



Organizational Culture: A Concept Captive between Determinants and Its Own Power of Influence

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Abstract: The main purpose of this study is to survey the scientific literature and try through bibliometric means to position the concept of organizational culture (OC) in a changing environment, governed today by sustainability goals. In such conditions, always appear new factors of influence and OC itself can exert a powerful impact on specific features of the organizational environment. The methodological approach comprises and follows four phases developed by the authors in accordance with recent and similar research. Main findings suggest that the interest of authors along time has fallen on the impact of OC at first rather than of OC determinants. Also there are many differences in terms of authors, sources, international cooperation, keywords and impact of scientific research between documents regarding the determinants of OC and documents related to the impact exerted by OC.

Keywords: bibliometric analysis; determinants; influence; organizational culture



Citation: Cicea, C.; Țurlea, C.; Marinescu, C.; Pintilie, N. Organizational Culture: A Concept Captive between Determinants and Its Own Power of Influence. *Sustainability* **2022**, *14*, 2021. https:// doi.org/10.3390/su14042021

Academic Editor: Sooksan Kantabutra

Received: 31 December 2021 Accepted: 7 February 2022 Published: 10 February 2022

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1. Introduction

Over time, the concept of organizational culture (OC) has aroused the interest of researchers, being the object and subject of study of several scientific papers, especially in the field of management and business [1–3]. In the literature, organizational culture has been analyzed from several points of view, with researchers trying to explore even the role that organizational culture can play on sustainable practices encouraged by companies [4] or how the organizational culture is influenced by several factors [5–7]. The present research focuses on this concept, as it appears from the bibliographic study of the literature; it is a concept balanced between the influencing or determining factors of it, and the influences that it exerts in its turn.

Well-conducted bibliometric studies can build a solid foundation for advancing a field in new, meaningful ways for general knowledge-enables and empowers researchers to (1) obtain a unique overview, (2) identify gaps in what is known, (3) obtain new ideas that are worth investigating, and (4) properly position the intended contributions in connection with a specific field. All these listed elements are, moreover, arguments in favor of the bibliometric analysis use in the present research. The main objective is to discover the existing legitimacies between the elements that compose and determine OC at the level of an organization as a whole, and also between the concept itself and the elements that are being influenced by it. Some of those elements are directly connected to the concept of sustainability. So, in this paper we provide a closer examination of the relationship between organizational culture and sustainability, which in fact is a theme tangentially treated in the literature. In some recent researches, this relationship can be described by referring to aspects indirectly connecting the two concepts, such as: innovation or development according to some authors [8], or to corporate social responsibility [9] or even to competitive advantage [10], knowledge management [11] and to leadership [12]. In this way, one can in the end try to explain if it is possible for organizations to become more sustainable

through culture and more specifically, through approaching elements characteristic to organizational or corporate culture.

The present research follows the logical steps of a scientific research, starting with the study of the literature regarding the concepts of bibliometric analysis and organizational culture, continuing with the presentation of the methodology established by the authors and then with the actual analysis.

2. Literature Review

Bibliometric analysis is a rigorous, increasingly popular method used to analyze and explore large volumes of scientific data. Bibliometric analysis is part of the text mining technique, which is used by many authors to quickly analyze large amount of information, in order to discover patterns and trends related to a specific topic [13,14]. By using the bibliometric analysis we have the possibility to dissect the evolutionary components of a certain field of study, bringing to the surface, at the same time, the emerging areas of the respective field of study [15]. Historically, according to Kataria et al. [16], Pritchard first introduced bibliometric analysis in 1969 as a method of applying statistical and mathematical tools to books or other means of communication. Currently, the technique is useful to provide an informative overview of the field of targeted research, and also to graphically summarize the trends in the field [17–19].

Bibliometric analysis has become increasingly popular in recent years, being applied to various fields and topics [20–25], but its application in the research of aspects related to the private environment or the evolution of business is still in its infancy, being in many cases underdeveloped. However, the growing popularity of this scientific method is due to many aspects such as: advanced scientific nature, availability and accessibility of bibliometricspecific software such as VOSviewer, Gephi, Leximancer, and scientific databases such as Web of Science and Scopus. At the same time, another equally important criterion that has contributed to the growing popularity of the method is the multidisciplinary nature of the results, which has allowed the transfer of working methodology from information science to business research [26,27]. Going further, the popularity of bibliometric analysis is not given by the fact that it is another method of researching the subdomains of a business or field of study, but rather by the utility of the method itself, which derives from the processing of large volumes of scientific data, with a high impact on the research itself regardless of the field. Given the usefulness of using this scientific method, over time, various specialized articles related to the organizational culture analyzed by bibliometric methods, have appeared. Some examples can be found in Table 1.

No.	Paper	Source
1	A bibliometric study of the cultural models in international business research	[28]
2	Positioning Organizational Culture Studies Between the Construction Industry and Other Industries	[29]
3	Bibliometric analysis of organisational culture using CiteSpace	[30]
4	Bibliometric analysis of safety culture research	[31]
5	Bibliometric analysis of Organizational culture in Business economics of Web of Science, 1980–2018	[32]
6	Organizational culture in the hospitality industry a bibliometric analysis and systematic literature review	[33]
7	Corporate sustainability strategies and decision support methods: a bibliometric analysis	[34]
8	Evaluation of the relationship between Lean Philosophy and Organizational Culture: a bibliometric review	[35]
9	Green supply chain management and organizational culture: a bibliometric analysis based on Scopus data (2001–2020)	[36]
10	Impact of organisational culture on work-life balance a bibliometric analysis and growth in research	[37]

Table 1. Selection of bibliometric studies on topics related to organizational culture.

Source: authors.

Thus, considering all of the above, the bibliometric analysis finds and justifies its role in the present research. The main objective of such a study is to highlight the determinants of organizational culture (as they have been studied over time in the literature), and also the influences it has on other intrinsic and extrinsic elements to the organizational environment. One of these elements is sustainability, a common concept nowadays given its widespread importance. According to Oriade et al. [38], there is a strong relationship between organizational culture and management practice of sustainability, with a strong advantage in employees' sustainability awareness. Before developing the actual bibliometric analysis, in the next subchapter we made a quick assessment of the literature on the concept of organizational culture, its determinants, and also the influences it can further exert.

