ORIGINAL ARTICLE



# Cost-effectiveness of systemic therapies for metastatic pancreatic cancer

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# ABSTRACT

# Purpose

Gemcitabine and capecitabine (GEM-CAP), gemcitabine and erlotinib (GEM-E), and FOLFIRINOX (5-fluorouracil–leucovorin–irinotecan–oxaliplatin) are new treatment options for metastatic pancreatic cancer, but they are also more expensive and potentially more toxic than gemcitabine alone (GEM). We conducted a cost-effectiveness analysis of these treatment options compared with GEM.

# Methods

A Markov model was constructed to examine costs and outcomes of GEM-CAP, GEM-E, FOLFIRINOX, and GEM in patients with metastatic pancreatic cancer from the perspective of a government health care plan. Ontario health economic and costing data (2010 Canadian dollars) were used. Efficacy data for the treatments were obtained from the published literature. Resource utilization data were derived from a chart review of consecutive metastatic patients treated for pancreatic cancer at Princess Margaret Hospital, Toronto, Ontario, 2008–2009, and supplemented with data from the literature. Utilities were obtained by surveying medical oncologists across Canada using the EQ-5D. Incremental cost-effectiveness ratios (ICERS) were calculated.

# Results

The ICERS for GEM-CAP, GEM-E, and FOLFIRINOX compared with GEM were, respectively, CA\$84,299, CA\$153,631, and CA\$133,184 per quality-adjusted life year (QALY). The model was driven mostly by drug acquisition costs. Given a willingness-to-pay (WTP) threshold greater than CA\$130,000/QALY, FOLFIRINOX was most cost-effective treatment. When the WTP threshold was less than CA\$80,000/QALY, GEM alone was most cost-effective. The GEM-E option was dominated by the other treatments.

#### Conclusions

The most cost-effective treatment for metastatic pancreatic cancer depends on the societal wTP threshold. If the societal wTP threshold were to be relatively high or if drug costs were to be substantially reduced, FOLFIRINOX might be cost-effective.

# **KEY WORDS**

Pancreatic cancer, cost-effectiveness, chemotherapy

# 1. INTRODUCTION

Pancreatic cancer is an aggressive disease that ranks as the 4th leading cause of cancer-related death in Canada. In phase III clinical trials, several different chemotherapy regimens for advanced pancreatic cancer have been shown to increase survival<sup>1–5</sup>. Gemcitabine (GEM) has been considered the standard treatment for pancreatic cancer for more than a decade because of a landmark clinical trial that showed superiority for GEM compared with bolus 5-fluorouracil. That trial showed that GEM was associated with clinical benefit, measured as a composite endpoint of pain, functional impairment, and weight loss<sup>1</sup>. In addition, GEM was also associated with a modest improvement in survival.

Subsequently, a number of randomized phase III studies compared several promising GEM-based combinations with GEM alone. Despite encouraging phase II data, it remains a matter of controversy whether the addition of capecitabine to GEM (GEM-CAP) produces a survival benefit, because two phase III clinical trials have failed to show a significant survival benefit for the combination compared with GEM alone<sup>2,3</sup>. However, a pooled analysis of the two phase III trials and one randomized phase II trial was able to show that GEM-CAP was associated with a modest, but statistically significant, survival advantage<sup>3</sup>. In addition, two different meta-analyses also concluded that GEM-based chemotherapy combinations

were associated with a modest but significant survival advantage compared with GEM alone<sup>6,7</sup>.

With the exception of erlotinib, the addition of targeted agents to GEM has failed to produce any added benefit; however, the erlotinib combination (GEM-E) increased 1-year survival to 23% from the 17% seen with GEM alone<sup>4,8,9</sup>.

More recently, a phase III clinical trial in metastatic pancreatic cancer compared a combination of 5-fluorouracil, folinic acid, irinotecan, and oxaliplatin (FOLFIRINOX) with GEM. That study was closed prematurely because a preplanned interim analysis showed superior response rate, progression-free survival, and overall survival favouring FOLFIRI-NOX<sup>5</sup>. However, those benefits came at the expense of increased toxicities, including diarrhea, nausea, vomiting, and febrile neutropenia.

