- 1 Segmentation of potato consumers based on sensory and attitudinal aspects
- 2 Chetan Sharma¹, Sastry Jayanty², Edgar Chambers IV³ and Martin Talavera¹
- 3 **Corresponding author**: Dr. Martin Talavera, Email: <u>talavera@ksu.edu</u>, Phone: 913 307 732

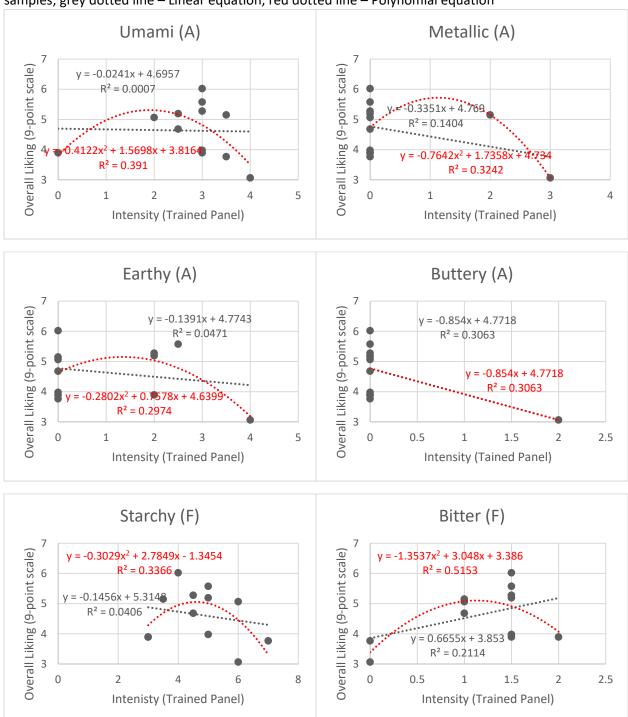
¹ Centre for Sensory Analysis and Consumer Behavior, Kansas State University, Olathe – 66061

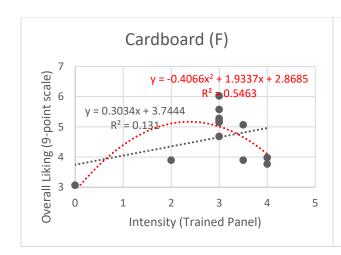
² San Luis Valley Research Center, Department of Horticulture and Landscape Architecture, Colorado State University, Center – 81125

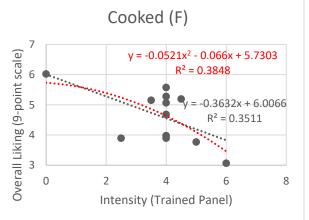
³ Centre for Sensory Analysis and Consumer Behavior, Kansas State University, Manhattan – 66502

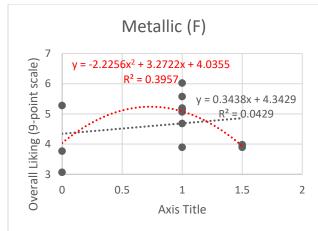
Supplementary data files -

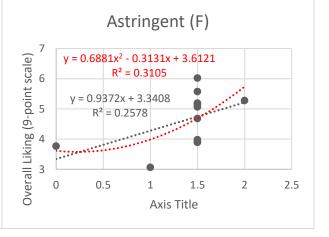
Fig. 1 IPM trace plots of each attribute with respect to consumers in <u>cluster 1 OVERALL LIKING</u> for potato samples; grey dotted line – Linear equation, red dotted line – Polynomial equation

