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Sustainability Assessment of Investments Based on a Multiple Criteria Methodological Framework

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Abstract: The assessment of an investment is currently carried out by using mainly financial tools. This work presents a new model for the assessment of the sustainability of an industrial investment and focuses on the development of a holistic framework with the use of indicators. With the use of multi-criteria decision analysis, the framework evaluates a total of eighteen (18) alternative indicators in order to select the optimal bundle to be used for the assessment of future industrial investments. The proposed indicators are selected based on relevant data from the literature, taking into account the principles of prevention, planning and designing. The alternatives are assessed over four (4) criteria, namely environment, society, economy and technology, which are grounded on the principles of sustainable development. Depending on the special characteristics of the programme that is foreseen to fund the potential investments, the decision-maker is provided with a hierarchized set of indicators over which the alternative investments could be optimally assessed in parallel with widely used indicators that strictly assess economic performance. In the present work, twelve (12) different scenarios are examined, incorporating different values in the coefficients of the criteria. For the majority of the scenarios examined (a sensitivity analysis is also provided), the alternative indicator that is assessed with the highest score is “Resource Savings”, followed by “Recycling” and “Research, Innovation, Development”.

Keywords: indicators; investments’ sustainability; multi-criteria analysis; decision support; ELECTRE III

1. Introduction

Environmental performance indicators are considered to assist decision-making processes in managing important environmental, social and financial aspects and perspectives and improving the assessment of the impact caused by business activities [1–5]. Improving environmental performance requires effective control of the activities, products and processes of the business that may trigger a significant burden [6–8]. Improving the business performance can be achieved through a wide spectrum of modifications in corporate activities, products or processes and can range from small fragmentary changes to integrated environmental management.

Changes in this direction include, among others, inter-alia environmental education of workers and stakeholders, informing and/or sensitizing customers and suppliers, investing in environmental

protection technologies, adopting optimally available techniques to minimize gaseous pollutants, etc. A significant process is the so called “Design for Environment” (DfE), i.e., the ecological design of products and services and the creation of environmental reports (corporate environmental reporting), as well as the installation of environmental management systems [9–12].

Environmental performance appraisal is an internal process of business and is essentially a tool designed to provide management with reliable and verifiable information on an ongoing basis to determine whether an enterprise’s environmental performance meets the criteria set by the organization’s management [13–15]. The literature presents several available environmental indicators that are used at different scales of business activities, namely international, national or local. As evaluation methods vary, environmental performance indicators, as well as the concept of sustainability, also differ and include diverse groups of indicators [16,17]. In particular, indicators related to specific environmental consequences (e.g., climate change) have been developed, using resources (e.g., water footprint) with ecological efficiency measures [18].

There are different approaches to measuring environmental performance, namely production, control, ecological, accounting, economics and quality [19]. These approaches have different guidelines, focus and measurements. It is obvious that performance measurement activities vary in different countries and also among different industries, due to the variety of environmental issues, organizational variables (e.g., the size of the organization or the way it is structured), national conditions and individual corporate strategies [20].

According to the definition provided by the Organization for Economic Co-operation and Development (OECD), an environmental indicator is characterized as “a parameter that describes the state of a phenomenon/environment/area, with significance that extends beyond that directly related to a parameter value” [21]. Therefore, an indicator needs to provide important information about the parameter to be described. If a parameter is complex, such as sustainability, more than one indicator may be required. On the other hand, a group of various indicators may be combined to produce a single indicator, i.e., a Composite Sustainable Development Index (CSDI), if desired. The Environmental Sustainability Index (ESI), the Dow Jones Sustainability Index (DJSI) and the Global Reporting Initiative (GRI) are examples of CSDI. Furthermore, there are various environmental performance indicators, but also specific indicators focused mainly on environmental impacts, such as climate change [22], air pollutants [23] and ad-hoc application of systems of indicators as decision-support tools towards sustainable urban development [24].

The indicators that best describe environmental performance can be divided into the following groups [25]: (a) lagging indicators, which are measures at the end of a process, such as the amount of emitted pollutants; (b) leading indicators, which are performance measurement measures, i.e., they measure the implementation of practices or measures that are expected to lead to improved environmental performance, such as the percentage of facilities that carry out self-monitoring; (c) Environmental Condition Indicators (ECIs) measure the direct impact of an activity on the environment, such as air, water, groundwater and soil concentrations, changes in the size of a population of a particular species in a given area. Each group of indicators has discrete strengths and weaknesses, aiming a different target audience, and this is the reason why many companies use a mix of indicators to measure their environmental performance [25].