Although the GEM-CAP, GEM-E, and FOLFIRINOX combinations have each been shown to improve survival compared with GEM alone, they have not been directly compared with one another in terms of efficacy or cost-effectiveness. Determining whether new treatments are cost-effective is important, because health care budgets are limited, and a disproportionate rise in spending on cancer drugs has already been occurring.

The objective of the present study was to perform a cost-effectiveness analysis from the perspective of Canada's public health care system to determine the most cost-effective systemic therapy for treating metastatic pancreatic cancer.

# 2. METHODS

### 2.1 Study Design

A Markov analytic decision model (Figure 1) was constructed for a hypothetical cohort of patients with metastatic pancreatic cancer undergoing chemotherapy with four different systemic therapy regimens (Appendix A). The base-case strategy was GEM alone, and the experimental strategies were GEM-CAP, GEM-E, and FOLFIRINOX. Table 1 describes the model parameters. The primary outcome was the incremental costeffectiveness ratio (ICER), which is measured in dollars per quality-adjusted life-year (QALY). We compared this ratio for each of the three experimental strategies with that for the GEM-alone strategy.

The economic analysis was conducted from the perspective of the Ministry of Health and Long-Term Care (MOHLTC) of Ontario, Canada. Costs and benefits were discounted at 3% annually. The time horizon chosen for this analysis was 2 years, because most patients with metastatic pancreatic cancer included in the phase III trials had died by that time point, regardless of the first-line chemotherapy regimen received. The cycle length was 1 month. The Tree-Age Pro software application (TreeAge Software, Williamstown, MA, U.S.A.) was used to develop the Markov model in the present study.

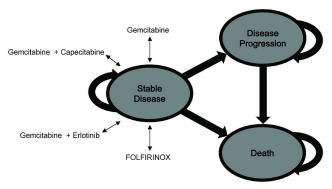


FIGURE 1 The Markov model.

# 2.2 Efficacy

Data on overall and progression-free survival were obtained from the completed phase III clinical trials of metastatic pancreatic cancer for each of the four chemotherapy regimens. The efficacy data for GEM were derived from the trial by Burris *et al.*<sup>1</sup> and the subsequent phase III trials that used GEM as a standard comparator. The efficacy data for GEM-CAP were derived from the phase III trials by Herrmann *et al.*<sup>2</sup> and Cunningham *et al.*<sup>3</sup>. The efficacy data for the combination of GEM-E were obtained from the NCIC PA.3 clinical trial results published by Moore *et al.*<sup>4</sup>. The efficacy data for FOLFIRINOX were derived from the PRODIGE 4/ACCORD 11 trial<sup>5</sup>.

# 2.3 Utilities

Utilities were obtained from a survey of academic medical oncologists across Canada who are considered experts in the treatment of non-colorectal gastrointestinal malignancies. Paper surveys were distributed to 60 medical oncologists by postal mail. The surveys contained various clinical scenarios involving metastatic pancreatic cancer patients undergoing chemotherapy with or without side effects (Appendix B). The medical oncologists were asked to rate the health utilities of the patients in the scenarios using the EQ-5D measure<sup>13</sup>. Questions from the EQ-5D covered mobility, self-care, usual activities (for example, work, study, housework, and family or leisure activities), pain and discomfort, and anxiety and depression. An overall utility score was calculated based on the survey responses. The QALYS for each disease state were calculated based on the utility scores and the frequency of grades 3 and 4 adverse events for each chemotherapy regimen.

### 2.4 Resource Utilization

Resource utilization was determined by a systematic chart review of metastatic pancreatic cancer patients treated at Princess Margaret Hospital, Toronto, Ontario.