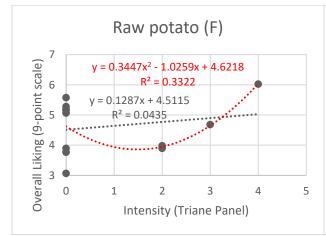


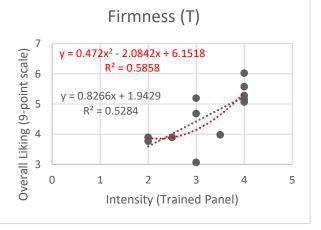


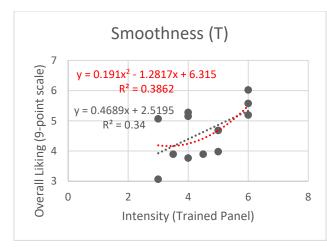


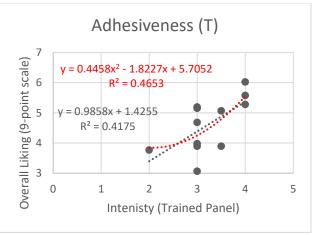












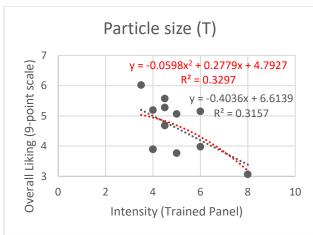
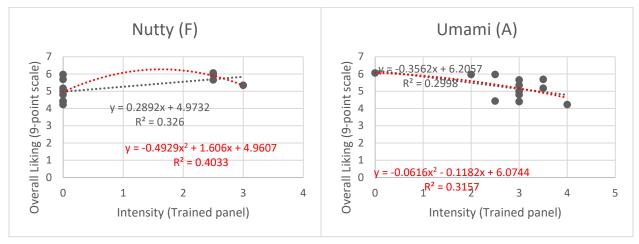


Fig. 2 IPM trace plots of each attribute with respect to consumers in <u>cluster 3 OVERALL LIKING</u> for potato samples; grey dotted line – Linear equation, red dotted line – Polynomial equation



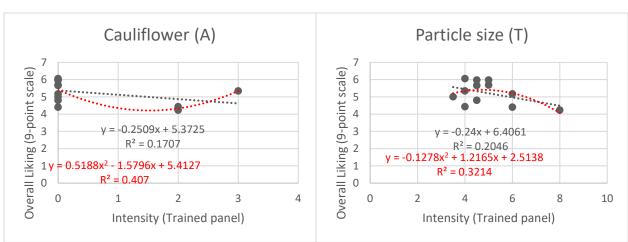
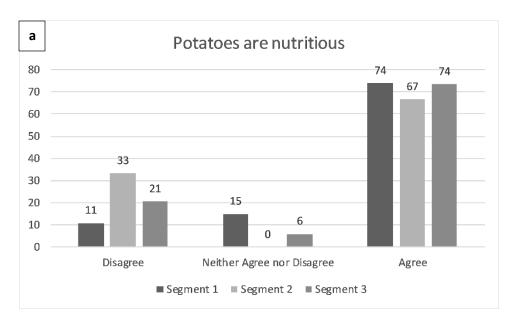
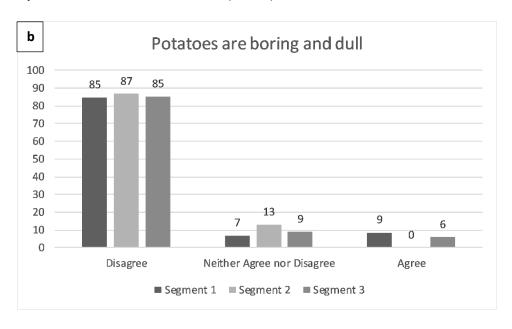


Fig. 3 Relation of opinion to obtained segments⁴



Opinion – Potatoes are nutritious (N = 95)

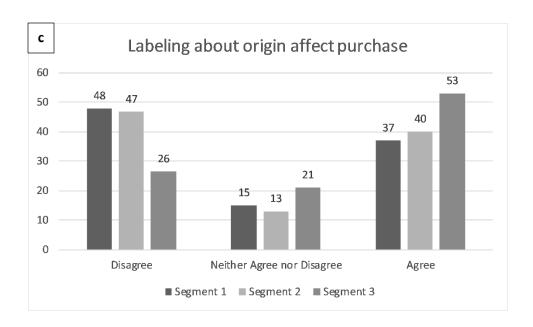


Opinion – Potatoes are boring and dull (*N* = 95)

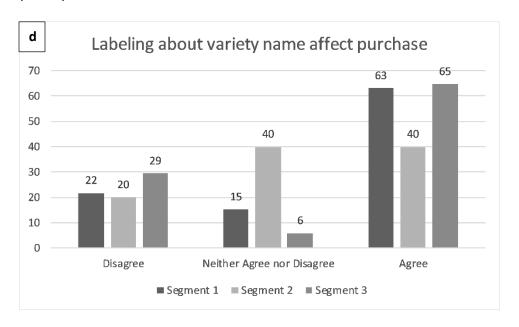
6

 $^{^4}$ Under the null hypothesis of no association between the held by a sample of people with their segments opinion (a to j, respectively). χ^2 test of association was used to test the hypothesis.