In addition to the use of indicators, progress on environmental issues can be assessed by comparative evaluation between companies or by the average performance of the industry to which a company belongs. The International Organization for Standardization (ISO) has compiled a list of conditions that a marker must meet to be useful and relevant to the measurement of environmental performance. According to this list, an indicator must be: (i) in accordance with the environmental policy and the important environmental aspects; (ii) suitable for management, business or environmental activities; (iii) useful and representative of the environmental performance criteria; (iv) understandable to internal and external stakeholders; (v) easily accessible, measurable and informative; (vi) adequate

in relation to the quality and quantity of data; (vii) able to respond to changes in environmental performance [26].

This paper focuses on the development of a holistic framework for the assessment of industrial investments' sustainability with the use of indicators. The key research question that is examined in the present work is the identification of the optimal bundle of indicators which could be used for the assessment of alternative industrial investments. It is evident that in most cases, available funds are not adequate to cover all needs, thus decision-makers (either industrial or public) require a concrete methodology for the assessment of alternative investments and the identification of the optimal one, based on sustainability criteria. To date, the evaluation and selection of an investment over competition in most cases is solely realized based on their economic performance and indicators (Return on Investment, Net Present Value, etc.). However, the selection of the optimal criteria for the assessment of investments is, without any doubt, a highly multi-dimensional problem. The proposed framework is the outcome of a research effort that incorporates collection of data with the use of a structured questionnaire. For the determination of the optimal set of indicators that best capture the environmental performance of a given investment, the opinions of a number of different stakeholders, with mutually contradicting priorities (e.g., environmental organizations, companies, universities, public bodies, environmentalists and economists), are considered in the present work. The proposed environmental (non-monetary) indicators are proposed to be used in parallel to the currently widely used economic ones, in order to more efficiently and holistically assess alternative industrial investments.

2. Methodology

A critical point in multidimensional management problems is the evaluation and combination of different types of available information that are ultimately able to lead to an optimal solution [27]. Multi-criteria methods provide the framework for collecting, registering, and ultimately promoting all relevant information, thus making the decision-making process detectable and transparent [28,29]. In this light, the adoption of a decision is based on the result of the analysis of the conflicting parameters and goals of socio-political, economic and environmental nature, thus creating a multidimensional problem that needs special treatment [30]. The nature of decision-making processes makes it difficult to represent them in descriptive models. Furthermore, uncertainty and inaccuracy are inalienable elements of their structure.

Multidisciplinary analysis can be defined as a systematic and mathematically standardized effort to solve problems arising from conflicting goals in an effort to reconcile them [31]. Making a decision is the study of identifying and selecting alternative solutions based on the preferences of the recipient's decision. Decision making also implies that there are alternatives being considered. In this case, the goal is not only to identify as many of the alternatives as possible, but to choose the one that best fits the goals and desires of the decision maker [32]. Decision making with the use of multi-criteria analysis is realized in four discrete steps, as follows: The first step comprises the determination of the alternative scenarios for the selection of environmental indicators. The second step includes the selection of the criteria, the scoring scale of the alternative scenarios and the assessment of the weighting factors by the decision makers. The next step includes the application of the multi-criteria analysis and the extraction of the results, followed by a last step, where the decision is realized for the selection of the appropriate set of indicators, taking into consideration the use results of a sensitivity analysis.

The selection of environmental indicators for investment evaluation is a very complex process. A considerable number of alternatives, often presenting equivalent weightings, need to be evaluated [33]. To efficiently achieve such an assessment, it is necessary to analyze and grade a series of critical parameters, or other criteria. In particular, the formulation of an integrated policy regarding the creation of environmental indicators for investment evaluation is considered a rather complex process, given that the number of environmental indicators (alternatives) can be quite large, and at the same time, each indicator shows advantages and disadvantages on different levels, namely economic, environmental, social or technological (criteria).

The combination of all the parameters that appear makes the selection of an environmental indicator a rather complex problem. The final selection of the most appropriate bundle of indicators between alternative scenarios requires the consideration and evaluation of several parameters, therefore, it is necessary to apply the multi-criteria analysis. In the literature, there are over 50 multi-criteria analysis techniques [34,35], and a different classification can be attempted according to their content and scope.

In the present work, the ELECTRE III technique is selected to process the collected data via the distributed questionnaires. ELECTRE III is a well-known method of multi-criteria analysis, with a long history of successful practical applications internationally [29,36,37]. The method was used often in the past to compare different scenarios in different thematic areas, such as energy, construction, waste management, services, public policy, and transportation. An important advantage of the ELECTRE III method over other methods is its usefulness in examining environmental problems [38]. In addition, ELECTRE III has the ability to include a fairly large number of evaluation criteria for the selection of environmental indicators, combined with the ability of a large number of decision makers [39]. The method requires the determination of three threshold values of the criteria used, i.e., the indifference, the preference and the veto threshold. These thresholds allow the uncertainties of the evaluation criteria to be incorporated into the decision-making process [40].