# TABLE I Model parameters

Variable	Value	Range	Reference
Clinical efficacy		95% сі	
Gemcitabine (GEM)			Burris et al., 1997 <sup>1</sup> ; Herrmann et al., 2007 <sup>2</sup> ;
Median progression-free survival (months)	3.5	2.33 to 3.9	Cunningham et al., 20093; Moore et al., 20074
Median overall survival (months)	6	5.7 to 7.2	Conroy <i>et al.</i> , 2011 <sup>5</sup>
GEM-capecitabine (CAP)			Herrmann et al., 2007 <sup>2</sup> ; Cunningham et al., 2009
Median progression-free survival (months)	4.8	4.3 to 5.3	
Hazard ratio for progression-free survival vs. GEM	0.78	0.66 to 0.93	
Median overall survival (months)	7.8	7.1 to 8.4	
Hazard ratio for overall survival vs. GEM	0.86	0.72 to 1.02	
GEM-erlotinib (E)			Moore <i>et al.</i> , 2007 <sup>4</sup>
Median progression-free survival (months)	3.75	—	
Hazard ratio for progression-free survival vs. GEM	0.77	0.64 to 0.92	
Median overall survival (months)	6.24	—	
Hazard ratio for overall survival vs. GEM	0.82	0.69 to 0.99	
FOLFIRINOX			Conroy <i>et al.</i> , 2011 <sup>5</sup>
Median progression-free survival (months)	6.4	5.5 to 7.2	
Hazard ratio for progression-free survival vs. GEM	0.47	0.37 to 0.59	
Median overall survival (months)	11.1	9.0 to 13.1	
Hazard ratio for overall survival vs. GEM	0.57	0.45 to 0.73	
Relative dose intensity			
GEM (%)	95	—	Herrmann et al., 2007 <sup>2</sup>
GEM-CAP (%)	95	_	Herrmann et al., 2007 <sup>2</sup>
GEM-E (% for GEM, mg/d for E)	95, 100	—	Moore <i>et al.</i> , 2007 <sup>4</sup>
FOLFIRINOX (%)	80	—	Conroy <i>et al.</i> , 2011 <sup>5</sup>
Probability of grade 3 and 4 adverse events (%)			
GEM			Burris et al., 1997 <sup>1</sup> ; Herrmann et al., 2007 <sup>2</sup> ;
Nausea and vomiting	13	—	Cunningham et al., 2009 <sup>3</sup> ; Moore et al., 2007 <sup>4</sup>
Diarrhea	2	—	Conroy <i>et al.</i> , 2011 <sup>5</sup>
Hand-foot syndrome	0	—	
Mucositis	0	—	
Febrile neutropenia	0	—	
Fatigue	18	—	
Rash	0	—	
Sensory neuropathy	0	—	
GEM-CAP			Herrmann <i>et al.</i> , $2007^2$ ,
Nausea and vomiting	12	—	Cunningham et al., 2009 <sup>3</sup>
Diarrhea	8	_	
Hand-foot syndrome	4	—	
Mucositis	2	_	
Febrile neutropenia	1	—	
Fatigue	21	—	
Rash		_	
Sensory neuropathy		—	
GEM-E			Moore <i>et al.</i> , 2007 <sup>4</sup>
Nausea and vomiting	_		
Diarrhea	6	—	
Hand-foot syndrome	—	—	
Mucositis	<1	—	
Febrile neutropenia	_		
Fatigue	15		
Rash	6	—	
Sensory neuropathy			