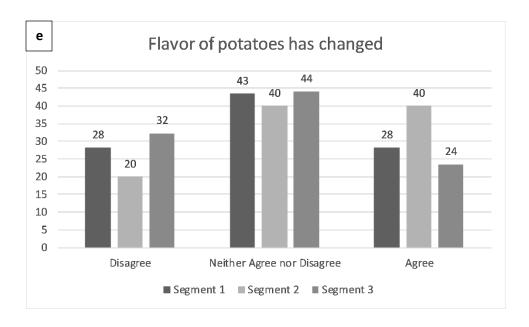
[•] not significant



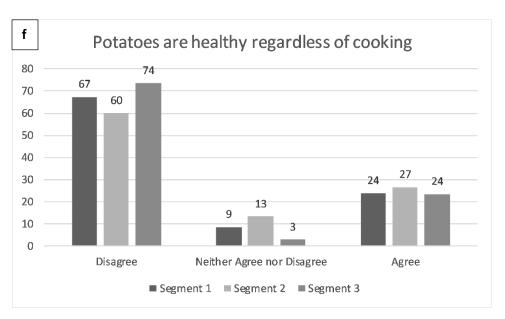
Opinion – Labeling about origin (like Idaho, Colorado, etc.) of potatoes influence my purchase decision **(***N* = 95)



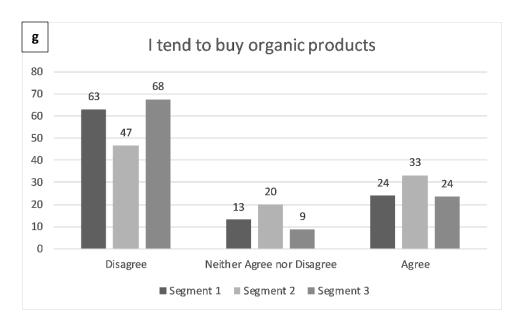
Opinion – Labeling about variety name (like Russet Norkotah, Snowden, etc.) on the package influences my purchase decision (N = 95)



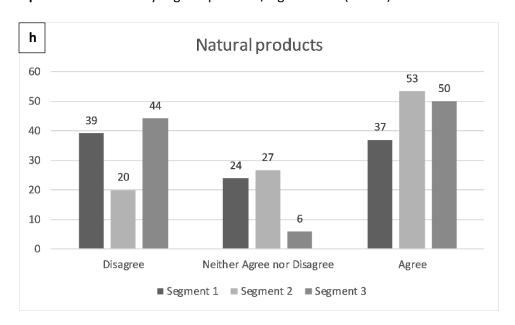
Opinion – I believe that the flavor of potatoes has changed historically (N = 95)



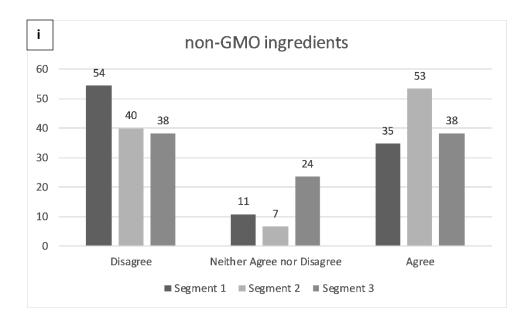
Opinion – Potatoes are healthy regardless of the cooking method (N = 95)



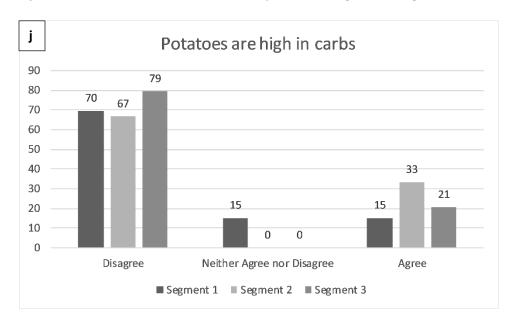
Opinion – I tend to buy organic products/ingredients (N = 95)



Opinion – I tend to natural products or ingredients (N = 95)



Opinion − I look for non-GMO (Genetically modified organisms) ingredients in the food I eat (N = 95)



Opinion – I avoid potatoes because they are high in carbohydrates (N = 95)