



Article

# Feedback from Remanufacturing: Its Unexploited Potential to Improve Future Product Design

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Abstract: Company interest and research in the circular economy and remanufacturing have increased as a means of reducing negative environmental impacts. Remanufacturing is an industrial process whereby used products are returned to a state of like-new. However, few products are designed for remanufacturing, and further research and industrial efforts are needed to facilitate more widespread use of design for remanufacturing. One crucial factor facilitating design for remanufacturing is the integration of feedback in the product design process. Thus, the objective of this paper is to analyse feedback flows from remanufacturing to product design. Hence, a literature study and multiple case studies were conducted at three companies that design, manufacture and remanufacture different kinds of products. The cross-case analysis revealed the five barriers of the lack of internal awareness, lack of knowledge, lack of incentives, lack of feedback channels and non-supportive organisational structures, and the five enablers of business opportunities, integrated design processes, customers' demand, laws, regulations and standards, and new technologies. To establish improved feedback from remanufacturing to product design, the barriers need to be addressed and the enablers explored. Thus, improved feedback from remanufacturing to product design will improve the design of future products suited for a more circular economy.

**Keywords:** feedback; remanufacturing; case studies; design for remanufacturing; circular economy; reduction in negative environmental impacts

#### 1. Introduction

The Circular Economy (CE) goes beyond the repeated recycling of materials [1], and company interest and research in the CE and remanufacturing have recently increased [2]. According to Jansson et al. [3], the European remanufacturing industry could transform from €30 billion to €100 billion in the year 2030, and this transformation will affect how industry provides products and services to their customers. One reason why remanufacturing is getting more attention is that it is a viable option for pursuing a more sustainable product flow, as it enables the conservation of the energy and materials embodied in the salvaged components [4]. The remanufacturing process is an industrial process, whereby a used product is returned to a like-new or better state (see e.g., Lund [5]). Remanufacturing is characterised by its process steps, e.g., inspection, sorting, disassembly, cleaning, reprocess, storage, reassembly and final testing [6]. Much attention within research on remanufacturing has been given to reverse logistics (e.g., Govindan and Bouzon [7]) as well as to the technical aspects of the remanufacturing process (e.g., Butzer and Schötz [8]) and product design (e.g., Prendeville et al. [9]). Further, remanufacturing is an end-of-use strategy to be considered in eco-design methods [10].

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However, Karvonen et al. [11] documented central barriers which prevent the remanufacturing industry in the EU from reaching its full potential. These barriers are divided into the three categories of business model, product design and the remanufacturing process. The product design barrier highlights the lack of knowledge of Design for Remanufacturing (DfRem) and a lack of integration of end-of-use learning in the design process [11]. DfRem implies that products and its components are designed for more than a single use and thus DfRem needs to be an integral part of the product development process in order to reduce waste and save energy and materials [12]. In addition, in a literature study on remanufacturing and environmental sustainability Sundin and Lee [4] found several cases where product remanufacturing is sustainable from many perspectives in comparison to new manufacturing or other end-of-life treatments, e.g., material recycling. Kerr and Ryan [13] also found that if the products are designed for remanufacturing, more environmental benefits are achieved. Therefore, in order to explore the full potential of remanufacturing, DfRem should be applied [14].

One factor facilitating DfRem is the integration of end-of-use learning in the design process. Some research findings suggest that information feedback from remanufacturers and service companies to product designers has a positive impact on the product development process (e.g., Doyle, Hatcher et al., and Jagtap and Johnson [15–17]. According to Hatcher et al. [18], understanding the remanufacturing process will lead to a gradual understanding of DfRem. This is something that Electrolux has understood in their remanufacturing of household appliances where their product designers visit the remanufacturing facility in order to understand how their products are being worn [19]. In addition, Zhang et al. [20] stated that knowledge from all phases of the product life cycle should be retained and be available for designers, including feedback from remanufacturing to help them improve the design of future products.

Although research concerning DfRem has focused on tools and methods to facilitate remanufacturing (e.g., Hatcher et al., and Bras and McIntosh [16,21]), more research and industrial efforts are needed to facilitate more widespread use of DfRem. An example is the insufficient feedback from remanufacturing to design [22] which needs to be addressed for successful DfRem. Getting the right information to the designers at the right moment would make the product more adapted for remanufacturing, and thus more efficient and effective remanufacturing would be possible.

The objective of this paper is to analyze information feedback flows from remanufacturing to product design.

In order to meet this objective, three research questions were formulated:

RQ1. What potential feedback from remanufacturing relevant to design is available?

RQ2. What are the barriers for feedback from remanufacturing to design?

RQ3. What are the enablers for feedback from remanufacturing to design?

### 2. Research Methodology

In order to meet the objectives of this research and find answers to the research question, a literature study (theory) and a multiple case study (industrial practice) were used. When performing these research methods, a focus was put on identifying feedback in the product life cycle and the information flows with respect to remanufacturing. The search for literature was performed using several databases, i.e., SCOPUS, Science Direct and Google Scholar, to achieve a wider selection of relevant research papers. Search words included remanufacturing, information feedback, product life cycle information, design for remanufacturing, and remanufacturing requirements.

Three case companies were selected for this multiple case study. According to Yin [23], case studies are suitable for strategies to seek answers to research questions starting with "What". These industrial cases include actors that design, manufacture, service and remanufacture products and sell Business-to-Business (B2B). Original Equipment Manufacturers (OEMs) that perform remanufacturing and companies that are contracted to perform remanufacturing for OEMs are included in this study. These latter types of companies are called Contracted Remanufacturers (CRs).

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However, this study does not include independent remanufacturing companies as the incentives for DfRem and information sharing in those cases are low for the OEMs.

The OEMs studied are large and active within different industrial sectors (Table 1). The products they remanufacture vary in complexity from low (including mechanical products with few components), medium (electro-mechanical products with many components) and high (electro-mechanical smart products with many components). The variety of the sector and the complexity are expected to contribute to the richness of the information on large companies. Although all three case companies have more than 10 years of experience in remanufacturing, the remanufacturing share of the businesses is minor compared to the share of new products. The main data collection during the case studies was performed through semi-structured interviews with company staff.

**Table 1.** The main characteristics of the companies studied, where the number in brackets represents the number of interviewees that were interviewed at the specific case company.

