

## Article

# Linkage Based on the *Kandori* Norm Successfully Sustains Cooperation in Social Dilemmas

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**Abstract:** Since social dilemmas among  $n$ -persons are often embedded in other types of social exchanges, the exclusion of defectors in social dilemmas from other exchanges functions as a costless selective incentive. Recently, such “linkage” has been considered as a promising solution to resolve the social dilemma problem. However, previous research showed that cooperation sustained by linkage is fragile when subjective perception errors exist. The purpose of this study is to find linkage strategies that are robust against subjective perception errors. Based on the strategies presented in previous studies on indirect reciprocity, we devised several linkage strategies and examined their evolutionary stability by agent-based simulation. The simulation results showed that the linkage strategy based on *kandori* was evolutionarily stable even when perception errors existed. Our study provides substantial support for the argument that linkage is a plausible solution to the social dilemma problem.

**Keywords:** linked game; social dilemma; public goods game; indirect reciprocity; agent-based simulation

## 1. Introduction

Cooperation is essential for the progression of human societies. This is especially true for large-scale cooperation, which is one of the most notable characteristics of human society, because large-scale cooperation benefits are shared amongst all members of a group. However, such cooperation should be vulnerable to the force of natural selection because individuals can free ride to receive the fruits of others’ efforts. In these settings, individuals cannot prohibit defectors from enjoying the benefits produced by other members. In the social sciences, this problem is referred to as a social dilemma (SD), a public goods problem or an  $n$ -person prisoner’s dilemma problem and it has been studied extensively in many disciplines, including economics, psychology, anthropology, biology and physiology [1–5].

Other than kin selection [6–9], network reciprocity [10–19] and direct reciprocity [20–27], introducing a punishment is one of the most thoroughly investigated solutions to SDs [28–32]. Punishments transform the payoff structure of the SD so that free-riders cannot receive a higher payoff. With a punishment, the penalty imposed on a defector either can cancel out the benefit of free riding or can even make free-riders worse off than cooperators. However, the imposition of punishments generates another problem, which is called the second-order free-rider problem [29,32,33]. Since punishment inflicts a personal cost onto the punisher and given that it is impossible to prohibit nonpunishers from enjoying the benefit of punishments (i.e., a higher level of cooperation),

the provision of punishment also creates another SD problem. Several answers to this problem have been proposed, such as meta-punishment (i.e., punishment toward second- or higher-order free-riders) [34–37], signaling (i.e., cooperators receive relational benefits later because cooperation signals one's quality as a worthy individual) [38–41], coevolution of punishment and other traits [42,43] and spatial structures [44].

In the current study, we focus on the “linkage” between SDs and indirect social exchanges (ISEs) as a solution to the SD problem that does not include the second-order free-rider problem [45–48]. The SD problem does not exist in isolation. It is embedded in various kinds of social interactions, such as when members within a society try to supply public goods while simultaneously trying to conduct ISEs with another type of good based on unilateral giving between individuals. Cooperation in an ISE can be sustained by indirect reciprocity [49–61]. In a situation where an SD game and an ISE coexist, it is possible to design new strategies that cannot have been realized when each game is considered separately. One such strategy is the *linkage strategy*, which excludes people who defected in the SD game from the ISE. Past studies have shown that the linkage strategy does not inflict additional costs when compared to strategies that do not link two games, indicating that the second-order free-rider problem will not occur when using this strategy [46–48]. However, its evolutionary stability is not robust in situations where perception errors exist [48]. Therefore, in this current study, we devise several variations of linkage strategies in order to find a linkage strategy that is evolutionarily stable even in the presence of perception errors.

Panchanathan and Boyd [46] showed that a linkage strategy called *Shunner*, which does not offer help to an SD defector in ISEs, could be an evolutionarily stable strategy (ESS). In their model, players engaged in two social interaction stages. In the first stage, players engaged in a one-shot SD game in which each player decided whether or not to cooperate with members in the group. There was a cooperation cost  $C$  to the player and a benefit  $B$  that was shared equally amongst the  $n - 1$  other group members ( $C < B$ ). The second stage was an ISE in which players engaged in one form of an ISE called a multi-period *mutual aid game*. In each period, one player was randomly selected from a group and denoted as “needy” while each other member decided whether to help the needy player or not. There was a helping cost  $c$  incurred by the helper, which then yielded a benefit  $b$  to the needy player ( $0 < c < b$ ). In this model, there was a possibility of implementation errors occurring in the ISE. For instance, such an error could occur when a player intended to help the needy but failed to do so. Everyone in the population knew the behavioral history of all group members in both stages.