Determining the recipient's preference data for a decision expressed as a criterion is one of the most important factors of ELECTRE III. It is already noted that the method uses the thresholds of preference and indifference, and includes an additional parameter, the concept of veto [41]. By using these parameters, the method examines not only the two extremes of the problem, strong and weak, but also a whole family of intermediate levels, from the overall strongest to the overall weakest alternative. The process is achieved by assessing, comparing and finalizing the various environmental selection indicators (alternatives) over the criteria considered.

As a ranking technique, ELECTRE III calculates a ranking hierarchy among alternatives. The ranking is based on concordance (c_j) and non-discordance (d_j) binary outranking. In brief, concordance is valid for the cases where alternative X outranks alternative Y when most of the criteria X 's performance is better than the alternative's Y . Respectively, non-discordance is valid for the cases where none of the criteria in the minority are strongly opposed to alternative's Y outranking by alternative X . The ELECTRE III methodology calculates a credibility index, which characterizes that X outranks Y . The credibility index shows the real degree of the aforementioned assertion [42].

Following this, alternatives are pairwise compared for every criterion by inserting two more pseudo-criteria, namely the preference (p_j) threshold and the indifference (q_j) threshold. In the case where the difference between the performances of X and Y is lower than the indifference threshold for a specific criterion, then the two alternatives are regarded as similar for that criterion j , and the credibility index $c_j(X, Y)$ equals zero. On the other end, in the case where the difference between the performances of X and Y is larger than the preference threshold for a specific criterion, then X is strongly preferred to Y for that specific criterion j , and the credibility index $c_j(X, Y)$ equals one. In this context, the concordance index $c_j(X, Y)$ for any criterion j is mathematically described with Equation (1).

$$\begin{aligned} V_j(X) - V_j(Y) \leq q_j &\iff c_j(X, Y) = 0 \\ q_j < V_j(X) - V_j(Y) < p_j &\iff c_j(X, Y) = \frac{V_j(X) - V_j(Y) - q_j}{p_j - q_j} \\ V_j(X) - V_j(Y) \geq p_j &\iff c_j(X, Y) = 1 \end{aligned} \quad (1)$$

Taking into account all the concordance indices calculated for each criterion j , and also the weighting factor (relative importance) of each criterion $j(w_j)$, a global concordance index is calculated for every pair of alternatives (X, Y). The global concordance index (C_{XY}) is mathematically described with Equation (2).

$$C_{XY} = \frac{\sum_{j=1}^n w_j \times c_j(X, Y)}{\sum_{j=1}^n w_j} \quad (2)$$

As a next step in the methodology, a discordance index (d_j) is calculated, with the assistance of preference (p_j) and indifference (q_j) thresholds, as those were described above, and with the use of a third threshold, namely veto (v_j), that gives the acceptable (maximum) difference between the performances of two given alternatives X and Y in criterion j for not rejecting the assertion that X outranks Y , regardless of the alternative's performance in all other criteria. More specifically, in the case that the difference between the performances of X and Y is lower than the preference threshold for a specific criterion, then no discordance exists and $d_j(X, Y)$ equals zero. On the other end, in the case that the difference between the performances of X and Y is larger than the veto threshold for a specific criterion, then Y is globally preferred to X , no matter the performances in all other criteria, and the discordance index $d_j(X, Y)$ equals one. In this context, the discordance index $d_j(X, Y)$ for any criterion j is mathematically described with Equation (3).

$$\begin{cases} V_j(Y) - V_j(X) \leq p_j \Leftrightarrow d_j(X, Y) = 0 \\ p_j < V_j(Y) - V_j(X) < v_j \Leftrightarrow d_j(X, Y) = \frac{V_j(Y) - V_j(X) - p_j}{v_j - p_j} \\ V_j(Y) - V_j(X) \geq v_j \Leftrightarrow d_j(X, Y) = 1 \end{cases} \quad (3)$$

The credibility index δ_{XY} of the assertion “ X outranks Y ” is mathematically formulated with the use of Equation (4).

$$\delta_{XY} = \Pi_{j \in \bar{F}} \frac{1 - d_j(X, Y)}{1 - C_{XY}}, \text{ where } \bar{F} = \{j \in F, d_j(X, Y) > C_{XY}\} \quad (4)$$