Variable.	Case A	Case B	Case C
Industrial sector	Food processing machines Material handling machines		Office furniture
Product complexity	High	Medium	Low
Experience of remanufacturing	>10 years	>10 years >20 years	
Interviewees	<ul> <li>Design managers (2)</li> <li>Manufacturing manager (1)</li> <li>Service manager (1)</li> <li>Manager at         OEM Remanufacturing</li> <li>Managers at CR (3)</li> </ul>	<ul> <li>Design managers (2)</li> <li>Designers (2)</li> <li>Manufacturing manager (1)</li> <li>Service manager (1)</li> <li>Environmental manager (1)</li> <li>Remanufacturing managers (2)</li> </ul>	<ul> <li>Design manager (1)</li> <li>Manufacturing manager (1)</li> <li>Service manager (1)</li> <li>Remanufacturing manager (1)</li> </ul>

Before the interviews took place, the company respondents had prior access to the interview questions (see Appendix A) in writing and were informed about the purpose and scope of the interviews. Physical meetings with company representatives were arranged at the companies' remanufacturing sites. There were guided tours of the facilities and the remanufacturing processes were explained. The guided tours were followed by semi-structured interviews with representatives from the design, manufacturing, service and remanufacturing sections of each company. During the interviews, follow-up questions were posed to acquire further insights, clarifications and better contextual information. Next, the interviewer summarised the answers and the interviewees had the opportunity to correct, adjust or elaborate on the answers. The interviews lasted approximately two hours. Finally, the recorded interviews were documented and analysed.

Responses from the interviewees in the design, manufacturing, service and remanufacturing sections of each company were analysed to build a clear understanding of the information feedback flows in the product life cycle. This enabled comparisons and analyses of the involvement of remanufacturing vis-à-vis the other actors in the product life cycle. The results were compiled and verified by a focus group with representatives from the sections mentioned above.

This research started with the theoretical part of what potential feedback and information flows that exist (blue part in Figure 1). Secondly, empirical evidence was looked for in the industrial practice at the case companies (yellow part of Figure 1). As the final steps of the research of this paper, an analysis of the barriers and enablers was conducted along with recommendations to companies.

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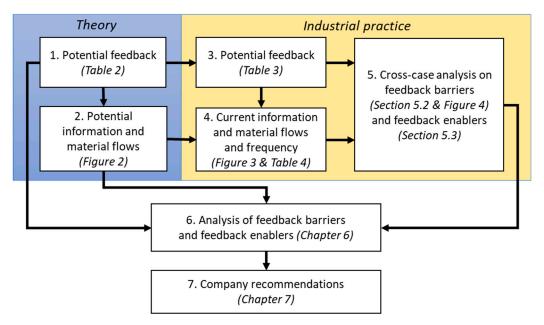


Figure 1. The research method of this paper.

#### 3. Information Flows within the Product Life Cycle

The literature study shows that the information generated during the design of products is plentiful, from design specifications to service manuals and instruction manuals for users. Information feedback from users is utilised to enhance the design of products (e.g., Ulrich and Eppinger [24]). However, many actors add value to a product, from product designers, manufacturers, service companies and remanufacturers. Thus, Xu et al. [25] stated that the entire product life cycle, including design, production, service, reuse, remanufacturing, disposal, etc., should be involved in circular information flow (Figure 2). They further argued that by preserving information from all life cycle phases and closing the information loop, managerial and operational performance could improve drastically within the Closed-Loop Supply Chain (CLSC).

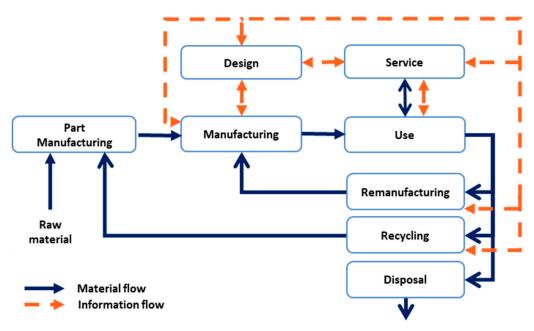


Figure 2. The product life cycle material flows and potentially useful information flows.

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The increasing interest in information capture and usage is partly owing to the advances in technology. Xu et al. [25] proposed utilising Information and Communication Technology (ICT) to enable information transference beyond customers all the way to end-of-use operations and back to design. They use the term Closed-Loop Product Information (CLPI) for tracking and feedback using wireless technology, thus seamlessly transforming product life cycle information into knowledge. Likewise, Cao et al. [26] highlighted the role of Product Life cycle Management (PLM) as a promising approach for integrating product information throughout the product life cycle. They proposed Radio Frequency Identification (RFID) technology as a means of contributing to PLM by providing more precise feed-forward information such as disassembly instructions, and more valuable feedback from the entire product life cycle. Further, information from sensors and RFID tags incorporated in products and central information sharing provided by the Internet of Things (IoT) can be used to improve product design [27].

One way for OEMs to keep control and keep track of their product is facilitated through the business model of Product-Service Systems (PSS). PSS is defined by Tukker and Tischner [28] as a mix of tangible products and intangible services designed and combined so that they are jointly capable of fulfilling the final customer's needs. PSS can be realised through renting or leasing solutions rather than selling the product itself and preferably also in combination with product remanufacturing [6].

Remanufacturing's role in the product life cycle and as a contributor of information is further highlighted. Ramani et al. [29] pointed out that early decisions in the product development process have the highest impact on a product's sustainability and, moreover, that downstream product life cycle data should be integrated into eco-design tools. Furthermore, as the product is disassembled, inspected and cleaned, it is possible to document the wear on components. Such feedback could be utilized to analyse how to improve the remanufacturability of the products [30].

Qiaoyun [31] argued that information integrated into platforms could support remanufacturing activities in the future. Butzer et al. [32] outlined a holistic approach to assess the remanufacturing maturity of a company, including the assessment of information flows. Ferrer and Whybark [30] pointed out that there is often conflict between design for assembly (DfA) and design for disassembly (DfD). Thus, they argued for the transfer of feedback from remanufacturers, including information on the remanufacturing process and the products, to the designers. Potential feedback flows from the product life cycle are listed in Table 2.

**Table 2.** The potential feedback from the product life cycle phases to the design phase (adapted from Lindkvist and Sundin [33]).

Originating Phase	Feedback Sources	Feedback Content	Literature Sources	
Manufacturing	Manufacturing process data	Evaluating how well the product was adapted for efficient production	Molcho et al. [34], Baxter et al. [35]	
	Manufacturing personnel data	Suggestions for improvement	Molcho et al. [34], Baxter et al. [35]	
Use and Service	Customer data	Contrasting how the product performed compared to what was expected	Fathi & Holland [36], Abramovici & Linder [37], Dienst et al. [38]	
ose and service	Condition monitoring data	Input from feedback about the products and services	Zhang et al. [20]	
	Service process data	Evaluating how well the product was adapted for efficient service	Baxter et al. [35], Fathi & Holland [36], Abramovici & Linder [37], Dienst et al. [38], Japtap & Johnson [17]	
	Service personnel data	Suggestions for improvement	Baxter et al. [35], Zhang et al. [20]	
Remanufacturing	Remanufacturing process data	Evaluating how well the product was adapted for efficient treatment in each remanufacturing process step	Doyle et al. [15], Lee et al. [39], Hatcher et al. [16], Zhang et al. [20]	
	Remanufacturing personnel data	Suggestions for improvement	Xu et al. [25], Zhang et al. [20]	
	Cores to be remanufactured	Evaluating how well the component was adapted for its estimated life cycle	Fathi & Holland [36], Abramovici et al. [40], Dienst et al. [38], Xu et al. [25]	

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#### 4. Case Studies

The following chapter presents the results from the three case studies, which include findings from the interviews and some prior knowledge about the companies.