As shown in Figure 1, organizational culture is influenced by many factors, the most common influence being the impact of internal and external factors. Thus, below we will present a classification of them according to Freedom Learning Group [39] and Szczepańska & Kosiorek [40]:

(a) Internal factors

Employees—each person identifies with a unique set of personality traits, respectively with specific experiences. Organizations cannot fully control the actions of individuals, but they can use various guidelines to direct employee behavior. The mission of the organization, the code of ethics, the internal regulations, the policies and the procedures are tools that the entities can use in order to influence the actions of the individuals;

Leadership—organizational culture is closely linked to the leadership of the organization, a weak leader can have a significant negative impact on the culture of the entity. Leaders often lead by example and set standards for expected behaviors, so non-compliance often leads to situations where employees demonstrate the same types of actions;

Competence and support—employee training and development issues are an important part of organizations' success. An important criteria in the support of the employees by the organization is the provision of support and training courses in order to fulfill the service tasks. With the support of the entity, the employees show peace and self-control, being happy at work, transmitting positive feelings throughout the organization;

Activity field—each industry has specific elements that shape the organizational culture. While ethical specifications should be universal, standards and expectations differ depending on the field of activity. It is important for the entity as a whole to be aware of those elements that are important to it that give value to the organizational culture;

Resources and technology—the success of an organization is ensured by providing the necessary resources to employees. The inability to provide individuals with the resources needed to perform their duties largely leads to the accumulation of frustrations, settled from one period to another. The existence of resources entails increasing the efficiency of employees, which leads to the improvement of the organizational culture.

In order to manage all these factors, organizations use a number of tools to develop and maintain the organizational culture: the vision of the organization; the mission of the organization; Code of ethics; Policies and Procedures.

Regarding external factors, we will present a classification of them according to Freedom Learning Group [41] and Kapur [42].

(b) External factors

Political factors—the political environment creates laws and regulations that influence the way organizations operate. They are required to comply with and harmonize their domestic and/or international laws. Political issues can influence the activity of small or large-scale entities, with actions influencing the organization's objectives and the way it operates;

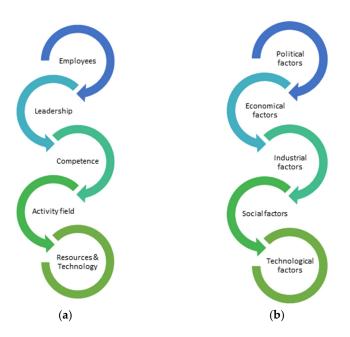


Figure 1. Internal (a) and external (b) factors influencing OC.

Economic factors—these factors play an important role in everyday life. How much money we produce, how much we spend, desires and needs, competitive prices, all these are factors that influence the financial decisions we make every day. The phases of the economic cycle (recession vs. expansion) directly impact the sales of an organization. When individuals are more attentive to the way they consume their resources, companies are directly impacted. The organizational culture of the entities is influenced by their ability to adapt to changes in the economy, and by the ability to adjust their strategies according to specific actions;

Industrial factors—the actions of competitors influence the decisions taken by organizations. To ensure the longevity of the entity, it must be able to adjust its organizational culture to the actions of the competition. Also, other factors of an industrial nature that influence the organizational culture are the industry standards that evolve over time, and also the specific safety regulations;

Social factors—public opinion plays a key role in the process of re-evaluating the way organizations operate. A negative public perception can have a substantial impact on the organization as a whole. The public is attentive to issues related to social responsibility (helping the community, promoting diversity, sustainability, etc.) elements that must be incorporated into the organization's culture to ensure success;

Technological factors—technology is an important factor in influencing the behavior of organizations, it evolves substantially from one period to another. Technology is constantly updating and changing and influencing the organizational culture precisely by ensuring productivity growth and facilitating the successful accomplishment of individuals' tasks.

Organizations cannot eliminate the influence of external factors on activities, and must have the ability to manage them in the best possible way. This can be done by accessing credible sources of information. Another element that allows the management of external factors is the education that can be provided through training and development programs. The third crucial element for the management of external factors is the one related to the relations that the organization has with the stakeholders (customers, suppliers, authorities, etc.). The activities of the organizations cannot take place without the involvement of the partners, so it is crucial that they are in good relations with the entity.

Organizational culture is influenced by many factors shown in Figure 1. However, in the literature, two key elements have been identified in shaping and sharing organizational culture: Transformational Leadership and Organizational Communication Media.

Transformational—Shao et al. [43] and Vaiseh et al. [44] mentioned in their writings about this determining element of organizational culture. According to Bateman and Snell [45], transformational leadership (TL) is associated with activities that motivate individuals to go beyond their own interests for the good of the group. They directly influence individuals through charisma, caring for others, and through existing incentives [46]. According to Bass and Avolio [47], TL related to organizational culture can be assessed through four indicators: idealized influence, inspirational motivation, intellectual stimulation, and individualized consideration.

Organizational Communication Media—how information is communicated within entities plays a key role in creating and maintaining organizational culture [46]. At the level of an organization, we can find different means of communication: magazines, software applications, common online platforms, etc. All these are favoring the transmission of information formally or informally so that the message appropriately reaches all participants [48].

The factors that influence the organizational culture (Figure 1) together with the two determinants play an essential role in shaping the organizational culture and its perpetuation over time. From one organization to another, all these elements differ, being unique, which leads to a different feeling of their effects at the level of organizations depending on the field of activity. All these interconnected elements influence the perceptions, attitudes, behavior of the members of the organizations, so they create the organizational culture.

Regarding the impact of OC on entities, Lim [49] points out that there is a link between the performance of the organization and its specific culture. According to experts, OC is largely based on social issues, which can lead to influence on decisions and employee behavior, in the spirit of increasing performance. In other words, OC can be assimilated with a social glue, this "tying" the employees and making them feel part of the entity, a useful aspect in order to attract newly qualified staff or to keep employees performing. Moreover, organizational culture contributes to raising awareness of organizational processes, helps employees understand organizational goals, which increases efficiency and effectiveness, and thus performance as a whole [50]. According to Saffold [51], a strong OC improves employees' self-confidence, reduces stress at work and improves their ethical behavior.

In addition to the impact on performance, the relationship between innovation and OC has been studied over time in the literature. According to Szczepanska-Woszczyna [52], in order to ensure the development of the company, it is necessary for the management to have an entrepreneurial attitude and to be continuously interested in the innovation activity, whether we are talking about revolutionary, new inventions or minor modernization activities which, however, bring measurable effects to the organization.

According to Matinaro & Liu [53], increasing the degree of sustainability at national and global level can be achieved through activities characterized by a high degree of innovation and creative thinking. As a result, shaping an innovation-oriented organizational culture is the path to sustainability. The authors of this paper recognize a need for a more detailed definition of the concept of sustainability. According to WCED [54], by sustainability we understand "the ability to meet current needs without compromising the ability of future generations to meet their own needs". Through sustainability, companies no longer focus only on the economic value, but also consider the social and environmental value of the actions they carry out [55]. In this way, Grayson et al. [56] stated that companies with a strong sustainability performance display a specific OC.