The strategies in Panchanathan and Boyd's model consisted of how to behave in the SD and in the ISE. There were two SD strategies, which were to defect or to cooperate. There were four possible strategies in the ISE, which were the following—All-D (never helps needy players), All-C (always helps needy players) and the final two strategies instruct that players should use others' behavioral histories to assign reputation in the ISE. These two strategies using reputation based on the *standing* (explained below) [55,56,62], which is one of the norms for assigning reputation scores that makes mutual cooperation possible in an ISE (Table 1). From the viewpoint of standing, all players have a good score at the beginning of the game. Players lose their good scores if they fail to help a needy player who has a good score during the ISE. Those whose scores are bad can restore their good scores by helping a needy player in the future. The standing strategy only helps a needy player who has a good score. In Panchanathan & Boyd [46], the *original discriminator* strategy required that players ignore other players' behaviors in the SD when they assign reputations. This original discriminator strategy stated that only the players' ISE behaviors matter. In contrast, the *linkage discriminator* strategy regarded SD defectors as being permanently bad even if the defectors helped a needy player. The linkage discriminator applied their norm only to SD cooperators and this strategy therefore never helped SD defectors in the ISE. Their study includes eight possible strategies (see Table 2), four of which were investigated by Panchanathan and Boyd [46]. 1. *Defectors* defected in both games; 2. *Cooperators* cooperated in both games; 3. *Reciprocators* defected in the SD and played as original discriminators in the ISE; 4. *Shunners* (who applied the linkage strategy) cooperated in the SD and played as linkage

discriminators in the ISE. Their results showed that the Shunners resisted being invaded by the other three strategies.

**Table 1.** Assignment of reputation scores.

Original Score	Behavior in the Previous Period	Updated Score				
			Standing (ST)	Sugden (SUG)	Kandori (KAN)	Strict Discriminator (SDisc)
Good	Helping a good individual	d <sub>1g</sub>	Good	Good	Good	Good
	Not helping a good individual	d <sub>2g</sub>	Bad	Bad	Bad	Bad
	Helping a bad individual	d <sub>3g</sub>	Good	Good	Bad	Bad
	Not helping a bad individual	d <sub>4g</sub>	Good	Good	Good	Bad
Bad	Helping a good individual	d <sub>1b</sub>	Good	Good	Good	Good
	Not helping a good individual	d <sub>2b</sub>	Bad	Bad	Bad	Bad
	Helping a bad individual	d <sub>3b</sub>	Good	Good	Bad	Bad
	Not helping a bad individual	d <sub>4b</sub>	Bad	Good	Good	Bad

**Table 2.** Strategies used in the current study.

Strategy in ISE	All-D All-C Original Discriminator Linkage Discriminator	Strategy in SD	
		Defect	Cooperate
		Defector (D) - Defecting-Reciprocator (D-R) -	- Cooperator (C) Cooperating-Reciprocator (C-R) Shunner (S)

Inaba, Takahashi, and Ohtsuki [48] investigated the evolutionary stability of a Shunner against a new strategy called the *Cooperating-Reciprocator* (Table 2) using the same game structure as Panchanathan & Boyd [46]. They showed that, in the model in which the possibility of an implementation error could only occur in the ISE, Shunners were not evolutionarily stable against Cooperating-Reciprocators. Because both Cooperating-Reciprocators and Shunners cooperated in the SD, there was no chance that Shunners took action against players who defected in the SD. Consequently, these two strategies took the exact same action and were evolutionarily neutral. In addition, Inaba, Takahashi, and Ohtsuki [48] conducted a series of computer simulations under the assumption that various error types could occur. They derived eight types of errors based on three dimensions—whether errors occurred only in the ISE or both in the ISE and the SD, whether perception errors could occur and whether errors could occur one way or two ways (Table 3). Each player might misperceive an action performed by another player, which was called a perception error based on a direct observation model [56]. Players who were willing to cooperate might mistakenly defect because of an error, which was called a *one-way error*. Players might cooperate or defect randomly ignoring the action that was prescribed by their employing strategy. It was called a *two-way error*. As a result, the existence of errors significantly affected the evolutionary stability of the Shunner. Their results showed that the linkage strategy was an ESS only when there were implementation errors in both the SD and the ISE (conditions c and d in Table 3). However, the linkage strategy was less unstable when perception errors existed (conditions g and h). In terms of the direction of the error, they found that the linkage strategy was more stable under one-way implementation error conditions than under

two-way implementation error conditions. On the other hand, the linkage strategy was more stable under two-way perception error conditions than under one-way perception errors conditions.

**Table 3.** Error conditions in Inaba, Takahashi, and Ohtsuki [48] and in the current study.

Condition	SD		ISE		Direction
	Implementation Error ( $\delta_{sd}$ )	Perception Error ( $\varepsilon_{sd}$ )	Implementation Error ( $\delta_{ise}$ )	Perception Error ( $\varepsilon_{ise}$ )	
a	0	0	0.05	0	one-way
b	0	0	0.05	0	two-way
c	0.05	0	0.05	0	one-way
d	0.05	0	0.05	0	two-way
e	0	0	0.05	0.05	one-way
f	0	0	0.05	0.05	two-way
g	0.05	0.05	0.05	0.05	one-way
h	0.05	0.05	0.05	0.05	two-way

When subjective perception errors are small, a linkage strategy in an ISE can be used as a solution for a group to achieve cooperation. However, people are hardly free from perception errors in their social lives. Does this mean that the linkage strategy can be evolutionarily stable under implausible situations only? We expect that there are some linkage strategies that are evolutionarily stable even in conditions when perception errors do exist. In previous studies, Shunners assigned a reputation to others based on standing. However, several other strategies with a different norm have been proposed in the indirect reciprocity literature [49,51,52,56,58,63–66]. Moreover, several of these strategies are known to be robust against subjective perception errors [63].