#### 4.1. Case A

Case A contains a large international company with a long tradition of producing food processing machines. The focus of this study is the company's headquarters in Sweden, where product design and the service organisation are located. The machines are manufactured by contracted suppliers, and the product is delivered, assembled and installed by the OEM at the customer's site. Thus, the supplier can guarantee that the product is installed correctly and will have the best possible prerequisites to meet the set quality standards. The product is complex but robust and comes with an extended warranty.

The product's robustness and long lifetime make the product attractive to the second-hand market. Around 15 years ago, the company noticed that other companies had started to remanufacture their used machines; their brand was being sold by other actors. To retain the quality associated with its brand, the company's remanufacturing business was established ten years ago. A relatively small number of their products (they generally focus on a few models) are now remanufactured by CRs.

The company has a PSS concept in which machines can be leased, but this is not yet well established as the concept is new and accounts for only a small share of the business. The food processing machine is the focus of this study and can be combined with other machines.

The product development process shifted over the years to a more integrated product development; manufacturing and service are involved in product development projects. However, the manufacturing side suffers from not being in-house as their representatives feel less empowered in the development process.

"Our (manufacturing) demands are often overrun since we only have one representative from manufacturing, and he has to split his time between all (product) development projects"

—supply chain manager at Case A.

The service side has a strong influence on the development process as the product is designed in modules. Those modules can be exchanged during the product's lifetime, and upgrading is possible.

#### 4.1.1. Feedback to Product Design

The feedback from service engineers in the field is highly valued in Case A. Service technicians are expected to write reports after each completed assignment and provide suggestions for jobs and then send them to the service department. These reports are deeply appreciated as this enables service technicians to interact both with the machines and the customers in the field. This provides data on the current status of the machine, as well as suggestions for design improvements. The incoming feedback from the service technicians is clustered, prioritised and forwarded to the design department.

Design also receives feedback from the customers via the marketing department. There, customers' opinions are analysed, prioritised and forwarded to both the design and service departments.

A CR has, on occasion, called on the design department to give their opinions on certain design features. The feedback is, however, not structured, nor routinely provided nor required. Similarly, the CR has been known to provide constructive feedback on how the service manuals are written.

# 4.1.2. Barriers for Feedback to Product Design

Case A's product development process is integrated, and design states that remanufacturing requirements are adhered to when voiced. The same applies to manufacturing requirements. However, manufacturing and remanufacturing do not share that view when asked about their contribution to and role in the product development process. Remanufacturing and manufacturing are not done in-house, and they suffer from being external units.

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Service and manufacturing members are invited to take part in the product development process. However, manufacturing finds it hard to get their voice heard in the product development processes. One reason is that the supply chain that manufactures the machine components is not in-house, whereas service is. Thus, manufacturing often feels overlooked in relation to services.

One CR has undertaken remanufacturing for the European market in a facility in Italy. They are less prone to provide unrequested feedback than other CRs that have a closer relationship with the OEM over the years, and they reported a few phone calls to design to provide feedback on reoccurring design issues. However, the Italian CR does not provide any feedback to design, as the OEM does not request it.

"We don't have the competence to suggest improvements (to design). We only have to recondition the machine and satisfy the customer"

—remanufacturing manager at Case A.

The contracted remanufacturers rely on the manufacturers to provide them with spare parts and, thus, to interact with the supply chain. Problems arise when the required components are no longer manufactured and the CR must find another supplier. This delays the remanufacturing process.

# 4.1.3. Enablers for Feedback to Product Design

The OEM in Case A uses condition monitoring both continuously integrated into the machines and designated to specific components, and instantaneous monitoring when the machines are inspected upon arrival at the remanufacturer. The initial result from instantaneous condition monitoring is later compared to the test result after remanufacturing is completed, enabling the impact of the remanufacturing process to be assessed. Furthermore, the same measurements will be taken at the customer's site after installation to verify that the shipping and installation process has not impacted negatively on the machine's performance. The OEM is considering expanding its condition monitoring and to include more smart functions in their machines. However, current data from condition monitoring is sparsely used and a new data system would be required to manage all the incoming data. A better-managed and improved data collection system could be used to monitor the components' performance, uptime, and maintenance intervals and thus supply remanufacturing and design with valuable information.

#### 4.2. Case B

Case B contains a large international company with a long tradition of producing material handling machines. The OEM facility located in Sweden is one of their largest and the focus of this study. The company designs and manufactures products, and the sales and service organisation are also located in the area. The remanufacturing facility is located close to the main factory. From an organisational perspective, the design and manufacturing sections are grouped together in the producing organisation, whereas services and remanufacturing are linked to the sales organisation.

The product is fairly complex and available in numerous models and custom-made versions. The product is robust but not designed for remanufacturing. Over the years, the company has become a PSS provider as most of their machines are leased. The machines can be leased long term (up to 7 years) and short term (one day up to months). The company's ambition is that most machines are leased, and remanufactured multiple times before being sold as used machines or scrapped. The machines are sold worldwide, and the company has service centres worldwide. Hence, the service sector is very important for the OEM.

The remanufacturing business was started because the company experienced a flow of leased machines being returned at the end of their leasing periods. This was almost 15 years ago. The remanufacturing business has increased over the years, even during the recession of 2008, which had a negative impact on the sales of new machines. However, the revenue from remanufacturing is not specifically stated in the annual reports of the company. Thus, remanufacturing is not clearly

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recognised within the organisation. Its distance from the manufacturing facility is not large, but the mental gap is evident.

#### 4.2.1. Feedback to Product Design

Manufacturing receives information on issues with products on the market via the quality department. There, customers' opinions are analysed, prioritised and forwarded. Likewise, design receives feedback if the problem is related to the product's design. The quality department also communicates feedback to services about the quality of the service and suggestions for improvements (such as increased service costs due to poor quality). Occasionally, services provides feedback to manufacturing if malfunctions occur frequently.

Service technicians have frequent contact with customers and users in the field and receive first-hand information about any problems. There are planned yearly service meetings at the customer's sites, where services asks questions relating to customer satisfaction with both service and the machines. The meeting also includes questions about the frequency of machine use as well as following up on the terms of the leasing contract. The feedback collected by services is communicated to design via the marketing department.

Another source of information is the pre-delivery inspections at the customer's site which are occasionally attended by services. The product is demonstrated in-use, providing an opportunity for services to learn about their customer's business and application of the machines.

Services and manufacturing representatives are part of product development projects and thus have a platform from which they can contribute their point of view. Experts, amongst the service technicians working in the field, can be requested to provide information for product development projects.

# 4.2.2. Barriers for Feedback to Product Design

Other departments within the organisation have previously suffered from poor collaboration in the case company. Communication between manufacturing and design was quite different seven years ago. Manufacturing received drawings behind schedule because they were not involved in the product development process until a late stage. Now, the product development process is more integrated, and representatives from manufacturing and services are active in the overall product development process.

