

## Article

# Multi-Criteria Analysis in Compound Decision Processes: The AHP and the Architectural Competition for the Chamber of Deputies in Rome (Italy)

Guarini Maria Rosaria <sup>1,\*</sup>, Nicola D'Addabbo <sup>1</sup>, Pierluigi Morano <sup>2</sup> and Francesco Tajani <sup>2</sup>

<sup>1</sup> Department of Architecture and Design, Sapienza University of Rome, Via Flaminia 359, 00196 Rome, Italy; nda.archt@gmail.com

<sup>2</sup> Department of Civil Engineering Sciences and Architecture, Polytechnic University of Bari, Via Orabona 4, 70125 Bari, Italy; pierluigi.morano@poliba.it (P.M.); francescotajani@yahoo.it (F.T.)

\* Correspondence: mariarosaria.guarini@uniroma1.it; Tel.: +39-06-4991-9293

Academic Editors: Pierfrancesco De Paola, Vincenzo Del Giudice and David Arditi

Received: 8 March 2017; Accepted: 3 May 2017; Published: 8 May 2017

**Abstract:** In 1967, a national architectural competition was released for a preliminary project proposal, aimed at the realization of the new building for the Chamber of Deputies in Rome. The outcomes of that competition were unusual: eighteen projects were declared joint winners, and no winner was consequently selected. With reference to that event, this research aims to examine the usefulness of the evaluation tools that are currently employed and the positive effects that one of these techniques would have had, as support for the identification of the “winner” project, are highlighted. Therefore, an hypothetical examination/adjustment of the decision process of that competition through the Analytic Hierarchy Process (AHP) is developed, analyzing the outputs obtained by the implementations of this technique on the final decision. In addition to confirming the usefulness of the evaluation tools for compound and conflicting decision processes, the results of this experiment led to a further understanding of the socio-cultural dynamics related to the original outcomes of the competition analyzed.

**Keywords:** architectural competition; selection of the winner project; multi-criteria evaluation; AHP; compound decision process

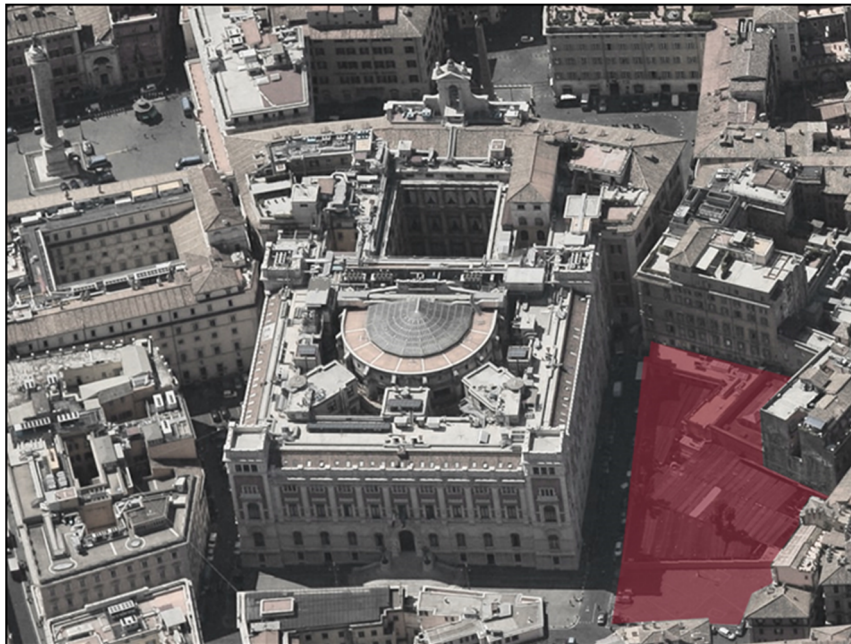
## 1. Introduction

In 1967, a national architectural competition was released for the preliminary project proposal, finalized to the construction of the new building for the Chamber of Deputies in Rome. The competition's announcement asked for a project idea for an enlargement of “Palazzo Montecitorio”, which is still the headquarters of the Chamber of Deputies, in order to realize the project on an adjacent area between Piazza Montecitorio, Via della Missione and Via Campo di Marzio (Figure 1).

The outcomes of that competition were unusual: eighteen joint winner projects were announced, and no winner was consequently selected. This event left a deep mark in the history of competitions for architectural projects of public works in Italy, preventing—as a matter of fact—any chance to intervene on the old town center of Rome over the 20th century.

In order to fulfill a general analysis of the state-of-the-art of planning in the old town centers in Italy, the study of the announcement in 1967 and its outcomes was a starting point for the considerations of this research. Firstly, the projects submitted to the competition in 1967 were analyzed. In consideration of the requirements of the competition, eleven of them were selected (Table 1), which particularly expressed the artistic and technical features of the ages of the competition. Through the implementation of the Analytic Hierarchy Process (AHP), a hypothetical

examination/adjustment of the decision process of that competition on the eleven selected projects was developed, analyzing the effects of the use of this evaluation technique on the final decision.



**Figure 1.** Aerial view of Montecitorio with the project area marked in red.

**Table 1.** Selected projects in the architectural competition.

Original Cataloguing Number of the Project	Project Motto	Main Architect
2	Campo Marzio	Bollati
5	Martedì	Samonà
10	Mac3	Aymonino
18	Pierino e il lupo	Piroddi
19	Buleuterion	Quaroni
30	WW	Vaccaro
32	Fontana grande	Caniggia
40	3P-3C	Passarelli
42	Aldebaran	Dardi
46	Zeus	Polesello
61	Curia innocenziana	Vagnetti

The competition for the enlargement of the headquarters of the Parliament had been released before the use of the evaluation tools for the selection of projects for public works, which has been spreading in Italy only from the 1980s [1]; this research does not aim to highlight the limitations of the announcement in 1967 and the decision process that followed. The objective is to study the usefulness of the evaluation tools that may support the decision making and the positive effects that the application of one of them would have had on the selection of the “winner” project.

Hence, as a preamble of this work, it is important to consider that:

- the research is a technical simulation that was developed regardless of the 50-year time-gap, on the analysis of materials collected in the archives and bibliographic sources, taking into account the in-depth scientific studies that have been improved during this long-time period;
- the critical review of the outcomes of the competition does not aim to be an end in itself, but it is meant to play a positive role in the orientation, definition and selection of the projects for public

works in old town centers, particularly focusing on the establishment of the criteria for the evaluation of project proposals to be analyzed.

The paper continues with the procedure already used for the starting surveys, the establishment of the evaluation scheme and the operational proposal for the case study. In particular, Section 2 reports on the collection of the data related to the competition's announcement and a close examination of it and its outcomes. Section 3 outlines a general scheme for the technical selection of the most effective multi-criteria evaluation. Section 4 explains the AHP, i.e., the evaluation technique chosen for this research. Section 5 shows the application of the AHP to the case study and a commentary of the outcomes.