In order to determine the optimal set of environmental indicators (alternatives) for the assessment of potential investments within the present work, a questionnaire was used, aiming at the collection of the required data that would feed the ELECTRE III methodology. The questionnaire considered a number of indicators that are commonly used to evaluate the environmental performance of a company in operation, the indicators for the evaluation of environmental performance in highly industrialized countries (e.g., USA, UK, EU, Japan) [43], as well as the ISO 14031/2013 standard [44]. The aim was to explore the dominant aspect of tackling the problem, namely the optimal choice of environmental indicators, through the views of experts. A total of 80 experts' responses were collected, representing all different stakeholders involved in the decision-making process, namely NGOs, business, academia, authorities, certified assessors, and scientist/practitioners activated in the field, in order to capture different needs and requirements. More specifically, half of the experts' sample (40 out of 80) represented the private sector (31 practitioners and business consultants activated in industrial investments and nine senior staff in private companies), while the other half represented the public sector (17 representatives from public authorities at local-to-regional level, 9 representatives from the academia sector, 3 certified assessors and 11 representatives from NGOs activated in the field of environmental protection and sustainability). The aim was to evaluate alternative indicators from all different aspects, with the involvement of a balanced sample of experts, since the former (practitioners, business consultants, enterprises) focus mostly on the business success of the proposed investment, while the latter (public authorities, academia, NGOs) place emphasis on the common public interest.

The questionnaire consists of 18 indicators (alternatives) that were coded to facilitate the processing of the results (Table 1). Potential indicators of sustainable development were selected taking into account the pillars of sustainable development and research work in international literature [43–45] and assessed over four discrete criteria by the experts involved in the framework of the present work. The criteria used for the assessment of indicators' suitability are grounded on a set of sustainable development's pillars and principles. The pillars are the environment (Criterion C_1), society (Criterion C_2), and economy (Criterion C_3). To efficiently evaluate an investment, the above criteria are the main priorities for its successful operation and a more sustainable future. In addition, technology (Criterion C_4) was selected as the criterion for evaluation, given that environmental technology and technological infrastructure provide the basis for faster and cost-effective development.

Table 1. Alternative indicators for the environmental assessment of investments.

Code	Thematic Area	Indicator
A ₀₁	Recycling	Design for recycling and reuse of materials, and minimization of waste
A ₀₂	Gas emissions	Design for minimization of emissions (greenhouse gases, ozone depletion gases, air pollutants, particulate matter, etc.)
A ₀₃	Resource savings	Design for energy and other resources (materials, water, etc.) savings, and reduction of non-renewable resources consumption
A ₀₄	Biodiversity	Design for biodiversity and habitat conservation
A ₀₅	Impact restoration	Design for prevention and remediation of adverse effects on the environment due to the company's operations
A ₀₆	Alternative energy forms	Provision for the use of alternative energy sources
A ₀₇	Education	Provision for environmental employees' training
A ₀₈	Health and safety	Provision for employees' health and safety
A ₀₉	Communication & public awareness	Provision for communication with the local community (information and public disclosure of environmental performance, etc.)
A ₁₀	Information across supply chain	Provision for information on sustainable development to suppliers and customers
A ₁₁	Social actions	Provision for social initiatives (compensations, donations, funding for environmental actions, etc.)
A ₁₂	Pollution prevention	Provision for covering the cost of pollution prevention projects
A ₁₃	Environmental accounting	Provision for application of environmental accounting
A ₁₄	Research, Innovation, Development	Provision for research and development of high-tech and innovative products, development of green products
A ₁₅	Environmental policy	Provision for consideration and planning for the implementation of environmental policies and environmental controls, the use of their results in company's operations
A ₁₆	Legal framework	Compliance with the legal framework on environmental legislative framework
A ₁₇	Environmental standards	Provision for the implementation of environmental management system (e.g., EMAS, ISO 14000)
A ₁₈	Corporate governance	Design for implementation of corporate governance rules

3. Results and Discussion

Within the framework of the present study, an assessments' matrix was formed, consisting of the alternative scenarios of environmental indicators, and criteria over which the selected alternative scenarios were assessed by the experts. In Table 2, the evaluations of 80 experts are depicted in a scale from 1 to 9, where 1 represents the worst-case assessment and 9 the best-case one. The assessment of each alternative for each criterion is calculated as follows:

$$V_{ij} = \frac{\sum_1^N v_{ij}}{N}, i \in (A_1, A_2, \dots, A_{18}), j \in (C_1, C_2, C_3, C_4) \quad (5)$$

where:

V_{ij} : Assessment of alternative scenario i based on criterion j for all experts

v_{ij} : Performance of an alternative scenario i based on criterion j for each expert

N : Total number of experts

Table 2. Assessment matrix.