Within the organisation, there is a lack of knowledge of remanufacturing. The remanufacturing team suffers from being organized and grouped together with services. Consequently, remanufacturing is seen as a more extensive service rather than as a specific operation with specific demands. Remanufacturing does not, however, benefit much from Design for Service (DfS). For instance, components that are often exchanged and accessed during service are fewer and may differ from those replaced in the remanufacturing process. Furthermore, when remanufacturing was given access to software designed for service technicians, remanufacturing technicians were unable to benefit from it.

Further, the remanufacturing team noticed a trend to include more plastic components in the products, which makes remanufacturing more time-consuming and costly, as these components must be replaced. For example, a footrest previously made of metal and easy to repaint is now made of plastic and must be replaced with a new one in the remanufacturing process. This causes more waste in the remanufacturing process. However, the designers are limited by the controlled cost of manufacturing, which does not include service or remanufacturing costs.

"If it cost more to solve the after-market (service) problems, we don't do it"—designer at Case B.

# 4.2.3. Enablers for Feedback to Product Design

Information exchange is not a one-way activity. Remanufacturing does not realise what information can be shared with design. To have a functioning information feedback system, actions have to be

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implemented on both sides. However, the design team does not see the potential benefits of receiving information from remanufacturing.

"Occasionally product designers come to us at the remanufacturing facility to see how the products that they have designed have been worn out and not only look at service breakdown figures"

—remanufacturing manager at Case B.

However, the PSS offered in Case B is very popular and have increased; up to 80% of their products are now leased. The number of products that are returned after the leasing contract ends has similarly increased. Customers are increasingly conscious about sustainability aspects but ask mostly for figures energy savings and recycling rates, which are also presented in the sustainability reports. However, the OEM has recently increased attention on remanufacturing, and the company released a film on the Internet in 2014 promoting and informing about their remanufacturing. Hence, there is a high potential for a more prominent role for remanufacturing in the entire organization.

There are smart functions in the machines that help users to monitor the machines' whereabouts, and there is a potential to expand the use of smart technologies and information gathering from the entire product life cycle.

## 4.3. Case C

Case C contains a large international company with a long tradition of producing office furniture. The focus of this study was on the company's headquarters in Sweden, where product design, manufacturing and the service organisation are located. All products are designed in-house and roughly half of the components are manufactured by the company and the remainder is purchased from suppliers. The final assembly is performed by the case company to ensure high quality. The product is high-end and robust but not very complex, and the products come with extended warranties. In addition, the OEM delivers and installs its products to maintain the intended quality. For the past few years, the company in Case C has had a leasing program; however, it is still only a marginal part of their overall turnover.

The company has been remanufacturing office furniture for more than 20 years. Remanufacturing was initiated when exhibition products, reclaimed products and old products were returned to the OEM, which saw their intrinsic value and the potential in giving them a second life. However, the OEM feared that the remanufactured product with its reduced price would compete with the newly produced products, and the company did not market the remanufactured products. They were only sold to local customers. Nonetheless, knowledge of the remanufactured products has spread by word of mouth, and the turnover has increased steadily over the years.

#### 4.3.1. Feedback to the Product Design

The quality department reports daily to design about returns, reclaimed products and other statistics. Furthermore, design is supplied with information about customer needs, specifications from manufacturing and Unique Selling Points (USPs), all of which are important for product development projects.

Technicians, buyers, and representatives from manufacturing and quality participate in the design projects. Everyone involved in the project has access to sales volumes, sales functions, material specifications, etc., and USPs are identified in the pre-study stage. Representatives from manufacturing are involved in the pre-study stage, where the next design project is determined. Manufacturing writes its own specifications in which materials, quality, etc., are specified. Manufacturing then has time to adjust to any new requirements, such as the introduction of new materials into the manufacturing process. Design makes drawings and Bills of Materials (BOM) used for manufacturing and service.

As the service is performed by the OEM, it is crucial that the service and installation can be performed as swiftly as possible. Hence, feedback provided by the service technicians is Sustainability **2019**, 11, 4037 10 of 24

important for product development projects. Remanufacturing is currently not involved in product development projects.

# 4.3.2. Barriers for Feedback to Product Design

The OEM still sees the remanufacturing business as a threat to newly manufactured sales. Therefore, the remanufactured products are not marketed. Nevertheless, the remanufacturing business has steadily increased over the years, as customers have spread the news by word of mouth.

According to design, more information is not needed but rather the right information. Information is not requested from remanufacturing because remanufacturing is not seen as necessary, and therefore, is not considered in the product development process. In fact, design regards remanufacturing to be similar to material recycling.

### 4.3.3. Enablers for Feedback to Products Design

The current trend on the market is to demand furniture with more sustainability and increased environmental considerations. In response, Case C has developed a stronger interest in cradle-to-cradle design. The company's leadership decided that all its furniture should meet eco-label standards, i.e., all materials should be separable and recyclable, etc. The objective is that products could be disassembled by a recycler. However, that could also benefit remanufacturing in the future.

In addition, customers require more flexible services and products that are more easily adapted to their variable future needs. For instance, open landscape offices and offices without dedicated workplaces for staff require the workplace to be quickly adapted to the different needs of the workers. Currently, remanufactured products stem mostly from reclaimed and exhibition products. However, as the PSSs offered are increasingly sought after, returned products will start to increase after the leasing contracts end. Remanufacturing thus has the potential to increase in the future, given that it will be regarded as an asset by the organization.

The robust design allows the furniture to be used for more than 20 years. However, the design may not actually be that robust, or as one interviewee said:

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"The furniture is not worn out, it is "uglied" out"
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—remanufacturing manager at Case C.

Thus, to prolong the lifetime of the furniture, one option is to update the surfaces and fabrics so that the product may be reused many times.

# 5. Cross-Case Analysis

A cross-case analysis was used to analyse the findings in the case studies (Chapter 4), enabling the investigation of similarities and differences across the cases [41]. This chapter is divided into three sections presenting available feedback from remanufacturing, barriers for feedback from remanufacturing to design, and enablers for feedback from remanufacturing to design.

#### 5.1. Potential Feedback at the Remanufacturers

Based on previous research by Lindkvist and Sundin [42], the types of information that remanufacturers can give through feedback to design are summarized in Table 3, Column 3; Feedback content, breaks down the feedback content into feedback examples discovered during case studies. For instance, wear on components can be divided into product quality, quality of purchased components, weak component analysis and wear on the component. Examples include how cleaning could be facilitated by using different surface treatments (Case A), and how less durable materials increase the remanufacturing costs as components need to be replaced (Case B), and how non-destructive disassembly is not possible in a sub-assembly, which prevents the remanufacturing of those components (Case C).