In order to reduce the environmental impact, sustainable companies executes various environmental actions using sustainability management tools [55,57–59]. In this way, companies around the world can develop a green organizational identity due to environmental sustainability orientation [60]. Given the green OC identity, companies can achieve a green competitive advantage, including eco-innovation [55,61–64].

According to researchers, one of the main reasons of failure regarding the implementation of organizational change programs is organizational culture [65]. As a result, organizations that want to be innovative need to transform their OC so that it is proinnovative. Loewe and Dominiquini [66] stated that values and OC are key areas for the effective implementation of innovation along with leadership behavior, management processes, people and their skills. OC can promote cooperation, exchange of knowledge, experiences and ideas between partners, and an open organizational culture promotes the participation of all team members in the creative process, a favorable aspect for the activity and initiative of employees. Other authors express this as part of knowledge management influencing firm innovation [67]. Moreover, the key to the development of innovation in an organization is the support and encouragement of each employee to seek and develop unconventional, non-standard ways to achieve the set goals and fulfill the established tasks [52].

3. Materials and Methods

Regarding the methodology underlying the development of this research, it is clearly presented, step by step in Figure 2. The working methodology is a vision of the authors, built on a structure found in Janik, Ryszko and Szafraniec [68] and based on the so-called concept of "science mapping" developed by Aria and Cuccurullo [69].

Regarding the first step mentioned in the methodology, it is necessary to provide supporting arguments for using only one database. The chosen database was Web of Science due to the fact that it comprises top quality journals publishing papers written by top reputed scholars in a particular field. It is also a database which provides the bibliographic information in formats supported by many software programs. However, selecting only one database is a precondition for further using a software for the bibliometric analysis. As far as we are concerned, there is no bibliometric software capable of using in the same time bibliographic information extracted from more than one database. The difficulty of using and merging two collections of documents from different databases, appears as a consequence of differences in terms of content and string format.

After completing the first two steps mentioned in Figure 2, there were 63 scientific papers that make up the set (a) of the documents on the determinants of OC and 334 documents that make up the set (b) of the documents on the impact of OC. Practically, the influences of OC are the object of research of many more scientific researches in various fields and highlight the fact that, once developed, OC has the power to determine in turn changes on other parameters in the environment of organizations.

In Table 2 you can see how to search the database (search performed only in the title—TI; search for plural forms or words derived from the base word, using the graphic sign *; search of both forms: organizational and organisational by using the graphic sign ?), respectively the number of obtained articles, and then left after refining the search with the two options: documents written in English and excluding 2021 from the analysis, on the grounds that it is not a full year in terms of scientific publications on the topic of interest.

Criteria	Search Performed	Number of Documents Left	Documents Left
(a) Determinants of OC	TI = ("organi?ational culture" AND factor *)	60	
	TI = ("organi?ational culture" AND determinant *)	14	63
(b) The impact of OC	TI = ("organi?ational culture" AND impact *)	226	
· · •	TI = ("organi?ational culture" AND influence *)	196	334

Table 2. Configure WoS search and returned documents, respectively left over after refining the search.

Source: authors.

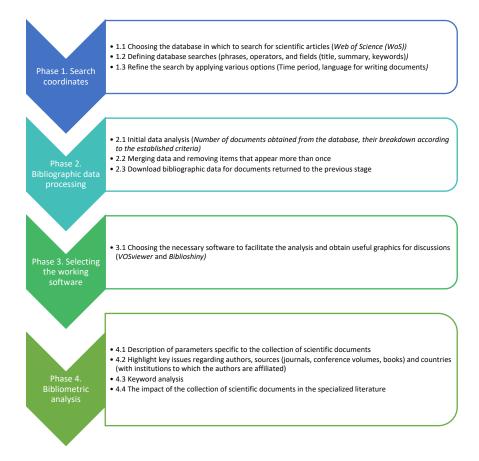


Figure 2. Methodological phases.

4. Results

4.1. Presentation of the Collection of Scientific Documents

The collection of scientific documents (articles, papers from conferences, books, etc.) was organized taking into account the two elements against which the concept of OC is positioned in the present research: the factors that influence it, and the impact it has on other parameters in the organizational environment (see Table 3). Thus, the following table contains the elements that describe the collection of documents on the two levels indicated: (a) documents related to the determinants of OC, and (b) documents related to the impact of OC. It can be seen that set (b) of documents extends over a much longer period of time, a sign that the topic of OC impact has a greater significance, it was studied before the one on the determinants of OC. In both sets of documents, articles published in scientific journals predominate, followed by papers presented at conferences and published in their volumes, however documents from the main flow of the literature (fact also shown in Figure 3). In terms of collaboration between authors, it is similar for one theme and the other, with such a value (approximately 2.9) suggesting a medium level of collaboration between authors.

	(a) Documents Related to the Determinants of OC	(b) Documents Related to the Impact of OC
Period of time	1991:2020	1977:2020
Sources (journals, books, volumes etc.)	61	291
Documents	63	334
Years of publication (average)	7.44	7.59
Citations per document (average)	12.3	14.74
Citations per year per document (average)	0.9624	1.498
References	2341	12203
	Keywords	
Plus Keywords	142	544
Authors Keywords	188	832
	Authors	
Authors	149	850
Number of appearances	153	894
Single author	18	64
Authors of documents that have co-authors	131	786
	Collaboration between Authors	
Single author documents	19	67
Documents by author	0.423	0.393
Authors by document	2.37	2.54
Co-Authors per Document	2.43	2.68
Collaboration index	2.98	2.94

Table 3. Descriptive elements of the collection of scientific documents.

Source: authors with Biblioshiny.

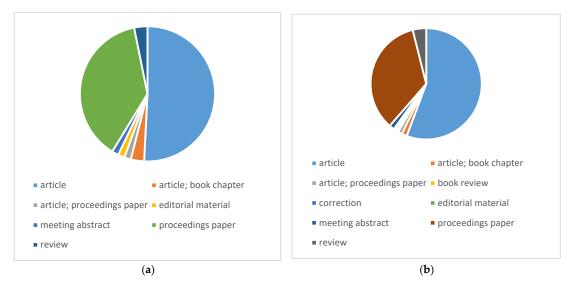
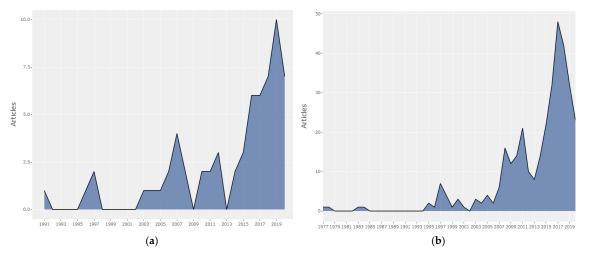


Figure 3. Type of documents. (**a**) documents related to the determinants of OC, and (**b**) documents related to the impact of OC.Source: authors with data from the WoS database.