## 2. The Competition in 1967

The competition's announcement was published on 17 May 1966, providing a submission deadline in sixty days. However, the deadline was postponed to 31 January 1967, maybe because of some incongruities in the function charges, the degree of difficulty of the materials required and pressures from the political and cultural background of that period, and the final decision of the Jury was announced on 30 May 1967.

The analysis developed on the materials collected from the archive of the Chamber of Deputies show that this competition aimed at solving some issues, e.g., a lack of space and static complications of Palazzo Montecitorio, along with the need to accommodate the adjacent area that, in its indecorous conditions, was a real offence for the historic district of Rome.

Although several proposals for the renovation of this area had been put forward during the previous 20 years, the analysis of the requirements to include in the competition's announcement were almost contradictory. The archive materials showed some comparative charts with the headquarters of government institutions of other countries (i.e., the government palace of Jerusalem that was completed a few years earlier) were too different in their dimension and function features, as well as for their context compared with the Italian one. Furthermore, the project proposals had to undergo a very strict evaluation procedure: after a qualifying examination, the suitable projects would have been listed in a ranking and the winner would have been selected among them. In addition, a note of the competition's announcement specified that "joint prizes were not admitted" (art. 11 of the competition's announcement), but this rule was paradoxically disregarded.

Sixty-four projects were submitted before the scheduled deadline, whereas sixty-two projects proved suitable after the preliminary examination according to the requirements specified in the competition's announcement, art. 7 (materials required) and arts. 1 and 2 (general rules regarding dimensions and functions). Subsequently, the General Commission, appointed by the Ministry of Cultural Heritage that was in charge at that time, analyzed and assessed the projects in different moments during a 750 m exhibition.

The records of the Committee, analyzed from the archive consulted, show that only eleven "more deserving" projects passed the preliminary examination. The others were discarded because they were judged as less deserving and characterized by deficiencies that did not allow them to pass the minimum suitability standards set by the competition's announcement. Subsequently, for some reasons that are not specified in the records, fourteen projects were re-admitted and, later, nine additional projects were stated "suitable subject to further examination". In the end, thirty-four proposals were admitted to the final evaluation.

The thirty-four finalist projects were analyzed by three sub-committees, branches of the General Committee, specifically appointed to evaluate some particular aspects: the "urban-architectural" committee, the "functionality-relevance" committee and the "static-technological" committee. The three sub-committees expressed their assessments according to three evaluation levels (A = Excellent, B = Good, C = Sufficient), but giving different scores to each one (Table 2) in relation to the importance attributed to the particular aspects considered by each sub-committee. Table 2

highlights that the urban-architectural committee had more influence than the other two, of equal relevance between them.

**Table 2.** Marks according to the evaluation levels of the sub-committees.

Sub-Committees	Evaluation Levels		
	A	B	C
urban-architectural	5	3	1
functionality-relevance	3	2	1
static-technological	3	2	1

According to their marks, twenty-one projects were selected as “more deserving”, classed in three categories (first group: five projects; second group: thirteen projects; third group: three projects).

After a final review, carried out jointly by the three sub-committees, eighteen projects of the first two groups were awarded as joint-winners. As a matter of fact, this decision meant a non-selection of a winner project.

### 3. Multi-Criteria Analysis

This research has started after the analysis of the results related to the architectural competition in 1967, identifying the most important steps of the decision-making process used at that time, retracing the same steps and reframing them with one of the most applied decision-making tool—the AHP—to test its usefulness for the 1967 competition.

According to Regulation 2004/18/EC of the European Parliament, as regards the coordination of procedures for the award of contracts for public works (art. 46), all Member States are required to structure tenders with objective parameters, in order to ensure fair and transparent comparison of different offers. However, no practical guidelines for coding and simplifying decision-making techniques of Member States are given.

In Italy, following the European rules, the Implementary Regulation (Presidential Decree of 5 October 2010, No. 207, Annex G) of the Legislative Decree No. 163/2006 offers a list of techniques that can be used to evaluate the most economically advantageous tender. However, there is a lack of information about methods related to several practical cases and how to implement them. For these reasons, the Implementary Regulation and its guidelines have been analyzed, focusing on the strategic role of the multi-criteria analysis and the choice of the most suitable method for the 1967 call.

Multi-criteria techniques identify a sector of the Decision Analysis (DA) that investigates methods and tools aimed at the simplification, starting from different criteria, of the decisional process related to the purpose of the choice, the classification, or the order of the options [2,3]. Nowadays, the most used DA models are based on tools to support choices with multiple criteria: Multiple-Criteria Decision Analysis (MCDA) or Multiple-Criteria Decision Making (MCDM).

These techniques overcame the classical methods, considered too strict with their linear optimization for single criterion and unsuitable for complex decisions.

Since the late 1960s, many MCDM methods have been proposed [4,5], in order to measure and prioritize the tangible and the intangible criteria to be used in the choice of the best solution among the available alternatives in relation to the assessment problem.

Multi-criteria analyses are by definition interdisciplinary tools, so it is not possible to classify them within definitive categories. The reference literature offers several taxonomies based on different factors [6–9].

Over time, many of these methods have been further deepened and developed by the researchers. Therefore, the choice of the MCDM method can also be configured as a decision-making problem that needs to be answered [10,11].

Although the variety of multi-criteria techniques can be considered a strength, it is necessary to pay attention in choosing the evaluation method: every tool has technical limits that could compromise the final decision [12].

### *Analytic Hierarchy Process*

The paper focuses on the choice among design alternatives that need to satisfy several criteria. Therefore, regarding the project options:

- it is not possible to define objective parameters in order to set specific functions because the typology of call for ideas is a way to collect general guidelines about technical–functional and economic details;
- it is not possible to create indifference threshold related to qualitative values of the architectural and urban elements;
- the global evaluation needs to be a synthesis of all partial values collected through several criteria, and, at the same time, there is a need to understand how a single criterion influences the final decision, avoiding aberration for the goal.

Considering the premises, the AHP, developed by Thomas Saaty [13], resulted as the most suitable method for this research.

The application of the AHP allows to decompose the decisional problem, structuring hierarchic levels that allow to deal with the decision, reducing its complexity. Through the composition of a tree diagram, the general problem is divided in always smaller sets of the hierarchical structure, and the local priority between them is defined by pairwise comparisons. The minimum number of compulsory components of the hierarchy for structuring the AHP model is three: the *goal*, the *alternatives* to reach the goal, and the *criteria*—the level in the middle—to evaluate how the alternatives can satisfy the goal for each specific criterion.