Ohtsuki and Iwasa [51,52] investigated the evolutionary stability of 4,096 strategies in ISEs. Each strategy included a norm and an action rule. A norm told a player how to judge the reputations of others and an action rule told a player which behavior to take depending on the recipient's score and the player's own score. Of the investigated 4,096 strategies, the researchers identified the most effective set of ESS strategies, which they called the *leading eight*. The common features of these strategies' norms specified that (1) cooperation toward a good recipient is good while defection toward a good recipient is bad and (2) defection toward a bad recipient is good. Standing is included in the leading eight.

Ohtsuki and Iwasa's model [51,52] was based on the indirect observation model, which specifies that everyone in the population has the same opinion of a focal player and therefore players did not suffer from subjective perception errors. Takahashi and Mashima [63] explored the effect of subjective perception errors on the evolutionary dynamism of indirect reciprocity. They investigated the evolutionary stability of 16 norms with the assumption that all individuals employ one kind of action rule in which the donor helps when they assess the recipient as good and refuse to help otherwise. They found that two norms, the *strict discriminator* (i.e., shunning [49,53]) and *kandori* (i.e., extra standing [63] or stern-judging [64]), were not invaded by either an All-C or an All-D strategy (see Table 1 for the norms). Under the strict discriminator, helping a good individual is the only action that can lead to a player developing a good reputation. Since strict discriminators assign bad reputations to players who defected toward bad recipients, it does not satisfy the criterion of the leading eight. On the other hand, *kandori* is a member of the leading eight. Under this rule, helping a good individual or refusing help to a bad individual leads to a good score, whereas refusing help to a good individual or helping a bad one leads to a bad score. Moreover, Takahashi and Mashima [36] showed that the *sugden* strategy was invaded by an All-D strategy when the cost-benefit ratio was low. *Sugden* is sometimes called simple-standing [53] because it is slightly different from standing in  $d_{4b}$  (Table 1). *Sugden* is also a member of the leading eight. Ohtsuki and Iwasa [53] also investigated the evolutionary stability of norms under perception errors in which a player makes a mistake in interpreting the reputations of others where one-way implementation errors existed. They showed that the *sugden*, *kandori*, and strict discriminator strategies were evolutionarily stable when perception errors did not exist, but they

found that these strategies were all unstable when perception errors did exist.<sup>1</sup> We summarized the results of previous studies in Table 4. These results suggest that the evolutionary stabilities of strategies that adopt promising norms are affected by perception errors.

**Table 4.** Which norms are evolutionary stable in the ISE?

	Implementation Errors		Implementation and Perception Errors		
	One Way (Corresponding to Condition a) <sup>1</sup>	Two-Way (Corresponding to Condition b)	One Way (Corresponding to Condition e)	Two-Way (Corresponding to Condition f) <sup>2</sup>	One-Way Implementation Error, Two-Way Perception Error <sup>1</sup>
ST	Y	-	-	-	-
SUG	Y	-	-	N	N
KAN	Y	-	-	Y	N
SDisc	Y	-	-	Y	N

Note 1: Ohtsuki and Iwasa [53]. Note 2: Takahashi and Mashima [63].

In this research, we examined the robustness of several types of linkage strategies that adopt different norms in order to examine which type of linkage strategies can firmly attain cooperation in SD games. We investigated standing, *sugden*, strict discriminator and *kandori*. Considering that multiple action rules make the model more complex, we only examined one type of action rule in which the donor helps if he/she assesses the recipient as good and refuses to help otherwise. The details of our evolutionary simulation were based on Inaba, Takahashi, and Ohtsuki [48].

## 2. Methods

### 2.1. Simulation Settings

We conducted a series of agent-based computer simulations. The settings of the computer simulations were basically the same as the ones used in Inaba, Takahashi, and Ohtsuki [48]. The only difference was the game structure of ISE, which will be explained later. We designed a group that was composed of  $n = 100$  players, and the players engaged in two social interaction stages. In the first stage, players engaged in a one-shot SD game. Players could incur a cooperation cost  $C = 5$ , and we created a benefit  $B = 10$  that was shared equally amongst the  $100 - 1 = 99$  other group members. The second stage was an ISE stage. The players participated in a multi-period “giving game,” which has a one-way, two-player relationship. Many studies have used this game to model ISEs. In each period, all players became donors. A donor was paired with a recipient who was randomly selected from the group. A donor decided whether or not to help his or her recipient. When a donor decided to help, there was a helping cost  $c = 1$  to the donor, which yielded a benefit  $b = 2$  to the recipient. Although previous research on linkages [46,48] used the mutual aid game as an ISE, the giving game was more commonly used as a model of ISE [51,52,58,63].<sup>2</sup> In order to confirm that the evolutionary stability of the linkage strategy was not affected by the structure of the game, we used the giving game and compared the results to Inaba, Takahashi, and Ohtsuki’s results [48]. In our game, all group members knew the behavioral history of all players in both stages. The giving game continued for exactly 20 periods.