	Environment [C ₁]	Society [C ₂]	Economy [C ₃]	Technology [C ₄]
Recycling [A ₀₁]	8.63	6.69	6.87	7.08
Gas emissions [A ₀₂]	8.58	7.23	6.29	7.44
Resources' savings [A ₀₃]	8.50	7.23	7.21	7.37
Biodiversity [A ₀₄]	8.21	6.42	5.31	5.08
Impact restoration [A ₀₅]	8.48	7.23	6.65	6.42
Alternative energy forms [A ₀₆]	7.85	6.31	6.56	7.21
Education [A ₀₇]	7.12	6.44	5.69	4.75
Health and safety [A ₀₈]	5.87	8.02	6.29	4.96
Communication & public awareness [A ₀₉]	5.88	8.04	5.25	4.10
Information across supply chain [A ₁₀]	6.08	7.63	5.85	4.58
Social actions [A ₁₁]	6.67	7.87	6.33	4.31
Pollution prevention [A ₁₂]	7.33	6.10	7.83	5.62
Environmental accounting [A ₁₃]	6.27	4.56	6.98	4.92
Research, Innovation, Development [A ₁₄]	7.98	6.29	7.77	8.67
Environmental policy [A ₁₅]	7.85	6.40	6.46	6.19
Legal framework [A ₁₆]	7.69	6.94	6.10	4.52
Environmental standards [A ₁₇]	7.65	5.69	5.83	5.08
Corporate governance [A ₁₈]	5.35	6.06	5.90	4.75
<i>Weighting Factor</i>	31.9	23.6	25.1	19.4
<i>Preference threshold</i>	0.18	0.19	0.14	0.25
<i>Indifference threshold</i>	0.05	0.06	0.04	0.08

In the present work, the weighting factors of each criterion were determined by the experts participating in the research. In particular, experts were required to assign a percentage of importance to each criterion according to their personal opinion. The values of the criterion weighting factors emerged as averages of the views of the various experts, who took part in the qualitative evaluation of the environmental selection scenarios. For the assessment of the importance of the selected criteria (environment, society, economy, technology) a weight scale from 0 to 100% was used.

In respect to the preference and indifference thresholds that are required for the ELECTRE III methodology, the following equations were considered [38,46–49]

$$p_i = \frac{(v_{i\max} - v_{i\min})}{N} \quad (6)$$

$$q_i = 0.3 \times p_i \quad (7)$$

where

$v_{i\max}$: The maximum value displayed by alternative i for criterion j

$v_{i\min}$: The minimum value displayed by alternative i for criterion j

N : The number of alternative scenarios (here $N = 18$)

According to the ELECTRE III technique, two distillations are calculated (namely, ascending and descending), before the determination of the final order of the available alternatives. In the case under study, the LAMSADE software was used. In Figure 1, the distribution of the ascending and descending distillations is illustrated for the Baseline Scenario (BS), i.e., taking into account: (a) the opinion of the 80 experts with respect to their assessment for the performance of the 18 alternatives over the four selected criteria, (b) the opinion of the 80 experts with respect to the weighting of the four criteria's importance, (c) Equations (6) and (7) for the calculation of the preference and

indifference thresholds, in particular, in the x -axis, the ascending distillation (i.e., from the worst to the optimal alternative), while in the y -axis, the descending distillation (i.e., from the optimal to the worst alternative), are provided. For instance, alternative A_{03} (resources' savings) is the optimal one in both distillations. Correspondingly, alternative A_{01} (recycling) is ranked third (following A_{03} and A_{14}) when considering the optimal hierarchy from the worst to the best one (ascending distillation), while ranked second (only after A_{01}) when considering the optimal hierarchy from the best to the worst one (descending distillation).

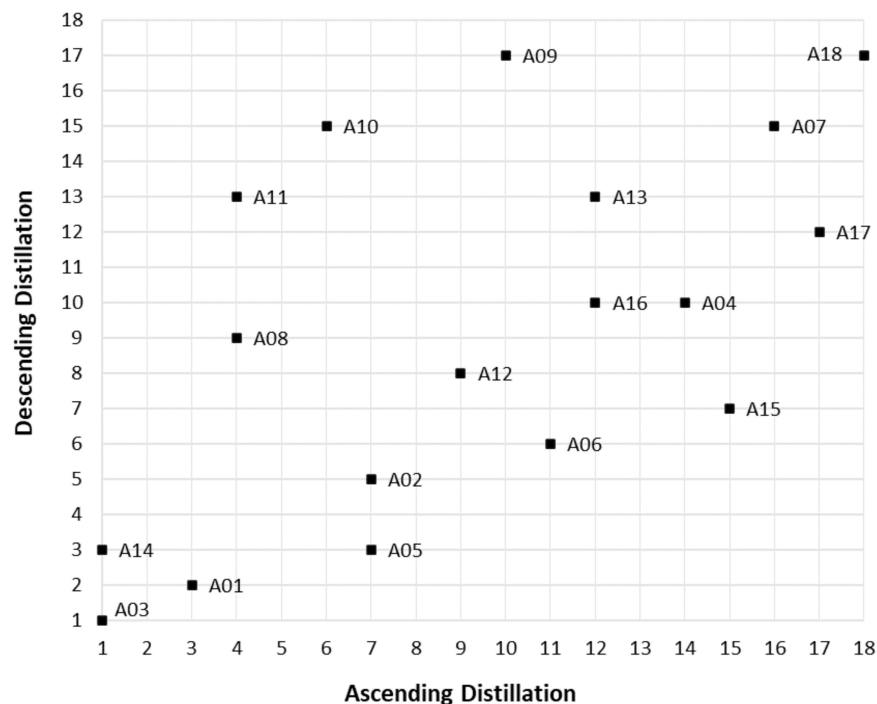


Figure 1. Distribution of ascending and descending preference of alternative environmental indicators for the application of the Baseline Scenario.