Using the psycho-mathematical principle of pairwise comparison, every criterion is compared with the others to define the priority related to the element of the upper level that is used as reference for the comparison [14]. In this way, it is possible to avoid the evaluation of the whole group of criteria/alternatives comparing them in couple. The comparison can be done using verbal expressions that are familiar also for a non-expert decision-maker. There are several technical theories for the translation of these verbal values into numbers [15]; however, the most used one is the Saaty's semantic scale [16] (Table 3).

**Table 3.** Saaty's semantic scale.

Degree of Importance	Which Level of Importance Has the <i>i</i> -Element Compared to the <i>j</i> -Element?
1	Equal
2	Weak
3	Moderate
4	Moderate plus
5	Strong
6	Strong plus
7	Very strong
8	Very, very strong
9	Extreme

Pairwise comparisons and their related values are used to fill matrixes that allow the calculation of the global priority. This matrixes are squared, invertible, with order  $n$  ( $n$  represents the number of criteria to be compared), and all the values of the comparison are positive.

The AHP is extensively used in numerous disciplines [4,5,17] and for various applications [18–21], but it is rarely applied in the field that in the present paper has been dealt with: in fact, the target of the



research concerns the investigation of the aspects for which the AHP can be an appropriate evaluation tool for choosing the best solution as regards the expansion of a public building characterized by high symbolic values (i.e., the Chamber of Deputies) and located in a historical and consolidated urban area (i.e., the historic center of Rome). The AHP allows for choosing the most suitable alternative based on quantitative and qualitative evaluations, obtaining a multi-criteria ranking for reaching the goal [22]. Furthermore, the process can be improved and supported by consistency analysis on the evaluations expressed by the decision-maker or the group of decision-makers and the sensitivity analysis allows to check the influence of each criteria on final decision.

The AHP fundamental steps are: (1) structuring the hierarchy and its levels; (2) structuring of the pairwise comparison matrix for criteria and the definition of their weights; (3) structuring of the pairwise comparison matrix for alternatives related to criteria; (4) aggregation of the values and synthesis for the definition of the best alternative.

In the present paper, for the structuring of the pairwise comparison matrix (step (3)) will be applied: (i) for quantitative criteria analysis, a full aggregation approach; (ii) for qualitative criteria analysis, to solve the problem of a large number of pairwise evaluations, the traditional AHP procedure has been implemented according to the cluster approach and pivots approach [23] as synthesized by Ishizaka and Nemery [5].

#### 4. The Case Study

All phases of AHP are developed and referenced to the case of the 1967 competition.

##### 4.1. Decisional Hierarchy Definition

Having chosen AHP among different multi-criteria techniques, the first step has been to reconstruct the decisional process according to the most recent European guidelines [24,25], in order to find macro-categories of criteria to evaluate qualitatively and quantitatively all the different project proposals.

All of those data and operative suggestions collected through archive and bibliographic analysis, converged in a Strengths, Weaknesses, Opportunities, and Threats analysis—SWOT analysis (Table 4)—in order to define the strengths and the weaknesses of the '67 brief and, at the same time, to discuss risks and opportunities as references to create a new generic brief document. The SWOT analysis allows to synthetically describe the main characteristics of the initiative and of the context in which it is realized and to analyze alternative scenarios. Through the SWOT analysis, it is possible to examine the context in which the investment is located and to highlight the internal factors to be reached (*forces*) or to be compensated (*weaknesses*), as well as the favorable (*opportunities*) or unfavorable (*threats*) external factors [26]. Even without an analytic aim, the SWOT analysis is an essential instrument to specify roles of criteria [26,27]. In fact, with the definition of further sub-criteria, it is possible to limit the operative doubts that could emerge in the subsequent stages of technical simulation, since it is necessary to deal with qualitative aspects that might be influenced by individual perception. The next step concerns the structuring of elements in the AHP, setting up the hierarchy of goal–criteria–alternatives and proceeding with the decisional process.

**Table 4.** Strengths, Weaknesses, Opportunities, and Threats (SWOT) analysis.

Analysis of the Available Information	In Relation to 1967 Call		In Relation to the General Composition of the Calls	
	S	W	O	T
<i>Step I</i> —Analysis of the projects previous the 1967 call	<ul style="list-style-type: none"> <li>. tendency to decongest the urban polarity</li> <li>. willingness to hold a competition in place to the direct assignment</li> </ul>	<ul style="list-style-type: none"> <li>. the area has never had a defined functional vocation</li> <li>. inconsistent projects respect to the historical and urban values of the site</li> </ul>	<ul style="list-style-type: none"> <li>. structuring of a new call with fewer uncertainties</li> </ul>	
<i>Step II</i> —Analysis of the calls for public works at national scale previous the 1967 call	<ul style="list-style-type: none"> <li>. specific requests in relation to the desired function</li> </ul>	<ul style="list-style-type: none"> <li>. very different socio-economic context respect to the period of elaboration of the call</li> </ul>	<ul style="list-style-type: none"> <li>. involving specific criteria for the focus on the evolution of the urban context in which the project is located</li> </ul>	<ul style="list-style-type: none"> <li>. very complex contexts to include all the aspects in a call</li> </ul>
<i>Step III</i> —Analysis of the documentation used for the compilation of the 1967 call	<ul style="list-style-type: none"> <li>. analysis of the current planning rules</li> <li>. traffic flows</li> <li>. cadastral and stratigraphic survey</li> </ul>	<ul style="list-style-type: none"> <li>. institutional buildings of very different geo-political contexts, taken as functional and dimensional references</li> <li>. total lack of economic guidelines</li> </ul>	<ul style="list-style-type: none"> <li>. opportunity to project in a singular location</li> </ul>	<ul style="list-style-type: none"> <li>. there is no a real design direction to be followed</li> </ul>
<i>Step IV</i> —Critical analysis during the course of the competition	<ul style="list-style-type: none"> <li>. high will to realize</li> </ul>	<ul style="list-style-type: none"> <li>. inconsistent requirements with respect to the historic center</li> <li>. too rigid standards for a competition without no precise guidelines</li> </ul>	<ul style="list-style-type: none"> <li>. structuring of a call with different projectual phases</li> </ul>	<ul style="list-style-type: none"> <li>. technical and administrative deadlines</li> <li>. difficulties in managing all the factors</li> </ul>
<i>Step V</i> —Critical analysis following the publication of the results	<ul style="list-style-type: none"> <li>. great contribution to design reflection</li> </ul>	<ul style="list-style-type: none"> <li>. the eighteen first place “ex aequo”</li> <li>. the failure of the public competition</li> </ul>	<ul style="list-style-type: none"> <li>. pursuing the same projectual goal through the support of the decision analysis</li> </ul>	
<i>Step VI</i> —Analysis of the subsequent actions to the 1967 call		<ul style="list-style-type: none"> <li>. sterility of temporary solutions</li> <li>. very onerous leases to occupy the surrounding properties</li> </ul>	<ul style="list-style-type: none"> <li>. estimated expenditures in proportion to the cost of the surrounding local rents</li> </ul>	<ul style="list-style-type: none"> <li>. risks of archeological preexistences</li> <li>. waste of public resources for functional solutions that are unmanageable</li> </ul>