After the ISE stage was complete, the reproduction process occurred. Each player’s payoff was determined by the sum of their payoffs in both stages and by the baseline payoff  $W_0 = 100$ . Replicator dynamics were derived based on the following rule—the more successful a player was in the previous

<sup>1</sup> The results of the robustness of norms against perception errors obtained in Ohtsuki and Iwasa [53] and Takahashi and Mashima [63] may seem to contradict each other. We will return to this point in the discussion.

<sup>2</sup> In the mutual aid game, one member of the group is chosen randomly as the aid recipient, and all other members decide whether to help the same recipient. An *insurance system* is one example of mutual aid game. On the other hand, in the giving game, one donor and one recipient are chosen randomly, and interaction occurs between two persons. Shimura and Nakamaru [67] found that the group size and the number of repetitions of the game were theoretically important for the evolution of cooperation when the mutual aid game was played.



generation, the more offspring he reproduced for the subsequent generation in a manner that was proportional to his payoff [68]. Following Grefenstette [69], we used stochastic universal sampling developed by Baker [70] in order to reduce the effects that were associated with the random fluctuation of genes. This sampling method was very simple; for each strategy, we calculated its net payoff in the population and we sampled  $n$  players in the daughter generations proportionally to the net payoffs. Mutations occurred between the generations with probability  $m = 0.0001$  per player. If a mutation occurred, the mutated player randomly employed one of the strategies under consideration. After a mutation occurred, a single generation ended. The simulation continued for  $g = 10,000$  generations.

We introduced eight types of errors following Inaba, Takahashi, and Ohtsuki [48] (Table 3). There was a probability  $\delta$  of each player performing an action that was different from the one prescribed by the strategy. In our simulation, we had two values for  $\delta$ :  $\delta = 0.05$  or  $0$ .  $\delta_{sd}$  denotes the probability of implementation errors occurring in the SD and  $\delta_{ise}$  denotes the probability of implementation errors occurring in the ISE. There was also a probability  $\varepsilon$  for each player to misperceive an action performed by another player. We had two values for  $\varepsilon$ :  $\varepsilon = 0.05$  or  $0$ .  $\varepsilon_{sd}$  denotes the probability of perception errors occurring in the SD and  $\varepsilon_{ise}$  denotes the probability of perception errors occurring in the ISE. Under one-way error conditions, players who were willing to cooperate mistakenly defected with probability  $\delta$ , and each player mistakenly perceived the act of cooperation by players as defection with probability  $\varepsilon$ . Under two-way error conditions, each player took an action that was not prescribed by the given strategy, but instead was randomly chosen with probability  $\delta$ , and each player randomly perceived other players' actions incorrectly with probability  $\varepsilon$ .

## 2.2. Strategies

Our strategies were classified into five categories: Defector, Cooperator, Cooperating-Reciprocator, Defecting-Reciprocator and Shunner (see Table 2). A Defector defects in both the SD and the ISE, while a Cooperator cooperates in both the SD and the ISE. Cooperating-Reciprocator, Defecting-Reciprocator and Shunner adopt one of the norms. Cooperating-Reciprocators and Defecting-Reciprocators only care about their recipient's behaviors in the ISE (i.e., Original Discriminator). In contrast, Shunners regard SD defectors as being permanently bad even if the SD defectors take actions that should be assigned a good score according to the norm (i.e., Linkage Discriminator). Linkage Discriminator applies the norm only to SD cooperators and therefore never helps SD defectors in the ISE.

We investigated four norms: standing (ST), which has been used in previous research [46,48]; *sugden* (SUG); *kandori* (KAN); and strict discriminator (SDisc). We described our strategies as a combination of a categorized strategy and a norm, such as the C-R (ST), which cooperates in the SD and helps good recipients in the ISE under the standing criterion.

We investigated two or three strategies in each simulation. One of the strategies we referred to as a *wild-type strategy* and the other(s) as mutant strategies. At the beginning of each replication, all agents employed what we call a wild-type strategy. During each replication, a mutant was born by mutation. In each simulation, the strategy that the mutant employed was determined randomly with equal probability given to all possible strategies. We judged that invasion occurred based on how many times 10 or more players adopted mutant strategies in the last generation. Within a specific replication, we only considered the combinations of strategies that adopted the same norm [e.g., S(ST) vs. C-R(ST)]. In other words, we did not consider the combinations of strategies that adopted different norms [e.g., S(ST) vs. C-R(SDisc)]. We conducted 20 replications per each combination of strategies for each condition.