According to Figure 4, both topics (a) and (b) have ups and downs over the studied periods, which means that the increased interest of researchers is manifested in certain years, or breaks of several years (most the long break is 10 years for topic (b) of the impact of OC), prior to some research, in which the interest was clearly reduced. However, according



to the graphs, since 2013, both topics have gained momentum in research, the scientific documents thus published, maintaining an upward trend until 2019.

Figure 4. Annual scientific production (**a**) documents related to the determinants of OC (**b**) documents related to the impact of OC. Source: authors with Biblioshiny.

An aspect of high importance is shown in Figure 5. This indicates the largest contributor, as a provider of scientific papers on OC and its influencing factors, and its impact, namely the United States of America. Romania is also in both rankings, even among the top five for ranking (b). The two graphs also show two measurements: (1) MCP—multiple country publications (refers to those documents that have at least one co-author from another country); (2) SCP—single country publications (refers to documents whose co-authors are from the same country). One can easily see the high proportion of SCP compared to the MCP in both situations, which in fact indicates a low or even very low degree of international cooperation for countries where only SCP values have been reported.

Regarding the classification of documents by areas (WoS categories), it can be seen from Figure 6 that most of them are included in the categories "Business" and "Management", which we expect, if we consider the specifics of the topic covered in this analysis.

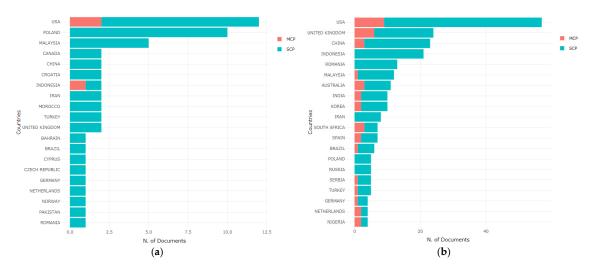


Figure 5. The origin country of the corresponding author (**a**) documents related to the determinants of OC (**b**) documents related to the impact of OC. Source: authors with Biblioshiny.

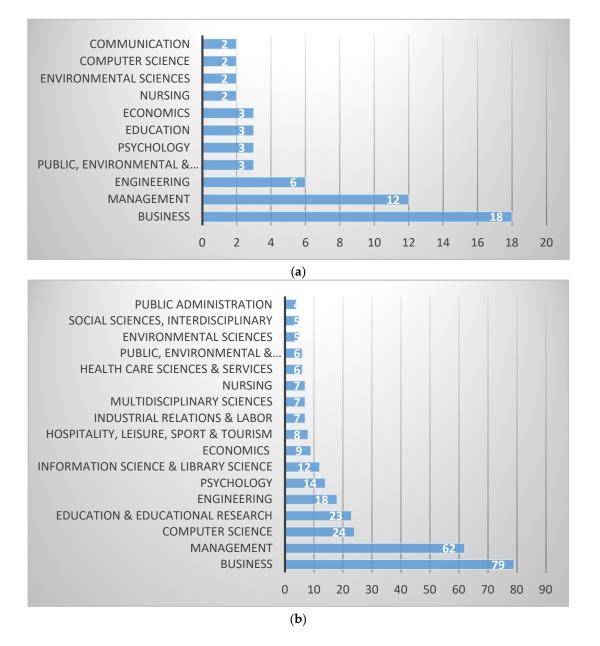


Figure 6. Main WoS categories of scientific documents (**a**) documents related to the determinants of OC (**b**) documents related to the impact of OC. Source: authors with Biblioshiny.

4.2. *Key Aspects of the Authors and Sources Contribution to the Scientific Papers Collection* 4.2.1. Focus on the Authors

Figure 7 shows the top 15 authors with the most contributions (as a percentage) to the documents' collection. Among them is the author Conțiu [70,71] with two scientific papers presented at international conferences, papers on the influence of OC on competitiveness in higher education institutions, and also on knowledge management. Regarding these authors, the following figure (Figure 8) shows how their contributions were distributed over time (by drawing a specific number of circles). The size of each circle represents the number of publications in a year, so larger the size of a circle, than more scientific publications in a year.

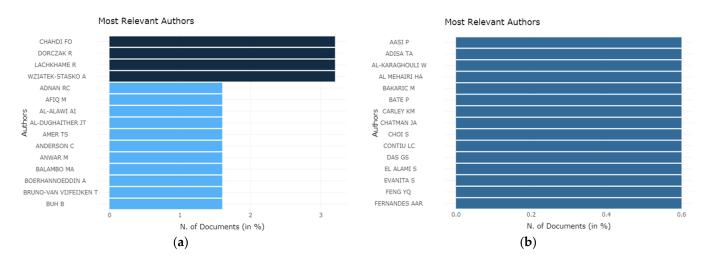


Figure 7. Authors with the most contributions (**a**) documents related to the determinants of OC (**b**) documents related to the impact of OC. Source: authors with Biblioshiny.

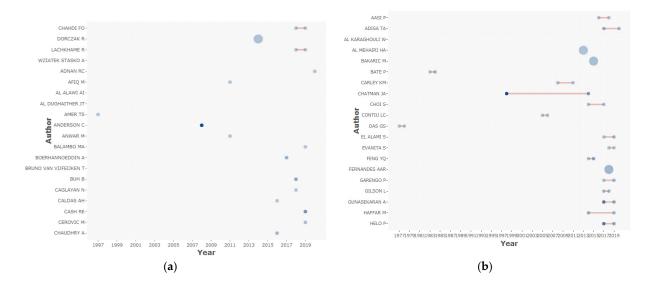


Figure 8. Authors contributions in time (**a**) documents related to the determinants of OC (**b**) documents related to the impact of OC. Source: authors with Biblioshiny.

The color of each circle provides information on the number of citations received by those publications, so a more intense blue color suggests a high number of received citations. As expected, the number of research works focuses on the right side of both graphical representations, a sign that the scientific production on OC has developed a lot in the last decade. Notable, for example, for the (a) set of documents, the authors Anderson, Spataro and Flynn [72], whose work obtains about six citations per year and a total of about 83 citations. Also for this set of documents, one can see a first attempt of research in the field, in the first part of the period, of the author Amer [73], which in fact represents a review of a paper by Dunk and Roohani [74] studying the relationship between OC and information technology.

The research work of Chatman et al. [75] with an average of 17 citations per year and a total of approximately 400 citations, stands out for the set of documents corresponding to the classification (b), impact of OC. Also here, two pioneering researches in the field of OC impact, are those of the authors Singh, Mathew and Das [76], and Singh and Das [77], both on the influences of OC on the commitment to work, and on the remuneration of managerial work.