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#### TABLE I Continued

Variable	Value	Range	Reference
FOLFIRINOX			Conroy <i>et al.</i> , 2011 <sup>5</sup>
Nausea and vomiting	14	_	
Diarrhea	13		
Hand-foot syndrome			
Mucositis	_		
Febrile neutropenia	5		
Fatigue	23		
Rash			
Sensory neuropathy	9	—	
Cost of managing patients			Chart review of Dringage Margaret Hagnital
with metastatic pancreatic cancer	885		Chart review at Princess Margaret Hospital in present study
receiving first-line chemotherapy <sup>a</sup> (\$/month)			in present study
Cost of patient receiving palliative care (\$/month)	6,633	—	Guerriere et al., 2010 <sup>10</sup>
Cost of chemotherapy at full dose (CA\$)			Sunnybrook Health Sciences Centre pharmacy
GEM (per cycle)	329		
GEM-CAP (per cycle)	653	_	
GEM-E (per cycle)	2,691		
FOLFIRINOX (per cycle)	1775	—	
Cost of chemotherapy administration (\$/h)	178	—	Sunnybrook Health Sciences Centre
Cost of treatment of grade 3 and 4 adverse events $(\$)^b$		(±50%)	_
Nausea and vomiting	4607	2,304-6,911	Ontario Case Costing Initiative <sup>11</sup>
Diarrhea	4468	2,234-6,702	Ontario Case Costing Initiative <sup>11</sup>
Stomatitis	6644	3,322–9,966	Ontario Case Costing Initiative <sup>11</sup>
Febrile neutropenia	6557	3,279–9,836	Lathia <i>et al.</i> , 2010 <sup>12</sup>
Fatigue	5270	2,635-7,905	Ontario Case Costing Initiative <sup>11</sup>
Rash	295	148-442	Clinical experience <sup>c</sup>
Hand-foot syndrome	14	7–21	Clinical experience <sup>d</sup>
Neuropathy	0	0	Clinical experience <sup>e</sup>
Utility states		Standard deviatio	$\frac{1}{n}$ Survey of oncologists in present study
Stable disease	0.720	0.185	
Supportive care	0.136	0.184	
Grade 3/4 nausea and vomiting	0.526	0.235	
Grade 3/4 diarrhea	0.508	0.207	
Grade 3/4 stomatitis	0.279	0.231	
Grade 3/4 febrile neutropenia	0.589	0.171	
Grade 3/4 fatigue	0.247	0.239	
Grade 3/4 rash	0.626	0.166	
Grade 3/4 hand-foot syndrome	0.409	0.210	
Grade 3/4 neuropathy	0.494	0.177	

а Excluding costs of chemotherapy and management of adverse events.

b We made the assumption that one third of the patients with grade 3 and 4 nausea and vomiting, diarrhea, stomatitis and fatigue were hospitalized.

с Cost includes oral doxycycline and a dermatology consult.

d Cost includes cream recommended for hand-foot syndrome.

e No cost, because usual treatment consists of dose reductions or stopping the chemotherapy potentially responsible for neuropathy.

Consecutive patients with metastatic pancreatic cancer who started treatment with GEM, GEM-CAP, GEM-E, or FOLFIRINOX between January 2008 and December 2009 were identified through the Princess Margaret Hospital Cancer Registry. The electronic medical record for each of those patients was reviewed, and data for the first-line chemotherapy regimen, number of cycles administered, outpatient visits, emergency department visits, laboratory investigations, diagnostic imaging, procedures, and hospitalizations were recorded.

# 2.5 Adverse Events

The frequencies of grades 3 and 4 adverse events obtained from the literature<sup>1–5</sup> and summarized in Table 1—were used to calculate the costs and health utilities associated with adverse events. The adverse events most commonly associated with the four treatment regimens were included in the model: specifically, nausea and vomiting, diarrhea, hand–foot syndrome, mucositis, febrile neutropenia, fatigue, rash, and sensory neuropathy.

### 2.6 Costs

Table II lists costs and cost sources. The costs are presented in 2010 Canadian dollars. Total costs were obtained by multiplying the resource utilization determined during the systematic chart review by the unit cost of each item.

The acquisition costs per cycle of the four systemic therapy regimens were obtained from Sunnybrook's Odette Cancer Centre pharmacy. The cost of administering each treatment accounted for the following factors: preparation of the regimen, chemotherapy chair time, hourly wage for the pharmacist, hourly wage for the chemotherapy nurse, and overhead costs at Sunnybrook Health Sciences Centre, Toronto, Ontario. The cost of each outpatient physician assessment and of each diagnostic imaging investigation and medical procedure performed on patients by a physician was based on the 2010 Schedule of Benefits published by the Ontario MOHLTC<sup>14</sup>.

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Result	Treatment							
	GEM	GEM-CAP	GEM—E	FOLFIRINOX				
Cost (CA\$)	29,423	33,572	41,239	58,243				
Life expectancy (years)	0.677	0.762	0.790	1.005				
QALYS	0.487	0.536	0.564	0.703				
ICER compared with GEM alone (\$/QALY)	—	84,299	153,631	133,184				

GEM = gemcitabine; CAP = capecitabine; E = erlotinib; FOLFIRINOX = 5-fluorouracil-leucovorin-irinotecan-oxaliplatin; QALYS = qualityadjusted life years; ICER = incremental cost-effectiveness ratio. The cost of each adverse event requiring hospitalization was determined from the Ontario Case Costing Initiative<sup>11</sup>. During this process, a list of adverse events was provided to the Ontario Case Costing Initiative to determine the costs of hospital admissions in a population with a diagnosis of pancreatic cancer. The results were provided both as aggregate costs (number of cases, indirect and direct costs, average total cost, length of stay) and as disaggregate costs, which provided a further cost breakdown for each event by functional centre. Laboratory test costs were obtained from the 2010 Schedule of Laboratory Fees published by the Ontario MOHLTC<sup>15</sup>. Indirect costs or opportunity costs were not included in the analysis.