The evolutionary dynamics between S and C-R contribute additional worthy information to the evolutionary stability of the linkage strategy [48]. Therefore, in addition to examining whether mutant strategies can invade, we conducted additional simulations in the population composed of S and C-R for 100,000 generations without any selections or mutations. We calculated the average payoff for each strategy.

### 3. Results

#### 3.1. Replication

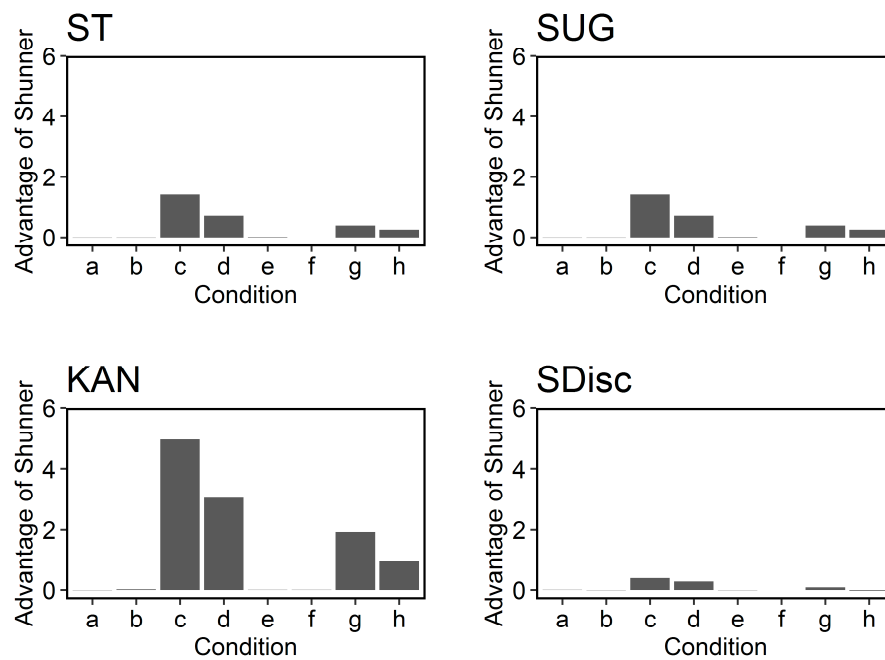
In this study, we used the giving game in the ISE stage instead of the mutual aid game that had been used in previous linkage studies [46,48]. First, we confirmed that our simulation results were consistent with past studies. Table 5 shows the results of the simulations when the strategies had a standing. As shown in Table 5, Shunners [i.e., S(ST)] were not invaded by Defectors, Cooperators or Defecting-Reciprocator under any of the error conditions. However, Shunners were invaded by Cooperating-Reciprocators in the simulations in which players do not make perception errors or errors in the SD game (conditions a and b), and in the simulations with perception errors (conditions e–h). Once the Cooperating-Reciprocator strategy spread in the population, the Defecting-Reciprocators, who defect in the SD game, were able to invade (simulation 5 in Table 5). Therefore, the key to the success of cooperation sustained by linkage was based on whether or not Shunners were invaded by Cooperating-Reciprocators. These results are completely consistent with the results in Inaba, Takahashi, and Ohtsuki [48].

**Table 5.** Frequency of a successful invasion under standing.

Simulation No.	{Wild Type/Mutant}	No Perception Errors				With Perception Errors			
		ISE Errors		SD and ISE Errors		ISE Errors		SD and ISE Errors	
		a	b	c	d	e	f	g	h
1	{S(ST)/D}	0	0	0	0	0	0	0	0
2	{S(ST)/C}	0	0	0	0	0	0	0	0
3	{S(ST)/D-R(ST)}	0	0	0	0	0	0	0	0
4	{S(ST)/C-R(ST)}	9	7	0	0	9	11	5	8
5	{C-R(ST)/D-R(ST)}	20	20	20	20	20	20	20	20
6	{C-R(ST)/S(ST)}	6	9	0	0	9	13	0	0
7 <sup>a</sup>	{S(ST)/C-R(ST), D-R(ST)}	19	19	0	0	19	18	15	16

Note: We conducted 20 replications for each simulation. The table shows how many times invasion was successful out of 20 replications. In simulations 1 to 6, we regarded invasion as successful when there were 10 or more players who adopted mutant strategies in the population in the last generation. In simulation 7, we regarded invasion as successful when there were 10 or more Defecting-Reciprocators. <sup>a</sup>: Only in simulation 7,  $g = 100,000$ .

In order to observe the details of the evolutionary dynamics between Shunners and Cooperating-Reciprocators, we calculated the average payoff of each strategy in a population that consisted of 96 Shunners and four Cooperating-Reciprocators without any selections or mutations. Figure 1 shows the payoff advantage of Shunners against Cooperating-Reciprocators for each condition. A comparison of conditions c and d with conditions g and h shows that the advantage of Shunners was decreased by the presence of perception errors. Thus, the pattern of the payoff advantage of Shunners that decreased due to perception errors was replicated. Therefore, the ISE game type barely affected the robustness of the linkage strategy.