#### 4.2. Structuring of Hierarchy

The application of the AHP needs the definition of priorities for all the inferior elements in reference to higher elements which have effects on evaluation results [28]. Therefore, in Figure 2, elements are schematized:

**Goal** (level 1): definition of the best design solution to ensure a coherent integration with the surrounding area;

**Criteria** (level 2), with relative sub-criteria:

Criterion 1. Relevance to the rules

Sub-criterion 1.1. Correspondence with the general requirements of the competition's announcement (arts. 1, 2, 7);

Sub-criterion 1.2. Correspondence with the specific requirements of the competition's announcement (art. 4);

Criterion 2. Technical feasibility

Sub-criterion 2.1. definition of technical details;

Sub-criterion 2.2. engineering structural solution and respect of standard requirements;

Sub-criterion 2.3. design solution feasibility;

Sub-criterion 2.4. materials employed;

Criterion 3. Architectural quality

Sub-criterion 3.1. coherence with the existing scenario;

Sub-criterion 3.2. quality of the design solution;

Sub-criterion 3.3. usability and functionality of the spaces;

Sub-criterion 3.4. specific technical details;

Criterion 4. Urban Strategy

Sub-criterion 4.1. relation with the big urban scale scenario;

Sub-criterion 4.2. interpretation and adaptation with urban evolution trends;

Sub-criterion 4.3. archeological elements protection;

Sub-criterion 4.4. traffic flow distribution;

Criterion 5. Economic convenience

Sub-criterion 5.1. bill of quantities;

Sub-criterion 5.2. affordability, complexity of the building site, timing of completion;

Sub-criterion 5.3. ordinary and extraordinary maintenance needs;

**Alternatives** (level 3), the 11 selected projects (see Table 1).

The sub-criteria in the present case have been considered only to allow the better interpretation of the criteria [29], but they have been not considered when making comparisons. In fact, once the guidelines have been defined, pairwise comparisons have been made only between five main criteria.

Concerning the specific order in composing matrixes, it is preferable to begin with comparisons between criteria to define their weights and, at a later time, with comparisons between alternatives [30].

In order to simulate ex novo the decisional process, it was necessary to build a hypothetical Commission. Structured for this AHP model application, the Commission has been composed as experts by 12 designers and four design professors. These experts have been interviewed (i) to assign the weight distribution to the criteria; and (ii) to develop comparisons among different project proposals related to several criteria.



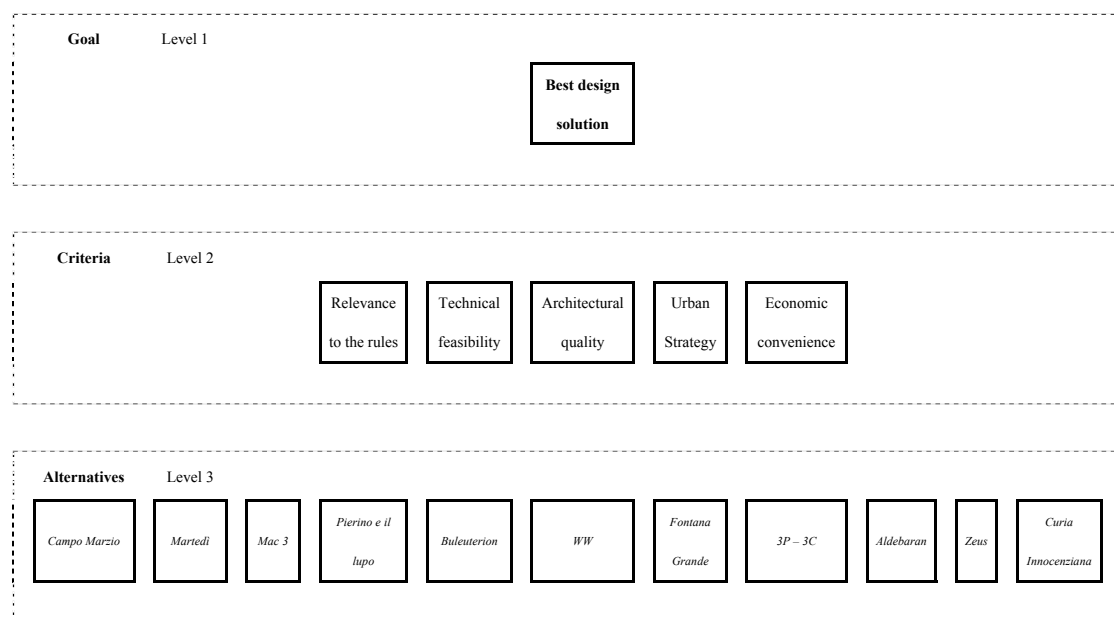


Figure 2. Structuring of hierarchy.

The weights for the criteria—considering they were only five—have been assigned throughout an open debate. The weights for the project proposals—considering they were 11—have been defined with two different approaches:

- (i) for quantitative criteria (1. Relevance to the rules; 5. Economic convenience), alternatives have been ordered collecting numerical values with a process of data check.
- (ii) for each of the qualitative criteria (2. Technical feasibility; 3. Architectural quality; 4. Urban Strategy), the alternatives have been pre-ordered using a geometrical mean of votes given by each member of the decision group. Thereafter, the alternatives have been divided into two smaller groups and weighted again throughout an open debate.

#### 4.3. Construction of the Pairwise Comparison Matrix for the Definition of the Relative Weights

The ranking of the criteria in relation to the goal has been developed by answering the following question: “which, and by how much, criterion is more important to choose among alternatives?”

The matrix of criteria is made up of values  $a_{ij}$  (related to the  $i$ -th row and the  $j$ -th column), which define the relative importance of the  $i$ -th criterion over the  $j$ -th criterion.

The preference matrix can represent and analyze comparisons’ results, based on the semantic scale by Saaty [31], which relates verbal expressions with numeric point-based values (from 1 to 9 in both directions based on the value of preference on one or the other criteria in every comparison, Figure 3), before creating the criteria matrix.

The latter represents the classic way of synthesizing comparisons among the criteria and allows to define the classification and the absolute weight of each criterion.