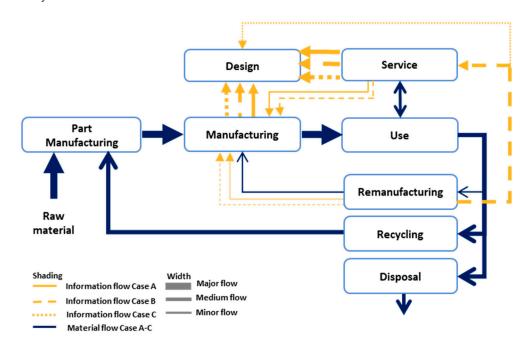
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Feedback Sources	Feedback Content	Feedback Examples	
Remanufacturing process	Evaluating how well the product was adapted for efficient treatment in each remanufacturing process step	Process aspects of: Cleaning, Disassembly, Finish/surface qualities, and Packing	
Remanufacturing personnel	Suggestions for improvements	Material selection Standardisation aspects Verification aspects	
Cores to be remanufactured	Evaluating how well the component was adapted for its estimated life cycle	Component quality Component quality of purchased components Weak component analysis Wear on component	

**Table 3.** The examples of potential feedback available at remanufacturers found in the case studies.

Adapted from Lindkvist and Sundin [42].

As described in Chapter 4, remanufacturing is not providing feedback to design, except case C where a few phone calls were reported. Further, the feedback flows in Case A to C were analysed and the compiled picture of the current situation can be found in Figure 3. The material flows in all cases are more or less similar, only a minor share of the products is remanufactured, most products are material recycled after end-of-use.



**Figure 3.** The product life cycle material flows and the information feedback flows in Case A∓C from manufacturing, customers, services and remanufacturing to design.

Information feedback in each of the three cases was further mapped using the following feedback sources: remanufacturing process, remanufacturing personnel and cores to be remanufactured as seen in Table 2. Table 4 below is essentially Table 2 (based on the theoretical findings) but with the addition of the last three columns that indicate the amount of feedback frequency in the industrial cases.

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<b>Table 4.</b> The information feedback frequency from the product life cycle phases to design in the case of
the companies (adapted from Lindkvist et al. [43]).

Originating Phase	Feedback Sources	Feedback Content	Feedback Frequency Case A	Feedback Frequency Case B	Feedback Frequency Case C
Manufacturing	Manufacturing process data	Evaluating how well the product was adapted for efficient production		+	++
	Manufacturing personnel data	Suggestions for improvement	+	+	+
Use and Service	Customer data	Contrasting how the product performed compared to expectations	++	++	+++
	Condition monitoring data	Input from product and service Evaluating how well the	+		
	Service process data	product was adapted for efficient service	+++	+++	++
	Service personnel data	Suggestions for improvement	++	++	+
Remanufacturing		Evaluating how well the product was adapted to efficient treatment in each remanufacturing process step			
	Remanufacturing personnel data	Suggestions for improvement	+		
	Cores to be remanufactured	Evaluating how well the component was adapted for its estimated life cycle			

The number of + signs represents how frequently the feedback channel is utilized, where no + means no activity and +++ means frequent activity.

The information feedback flows in the product life cycle are signified by an almost common pattern in the three cases presented in this study. Feedback from customers and services has a high priority. Feedback from manufacturing is considered, but not to the same extent (particularly in Case A which has external suppliers of subassemblies). Lastly, feedback from remanufacturing is not actively sought for by the designers in any of the industrial cases. However, one remanufacturing manager contracted by the OEM in Case A reported that they on their own initiative had called the OEM to report repeated failures related to the product design. No other feedback from remanufacturing to design was provided in any of the three cases.

#### 5.2. Barriers to Feedback From Remanufacturing to Design

As shown form the industrial cases in Table 3, information is available at remanufacturers that could be fed back to design. Nonetheless, there is negligible information feedback in the cases studied (Table 4). The reasons for this lack of feedback from remanufacturing to design are of interest of this study. The barriers for information feedback between remanufacturing and design and factors influencing the potential feedback transfer are presented in Figure 4.

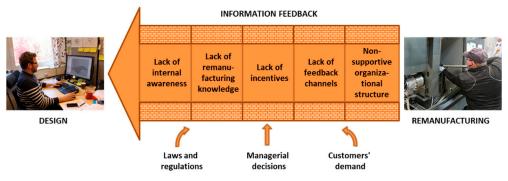


Figure 4. The barriers and factors that influence information feedback from remanufacturing to design.

The barriers and factors are further described in the following paragraphs:

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• Lack of internal awareness: Surprisingly, the case companies' awareness of remanufacturing is unclear. The turnover from remanufacturing is not specified in the three companies' results budgets and, subsequently, remanufacturing is not on the agenda at the three OEMs.

- Lack of remanufacturing knowledge: Understanding of the concept of remanufacturing and the
  requirements for the remanufacturing process among design, manufacturing and services in these
  case studies is vague and sometimes incorrect. This was apparent in interviews from all the
  cases. It is not possible to apply DfRem when designers do not know the needs and requirements
  from remanufacturing.
- Lack of incentives: incentives to learn about and communicate with remanufacturing must be in place in order to establish a feedback flow from remanufacturing to design. The incentives to interact more appear to be hidden, ambiguous, or not stated clearly enough in the three companies. The benefits and challenges of DfRem need to be communicated in order to motivate designers to learn about remanufacturing and apply DfRem.
- Lack of feedback channels: As there is feedback available at the remanufacturers (Table 3), the lack of feedback should not be assigned to a lack of information to be fed back, but rather to the lack of feedback channels. For example, in Case B, remanufacturing did not inform design that the change of material in the footrest to a less durable material has a negative impact on the remanufacturing process. At the same time, remanufacturing needs to know what feedback to provide to design. Indeed, the contracted remanufacturer in Case A considers providing feedback to be outside their scope and competence. Regarding Case C, despite the proximity of the remanufacturing facility to the building where design is, there is no information feedback.
- Non-supportive organizational structures at the case companies can also be a reason for the lack of feedback channels. In Case B, the information exchange between the producing organizations, where design is located, and the service organization, which remanufacturing belongs to, is poor. In Case A, the remanufacturer does not belong to the OEM as it is a CR, and hence the OEM does not provide the remanufacturer with full access to their databases. Finally, Case C has an organization that does not acknowledge remanufacturing other than as an isolated side-business, even though the remanufacturing facility is literary wall-to-wall to manufacturing.

Regardless of the crucial role design and remanufacturing play, they do not set the pre-conditions for their potential mutual interactions. Other factors influence information feedback between design and remanufacturing are:

- Managerial decisions such as the business case, future product plans and original product specifications and requirements all influence the current situation. If remanufacturing is not acknowledged and its requirements are not documented when the product specifications are set, the designers are not in a position to change those decisions. The cases presented in this study all have design projects with budgets focusing on manufacturing costs. This perspective does not include the cost of remanufacturing and, therefore, DfRem has no obvious benefit. The remanufacturing activities are considered more of an add-on activity; considering the low volumes of remanufactured products compared to new products in Case A and C, this is not surprising.
- Laws and regulations often push for more sustainable products. An example is the EU WEEE Directive [44], which regulates the free return of electrical and electronic equipment and thus promotes recycling and reducing waste. However, for Case B there are no laws concerning the recycling of their material handling machines, except for the producer responsibility for the batteries. However, they have an ambitious internal goal of 99% recyclability of the machines. Regulations for import and sales of used goods can hinder remanufacturing (Case A).
- Last but not least, customers' demand for remanufactured products expressed clearly could
  contribute to more DfRem and feedback from remanufacturing to design. However, there is a
  lack of knowledge of what remanufactured product are and their environmental and economic

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benefits in general. Thus, informing customers about remanufactured products is essential. When customers are informed about remanufactured products, the customers' demands can be properly accessed and responded to. As previously mentioned in Case B, the sales company described their remanufacturing process on YouTube to inform their customers of what steps their remanufactured products go through in order to ensure a high-quality standard.