**Figure 1.** Difference between Shunners' payoffs and Cooperating-Reciprocators' payoffs. Shunners of standing, *sugden* and *kandori* had evolutionary advantage in simulations with SD and ISE errors (conditions c, d, g, h). The advantage was smaller when perception errors existed (comparing g and h to c and d). The advantage was also smaller when two-way errors existed (comparing condition d and h to c and g).

### 3.2. Other Norms

Our main interest is to find linkage strategies that are robust against perception errors. We examined the evolutionary stability of the linkage strategies when allowing for other norms. Tables 6–8 show the results of the simulations using each norm.

**Table 6.** Frequency of successful invasions under *sugden*.

Simulation No.	{Wild Type/Mutant}	No Perception Errors				With Perception Errors			
		ISE Errors		SD and ISE Errors		ISE Errors		SD and ISE Errors	
		a	b	c	d	e	f	g	h
1	{S(SUG)/D}	0	0	0	0	0	0	0	0
2	{S(SUG)/C}	0	1	0	0	0	0	0	0
3	{S(SUG)/D-R(SUG)}	0	0	0	0	0	0	0	0
4	{S(SUG)/C-R(SUG)}	11	13	0	0	13	9	0	0
5	{C-R(SUG)/D-R(SUG)}	20	20	20	20	20	20	20	20
6	{C-R(SUG)/S(SUG)}	14	10	0	0	8	8	0	0
7 <sup>a</sup>	{S(SUG)/C-R(SUG), D-R(SUG)}	19	20	0	0	20	20	0	6

Note: We conducted 20 replications for each simulation. The table shows how many times invasion was successful in 20 replications. In simulations 1 to 6, we regarded invasion as successful when there were 10 or more players who adopted mutant strategies in the population in the last generation. In simulation 7, we regarded invasion as successful when there were 10 or more Defecting-Reciprocators. <sup>a</sup>: Only in simulation 7,  $g = 100,000$ .



**Table 7.** Frequency of successful invasions under *kandori*.

Simulation No.	{Wild Type/Mutant}	No Perception Errors				With Perception Errors			
		ISE Errors		SD and ISE Errors		ISE Errors		SD and ISE Errors	
		a	b	c	d	e	f	g	h
1	{S(KAN)/D}	0	0	0	0	0	0	0	0
2	{S(KAN)/C}	0	0	0	0	0	0	0	0
3	{S(KAN)/D-R(KAN)}	0	0	0	0	0	0	0	0
4	{S(KAN)/C-R(KAN)}	12	11	0	0	9	17	0	0
5	{C-R(KAN)/D-R(KAN)}	20	20	20	20	20	20	20	20
6	{C-R(KAN)/C-S(KAN)}	17	11	0	0	11	12	0	0
7 <sup>a</sup>	{S(KAN)/C-R(KAN), D-R(KAN)}	18	19	0	0	18	19	0	0

Note: We conducted 20 replications for each simulation. The table shows how many times invasion was successful in 20 replications. In simulations 1 to 6, we regarded invasion as successful when there were 10 or more players who adopted mutant strategies in the population in the last generation. In simulation 7, we regarded invasion as successful when there were 10 or more Defecting-Reciprocators. <sup>a</sup>: Only in simulation 7,  $g = 100,000$ .

**Table 8.** Frequency of successful invasions under strict discriminator.

Simulation No.	{Wild Type/Mutant}	No Perception Errors				With Perception Errors			
		ISE Errors		SD and ISE Errors		ISE Errors		SD and ISE Errors	
		a	b	c	d	e	f	g	h
1	{S(SDisc)/D}	0	0	0	0	20	0	20	20
2	{S(SDisc)/C}	0	0	0	0	0	0	0	0
3	{S(SDisc)/D-R(SDisc)}	0	0	0	0	0	0	0	0
4	{S(SDisc)/C-R(SDisc)}	13	14	0	0	8	11	4	20
5	{C-R(SDisc)/D-R(SDisc)}	20	20	20	20	20	20	20	20
6	{C-R(SDisc)/S(SDisc)}	16	13	0	0	11	15	0	0
7 <sup>a</sup>	{S(SDisc)/C-R(SDisc), D-R(SDisc)}	20	19	0	0	20	18	19	20

Note: We conducted 20 replications for each simulation. The table shows how many times invasion was successful in 20 replications. In simulations 1 to 6, we regarded invasion as successful when there were 10 or more players who adopted mutant strategies in the population in the last generation. In simulation 7, we regarded invasion as successful when there were 10 or more Defecting-Reciprocators. <sup>a</sup>: Only in simulation 7,  $g = 100,000$ .