The influence analysis of each criterion based on the fulfillment of the goal makes clear that, since the theme was a competition for architectural ideas, the criteria characterized by the highest weight were “architectural quality” and “urban strategy”.

There are several methodologies for the definition of the local weights of the criteria: the *approximate* method, the *eigenvalues* method and the *geometric mean* method.

In the case study presented, the *eigenvalues* method has been chosen, which allows for better management of problems connected with inconsistent matrices.

In case of inconsistencies, in order to define the value through which transitivity cannot be applied, the Consistency Index (CI) is used. The Consistency Ratio (CR) allows instead to determine the limits of acceptability of those values.

Criteria	c.1	c.2	c.3	c.4	c.5	Ranking	Weights
Architectural Quality	c.1	1	2	3	4	5	1 <b>41.85%</b>
Urban Strategy	c.2	0.5	1	2	3	4	2 <b>26.25%</b>
Relevance to the Rules	c.3	0.33	0.5	1	2	3	3 <b>15.99%</b>
Technical Feasibility	c.4	0.25	0.33	0.5	1	2	4 <b>9.73%</b>
Economic Convenience	c.5	0.2	0.25	0.33	0.5	1	5 <b>6.18%</b>
<b>CR = 1.52%</b>							

**Figure 3.** Matrix of pairwise comparison of the criteria.

#### 4.4. Construction of Evaluation Matrices of Alternatives in Relation with the Criteria

The construction of the evaluation matrices has been arranged following two different approaches: (i) a full aggregation approach for the quantitative criteria; (ii) the AHP traditional approach.

For the quantitative criteria, a numeral data check has been utilized; for the qualitative criteria, a double comparison between alternatives has been used. In order to avoid burdening the writing, the operating procedure in attributing a weight to every single criterion using a quantitative one (1. Relevance to the rules) and a qualitative one (3. Architectural quality) is explained.

For the qualitative criteria, the local arrangement of alternatives is connected with the question: “which of the two alternatives and how much better satisfied the specific criterion?” For the arrangement of the alternatives in relation with the criteria, the procedure and the rules to be followed are already defined with those to compare the criteria themselves.

Taking into account several alternatives and having defined  $B_k$  as the generic matrix of pairwise comparisons among the alternatives, there will be a number of alternatives matrix as the rank of the  $A$  matrix (which is five), one for each criterion. In this way, the vector of priority  $p$  can be calculated for each of the matrices  $B_k$ , with  $k [1 \div n]$ :

$$p_k = \begin{pmatrix} p_{k,1} \\ \vdots \\ p_{k,m} \end{pmatrix}. \quad (1)$$

After the setting of matrix, there will be: the vector of weights  $r$ , made up of  $n$  elements  $r_j$ ,  $n$  vectors of priorities  $p_k$ , each of them composed by  $m$  elements  $p_{kj}$ .

Analyzing “criterion 1. Relevance to the rules”, the original data collected from the 1967 Committee—regarding the materials requested in articles for general prescription (arts. 1, 2, 7) and specific ones (art. 4) of the original call—have been transformed in numerical values. In Table 5, considering the example of art. 7, the submitted materials have been reported (with y = yes; n = no) and have been transformed in numbers (from 1 for all the materials submitted to 0 for missing materials) in Table 6. Successively, values for art. 7 have been added to the ones collected for the other articles and ordered in Table 7.

The comparison of the alternatives for the qualitative criteria have been developed through the “classical” pairwise comparison. In this paragraph, an example is illustrated, related to the results of the pairwise comparison for the “criterion 3. Architectural Quality”, specifying how the problem of a large number of alternatives has been faced.

A heuristic method to pre-order alternatives has been applied to guarantee a coherent decisional process dealing with a large number of elements for each qualitative criterion. This method [5] reduces the number of pairwise comparison, using operative rules that allow for clustering the alternatives in smaller groups of seven elements [5], “as no higher strength of preference is available on the comparison scale is appropriate to close the cluster” and define a pivot element as reference between several groups. In this way, it is possible to avoid technical problems related to the limited values of the semantic scale and to facilitate the process of the decision-maker, ensuring a max of seven elements to deal with for the comparison. Otherwise, a  $11 \times 11$  matrix would have been needed with fifty-one pairwise comparisons for each one of the four qualitative criteria.

Regarding “criterion 3. Architectural Quality”, the pre-order has been defined based on the median value (Table 8), which is more reliable considering the limited number of judgments and the influence of the extreme values for a small group of values. The pre-order defined the WW project as the best one for “criterion 3. Architectural Quality”. Successively, the pairwise comparison has been applied starting from the WW project and its evaluation with the seventh project (*Pierino e il lupo*) did not reach the maximum difference in the semantic scale (in this case, the WW project did not result as “extremely more relevant” than the *Pierino e il lupo* project): for this reason, the first cluster has been closed with the *Pierino e il lupo* project.

**Table 5.** Example of the quantitative criterion: “Relevance to the rules (art. 7)”—data from the 1967 Committee.

	Prescription Art. 7	Project Motto										
		Campo Marzio	Martedi	Mac3	Pierino e il lupo	Buleuterion	WW	Fontana Grande	3P-3C	Aldebaran	Zeus	Curia Innocenziana
Report	Construction Materials	y	y	y	y	y	y	y	y	y	y	y
	Solutions	foundations	y	y	y	y	y	y	y	y	n	y
		structure	y	y	y	y	y	y	y	y	y	y
		systems	y	y	y	y	y	y	y	y	y	y
	Diagrams	foundations	n	n	y	y	n (1)	y (1)	y	n	n	n
		structure	n	n	y	y	n (1)	y (2)	y	n	n	y
		systems	y	n	y	y	n (1)	y (1)	n	n	n (1)	n (1)
Submitted Materials	Standards	n	n (1)	y	y	y	y	y	y	y	n (2)	y
	Planimetry 1:1000	y	y	y	y	y	y	y	y	y	y (3)	y
	free 1:200	y	y	y	y	y	y	y	y (1)	y	y	y
	Plans	y	y	y	y	y	y	y	y	y	n	y (2)
	Sections	y	y	y	y	y	y	y	y	y	y	y
	Perspectives	y	y	y	y	y	y	y	y	y	y	y
	Coloured details	y	y	y	y	y	y	y	y	n	n (4)	y
	3 facades and other details	y	y	y	y	y	y	y	y	y	n	y
	Maquette	y	y	y	y	y	y	y	y	y	y	y
Bill of Quantities—BOQ		y	y	y	y	y	y	y	y	y	y	y
Global Value		y	y	y	y	y	y	y	y	y	n	y

y = yes; n = no.

**Table 6.** Example of the quantitative criterion: “Relevance to the rules (art. 7)”—translation in numbers of data of 1967 committee.