The dotted line in Figure 9 represents the theoretical distribution of scientific productivity in Lotka's Law, and the blue area represents the distribution associated with the documents in our collection. Aria & Cuccurullo [69] explain Lotka's law by referring to the fact that as the number of published articles increases, the number of authors who reach that number decreases. Thus, for situation (a), we have over 90% of the authors with unique contributions to the collection of documents to be analyzed. For situation (b) we have over 80% for authors who contributed with only one scientific paper. It can be seen that the two values are higher than the theoretical distribution of Lotka's law, which includes them in the category of authors with "occasional" contributions. On the right side of each graph, one can see the percentage of authors who contributed with 2 documents, about 5% in both situations.

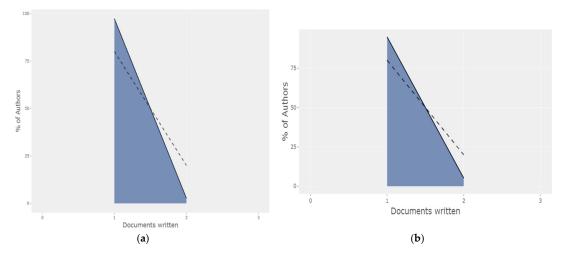


Figure 9. Authors productivity (**a**) documents related to the determinants of OC (**b**) documents related to the impact of OC. Source: authors with Biblioshiny.

Another category of authors that we can refer to through bibliometric analysis is the one that presents the authors cited in the collection's documents. Thus, Table 4 presents the first ten ranks occupied by the most cited authors, in the references from the analyzed scientific documents. It can be seen that, regardless of the set of documents, (a) or (b), the same first three authors occupy the leading positions, Schein, Hofstede and Cameron.

Table 4. The most cited authors in the collections' references.

(a) Documents Related t	o the Determinants of OC	(b) Documents Relate	ed to the Impact of OC
Author	Received Citations	Author	Received Citations
SCHEIN E H	38	SCHEIN E H	160
HOFSTEDE G	18	HOFSTEDE G	149
CAMERON K S	14	CAMERON K S	105
OREILLY C A	9	QUINN RE	57
SCHNEIDER B	8	DENISON DR	53
CHATMAN JA	7	DESHPANDE R	48
GORDON GG	7	DENISON D R	47
HAIR JF	7	OREILLY CA	42
QUINN RE	7	NONAKA I	41
BARRICK M R	6	SCHNEIDER B	41
BASS B M	6	PODSAKOFF PM	38
GLISSON C	5	FORNELL C	37
BRATIANU C	4	CHATMAN JA	35

Source: authors with Biblioshiny.

4.2.2. Focus on the Sources

A source is, as mentioned before, a journal, a book, a conference proceedings etc. Our collection of scientific papers has a total of 352 sources (61 for set (a) and 291 for set (b)). Figures 10 and 11 are intended to provide information about the main sources in the collection, according to Bradford's law. Thus, the sources are grouped into three zones, each with a similar number of articles (one-third of the total) [78]. The first area was called the core area, comprising the so-called journals devoted to the sought subject. Thus, for the topic on OC determinants, according to Figure 10, there are 19 sources included in the core area. Table 5 shows that of these 19 sources, the first 9 are conference proceedings, while the other 10 are journals. According to Bradford's law, in fact, these 19 sources published a third of the documents included in our collection.

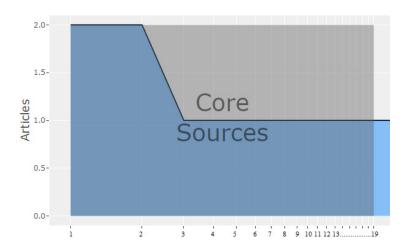


Figure 10. Main sources for documents related to the determinants of OC. Source: authors with Biblioshiny.

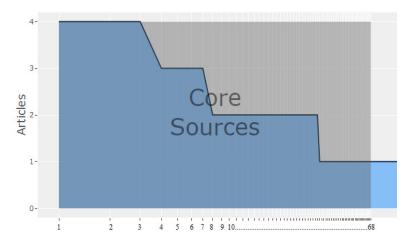


Figure 11. Main sources for documents related to the impact of OC. Source: authors with Biblioshiny.

For the topic of OC impact, according to Figure 11, there are 68 sources included in the core area. Table 6 shows that among these, in top 20, the majority represents scientific journals and only one is a conference proceedings. According to Bradford's law, for set (b), all 68 sources published a third of the documents included in the studied collection.

Table 5. Ranking of the main sources for the documents related to the determinants of OC.

1	ADVANCES IN ACCOUNTING INFORMATION SYSTEMS, VOL 5-199	7
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- 2 VISION 2025: EDUCATION EXCELLENCE AND MANAGEMENT OF INNOVATIONS THROUGH SUSTAINABLE ECONOMIC COMPETITIVE ADVANTAGE
- 3 1ST INTERNATIONAL CONFERENCE ON APPLIED ECONOMICS AND BUSINESS
- 4 2015 27TH CHINESE CONTROL AND DECISION CONFERENCE (CCDC)
- 5 2018 INTERNATIONAL COLLOQUIUM ON LOGISTICS AND SUPPLY CHAIN MANAGEMENT (LOGISTIQUA)
- 6 2019 INTERNATIONAL COLLOQUIUM ON LOGISTICS AND SUPPLY CHAIN MANAGEMENT (LOGISTIQUA)
- 7 3RD ANNUAL EUROMED CONFERENCE OF THE EUROMED ACADEMY OF BUSINESS: BUSINESS DEVELOPMENTS ACROSS COUNTRIES AND CULTURES
- 8 5TH INTERNATIONAL CONFERENCE ON CIVIL AND ENVIRONMENTAL ENGINEERING FOR SUSTAINABILITY (ICONCEES 2019)
- 9 9TH INTERNATIONAL DAYS OF STATISTICS AND ECONOMICS
- 10 ACADEMY OF MANAGEMENT REVIEW
- 11 ADMINISTRATIVE SCIENCES
- 12 AFRICAN JOURNAL OF BUSINESS MANAGEMENT
- 13 ARGUMENTA OECONOMICA
- 14 ASIA PACIFIC MANAGEMENT REVIEW
- 15 BALTIC JOURNAL OF MANAGEMENT
- 16 BUSINESS PROCESS MANAGEMENT JOURNAL
- 17 CHILDREN AND YOUTH SERVICES REVIEW
- 18 COMPETITION POLICY INTERNATIONAL
- 19 CORPORATE COMMUNICATIONS

Source: authors with Biblioshiny.

Table 6. Ranking of the main sources for the documents related to the impact of OC.

