount of funds raised, or their innovation potential would provide a more acute view of the economic development of the TIR [44].

7. Conclusions

The purpose of this research is to report on job creation related to the TIR in Hauts-de-France from 2013 to 2018. The proactive policy of Hauts-de-France Regional Council in favour of the TIR since 2013 has fostered a unique context where networks and organisations in charge of the shift are prominent, facilitating the identification of the firms focused on the TIR activities. The originality of our approach is its use of the firms' individual data to facilitate monitoring of the dynamics over time and help targeted interventions from researchers wishing to further explore the profile of these organisations as well as from public authorities involved in supporting and guiding firms in shifting.

We collected a sample of 49,591 entities with their headquarters in Hauts-de-France and established distinctive characteristics of the firms involved in the TIR to create two groups: a large sample of 26,771 firms and a sub-sample of 6403 firms with a core business related to the TIR. Our results show the strong and positive employment dynamics in firms focused on the TIR with an average employment growth rate of +17.38 percent in a context of weak regional growth (+1.34 percent). This trend is amplified for the specialised firms with an increase of +21.09 percent. This growth in employment arises mainly from the fields of the production of renewable energies, positive energy buildings, circular economy and energy efficiency. These results support recent literature on the ability of the TIR at generating economic growth and confirm the importance of the political context in its development even we do not find differences in the composition TIR-related activities among districts.

While it is impossible to study the dimensions of spillover of the TIR entirely at this stage, our research forms a basis for broader and more critical research, particularly regarding the quality of employment created [2,33,59], in order to foster a fair shift to a greener economy [59,60]. Creating new criteria of recognition of firms focused on the TIR and accounting for other dimensions than created value, survival of firms and their degree of innovation in comparison to firms in more traditional sectors are but a few possible avenues for future research. These studies would contribute to better understand the factors fostering economic success of firms focused on the TIR in view of providing better support to their development without supplanting the aim of sustainability.

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Appendix A

Table A1. Breakdown of sources by Pillar.

Pillar 1: Transitioning to Renewable Energies: Wind, Solar, Geothermal, Hydro	Pillar 2: Developing Positive Energy Buildings	Pillar 3: Getting Equipped with Energy Storage Systems	Pillar 4: Deploying an Energy Internet	Pillar 5: Sustainable Mobility for People and Goods	Pillar 6: Circular Economy	Pillar 7: Function- Based Product- Service Systems	Pillar 8: Energy Efficiency
Ademe Club International	Ademe Club International	Ademe Club International	Ademe Club International	Ademe Club International	Ademe Club International	Ademe Club International	Ademe Club International
Ademe-Projets Verts	Ademe-Projets Verts	Ademe-Projets Verts	Ademe-Projets Verts	Ademe-Projets Verts	Ademe-Projets Verts	Ademe-Projets Verts	Ademe-Projets Verts
					Ademe-Repair Café	Ademe-Repair Café	
Alice Alliance	Alice Alliance	Alice Alliance	Alice Alliance		Aquavaley	Club Noé	Alice Alliance
Annuaire Des Diagnostiqueurs Immobiliers	Cd2e	Aphypac	Cncres	Cncres	Eco-Circulaire.Org—Organisations Adhérentes	Cncres	Aquavaley
Aphypac	Enedis	Biogaz Valley	Enedis projets	Pexe	Fibois	Pexe	Biogaz Valley
Aquavaley	Fibois	Cd2e	Gimelec	Projets Rev3	Hydreos	Projets Rev3	Enedis
Biogaz Valley	Afcobois	Enedis projets	Greentech	Reseau Scic	Pexe	Reseau Scic	Fibois
Cd2e	Fédération Nationale Du Bois	Gimelec	Pexe		Projets Rev3		Gimelec
Cerrd	Greentech	Greentech	Pôle Energie Hdf		Rep-Gf—Liste Des Opérateurs Attestés		Greentech
Enedis	Pexe	Pexe	Pole Medee		Reseau Scic		Pôle Energie Hdf
Fimea	Pôle Energie Hdf	Pôle Energie Hdf	Projets Rev3		Sinoe		Pole Medee
Fédération Nationale Du Bois	Projets Rev3	Pole Medee	Reseau Scic		Syderep—Dbps		Projets Rev3
Gimelec	Qualibat	Projets Rev3	Pôlenergie-Adherents		Syderep—Dea		Qualibat
Greentech	Rge	Rs2e			Syderep—Emb		Unités De Méthanisation
Pexe	Reseau Scic	Reseau Scic			Syderep—Piles Et Accumulateurs		Atee Club Biogaz
Pole Dream	Team2	Ufe			Syderep—Pu		Energie2020
Pôle Energie Hdf	Cd2e Acteurs Eco-Construction	Unités De Méthanisation			Syderep—Rep-Deee		Pôlenergie-Methanisation

Table A1. Cont.