### 2.7 Sensitivity Analyses

One-way sensitivity analyses were performed to determine the robustness of the model to changes in key parameters. Probabilistic sensitivity analysis was also performed to assess the cost-effectiveness of the regimens over a range of willingness-to-pay (WTP) thresholds.

# 3. RESULTS

Utilities were derived from a total of 33 responses to the practitioner survey, corresponding to a response rate of 55%. Most respondents worked at an academic cancer centre (73%) and were "very" or "somewhat" familiar with economic analyses (88%). The resource utilization data were based on a systematic chart review of 42 consecutive patients who started systemic treatment for metastatic pancreatic cancer at Princess Margaret Hospital between January 2008 and December 2009. Table I shows the results of the utilities.

Table II summarizes the total cost associated with administering 1 month of each chemotherapy regimen, the expected survival, and the number of QALYS (based on utility scores). The most expensive regimen was FOLFIRINOX, whose total cost was \$58,243 per month of treatment. In contrast, GEM alone was the least expensive at \$29,423. However, the efficacy of FOLFIRINOX was also the highest, being associated with a life expectancy of 1 year and a QALY of 0.703 compared with a life expectancy of just 8 months and a QALY of 0.487 with GEM. The ICERS for GEM-CAP, GEM-E, and FOLFIRINOX compared with GEM alone were, respectively, \$84,299, \$153,631, and \$133,184 per QALY.

Table III shows the results of the one-way sensitivity analyses. The ICERS were robust to most variables, being sensitive mostly to the drug acquisition cost. Compared pairwise with GEM alone, FOLFIRINOX might be considered cost-effective if the WTP threshold were \$100,000/QALY and the cost of drugs were lower by about 40%. Probabilistic sensitivity analysis revealed that the probability of FOLFIRINOX being cost-effective

Variable	Base case	Alternatives	ICER GEM-CAP VS. GEM (\$/QALY)	ICER GEM-E VS. GEM (\$/QALY)	ICER FOLFIRINOX VS. GEM (\$/QALY)
Discounting					
	3%		84,299	153,631	133,184
		5%	84,674	154,506	133,800
		0%	83,770	152,323	132,258
Relative dose in	ntensity GEM				
	100%		84,299	153,631	133,184
		90%	87,604	155,754	133,939
Relative dose in	tensity FOLFIRINOX				
	80%				133,184
		90%			148,634
		70%	—		117,732
Drug cost of FOI	LFIRINOX (per cycle)				
	1,775			_	133184
		+50%	—		194991
		-50%		_	71376
Drug cost of GER	м–е (per cycle)				
	2,691		_	153631	_
		+50%	—	231725	—
		-50%		75543	
Drug cost of GER	M-CAP (per cycle)				
-	653		84,299	_	_
		+50%	137,980		
		-50%	30,604	_	_

#### TABLE III One-way sensitivity analysis

ICER = incremental cost-effectiveness ratio; GEM = gemcitabine; CAP = capecitabine; E = erlotinib; FOLFIRINOX = 5-fluorouracil-leucovorinirinotecan–oxaliplatin; QALYS = quality-adjusted life years.

at a WTP threshold of \$100,000/QALY was less than 5% [Figure 2(A)].

Figure 2(B) shows the cost-effectiveness acceptability curve. The GEM-alone regimen appeared to be most cost-effective when the WTP threshold was less than \$80,000/QALY. The GEM-CAP regimen was the most cost-effective when the WTP threshold was between \$80,000/QALY and \$130,000/QALY. The FOL-FIRINOX regimen appeared to be most cost-effective when the WTP threshold was above \$130,000/QALY. The GEM-E regimen was dominated by the other strategies by extended dominance and was not costeffective at any WTP threshold (Figure 3).