	Prescription Art.7	Project Motto										
		Campo Marzio	Martedì	Mac3	Pierino e il lupo	Buleuterion	WW	Fontana Grande	3P-3C	Aldebaran	Zeus	Curia Innocenziana
Report	Construction materials	1	1	1	1	1	1	1	1	1	1	1
	Solutions	foundation	1	1	1	1	1	1	1	1	0	1
		structure	1	1	1	1	1	1	1	1	1	1
		systems	1	1	1	1	1	1	1	1	1	1
	Diagrams	foundations	0	0	1	1	0.75	1	1	0	0	0
		structure	0	0	1	1	0.75	1	1	0	0	1
		systems	1	0	1	1	0.75	1	1	0	0.25	0.25
	Standars	0	0	1	1	1	1	1	1	1	0.25	1
Submitted Materials	Planimetry 1:1000	1	1	1	1	1	1	1	1	1	1.25	1
	Free 1:200	1	1	1	1	1	1	1	1.25	1	1	1
	Plans	1	1	1	1	1	1	1	1	1	0.75	0.75
	Sections	1	1	1	1	1	1	1	1	1	1	1
	Perspectives	1	1	1	1	1	1	1	1	1	1	1
	Coloured details	1	1	1	1	1	1	1	1	0.75	0.25	1
	3 facades and other details	1	1	1	1	1	1	1	1	1	0	1
Maquette		1	1	1	1	1	1	1	1	1	1	1
Bill of Quantities—BOQ		1	1	1	1	1	1	1	1	1	1	1
Global value		14	13	17	17	16	16.25	17	17.25	13.75	10.75	15

**Table 7.** Example of quantitative criterion: “relevance to the rules”—total of the partial values (arts. 1, 2, 4 and 7).

Project Motto	Arts. 1–2	Art. 4	Art. 7	Total
3P-3C	0.8	0.9230769	1.01470588	2.737783
WW	0.88	0.8461539	0.95588235	2.682036
Fontana Grande	0.8	0.6538462	1	2.453846
Pierino e il lupo	0.75	0.5769231	1	2.326923
Curia Innocenziana	0.9	0.5384615	0.88235294	2.320814
Mac3	0.9	0.3076923	1	2.207692
Buleuterion	0.75	0.4615385	0.94117647	2.152715
Campo Marzio	0.72	0.5961539	0.82352941	2.139683
Martedì	0.7	0.6730769	0.76470588	2.137783
Zeus	0.89	0	0.63235294	1.522353
Aldebaran	0.6	0	0.80882353	1.408824

**Table 8.** Example of the qualitative criterion “architectural quality”—heuristic method to pre-order the alternatives.

Project Motto	Stakeholder 1	Stakeholder 2	Stakeholder 3	Stakeholder 4	Stakeholder 5	Stakeholder 6	Stakeholder 7	Stakeholder 8	Stakeholder 9	Stakeholder 10	Stakeholder 11	Stakeholder 12	Stakeholder 13	Stakeholder 14	Stakeholder 15	Stakeholder 16	Sum	Mean	Mode	Median
WW	8	8	8	10	9	9	8	7.5	9	5	7	6	7	9	8	8	126.5	7.906	8	8
Martedì	5	8	8	10	8	9	9	7	6	7.5	7	6.5	8	8	7	8	122	7.625	8	8
Buleuterion	6	9	9	8	8	8.5	8	7.5	9	6.5	7	5	7	5	7	6	116.5	7.281	9	7.25
Zeus	5	9	7	10	7	7.5	7	8	7	6.5	7	5	6	6	4	8	110	6.875	7	7
3P-3C	3	8	8	8	6	5	7	7.5	3	7	6	5.5	7	7	6	8	102	6.375	8	7
Aldebaran	5	8	6	9	7	7.5	4	7.5	4	6.5	7	5.5	8	6	6	7	104	6.5	6	6.75
Pierinoe il lupo	4	5	7	8	8	5	6	7	6	6	6	6.5	7	5	6.5	6	99	6.187	6	6
Curiainnoc.	7	7	8	5	6	7.5	4	5	4	6	6	4.5	5	6	5	6	92	5.75	6	6
Campo Marzio	6	8	8	4	4	8	4	5	4	6	6	4.5	6	4	5	5	87.5	5.468	4	5
Fontana grande	6	8	8	4	5	5	4	5	4	5	6	4.5	6	5	5	5	85.5	5.343	5	5
Mac 3	4	5	4	4	5	5	4	6	4	4	6	5.5	3	5	3.5	6	74	4.625	4	4.5

In Table 9, the priority values of the first cluster have been reported. Then, a pairwise comparison has been made for the second cluster starting from the *Pierino e il lupo* project. At the end of the process, the priority values of the second cluster have been also reported in Table 9 and proportioned to the ones of the first cluster, obtaining the final values for “criterion 3. Architectural Quality”. The same process has been applied for the other qualitative criteria.

**Table 9.** Example of the qualitative criterion “architectural quality”—clusters and pivot element.

Project Motto	First Cluster	Unified Values	
WW	0.162179	0.162179	
Martedì	0.15641	0.15641	
Buleuterion	0.149359	0.149359	
Zeus	0.141026	0.141026	
3P-3C	0.130769	0.130769	
Aldebaran	0.133333	0.133333	second cluster
Pierino e il lupo	<b>0.126923</b>	<b>0.126923</b>	0.226027
Curia Innocenziana		0.117949	0.210046
Campo Marzio		0.112179	0.199772
Fontana Grande		0.109615	0.195205
Mac3		0.094872	0.16895

#### 4.5. Aggregation and Results Summary for the Best Alternative Definition

The last step of the AHP involves the synthesis of the results. Using the “classic” additive approach, it is possible to obtain the global priority ( $P_k$ ) of the  $k$ -th alternative as the sum of the products of its local priorities  $p_{k,i}$  with respect to  $i$ -th criterion for  $r_i$  weight of the  $i$ -th criterion:

$$P_k = \sum_i^n r_i \cdot p_{k,i} \quad (2)$$

In this way, it is possible to sort out the alternatives to reach the goal.

Regarding the case study, the final results obtained from the AHP application for choosing the best project are useful to better understand the socio-cultural dynamics of the original results (Figure 4).

With the AHP application, the *WW* project resulted in being the most relevant to the *Goal*, considering the same result gained by the *WW* project within the eighteen best projects, it is possible to recognize the work done by the Committee in the previous contest.

In that sense, the hypothetical use of the AHP in the 1967 evaluation could have ensured a greater objectivity in the process of assessing the best project and a significant limitation of subsequent technical doubts.

The *Martedì* and the *Buleuterion* projects, which were among the nine re-proposed projects, represent the second and third best alternative, therefore confirming the *repêchage* decision.