Shunners were not invaded by Defectors under *sugden* or *kandori* for any of the conditions (simulation 1 in Tables 6 and 7). Under the strict discriminator, however, Shunners were invaded by Defectors when perception errors were present (simulation 1 in Table 8, conditions e, g, and h). For all conditions, Shunners were not invaded by Cooperators under the strict discriminator or *kandori* (simulation 2 in Tables 7 and 8). Under *sugden*, Shunners were invaded by Defectors once in condition b (simulation 2 in Table 6). Shunners were not invaded by Defecting-Reciprocators for any of the condition under all of the norms (simulation 3 in Tables 6–8).

This study is particularly focused on the evolutionary dynamics of Shunners and Cooperating-Reciprocators. The results for these strategies were complicated. First of all, given that it is necessary to have errors in the SD in order to make a difference between the earnings of Shunners and Cooperating-Reciprocators, these two strategies were neutral in the conditions where SD errors were not present (conditions a–d) under all of the norms. Thus, Cooperating-Reciprocators randomly increased by genetic drift and Defecting-Reciprocators were eventually able to invade the population (simulation 7 in Tables 6–8). Next, when errors occurred in the SD (conditions e–h), Shunners and Cooperating-Reciprocators were not neutral. The Shunners, based on standing, were not invaded by Cooperating-Reciprocators when no perception errors existed; however, they were invaded when perception errors were present. Shunners, based on *sugden* or *kandori*, were not invaded by Cooperating-Reciprocators for any of the conditions with errors in the SD (conditions e–h), including conditions with perception errors (simulation 4 in Tables 6 and 7, conditions g and h). However, Shunners, based on *sugden*, were invaded by Defecting-Reciprocators several times when Cooperating-Reciprocators and Defecting-Reciprocators invaded (simulation 7 in Table 6). On the other hand, Shunners were not invaded under *kandori* (simulation 7 in Table 7). Shunners, based on the strict discriminator, were invaded by Cooperating-Reciprocators when the condition allowed for the presence of perception errors (conditions g and h; simulation 4 in Table 8). Therefore, the linkage strategies based on *kandori* were more robust against perception errors than those based on

standing. Although the strategies based on *sugden* were slightly more robust than those based on standing, they did not have sufficient evolutionary stability to resist effectively against invasion from Cooperating-Reciprocators. The linkage strategy based on both standing and the strict discriminator was weak against perception errors.

In order to observe details of the evolutionary dynamics between Shunners and Cooperating-Reciprocators, we calculated each strategy's average payoff in a population that consisted of 96 Shunners and four Cooperating-Reciprocators without any selections or mutations. Figure 1 shows the payoff advantages of Shunners against Cooperating-Reciprocators in each condition for each norm. With *sugden*, and when perception errors existed (conditions g and h), the Shunners' payoff advantages against the Cooperating-Reciprocators were approximately equal to their payoff advantages in standing. These results indicate that the *sugden* linkage strategy, in comparison to standing, was not more robust against perception errors. When *kandori* was applied as the norm, the difference in payoffs between the Shunners and the Cooperating-Reciprocators was dramatically enlarged when conditions c, d, g and h were met. Thus, the *kandori* linkage strategy was more robust against perception errors. On the other hand, when strict discriminator was used as the norm, Shunners had a smaller advantage against Cooperating-Reciprocators than under any other norm. It was common to all norms that the linkage's advantage decreased when perception errors existed.

We summarize the results in Table 9. What causes these differences between norms? First, the only feature that makes *sugden* different from standing is that *sugden* judges the donor as good when those who had a bad reputation did not help a bad recipient ( $d_{4b}$  in Table 1). This feature increases the possibility of recovering from bad to good if a player is badly evaluated due to a perception error. This mechanism seems to have slightly reduced the payoff difference due to perception errors.

**Table 9.** Summary: Are Shunners evolutionary stable in the linked-game?

	No Perception Errors				With Perception Errors			
	ISE Errors		SD and ISE Errors		ISE Errors		SD and ISE Errors	
	a	b	c	d	e	f	g	h
ST	N	N	Y	Y	N	N	N	N
SUG	N	N	Y	Y	N	N	Y	N
KAN	N	N	Y	Y	N	N	Y	Y
SDisc	N	N	Y	Y	N	N	N	N

Among the linkage strategies under consideration, *kandori* was the most successful norm. *Kandori* is different from standing and *sugden* because it judges a donor as bad if the donor helped a bad recipient ( $d_{3*}$  in Table 1). As a result of this feature, *kandori* Shunners did not help the Cooperating-Reciprocators who helped SD defectors because these Shunners viewed such defectors as bad. For the linkage strategies based on standing and *sugden*, the following process is necessary for Shunners to refuse to help Cooperating-Reciprocators: first, Cooperating-Reciprocators do not help Shunners who do not help defectors in the SD, then Shunners stop helping Cooperating-Reciprocators who do not help a Shunner. However, with linkage strategies based on *kandori*, Shunners stop helping Cooperating-Reciprocators directly without going through such a process. For this reason, the Shunners' payoff based on *kandori* outperforms the Cooperating-Reciprocators' payoffs when Shunners are the majority group.