1	JOURNAL OF ORGANIZATIONAL CHANGE MANAGEMENT	

- 2 PROCEEDINGS OF THE 2ND PADANG INTERNATIONAL CONFERENCE ON EDUCATION,
 - ECONOMICS, BUSINESS AND ACCOUNTING (PICEEBA-2 2018)
- 3 SUSTAINABILITY
- 4 ADVANCED SCIENCE LETTERS
- 5 CHILDREN AND YOUTH SERVICES REVIEW
- 6 JOURNAL OF BUSINESS RESEARCH
- 7 PERSONNEL REVIEW
- 8 ADVANCES IN ACCOUNTING INFORMATION SYSTEMS, VOL 5-1997
- 9 BENCHMARKING-AN INTERNATIONAL JOURNAL
- 10 EDUCATION EXCELLENCE AND INNOVATION MANAGEMENT THROUGH VISION 2020
- 11 INDIAN JOURNAL OF INDUSTRIAL RELATIONS
- 12 INTERNATIONAL JOURNAL OF CONTEMPORARY HOSPITALITY MANAGEMENT
- 13 INTERNATIONAL JOURNAL OF ENVIRONMENTAL RESEARCH AND PUBLIC HEALTH
- 14 INTERNATIONAL JOURNAL OF HUMAN RESOURCE MANAGEMENT
- 15 INTERNATIONAL JOURNAL OF ORGANIZATIONAL LEADERSHIP
- 16 INTERNATIONAL JOURNAL OF PRODUCTIVITY AND PERFORMANCE MANAGEMENT

17 INTERNATIONAL REVIEW

- 18 JOURNAL FOR EAST EUROPEAN MANAGEMENT STUDIES
- 19 JOURNAL OF BUSINESS & INDUSTRIAL MARKETING

Source: authors with Biblioshiny.

4.3. Keywords Analysis

This type of analysis involves separating the two sets of documents, (a) and (b) and presenting graphical elements returned by the two software, VOSviewer and Biblioshiny, in order to find both links that OC forms with other concepts, the power of the link between them, to find keywords frequency (either those provided by the authors or the keywords PLUS, words that appear frequently in the titles find in references, not in the titles of the articles themselves), how certain topics of discussion are grouped in the conducted research and how they change over time, and least but not last, the authors' interest shifting and focusing on new topics.

4.3.1. Keywords Analysis for the Documents Referring to Determinants of OC

For documents on OC determinants, keyword analysis begins with tree charts, both for the keywords provided by the authors (Figure 12) and for the PLUS keywords (Figure 13). The size of each spot in the tree is given by the frequency with which the keywords appear. It can be noticed that in the specialized literature the word combination "organizational culture" predominates and that only in a certain proportion "organisational culture" for OC also appears. The term "organizational" is replaced in some works with "corporate", hence the word combination (with a low frequency of occurrence through keywords) "corporate culture". Among the words in the first tree defining elements of OC can be found, such as "values" and "attitudes", while the words "innovation" and "performance" appear in both structures (although with different frequencies, they refer to the implications of OC in the organizational environment).

The tree in Figure 12 clearly provides words related to the internal determinants of CO, as they were presented in the previous section (the literature review). Thus, the keywords that refer to internal factors are:

- Employees: "an employee's intention to leave", "behavioral intention to use it", "big five" (with reference to personality dimensions), "person-organization fit".
- Leadership: "leadership", "power", "Bpm initiative", "business process reengineering", "bpm adoption".
- Competence and support: "organizational learning", "affiliation", "capabilities olc" (organizational learning capabilities), "climate", "corporate climate".

	attitude	influence	organisation	organizat learni		performance		erson anization fit
	culture	innovations	power	affiliation	an employee s Intention to leave	behavioral intention to use it	big five	bpm adoption
organizational culture				bpm initiative	business process reengineeri	capabilities no oic	case study	change
	external factors	leadership	values	bpo onange organiz		community office	competing values model	competing
	factor analysis	morocco	academic library	bureaucratic culture	cheikh	competitive value	oorporate ommunications	corporate control
	_			business ^{khal} intelligence		framework	corporat	e
innovativeness organisational culture	hospital supply chain	ocai	activity theory	business process management	climate	corporate climate	culture csr	cultural failure

Figure 12. Authors' keywords tree. Source: authors with Biblioshiny.

Among the keywords, one in particular refers to a method by which organizations can identify the predominant type of organizational culture, "OCAI". For external factors, the following keywords stand out: "csr" (corporate social responsibility), "community office"

belonging to the category of social factors, and also "business intelligence" belonging to the category of technological factors.

As for Figure 13, contains words similar to those exemplified for the authors' keywords tree, to which the following may be added:

- For Employees: "beliefs", "work", "job satisfaction", "behaviour", "benefits";
- For *Leadership*: "leadership", "transformational leadership", "total quality management", "business process management";
- For external factors the following keywords stand out: "costs", "competitive advantage", "accountability" belonging to the category of economic factors.

	implementation	management	health	care o	care commitment		t competing d values d		design jo satisfi	
performance	knowledge	transformational leadership	total quality management	leadership	turnov	r web		work		accourtability
	kilowicage		values	market orientation	adverse drug events	behavio	r beliefs	benef	ts	big 5
model	determinants	climate			anxiety	burnout	clusters	oommunio		mpetitive Ivantage
			adoption	perspective	attraction	business process management		consequences		ontext
impact	innovation	fit	antecedents	system	banking sector	cloud	congruence	coopention	orporate	costs

Figure 13. Keywords PLUS tree. Source: authors with Biblioshiny.

Figure 14 represents a map (in the form of a network graph) of all the keywords (both those given by the authors and the Keywords PLUS), grouped in clusters of various colors, and also of the links among them (here, the links show how many times the respective words or phrases have been found together in the same scientific document; a link may be drawn thicker or thinner depending on the number of co-occurrences of the words or phrases). The nodes in this network have different sizes, depending on the keywords frequency of appearance in the collection's documents. In general, the closer two keywords are (as a location on the map), the stronger the link between them.

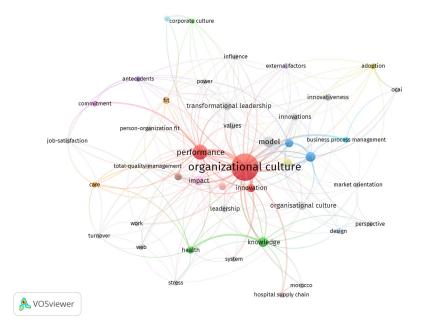


Figure 14. The map of keywords' links. Source: authors with VOSviewer.

The second map, which can be seen in Figure 15, covers the period 2005–2020, for which the selected keywords are characteristic (they have a high number of occurrences). The map focuses on "corporate culture" in 2005 and on "organizational culture" in 2015. Regarding keywords such as "innovation", "ocai", "stress" and "knowledge", these are the main concerns of the research reported in the current period. Depicting these aspects in certain periods does not mean that currently some elements, such as "person-organization fit" and "total quality management" are no longer of interest to researchers, but that they have led to the emergence of other concepts and themes.