The sensitivity analysis helped interpret the results related to the *Campo Marzio*, *Curia Innocenziana* and *Fontana Grande* projects: despite being the best for “criterion 2. Technical Feasibility”, these projects suffered a “downgrading” in the final standings for the scores obtained with respect to “criterion 3. Architectural Quality” and “criterion 4. Urban Strategy”. Similarly, the *Mac3* project, although ranking among the five “first-class” projects in 1967, results as the last one in the simulation with the AHP, resulting in being not valid enough with respect to all the criteria.

However, it should be noted that, although it is a call for proposals, given the importance of the function to be designed and its location in the heart of Rome, more defined and calibrated rules should have been contemplated according to the specific urban, historical and architectural context. Economic guidelines would have allowed for determining the financial feasibility of the proposed technical solutions.



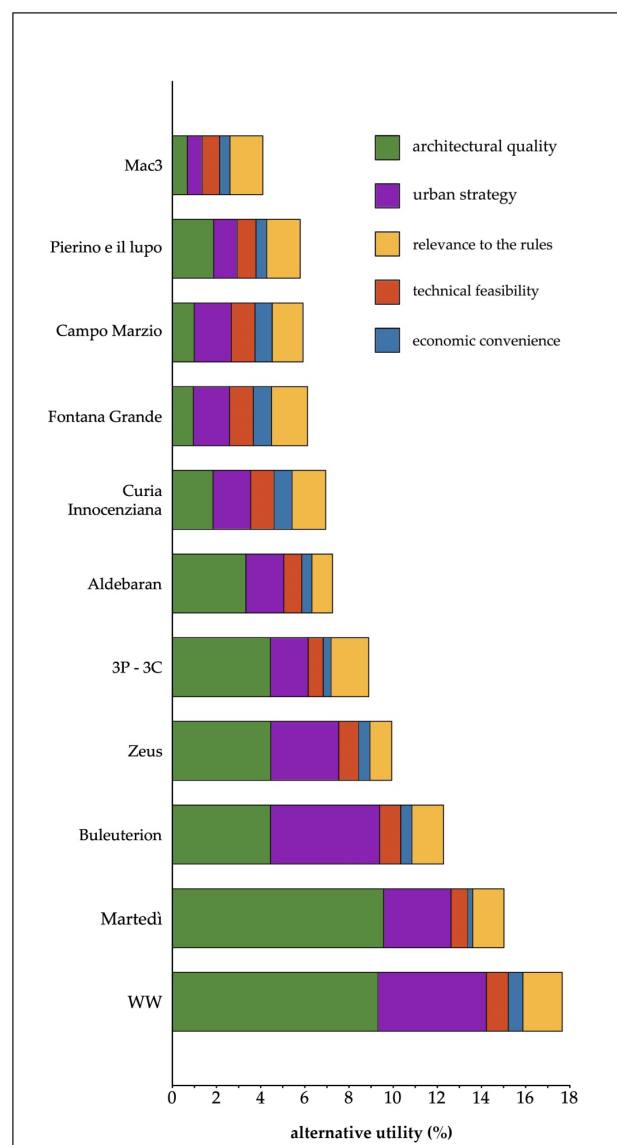


Figure 4. Final results.

## 5. Conclusions

The achieved results are in line with the objective of the paper: it was shown that a greater attention to the definition of the features that characterize the quality of the project in the decision-making steps leading to the identification of the best solution would bring technical and cultural benefits, capable of guaranteeing more solid choices also in the recovery process of degraded urban areas in the presence of high historical-artistic value buildings neighboring to the said site [32–34].

In summary, the conditions of degradation and neglect in which the project area still pours, adjacent to one of the most important institutional offices of the Italian State, shows, more than anything else, the importance and urgency to define (ex ante) and follow (ex post), in the process of drawing up and evaluating projects, consistent and adapted criteria to the Goal to be pursued, as well as it seems necessary to use adequate tools to support decisions in order to evaluate alternative proposals for achieving the Goal [35–38].

What has emerged from the research leads to reflection on the need to rationalize the current *modus operandi* in the public works sector, particularly for those jobs that are responsible for the realization of architectural works. The starting point can only be the development of a call for proposals,

in which, in line with the instructions provided by the current legislation, more attention should be paid to the structuring and the illustration of the decision making process as well as to the evaluation actions and weighing of criteria. In this way, each competition would result in projects to be implemented, but also in examples capable of providing operational inputs on subsequent experiences.

In this sense, the matter described in this text is also useful to develop an “improvement” approach in the editing call for proposals, by using a *deming* cycle approach that, starting from the critical issues in previous calls (*check* phase), allows for overcoming limitations (*act* phase) and addresses the editing of new calls (*plan* phase), so that the latter may become, in turn, a reference for the calls to come (*do* phase).

**Author Contributions:** The contribution is the result of the joint work of the four authors. The paper must be attributed in equal parts to the authors