The strict discriminator was the weakest norm for attaining cooperation among all of the norms that we considered. The Shunners who used the strict discriminator rule were invaded by Defectors and Cooperating-Reciprocators under some conditions. The payoff differences between Shunners and Cooperating-Reciprocators were even smaller when conditions c and d were applied, in which cases Shunners were not invaded in the cases of other norms. This indicates that strict discriminators are vulnerable to both implementation and perception errors. Since the strict discriminator's criterion of assigning a good score is very strict, strict discriminators are prone to judge the other players who are

using the same norm as bad. Thus, strict discriminators cannot form successful indirect reciprocity when errors exist. In general, the payoff difference between Shunners and Cooperating-Reciprocators depends on the frequency of each strategy's use [48]. Thus, the more they can build a successful ISE with players who engage in the same strategy, the more payoffs they can earn. However, because strict discriminators cannot build a profitable exchange, Shunners do not have an advantage against Cooperating-Reciprocators even when the frequency of their frequency is high.

#### 4. Discussion

Previous research has proposed that linkage is a promising solution of SDs only if players do not suffer from perception errors [48]. However, since perception errors usually exist in our society, it is necessary that people overcome these errors so that groups can achieve cooperation. Therefore, we searched for other linkage strategies that are not affected by perception errors. We found several strategies that could sustain cooperation in SDs by linkage with ISEs even when perception errors existed. Linkage strategies with *kandori* in ISEs were most robust against perception errors. Thus, our study shows that cooperation in SDs can be maintained by linkage strategies with ISEs even when perception errors exist. We conclude that our results strongly support the view that a linkage strategy is one of the most effective solutions to the SD problem.

*Kandori* evaluates as bad a donor who helped a bad recipient. Consequently, one who adopts a linkage strategy based on *kandori* judges cooperation in the nonlinkage strategy as bad because the nonlinkage strategy helps defectors in SDs. This is the source of the linkage strategy's advantage against the nonlinkage strategies under *kandori*. As a result, linkage was robust when perception errors exist. In order to identify violators of the linkage norm early in the game, it was important to assign bad scores to those who helped bad recipients ( $d_{3*}$  in Table 1). It is known that *kandori* has an evolutionary advantage over other strategies [53,64,65,71]. The reason for this advantage is that *kandori* adjusts reputations quickly. It has one good action and one bad action for each type of encounter so that it becomes possible for players to readily punish bad players and to quickly forgive good ones [64]. Our results show that even in a linkage situation, this feature appeared as applying a direct punishment to others who had different norms (i.e., nonlinkage norm) and this led *kandori* players to their striking success.

As mentioned in the introduction, Ohtsuki and Iwasa [53] showed that *kandori* is not evolutionarily stable when perception errors exist. This result seems to contradict both the results of Takahashi and Mashima [63] and also our own results. There are two possible reasons for this inconsistency. First, Ohtsuki and Iwasa [53] investigated the robustness of norms against perception errors in a situation where implementation errors occur in one way. Second, Ohtsuki and Iwasa [53] stated that an agent who made a perception error mistakenly perceived the reputation score (i.e., good or bad), whereas in the current study and in that of Takahashi and Mashima [63], a perception error caused an agent to misperceive the action of the target (i.e., helped or not). Future studies should address how these differences affect the evolutionary stability of each norm.

We used the giving game as an ISE instead of the mutual aid game that had been used in previous linkage studies [46,48]. This alteration did not affect the results. Therefore, we assert that the results of our study can be generalized for other indirect reciprocity exchanges.

The limitation of this study is that we did not consider evolutionary dynamics between different norms [e.g., S[ST] vs. C-R[KAN]]. Pacheco, Santos, and Chalub [64] showed that *kandori* has an evolutionary advantage over other norm in ISE. On the other hand, Uchida and Sigmund [66] showed that *sugden* and *kandori* can coexist in ISE. Therefore, it is not clear what rule evolves when different norms exist within a society where an SD and an ISE coexist.

On the other hand, we may not need to consider the situation in which different norms coexist. Since cooperation cannot be achieved in SD without a supporting mechanisms such as sanction or linkage, it may be more appropriate to conceive that an ISE is formed first and then an SD can be established by linkage during the course of the development of human society. In that case, it is natural

to consider whether the linkage strategy whose norm was originally evolved in ISEs can invade the society of the nonlinkage strategy employing the same norm.

It follows, then, the next step is to examine whether the linkage strategy can invade the nonlinkage strategy. Our simulation started with a population in which all players adopted a linkage strategy. If a population starts with a nonlinkage norm, the linkage strategies cannot invade that population. As previous linkage studies have mentioned [46,48], there is a need to examine the equilibrium selection process that enables the transition from a nonlinkage norm to a linkage norm. There are several candidates that might be useful for examining this issue, such as interactions with similar strategies [46], small population sizes [72], higher mutation rates [73], between-group competitions [74], selective immigration [75,76] and learning [77,78]. Future research should investigate whether a linkage norm could spontaneously emerge from a nonlinkage equilibrium.

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