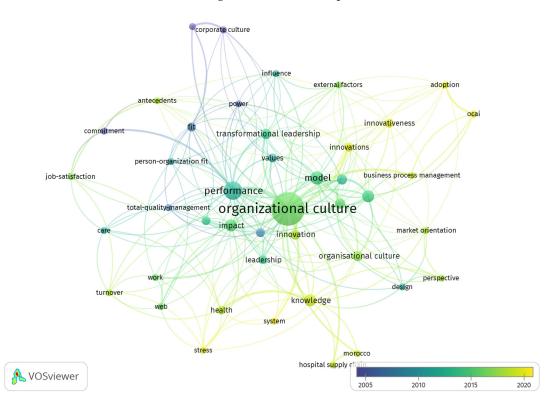


Figure 15. The map of keywords' links in time. Source: authors with VOSviewer.

4.3.2. Keywords Analysis for the Documents Referring to OC's Impact

For the situation of documents referring to OC's impact, keywords' analysis begins, as in the previous case (a), with tree charts, both for the keywords provided by the authors (Figure 16) or for keywords PLUS (Figure 17). It can be observed that even in this case, in the scientific literature, prevails the word combination "organizational culture" and only in a certain proportion "organizational culture" appears. The first tree also includes these two keywords as they are also part of the WoS database search. We can see that in the second tree, they no longer appear and that only "corporate culture" is used instead.

The tree in Figure 16 contains words or phrases related to the impact of CO on the organization, as they were presented in the previous section (the literature review). Thus, the keywords that refer to the impact and influences exerted are: "performance", "innovation", "leadership", "organizational structure", "organizational climate", "knowledge sharing". To these are added those in Figure 17, namely: "strategy", "turnover", "competitiveness".

Going further with the analysis of the graphical elements, Figure 18 shows the map of keywords provided by authors and the links between them. One can see the four shaped colored clusters; the most populated is the one in red, which seems to refer to various elements of management that come to support the organizational culture, keywords such as "management", "knowledge management" "support", "framework", "implementation" being located near to "organisational culture".

	organisational culture	job satisfactio	job satisfaction lead		knowledge sharing		organizationa commitment	
organizational culture		innovation	climate	competing values framework	competitive	reat	tivity ^{ent}	erprises
	organizational		higher education	benaformebior leeden/hip	behavior	correntment		competitive advancage
		management	information technology	affactiveness.	malaysia	mixed methods	nigeria	argadishaal ahaga
	performance	leadership style	national culture	han performance	organizational affectiveness	organizations.	project	qualitative
		communication	organizational olimate	Influence	organizational performance	saudi arabia	40000	t.q
culture	knowledge management	motivation	smes	job	organizational atructure	small and mediun	achievement motive	adverse events

Figure 16. Authors' keywords tree. Source: authors with Biblioshiny.

performance	innovation	work	commitment	framework	strategy	job satisfac		narket entation	motivation
		corporate culture	quality	integration	attitudes	health	turnov	er crite	ria design
	leadership			success	behavior	gender	health care	perceptio	ons support
management		implementation	systems		orientation	capability	determinants	informatio	on knowledge
	impact			fit	consequences	citizenship behavior	firm performance	perspective	total quality management
model	climate	antecedents	values	satisfaction				quality	transformational leadership
	Similate			sausiaction	firm	cooperation	Improvement	management	trust

Figure 17. Keywords PLUS tree. Source: authors with Biblioshiny.

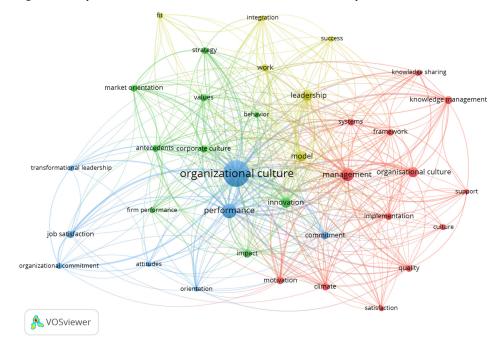
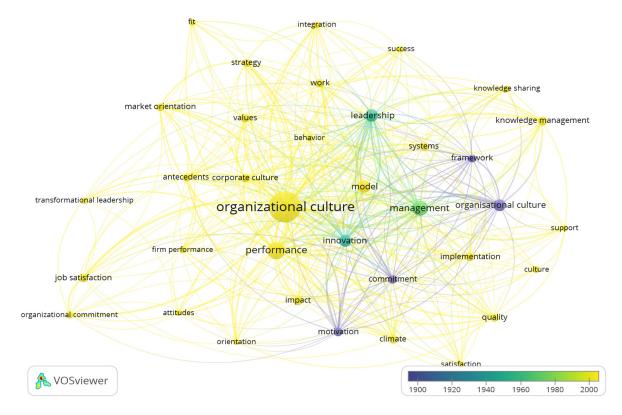


Figure 18. The map of keywords' links. Source: authors with VOSviewer.

Thicker branches mean stronger links between keywords, a sign that they have many co-occurrences. In terms of the distribution of themes over time, the map in Figure 19



provides a picture of the period including year 2000, full of keywords connected to the CO (within the yellow cluster).

Figure 19. The map of keywords' links in time. Source: authors with VOSviewer.

4.4. The Impact of Scientific Documents in the Literature

When referring to the impact of the scientific documents, one can discuss what has happened in the literature since they were published, or how many times they have been cited by other authors who have dealt with similar topics. Having separated the collection into two sets (one related to the determinants of OC and the other concerning the impact of OC) will allow now the results presentation divided into two Figures 20 and 21.

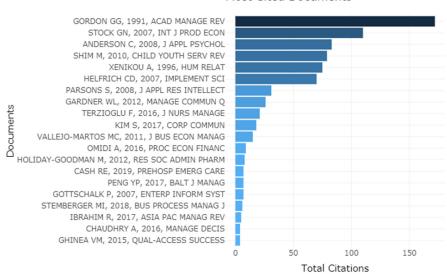
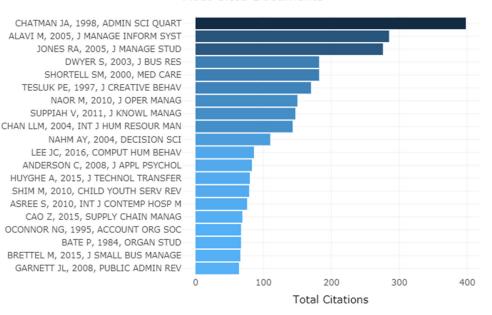


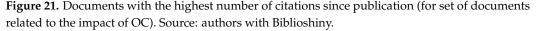


Figure 20. Documents with the highest number of citations since publication (for set of documents related to the determinants of OC). Source: authors with Biblioshiny.