Notably is that the above-mentioned barriers and influencing factors are all internal besides the influencing factors of customer demand and the laws and regulations. This means that there is much that the companies can do within their organisations to achieve better information feedback.

### 5.3. Enablers to Feedback from Remanufacturing to Design

There are findings in the Cases that offer remanufacturing opportunities to increase in importance and thus, can be used to enable feedback from remanufacturing to design. These enablers can be divided into five categories: *Business opportunities, Integrated design processes, Customers' willingness, Laws, regulations and standards* and *New technologies*.

- Business opportunities include two trends that were evident in all three Cases. More and more products are remanufactured and the remanufacturing business is increasing in the markets. The Case companies are, to varying extents, PSS providers. Ownership of products within PSS is expanded and the products are returned to the provider at end-of-use, hence the incentive to extract the full potential of these product's value increases. The ratio of the turnover generated by the remanufactured products contra new products in the concerned company is also relevant. As remanufacturing currently contributes to a minor part of the turnover, the motivation to elevate remanufacturing remains low.
- Integrated design processes. In the Cases studied, the design processes were increasingly integrated as knowledge and requirements from manufacturing and services were adhered to in the design processes, and representatives were active in the design projects. If remanufacturing were given a more prominent position within the OEM organisations, or within the value chain in the case of contracted remanufacturers, remanufacturing would more likely be involved in future design projects. Then the needs and requirements from remanufacturing will be more evident. Product design is the key to a product's performance and at the end-of-use. It is evident in Case A and C that the robustness of the products is a driver for remanufacturing. In Case B, the product design certainly is robust, although trends demanding lower weight and etc. push for less durable materials in the product.
- Customers' willingness; there is an increased demand for sustainable products (Case B and C).
  Product use-cycles are shorter than previously (Case B and C). This means that many more
  potential robust products exist after end-of-use. Non-utilisation of the full potential lifetime of
  products is a waste and results in reduced sustainability. Remanufacturing after end-of-use, which
  prolongs the life of the products, is one way to maintain the material in the loop.
- Laws, regulations and standards could be used to push and encourage remanufacturing of products and/or to facilitate trading and shipping of used products. Case C strives towards fulfilling the Nordic Ecolabel criteria where factors to be fulfilled include an eco-friendlier design process alongside improved environmental performance. Worldwide, there are more standards being developed with the scope of CE and remanufacturing and specifically within the energy-related products manufactured or imported to Europe.
- New technologies can be an enabler of sustainability as smart technologies facilitate the capture and
  use of information. In the Cases, two aspects were mentioned. One is condition monitoring that
  enables insight into the product's core components without disassembly (Case A). The other is
  smart technologies which can monitor the product's whereabouts and the product can, in addition,
  communicate other information (Case A and B). Thus, it is possible to include features in the

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product that would benefit remanufacturing and data from remanufacturing could be fed back to design.

#### 6. Discussion

The novelty of this paper is the increased comprehensiveness of barriers and enablers for information feedback from remanufacturing to design. Some of these barriers and enablers for information feedback and DfRem were also reported in other studies, as found during the literature review. The comprehensiveness of the barriers and enablers was possible due to the literature review and the multiple case studies at the three industrial cases. Knowledge of these barriers and enablers was gained by analysing the three industrial cases with the same method, where their products' complexity varies between low, medium and high. The advancement of the comprehensiveness is highly useful to practice because systematic knowledge on how to perform remanufacturing as a viable way of business is missing and an academic method for optimizing decision making on particular circumstances is not always called for by industry [45]. The compilation of barriers and enablers presented in this paper contribute to the missing scientific insights for remanufacturing. In fact, many manufacturing models are still based on the old paradigm, based on unsustainable linear material flows [46], and the insights on an overall level for a new circular paradigm involving remanufacturing presented in this paper are highly needed. The following sections summarise the results found when seeking the answers to the research questions established for the research paper.

# 6.1. Potential Feedback Available at Remanufacturing for Product Designers

The potential feedback available from remanufacturing for product designers (Table 3) is an unexploited resource for the improved design of future products adapted for remanufacturing. Zhang et al. [20] proposed a tool for managing and reusing knowledge from, e.g., remanufacturing in the design process. They exemplified how information about wear on components can be documented and the picture made available for designers, as well as tips for remanufacturing from the remanufacturing technicians. Further, Abramovici et al. [40] presented a method for representing product use information, which represents the capture of product-related feedback from the use phase but recognises a demand to include additional types of feedback in a PSS context. Thus, feedback on specific aspects concerning remanufacturing such as cleaning, disassembly, finish/surface qualities and packing, as well as spontaneous suggestions from remanufacturing technicians, could contribute to a more holistic approach of feedback to product design. The contribution of this paper from this viewpoint was obtained based on the industrial experiences found within the multiple case studies and is summarized in Table 3, while Table 2 described previous research on available feedback from remanufacturing, e.g., from Zhang et al. [20].

#### 6.2. Barriers for Feedback

Previous research from Karvonen et al. [11] showed that a lack of awareness and knowledge of remanufacturing and remanufactured products is usually discussed from a customer perspective. However, this paper presented a lack of internal awareness and knowledge of remanufacturing within the multiple case study organisations (Figure 4). The non-supportive structure of the organisation proved to be a critical barrier, as intra-organisational communication was linked to the structure in the cases. In order to overcome the structure and start communicating across the internal walls, incentives are needed, as well as channels to facilitate feedback. Nevertheless, the internal incentives to take actions to increase remanufacturing remains low if the OEM threatens that remanufactured product sales will cannibalise new product sales (Case C).

Additionally, external influencing factors are linked to the lack of incentives. Customers' demand for remanufactured products tends to be low, as reported by, e.g., Karvonen et al. [11]. This is also in line with the industrial experiences found for the cases presented in this paper. Laws and regulations are critical, and although they are mostly reported to encourage more sustainable products [11],

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regulations for the import and sales of used goods can also hinder remanufacturing (Case A). Indeed, the lack of regulations promoting remanufacturing, rather than just recycling, is also an influencing factor (Case B).