**Conflicts of Interest:** The authors declare no conflict of interest.

## References

1. Leon, P. *Stato, Mercato e Collettività*; Giappichelli: Torino, Italy, 2007.
2. Figueira, J.; Greco, S.; Ehrgott, M. *Multiple Criteria Decision Analysis: State of the Art Surveys*; Springer: New York, NY, USA, 2005.
3. Zanakis, S.H.; Solomon, A.; Wishart, N.; Dublisch, S. Multi-attribute decision making: A simulation comparison of selection methods. *Eur. J. Oper. Res.* **1998**, *107*, 507–529. [[CrossRef](#)]
4. Saaty, T. About a hundred years of creativity in decision making. *Int. J. Anal. Hierarchy Process* **2015**, *7*, 138–144. [[CrossRef](#)]
5. Ishizaka, A.; Nemery, P. *Multi-Criteria Decision Analysis: Methods and Software*; John Wiley & Sons Ltd.: Chichester, UK, 2013.
6. Kazana, V.; Sisak, L.; Jobstl, H.; Merlo, M. A critical overview of multiple criteria decision making methods for natural resource planning and management with reference to practice. In Proceedings of the Symposium from Theory to Practice: Gaps and Solutions in Managerial Economics and Accounting in Forestry, Prague, Czech Republic, 13–15 May 1999.
7. MacCrimmon, K.R.; Cochran, J.L.; Zeleny, M. An overview of multiple objective decision making. In *Multiple Criteria Decision Making*; University of South Carolina Press: Colombia, DC, USA, 1973.
8. Sadok, W.; Angevin, F.; Bergez, J.; Bockstaller, C.; Colomb, B.; Guichard, L.; Reau, R.; Dorè, T. Ex ante assessment of the sustainability of alternative cropping systems: Implications for using multi-criteria decision-aid methods. A review. In *Sustainable Agriculture*; Springer: Berlin/Heidelberg, Germany, 2009; pp. 753–767.
9. Yoon, K.; Hwang, C. Multiple attribute decision making: An introduction. In *Quantitative Applications in the Social Sciences, Series/Number 07-104*; Lewis-Beck, M., Ed.; Sage Publications: Thousand Oaks, CA, USA, 1995.
10. Saaty, T.; Ergu, D. When is a decision making method trustworthy? Criteria for evaluating multi-criteria decision making methods. *Int. J. Inf. Technol. Decis. Mak.* **2015**, *14*, 1171. [[CrossRef](#)]
11. Battisti, F.; Guarini, M.R. Public interest evaluation in negotiated public-private partnership. *Int. J. Multicrit. Decis. Mak.* **2017**, *7*, in press.
12. Morano, P.; Tajani, F. The break-even analysis applied to urban renewal investments: A model to evaluate the share of social housing financially sustainable for private investors. *Habitat Int.* **2017**, *59*, 10–20. [[CrossRef](#)]
13. Saaty, T. A scaling method for priorities in hierarchical structures. *J. Math. Psychol.* **1977**, *15*, 234–281. [[CrossRef](#)]
14. Saaty, T. Relative measurement and its generalization in decision making why pairwise comparisons are central in mathematics for the measurement of intangible factors the analytic hierarchy/network process. *RACSAM* **2008**, *102*, 251–318. [[CrossRef](#)]
15. Ji, P.; Jiang, R. Scale transitivity in the AHP. *J. Oper. Res. Soc.* **2003**, *54*, 896–905. [[CrossRef](#)]
16. Saaty, T. *Fundamentals of Decision Making and Priority Theory with the Analytic Hierarchy Process*; Analytic Hierarchy Process Series, 6; RWS Publications: Pittsburgh, PA, USA, 2007.
17. Saaty, T.; Forman, E.H. *The Hierarchon: A Dictionary of Hierarchies*; Expert Choice Inc.: Pittsburgh, PA, USA, 1996.

18. Shapira, A.; Simcha, M. AHP-based weighting of factors affecting safety on construction sites with tower cranes. *J. Constr. Eng. Manag.* **2009**, *135*, 307–318. [CrossRef]
19. Reza, B.; Sadiq, R.; Hewage, K. Sustainability assessment of flooring systems in the city of Tehran: An AHP-based life cycle analysis. *Constr. Build. Mater.* **2011**, *25*, 2053–2066. [CrossRef]
20. Shapira, A.; Shoshany, M.; Nir-Goldenberg, S. Combining analytical hierarchy process and agglomerative hierarchical clustering in search of expert consensus in green corridors development management. *Environ. Manag.* **2013**, *52*, 123–135. [CrossRef] [PubMed]
21. Raviv, G.; Shapira, A.; Fishbain, B. AHP-based analysis of the risk potential of safety incidents: Case study of cranes in the construction industry. *Saf. Sci.* **2017**, *91*, 289–309. [CrossRef]
22. Saaty, T. *The Analytic Hierarchy Process*; McGraw-Hill: New York, NY, USA, 1980.
23. Ishizaka, A. Clusters and pivots for evaluating a large number of alternatives in AHP. *Pesqui. Oper.* **2012**, *32*, 87–101. [CrossRef]
24. European Commission. Evaluation Methods for the European Union's External Assistance. Evaluation Tool. Volume 4. 2006. Available online: [http://ec.europa.eu/europeaid/sites/devco/files/evaluation-methods-guidance-vol4\\_en.pdf](http://ec.europa.eu/europeaid/sites/devco/files/evaluation-methods-guidance-vol4_en.pdf) (accessed on 16 March 2017).
25. UK Department for Communities and Local Government. Multi-Criteria Analysis: A Manual. Available online: <https://www.gov.uk/government/publications> (accessed on 16 March 2017).
26. Hill, T.; Westbrook, R. SWOT analysis: It's time for a product recall. *Long Range Plan.* **1997**, *30*, 46–52. [CrossRef]
27. Wheelen, T.L.; Hunger, J.D. *Strategic Management and Business Policy*, 5th ed.; Addison Wesley: Berkshire, UK, 1995.
28. Saaty, T.; Ozdemir, M. Why the magic number seven plus or minus two. *Math. Comput. Model.* **2003**, *38*, 233–244. [CrossRef]
29. Guarini, M.R.; Battisti, F. Benchmarking multi-criteria evaluation methodology's application for the definition of benchmarks in a negotiation-type public-private partnership. A case of study: The integrated action programmes of the Lazio Region. *Int. J. Bus. Intell. Data Min.* **2014**, *9*, 271–317. [CrossRef]
30. Guitouni, A.; Martel, J.M. Tentative guideline to help choosing an appropriate MCDA method. *Eur. J. Oper. Res.* **1998**, *109*, 501–521. [CrossRef]
31. Saaty, T. Highlights and critical points in the theory and application of the analytic hierarchy process. *Eur. J. Oper. Res.* **1994**, *74*, 426–447. [CrossRef]
32. Nesticò, A.; Pipolo, O. A protocol for sustainable building interventions: Financial analysis and environmental effects. *Int. J. Bus. Intell. Data Min.* **2015**, *10*, 199–212. [CrossRef]
33. Las Casas, G.; Murgante, B.; Scorza, F. Regional local development strategies benefiting from open data and open tools and an outlook on the renewable energy sources contribution. In *Smart Energy in the Smart City*; Springer International Publishing: New York, NY, USA, 2016; pp. 275–290.
34. Tajani, F.; Morano, P. Evaluation of vacant and redundant public properties and risk control: A model for the definition of the optimal mix of eligible functions. *J. Prop. Invest. Financ.* **2017**, *35*, 75–100. [CrossRef]
35. Del Giudice, V.; Manganelli, B.; De Paola, P. Depreciation methods for firm's assets. In *Lecture Notes in Computer Science*; Springer International Publishing: New York, NY, USA, 2016; pp. 214–227.
36. Manganelli, B.; Del Giudice, V.; De Paola, P. Linear programming in a multi-criteria model for real estate appraisal. In *Lecture Notes in Computer Science*; Springer International Publishing: New York, NY, USA, 2016; pp. 182–192.
37. Morano, P.; Locurcio, M.; Tajani, F.; Guarini, M.R. Fuzzy logic and coherence control in multi-criteria evaluation of urban redevelopment projects. *IJBIDM* **2015**, *10*, 73–93. [CrossRef]
38. Guarini, M.R.; Battisti, F.; Buccarini, C. Rome: requalification program for the street markets in public-private partnership. A further proposal for the Flaminio. *Adv. Mater. Res.* **2014**, *838–841*, 2928–2933.