Documents



Most Cited Documents



Gordon's work [79] managed to collect over 150 citations. It is a work that focuses on the fact that CO is strongly influenced by the characteristics of the industry in which the company operates. In this way, within a certain industry, companies share certain cultural elements that are necessary for survival. In fact, according to the author, there are three classes of industry-related variables that have the potential to create cultural elements: the competitive environment, customer requirements and societal expectations. Ranked second, with over 100 citations are Stock et al. [80]. They focus their study on medical activities and seek to investigate the extent to which organizational culture and specific management techniques can lead to the reduction of medical errors in hospitals in the United States. According to the study, organizational culture has been shown to play an important role in managing errors in hospitals. By developing and maintaining a culture within a hospital that focuses on interpersonal relationships, human resource development, peer training, teamwork and employee training, confidence is built and so is the commitment to work tasks [80]. Moreover, Ruchlin et al. [81] highlighted, in the context of patient safety, two key cultural attributes for improving organizational culture: increased flexibility and learning orientation.

Moving on to the third place of the ranking (less than 100 citations), Anderson et al. [72] treat the degree of employees influence as a factor that contributes to the development of OC. According to the authors, previous research has identified various structural determinants of influence within the organization (formal authority, position in a social network), but indirect evidence suggests that influence may come from individual personal traits. In this regard, the authors tested whether the influence within an entity can come from the match between the person and the organization to which they belong (for instance whether the person identifies with the OC specific to the company). In this regard, unlike Gordon [79] and Stock et al. [80], who talk about the OC as being influenced by the industry, respectively by the management directions, Anderson et al. [72] understand the construction of OC through the individual. Thus, the study showed that extroverts gained more influence in a team-oriented organization, while more conscientious individuals gained more influence in an organization where individuals worked alone on technical tasks.

Moreover, with a similar number of citations as the previous authors, Shim [82] studied in his work the OC and the climate in which employees work, taking into account the emotional involvement given by the child protection service. In the study, OC is

classified into achievement/innovation/competence, co-operation/support/receptivity, emphasis on rewards, while organizational climate in clarity of role, personal fulfillment, emotional exhaustion and working tasks. The study showed that OC and climate are significant factors that explain the intention of individuals to leave their jobs. Moreover, improving culture and climate can be achieved by enhancing the reward system and reducing emotional exhaustion.

The work of the authors Chatman et al. [75] with a total of about 400 citations, stands out for the set of documents corresponding to (b) impact of OC, located first place in the ranking in Figure 21.

The next ranked are Alavi et al. [83] (approximately 300 citations), which discuss the concept of knowledge management used to create, store, transfer and apply it in organizations, with OC being considered a significant challenge in knowledge management practices. The paper seeks to explore how OC influences knowledge management practices, with findings showing that OC does influence the use of knowledge management technologies within organizations.

With a similar number of citations, Jones et al. [84] bring to the readers' attention the phenomenon of preparing for change as a component of OC. Thus, 67 employees working in a government department took part in a study on the implementation of a new computing system. For these employees there was a process of preparing for change, so the analysis showed that a positive effect was reached in terms of employee satisfaction when using the new system because the benefits were stated long before. In practice, the study emphasizes that an OC that encourages change gives rise to positive attitudes among employees and leads to the successful implementation of initiatives because there is no doubt among individuals and expectations are communicated in advance.

With almost 200 citations collected since publication, Shortell et al. [85] try to assess the impact of OC on the degree of care for patients with heart problems. In this sense, the paper evaluates by specific methods the total quality management system (Baldridge criterion), and also the OC (based on 20 previously confirmed observations). Although the paper emphasizes that the effect of OC on the care of patients with heart problems is small, it is necessary to further examine the relationships between individual skills and professional motivations, group-specific processes, special tailored interventions, decision support processes and incentives because all these are treated as components of OC.

5. Conclusions

Developing the bibliometric study included in the present research, allowed the rapid evaluation of the scientific literature regarding the concept of organizational culture, its determining factors, and the influences that OC can further exert. Among findings, the following ones are need further attention: (1) the fact that the topic of the impact of OC has attracted much earlier as a period of time, the attention of researchers (documents on the influences exerted by OC have appeared since 1977, while those related to the determinants of OC in 1990, as identified in WoS database); (2) The United States is by far the largest contributor to the collection of studied documents; (3) graphic representations indicate a low or even very low degree of international collaboration for countries such as Romania, Poland, Iran; (4) the majority of scientific papers are included in the "Business" and "Management" categories of the WoS database, fact expected, if one considers the specifics of the covered topic in this analysis; (5) over 80% of the authors had an unique contribution to the collection of documents, while the percentage of authors who contributed with at least 2 documents is about 5%; (6) Schein, Hofstede and Cameron are the most cited authors in the references of the collection; (7) the main sources that published one third of the documents in the collection are both conference volumes and scientific journals for the set of documents (a), while for the set of documents (b) they are only scientific journals; (8) keyword analysis indicates a higher presence of internal factors that may influence OC, in the collection's documents (keywords related to factors: Employees, Leadership, Competence and Support) and a lower presence of elements related to external

factors influence, such as social, economic and technological; (9) the scientific papers of the collection have a high impact within the literature, obtaining hundreds of citations since publication (the highest number of citations is 400 for Gordon's research [79]).

As a bibliometric study, this research has its limitations, related to: the database in which the search was conducted (the results could have been different if Scopus would have been used, for example), the words chosen for the WoS search, the fields chosen, and the selected software to process much of the bibliographic information. Another limitation is related to the part of impact analysis. As shown in this paper, for the impact analysis the authors used citation analysis, which in fact can be misleading if one considers some particular reasons for which certain citations are made. Without discussing this now, they deserve to be briefly mentioned: flawed methodology, personal relationship and choosing to cite a particular author or a newer research rather than an older one and so on.

Author Contributions: Conceptualization, all authors; methodology, all authors; validation, C.C. and C.Ţ.; formal analysis, all authors; resources, C.M. and N.P.; writing—original draft preparation N.P. and C.M.; writing—review and editing, all authors; supervision, C.C. and C.Ţ. All authors have read and agreed to the published version of the manuscript.

Funding: This research received no external funding.

Institutional Review Board Statement: Not applicable.

Informed Consent Statement: Not applicable.

Data Availability Statement: All bibliographic data is available in Web of Science database.

Acknowledgments: This paper is a result of the research developed within the project "Managementul culturii organizaționale: comparație între sectorul public și cel privat" (Organizational culture management: comparison between public and private sectors) from Bucharest University of Economic Studies.

Conflicts of Interest: The authors declare no conflict of interest.

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