Pillar 1: Transitioning to Renewable Energies: Wind, Solar, Geothermal, Hydro	Pillar 2: Developing Positive Energy Buildings	Pillar 3: Getting Equipped with Energy Storage Systems	Pillar 4: Deploying an Energy Internet	Pillar 5: Sustainable Mobility for People and Goods	Pillar 6: Circular Economy	Pillar 7: Function- Based Product- Service Systems	Pillar 8: Energy Efficiency
Pole Medee	Cd2e Entreprises	Cd2e Acteurs Eco-Construction			Syderep— Vhu		Pôlenergie- Adherents
Projets Rev3	Cd2e Laboratoires	Cd2e Entreprises			Team2		Pefc
Rge	Pôlenergie- Adherents	Cd2e Laboratoires			Ufe		
Rs2e	Pefc	Energie2020			Upds		
Reseau Scic		Pôlenergie- Methanisation			Atee Club Biogaz		
Syndicat Energie Renouvelable		Pôlenergie- Adherents			Pefc		
Transition Ecologique Territoires Emplois							
Ufe							
Unités De Méthanisation							
Atee Club Biogaz							
Cd2e Acteurs Eco-Construction							
Cd2e Entreprises							
Cd2e Laboratoires							
Energie2020							
Pôlenergie-Methanisation							
Pôlenergie- Adherents							

Table A2. Key words used in the search on ASTRIDE—Hauts-de-France Innovation Développement.

Pillar 1: Transitioning to Renewable Energies: Wind, Solar, Geothermal, Hydro	Pillar 2: Developing Positive Energy Buildings	Pillar 3: Getting Equipped with Energy Storage Systems	Pillar 4: Deploying an Energy Internet	Pillar 5: Sustainable Mobility for People and Goods	Pillar 6: Circular Economy	Pillar 7: Function- Based Product- Service Systems	Pillar 8: Energy Efficiency
Renewal energies	Positive energy buildings	Energy storage	Energy Internet	Mobility of people and goods	Circular economy	Product- service system	Energy efficiency

Table A2. Cont.

Pillar 1: Transitioning to Renewable Energies: Wind, Solar, Geothermal, Hydro	Pillar 2: Developing Positive Energy Buildings	Pillar 3: Getting Equipped with Energy Storage Systems	Pillar 4: Deploying an Energy Internet	Pillar 5: Sustainable Mobility for People and Goods	Pillar 6: Circular Economy	Pillar 7: Function-Based Product-Service Systems	Pillar 8: Energy Efficiency
Energy efficiency	Energy consumption	excessive spare capacity	SMART NETWORK	Multimodal transport	“zero emissions”	Energy transition	Direct energy efficiency
Hydroelectricity	Thermal renovation	Production irregularity	Smart grids	“zero emissions”	“Adaptating to climate change”	Service Economy	Indirect energy efficiency
Energy system	Energy and environmental quality	“zero emissions”	Smart cities	“Adaptating to climate change”	“Alleviating climate change”		Ecodesign
Decarbonated	Passive house	“Adaptating to climate change”	Smart grid	“Alleviating climate change”	recycling		Rebound effect
Wind energy	Energy producing buildings	“Alleviating climate change”	Smart city	Carpooling	Ecodesign		Heating
Photovoltaic	Own energy consumption	Energy transition	Load management	Swift mobility	Energy transition		Lighting
Geothermal	Revegetation	Energy control	“zero emissions”	Intermodality	Waste		Compressed air
Hydraulic	Brownfield redevelopment	Green energies	“Adaptating to climate change”	E-mobility	Sustainable consumption		Energy transition
Renewable marine energy	Innovative waste management		“Atténuation du changement climatique”	“Alleviating climate change”	Sustainable production		Green activities
Biomass	Ecodistrict		Energy transition	Bike	Salvage		
Methanation	Bio-based materials		Green activities	Electric vehicles	Green activities		
Geothermal energy	EV charging infrastructure			EV charging infrastructure	Rejects		
Hydrogen	EVSE			EVSE	Sustainable supply		
Energy conservancy	Hydraulic storage			Connector terminals	life cycle assessment		
Green energies “zero emissions”	Compressed air storage méthanation			Energy transition Air pollution	LCA Bio-based		
“Adaptating to climate change”	“zero emissions”			Noise	Industrial ecology		

Table A2. Cont.

Pillar 1: Transitioning to Renewable Energies: Wind, Solar, Geothermal, Hydro	Pillar 2: Developing Positive Energy Buildings	Pillar 3: Getting Equipped with Energy Storage Systems	Pillar 4: Deploying an Energy Internet	Pillar 5: Sustainable Mobility for People and Goods	Pillar 6: Circular Economy	Pillar 7: Function-Based Product-Service Systems	Pillar 8: Energy Efficiency
“Alleviating climate change”	“Adaptating to climate change”			Green activities	Bioeconomy		
Heating	“Alleviating climate change”			biocarburants			
Heating	“Alleviating climate change”			biocarburants			
Lighting	Heating			bioéthanol			
Compressed air	Lighting			Mobility management			
Energy transition	Compressed air						
Green activities	Energy transition						
Heat pump	Energy control						
Solar	Green activities						
Waste heat	Energy saving retrofit						
Heat recycling	Wood						
Biogas							
Firedamp							
Wood							
Steel production gas							
Low carbon							

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