#### 6.3. Enablers for Feedback

The five enablers found in the three cases highlight opportunities to change the current situation, with almost no DfRem nor feedback from remanufacturing to design. However, this paper focused on large companies with more than 10 years of remanufacturing experience, where the share of remanufactured products is low. This may be the fundamental reason for the observed lack of exploitation of the potential of DfRem. If the remanufactured products were one of the major business lines in an OEM, the implementation of DfRem could be different. From this viewpoint, highly interesting will be future research making a comparison between OEMs with different shares of remanufactured products in their entire businesses, and analysing the so-called scale effect of remanufacturing in a company. Within the industry sector of photocopiers, OEMs like FUJI Xerox, KYOCERA, RICOH and Canon have been conducting remanufacturing and DfRem as it has been a central part of their way of achieving effective and efficient remanufacturing processes (see e.g., Sundin [47]). Within this sector, it has also been shown that designing photocopiers for remanufacturing also gives environmental benefits [13]. Other industries that have more recently started conducting remanufacturing, e.g., the industry of forklift trucks (see e.g., Sundin et al. [48]), have not yet reached a similar level of maturity regarding remanufacturing and DfRem. What is similar in these two sectors is that they both have trends towards selling the function of their products through PSSs rather than the products themselves, and thus give more incentives for performing remanufacturing. Hence, it will be of relevance to investigate further how DfRem will be realized in the forklift truck sector.

Furthermore, remanufacturing could be used strategically to contribute to profile the company as environmentally sound [49]. If this potential was explored, business opportunities and customer demands could increase. In fact, the implementation of eco-design can result in potential business benefits (e.g., Rodrigues et al [50]). Further, customer demands for more sustainable products and manufacturing practices could spur industries to adapt various eco-design methods (e.g., Clark et al. [51]) (Case B and C). Laws, regulations and standards could further promote remanufacturing (e.g., Pazoki and Zaccour [52]). However, product-related environmental legislation needs to be integrated into the product design requirements in order to facilitate deployment [53]. For instance, Case C has started to adopt DfD to enhance recycling rates. Moreover, advances in new technologies including the improvements of sensors have facilitated the capture and evaluation of information that can reduce uncertainties of a used product's or component's status after end-of-use [52]. This potential is explored in Case A.

#### 6.4. Comparison to Other Design Focuses

Remanufacturing was shown to have a clear contrast against manufacturing and services in terms of information feedback frequency, as shown in Table 4. Why does this difference exist between Design for Manufacturing (DfM) and Design for Service (DfS) versus DfRem? DfM generally aims to reduce manufacturing costs, according to Ulrich and Eppinger [24] and Masood et al. [54]. DfS aims to reduce maintenance costs [54] and improve reliability and availability [55]. On the other hand, DfRem aims to reduce remanufacturing costs. Further, the manufacturing cost is a key determinant of the economic success of a product [24], especially in traditional manufacturing. However, the remanufacturing cost is not a key factor for the entire business of the three OEMs studied, mainly because it is not seen as a major cost for the companies. This also implies that the scale of remanufacturing is critical to implement DfRem. The organizational structure also plays a big role here: as shown in Case B, design and manufacturing are conducted in the product company, while remanufacturing is conducted at the sales company. These differences may be attributed to the reason for the difference between the implementation of DfM/DfS and DfRem. However, as the scale of remanufacturing is growing and

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becomes more important for economic and environmental reasons, the reasons for implementing design for remanufacturing (and increased feedback from remanufacturing) will increase.

#### 6.5. Company Size Impact

The size of all case companies included in this study is large. The results of the study are, thus, only applicable to companies of similar sizes. If the same results can be found in Small- and Medium-sized Enterprises (SMEs), they could be the scope of future research. However, the barriers for feedback were internal barriers found in the companies, for instance, *Non-supportive organizational structures* (Figure 4). The size of the company will likely impact on the organizational structures (as remanufacturing SMEs tend to be organised by rule-of-thumb [56] and thus may not hinder internal feedback flows to the same extent, or in a different manner. Thus, the prerequisites for smaller companies may create other barriers for feedback than those presented in this paper. However, the customer demands and laws and regulations are external factors influencing the barriers and therefore more likely to be similar for companies of different sizes. The enablers for feedback, on the other hand, are less dependent on internal structures of the companies and, therefore, likely to be transferrable to SMEs situations equally.

#### 7. Conclusions

Previous research showed that there is potential feedback from remanufacturing that design could benefit from. Remanufacturing could provide feedback in order to facilitate DfRem, e.g., component quality and wear, as well as how specific design features, or the lack thereof, affect the remanufacturing process. Thus, feedback from remanufacturing can contribute to the improved design of future products in a more sustainable and circular society. However, although the three case companies presented in this paper have many years of experience in remanufacturing, they do not apply DfRem. Further, the case companies have almost no feedback transfer from remanufacturing to design and no structured feedback methods or active requests for feedback.

The cross-case analysis presents barriers and enablers for feedback from remanufacturing to design. The barriers for feedback transfer from remanufacturing to design include *lack of internal awareness, lack of knowledge, lack of incentives, lack of feedback channels* and *non-supportive organisational structures*. These are all intra-organizational barriers that hinder feedback transfer from remanufacturing to design in the cases studied. Moreover, there are factors influencing the barriers for feedback transfer from remanufacturing to design, namely *managerial decisions, laws and regulations,* and *customers' demand*.

Enablers that have the potential to promote feedback transfer from remanufacturing to design are business opportunities, integrated design processes, customers' willingness, laws, regulations and standards, and new technologies. These enablers include global trends of demands for more sustainable products, smart information technology developments, and trends of increasingly integrated product design processes in the case companies.

#### 7.1. Recommendations for Companies

With the new comprehensive knowledge on the barriers and enablers for information feedback from remanufacturing to design, it is recommended that manufacturing companies study them carefully in order to avoid the barriers and use the enablers to fully benefit the potential of product remanufacturing within their product and service development processes.

#### 7.2. Implications for Society

As this paper sheds knowledge and recommendations for how companies can increase the information feedback from remanufacturing to design, it will enable better possibilities for design for remanufacturing and more effective and efficient remanufacturing processes. This means that more companies and industrial sectors will have the potential to grow their remanufacturing businesses. This growth within the remanufacturing industry will add more job opportunities, as remanufacturing requires jobs [11] and more people would get access to high-end products [57]. In addition, there

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will be more opportunities for environmental benefits, as remanufacturing has shown to be more resource-efficient than new manufacturing (see e.g., Sundin and Lee [4]) and more efficient and effective remanufacturing processes could lead to more remanufactured products and fewer products that are recycled or scrapped after use. Thus, by salvaging more products and components and by promoting circular product flows and extended producer responsibilities, negative environmental impacts can be reduced and more sustainable product flows are enforced.

#### 7.3. Future Work

To establish information feedback transfer from remanufacturing to design, the barriers need to be addressed and the enablers explored. Future studies include the development of methods for overcoming feedback barriers and efficiently and effectively integrating feedback from remanufacturing into the design process.