The final ranking of the alternatives (indicators) is calculated taking into account the two aforementioned distillations. For the BS, the ranking of the alternative indicators is the following; (i) Resources' savings [A_{03}], (ii) Recycling [A_{01}], (iii) Research, Innovation, Development [A_{14}], (iv) Impact restoration [A_{05}], (v) Health and safety [A_{08}], (vi) Gas emissions [A_{02}], (vii) Social actions [A_{11}], (viii) Pollution prevention [A_{12}], (ix) Alternative energy forms [A_{06}], (x) Information across supply chain [A_{10}], (xi) Legal framework [A_{16}], (xii) Communication and public awareness [A_{09}], (xiii) Environmental policy [A_{15}], (xiv) Environmental accounting [A_{13}], (xv) Biodiversity [A_{04}], (xvi) Education [A_{07}], Environmental standards [A_{17}], Corporate governance [A_{18}].

In addition to the Baseline Scenario (BS), nine (9) additional scenarios were considered for sensitivity analysis purposes. In other words, additional scenarios are examined to study whether changes in the parameters of the problem affect the final solution, with the aim of providing further confidence in decision-making. More specifically, in order to globally assess the alternative indicators (taking into account their performance in the four described criteria, namely environment, society, economy and technology), the following parameters need to be determined: (a) the weighting factor (relative importance) of each criterion, and (b) two pseudo-criteria, namely the preference and the indifference threshold. In the present study, sensitivity analysis is selected to be applied in comparison to the Baseline Scenario. In Table 3, the key parameters (thresholds and weighting factors) of the scenarios (S_x) examined are depicted. The Baseline Scenario (BS) reflects the solution of the mathematical algorithm (Equations (1)–(5)), taking into account the weighting factors (relative importance) of the criteria as averages of the experts' views. In this light, the weighting factor for the environmental

criterion [C1], the social criterion [C2], the economic criterion [C3] and the technological criterion [C4], are 31.9%, 23.6%, 25.1% and 19.4%, respectively. Moreover, for the determination of the preference and indifference thresholds, we used the referenced Equations (6) and (7). However, since both the views of the experts are subjective, while the equations for the determination of the pseudo-criteria (preference and indifference thresholds) are based on assumptions, the algorithmic model presented in the methodology is solved with alternative values with respect to weighting factors and thresholds, so as to provide a “what-if” analysis. In this context, the hierarchy of the alternative indicators is re-assessed with the use of different weighting factors (putting more emphasis on different criteria) in each scenario examined. More specifically, in Scenario 1 (S_1), all criteria are equally weighted (25%), compared to the Baseline Scenario (BS), where more emphasis is placed on the environmental pillar of sustainability. In Scenario S_2 , more emphasis is put on the economic criterion [C3] which weighs 50%, while each of the environmental [C1] and social [C2] criteria weigh 25% and the technological criterion [C4] is neglected. Similarly, different weight factors are applied in the case of the rest of the different scenarios (S_3 – S_9). For the scenarios S_{10} and S_{11} , the weighting factors are based on the experts’ views (similarly to the Baseline Scenario), while the preference and indifference thresholds are altered compared to the values calculated with Equations (6) and (7) in order to assess the sensitivity of those thresholds in the optimal hierarchy of the indicators. The analysis, apart from providing robustness to the ranking of the Baseline Scenario, can be used for altering the weights of the criteria based on the individual needs of the funding programmes.

Table 3. Modifications of weighting factors and thresholds for sensitivity analysis purposes.

	Scenario											
	[BS]	[S_1]	[S_2]	[S_3]	[S_4]	[S_5]	[S_6]	[S_7]	[S_8]	[S_9]	[S_{10}]	[S_{11}]
Weighting factor for Environmental criterion [C1]	31.9	25	25	50	16.7	16.7	16.7	50	0	0	31.9	31.9
Weighting factor for Social criterion [C2]	23.6	25	25	16.7	50	16.7	16.7	0	50	0	23.6	23.6
Weighting factor for Economic criterion [C3]	25.1	25	50	16.7	16.7	50	16.7	50	50	50	25.1	25.1
Weighting factor for Technological criterion [C4]	19.4	25	0	16.7	16.7	16.7	50	0	0	50	19.4	19.4
Preference threshold	P_{BS}	P_{BS}	P_{BS}	P_{BS}	P_{BS}	P_{BS}	P_{BS}	P_{BS}	P_{BS}	P_{BS}	$1.5 \times P_{BS}$	$2 \times P_{BS}$
Indifference threshold	q_{BS}	q_{BS}	q_{BS}	q_{BS}	q_{BS}	q_{BS}	q_{BS}	q_{BS}	q_{BS}	q_{BS}	$1.5 \times q_{BS}$	$2 \times q_{BS}$