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**Appendix A**Questions that were asked to the product design department

Priority Level	Type of Question	Questions	
		1. Company size	
low	Basic information	2. Company/affiliation location	
		3. Position at company	
high	The process	4. What does the product development process look like?	
nign	The process	5. What information does the design department receive from remanufacturing?	
		5.1. How is that information transferred (channel/system)?	
		5.2. How is that information used?	
	Information Product	5.2.1. When in the PD-process is that information used	
high	development (design) department	5.3. What information is the most important?	
8		5.3.1. When in the PD-process is that information used	
		5.4. Is there information that is not used?	
		5.5. If so, why?	
		5.6. What other information could be useful for the PD-department?	
	Information Product 6.2 designers 6.3 6.4 6.5	6. What information does the product designers receive from remanufacturing?	
		6.1. How is that information transferred (channel/system)?	
		6.2. How is that information used?	
1:1		6.2.1. When in the design process is that information used	
high		6.3. What information is the most important?	
		6.4. Is there information that is not used?	
		6.5. If so, why?	
		6.6. What other information could be useful for the designers?	

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		7.	What other information does the design department receive from the other
		7.1.	actors in the product life cycle (e.g., manufacturing, service, use)?
	Product life avelo	7.1.	How is that information transferred (channel/system) How is that information used?
high	Product life cycle information	7.3.	What information is the most important?
			Is there information that is not used?
			If so, why is that information not used?
		7.6.	•
		8.	What other information does product designers receive from the other actors
			in the product life cycle?
	Product life avelo	8.1.	How is that information transferred (channel/system)
high	Product life cycle information	8.2.	How is that information used?
	mormation		What information is the most important?
		8.4.	Is there information that is not used?
			If so, why is that information not used?
		9.	What feedback from the products life is required for an efficient
		0.1	design process?
	Efficiency	9.1.	What information would be required in order to make the design process
		0.2	more efficient?  What information is desired be in order to make the design process.
		9.4.	What information is desired be in order to make the design process more efficient?
		10.	What information does the design department provide product service with?
	Feed forward		How does design provide product service with feedback (channel/system)?
			What further information could be of use for services?
		11.	What information does the design department provide product
			remanufacturing with?
high	Feed forward	11.1	What information is provided to each stage?
high	reed forward	11.2	How is that information provided (channel/system)?
		11.3	What (other) information about the products do you think could be of use
			for remanufacturers?
		12.	How is the information at the design department stored?
	Storing information		In what format?
			How can the information be filtered?
	Accessing information	13.	Who has access to the information? Why?
		14.	How are the information flows managed?
	Information management		Are there other alternative ways that would be better?
		15.	How are priorities made between all the incoming information?
	Priorities		What information usually has the highest priorities?
		16.	What model/method would be preferable for handling incoming information
	Models		to design?
		17.	How are the decisions taken in the design phase?
			What criteria goes into the design process?
		17.2	What laws and regulations have to be considered when designing
	Decisions and requirements	4=0	the product?
	-	17.3	What requirements does design have to include end-of-life aspects (e.g.,
		17.4	remanufacturing) into the product design?
		18.	What are the entries of the requirements specification?  What 2D tools are used in product design? A pimetions?
			What 3D-tools are used in product design? Animations? What other actors in the product life cycle has access to those 3D-models
		10.1	and animations?
		18.2	Are all parts in a product in 3D-models – including all the part components
	Virtual tools		and purchased components?
		18.3	How are the service instructions made? What format?
			How are disassembly instructions made? In what format?
		18.5	Who has access to these instructions?
		19.	If the business model PSS and functional sales was applied, how do you think
high	PSS		that would influence the information exchange between remanufacturing and
			product design?
	Remanufacturing types	20.	How do you think the remanufacturing business type i.e. in-house,
	Terminate turning types		contracted or independent remanufacturer influences the information flows?

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# Questions that were asked from the manufacturing/service/remanufacturing department

Priority Level	Type of Question	Questions
		1. Company size
low	Basic information	Company/affiliation location
		3. Position at company
		<ul> <li>4. What information does the manufacturing/service/remanufacturing department receive fr product <i>design</i>?</li> <li>4.1. How is that information transferred (channel/system)?</li> <li>4.2. How is that information used?</li> <li>4.2.1. When in the manufacturing/service/remanufacturing process</li> </ul>
high	Remanufacturing department	that information used
-		<ul><li>4.3. What information is the most important?</li><li>4.3.1. When in the manufacturing/service/remanufacturing process</li></ul>
		that information used 4.4. Is there information that is not used? 4.5. If so, why?
		4.6. What other information could be useful for the manufacturing/service/remanufacturing department?
		5. What information does the manufacturing/service/remanufacturing staff receive from product design?
	Remanufacturing staff	<ul><li>5.1. How is that information transferred (channel/system)?</li><li>5.2. How is that information used?</li></ul>
high		5.2.1. When in the manufacturing/service/remanufacturing process that information used
		5.3. What information is the most important?
		5.4. Is there information that is not used?
		5.5. If so, why?
		5.6. What other information could be useful for the
		manufacturing/service/remanufacturing staff?
	Use of information	6. How is the retrieved information used?
high		6.1. In what stage in the manufacturing/service/remanufacturing development process is the information used?
O .		6.2. During what type of manufacturing/service/remanufacturing operations is that information used?
		7. What information about the products life is required for the service/remanufacturing process?
	Efficiency	7.1. What information would be required in order to make the manufacturing/service/remanufacturing process more efficien
		7.2. What information is desired in order to make the
		manufacturing/service/remanufacturing process more efficien
		8. What information feedback does the manufacturing/service/remanufacturing department provide product design with today?
	Feedback	9. How does manufacturing/service/remanufacturing provide product design with feedback (channel/system)?
		10. What further information feedback could be of use for product design?
high	PSS	11. If the business model PSS and functional sales was applied, he do you think that would influence the information exchange between remanufacturing and product design?
		12. Do manufacturing/service/remanufacturing currently use any virtual tools, e.g., 3D-models of products and disassembly instructions?
	Virtual tools	12.1. How could the use of virtual tools, e.g., 3D-models of product and disassembly instructions that simulates the manufacturing/service/remanufacturing process, influence the work?
		12.2. What requirements would there be on such tools?
		12.3. What features would be desired in such tools?

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high	Information provided	What information is provided from the manufacturing/service/remanufacturing department to other life cycle phases?      What information is provided to each stees?
		<ul><li>13.1. What information is provided to each stage?</li><li>13.2. Why is that information provided?</li></ul>
high	Storing information	14. How is the information stored? 14.1. In what format? 14.2. For how long?
high	Accessing information	<ul><li>15. Who has access to the information?</li><li>15.1. Why?</li></ul>
high	Information management	<ul><li>16. How are the information flows managed?</li><li>16.1. 10.1 Why?</li><li>16.2. 10.2 Are there other alternative ways that would be better?</li></ul>
high	Priorities	<ul><li>17. How are priorities made between all the incoming information?</li><li>17.1. 11.1 What information usually has the highest priorities?</li></ul>
low	Filtering information	18. How can the information be filtered?
	Models	19. How would incoming information from product design be handled (model/method)?
		20. How do you think the remanufacturing business type, i.e., in-house, contracted or independent remanufacturer influences the information flows?

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