In Table 4, the final ranking (hierarchy) of the alternative indicators are illustrated for the scenarios examined. Apparently, the ranking shows significant changes in cases of change in the thresholds of preference and indifference. However, the results provide adequate information in the selection of a bundle of indicators to be used for the assessment of alternative investments. More specifically, for the Baseline Scenario, Alternative A_{03} (Resources’ savings) is the highest ranked indicator to be considered in the environmental assessment of potential investments. The same applies for all examined scenarios, except S_9 , where the focus is solely on economic and technological criteria, which provides robustness to the optimal solution and confidence to the decision-maker so as to always consider the indicator when assessing the environmental performance of any given investment.

Since, in most programmes, more than one criterion is simultaneously considered in order to select the optimal investment, the bundle of five top indicators in the Baseline Scenario was comprised, apart from Alternative A_{03} , by Alternatives A_{01} (Recycling), A_{14} (Research, Innovation, Development), A_{05} (Impact restoration) and A_{08} (Health and safety). Research, Innovation, Development (A_{14}) is included in the top five criteria for all examined scenarios (being the highest ranked alternative indicator for 3 out of 11 scenarios), while recycling (A_{01}) and impact restoration (A_{05}) are included in the top five criteria for 10 out of 11 examined scenarios (A_{01} is ranked 6th for S_8 , while A_{05} is ranked 6th for S_{10}). In this light, the aforementioned criteria should be considered in the top bundle of indicators

to be selected when designing a funding programme, accompanied by indicators like A_{14} (Research, Innovation, Development), A_{11} (Gas emissions) and A_{06} (Alternative energy forms), which are placed comparatively highly for most of the examined scenarios. On the contrary, Alternative A_{18} (Corporate governance) is the last indicator to be considered for the assessment of investments, as it is ranked 18th for 8 out of 11 scenarios.

Table 4. Final ranking of environmental indicators (alternatives) for investments' evaluation for each scenario studied.

	1st	2nd	3rd	4th	5th	6th	7th	8th	9th	10th	11th	12th	13th	14th	15th	16th	17th	18th
BS	A ₃	A ₁	A ₁₄	A ₅	A ₈	A ₂	A ₁₁	A ₁₂	A ₆	A ₁₀	A ₁₆	A ₉	A ₁₅	A ₁₃	A ₄	A ₇	A ₁₇	A ₁₈
S ₁	A ₃	A ₁	A ₁₄	A ₅	A ₈	A ₂	A ₁₁	A ₁₂	A ₆	A ₁₀	A ₁₆	A ₉	A ₁₅	A ₁₃	A ₄	A ₇	A ₁₇	A ₁₈
S ₂	A ₃	A ₁₄	A ₅	A ₁	A ₁₂	A ₂	A ₈ & A ₁₁		A ₁₆	A ₁₀	A ₆	A ₁₃	A ₉	A ₁₅	A ₇	A ₄	A ₁₇	A ₁₈
S ₃	A ₃	A ₁	A ₁₄	A ₂	A ₅ & A ₈		A ₁₁	A ₁₂	A ₆	A ₁₀	A ₁₆	A ₉	A ₁₅	A ₄	A ₁₃	A ₁₇	A ₇	A ₁₈
S ₄	A ₃	A ₂	A ₁	A ₁₄	A ₅	A ₈	A ₁₂	A ₁₅	A ₁₁	A ₆	A ₁₀	A ₁₆	A ₉	A ₄	A ₇	A ₁₃	A ₁₇	A ₁₈
S ₅	A ₃ & A ₁₄		A ₁	A ₅	A ₁₂	A ₂ & A ₈		A ₆ & A ₁₁		A ₁₃	A ₁₆	A ₁₀	A ₁₅	A ₄	A ₁₇	A ₉	A ₇	A ₁₈
S ₆	A ₃ & A ₁₄		A ₁	A ₂	A ₅ & A ₈		A ₁₂	A ₆	A ₁₀ & A ₁₁		A ₁₆	A ₄	A ₉ & A ₁₅		A ₁₃	A ₁₇	A ₇	A ₁₈
S ₇	A ₃	A ₁	A ₁₄	A ₅	A ₁₂	A ₂	A ₆ & A ₁₃		A ₁₅	A ₄	A ₁₆	A ₁₁ & A ₁₇		A ₈	A ₇	A ₁₀	A ₁₈	A ₉
S ₈	A ₃	A ₈	A ₅	A ₁₄	A ₁₁	A ₁	A ₁₀ & A ₁₈		A ₂	A ₁₂	A ₆	A ₁₆	A ₉	A ₁₅	A ₁₃	A ₇	A ₄	A ₁₇
S ₉	A ₁₄	A ₃	A ₁	A ₁₂	A ₅	A ₂	A ₅ & A ₁₃		A ₁₅	A ₈	A ₁₇	A ₁₆	A ₁₈	A ₄ & A ₁₀		A ₁₁ & A ₇		A ₉
S ₁₀	A ₃	A ₁₄	A ₁	A ₈	A ₂	A ₅	A ₁₁	A ₁₂	A ₆	A ₁₆	A ₁₀	A ₁₅	A ₄	A ₉	A ₁₃ & A ₁₇		A ₇	A ₁₈
S ₁₁	A ₃	A ₁₄	A ₁	A ₂ & A ₅		A ₈	A ₁₂	A ₆	A ₁₁	A ₁₆	A ₁₀	A ₁₅	A ₄	A ₇	A ₉	A ₁₇	A ₁₃	A ₁₈

It should be highlighted from the analysis of the variation of the coefficients that the ranking of the alternative indicators in the Baseline Scenario (BS) and the Scenario S_1 where all criteria (environmental, social, economic, technological) are equally considered (with a weighting factor of 25%), are identical in all ranking positions. Consequently, the experts' opinion on the significance of the criteria does not significantly affect the ranking of the indicators. In this light, all criteria could be equally considered (as realized in S_1) in a real-world case.

Overall, the ranking of environmental indicators for investments' assessment was observed to be significantly influenced by the weighting factors and preference and indifference thresholds. The latter demonstrates the choice of A_{03} as the optimal alternative indicator, but, on the other hand, also reveals that the final choice of the optimal bundle of environmental indicators for the assessment and evaluation of investments is left purely to the decision-maker and to the thresholds used. This provides the funding authority with appropriate "freedom" to apply the most suitable weighting factors and thresholds that best suit the particular needs of the funding programme and the pillar of sustainable development that should be promoted.

4. Conclusions

In the past, the evaluation and selection of an investment over competition was mostly realized based on their economic performance, using mainly financial tools. Nevertheless, the determination of the optimal investment is an interdisciplinary problem and apart from the economic performance, other sustainability criteria need to be considered. The need for an effective bundle of environmental indicators that would lead to best possible investments and cost-efficient use of available funds triggered the need for a multi-criteria analysis methodology, such as the one herein described.

The survey conducted in the framework of the present work, with the involvement of 80 experts closely related to the field, reveals that design for energy and other resources (materials, water, etc.) savings, and reduction in non-renewable resources consumption, are the most appropriate criteria, apart from cost, to introduce as additional indicators in the investments' evaluation. Additionally, the provision for research and development of high-tech and/or innovative products and the development of green products (design for disassembly/recycling/reuse) could be supplemented as a second-best assessment indicator.

The importance of multi-criteria analysis is critical in environmental problems. The ELECTRE III method was preferred over other multi-criteria techniques for selecting environmental indicators to be applied to investment evaluation. In the proposed methodology, 18 scenarios were selected as alternatives, based on relevant data from the literature and taking into account the principles of prevention, planning and design. Moreover, four criteria are considered, namely environmental, social, economic and technological, in order to capture the different pillars of sustainable development. With the use of the ELECTRE III, the optimal bundle of criteria is extracted for twelve (12) scenarios with differentiated weighting factors for the four criteria, and also preference and indifference thresholds.

From the analysis of the scenarios, it is evident that the of environmental indicators is influenced by the selected parameters of the methodology, however, there is a dominant trend demonstrating that specific indicators (resources' savings, recycling, Research–Innovation–Development, impact restoration) should undeniably be considered for the overall assessment of investments. At the same time, the modified rankings, such as those resulting from the realized sensitivity analysis, demonstrate that the final word for the selected bundle of indicators is left to the decision-maker. The latter, on the basis of the particular needs of the funding programme, is responsible for drafting the weights for the criteria and also determines the thresholds for investments' evaluation.

The proposed methodology can be seen as a tool through which decision-makers may select additional indicators that can create a framework of sustainable assessment of potential investments. Based on the results presented herein, the legislative framework could be improved so that sustainable growth indicators can also be incorporated in the decision-making process for the evaluation of an investment. Undeniably, this research can be extended not only to public authorities, but also to businesses in their effort to promote sustainable products and solutions. The present work represents an initial attempt to reach this goal, however, further research is required in terms of sample size (including international bodies and funding agencies) and the criteria considered, so as to demonstrate the optimal indicators that should be incorporated as key performance indicators, alongside financial ones, for the assessment of investments.

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