# 4. DISCUSSION

This study is the first to examine the cost-effectiveness of all clinically effective and relevant treatments in first-line metastatic pancreatic cancer simultaneously.

We found that the ICERS for GEM-CAP, GEM-E, and FOL-FIRINOX were relatively high compared with that for GEM alone. The major driver of the cost-effectiveness of the new treatments was the drug cost. Our results show that FOLFIRINOX can be considered the most costeffective treatment only if the societal WTP threshold is relatively high or if the drug acquisition cost is lowered compared with the present-day cost.

There is no universal consensus of what constitutes an acceptable societal WTP. Laupacis *et al.*<sup>16</sup> suggested that interventions with an ICER of less than \$20,000/OALY are cost-effective and those with an ICER of more than \$100,000/QALY are not costeffective; however, those figures are based on 1992 dollars. A few influential and widely cited articles use 50,000/QALY as the threshold<sup>17,18</sup>. In a recent survey of oncologists in both Canada and the United States, 49%–56% of respondents thought that a reasonable cost-effectiveness ratio was \$50,000 to \$100,000 per

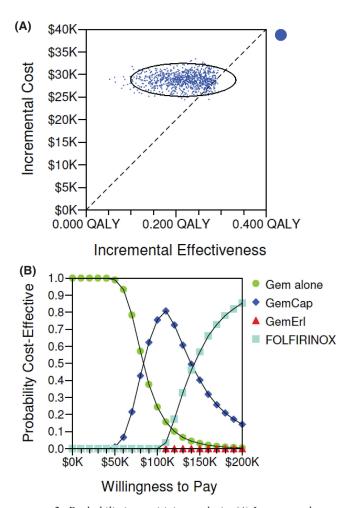


FIGURE 2 Probabilistic sensitivity analysis. (A) Incremental costeffectiveness scatterplot (n = 10,000). The slope of the broken line represents a willingness-to-pay (WTP) threshold of \$100,000 per quality-adjusted life-year (QALY). Each point is a simulated result of the probability sensitivity analysis. Points below the line are considered cost-effective with a WTP threshold of \$100,000 per QALY. Only 5% of the simulations fell below that line. The oval denotes a region where 95% of the simulations occur. (B) Cost-effectiveness acceptability curve. This plot shows the probability of various metastatic pancreatic cancer treatments being cost-effective at various WTP thresholds. Gem = gemcitabine; Cap = capecitabine; Erl = erlotinib.

life-year; only 30%–33% of respondents believed that a cost-effectiveness ratio exceeding \$100,000 per life-year was reasonable<sup>19</sup>. The World Health Organization recommended 3 times the gross domestic product per capita of the country as an acceptable wTP threshold<sup>20</sup>. In Canada in 2011, that wTP threshold would be approximately \$151,000/QALY<sup>21</sup>. Based on that threshold, FOLFIRINOX might be considered costeffective compared with GEM alone.

A recently reported study suggested that the ICER for FOLFIRINOX compared with GEM alone is \$54,196/ QALY<sup>22</sup>. That result contrasts with our finding of a higher ICER of \$133,184/QALY for FOLFIRINOX compared

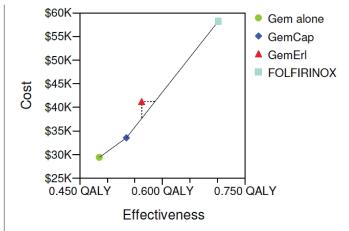


FIGURE 3 Cost-effectiveness plane. The red triangle point that represents gemcitabine plus erlotinib (GemErl) lies to the right of the line joining the blue diamond point [gemcitabine plus capecitabine (GemCap)] and the light blue square point (FOLFIRINOX), meaning that GemErl was dominated by extended dominance. QALY = quality-adjusted life-year.

with GEM. This apparent discrepancy can likely be explained by the absence of a maximum number of cycles of FOLFIRINOX in our study, which is clinically more realistic and congruent with the PRODIGE 4/AC-CORD 11 trial, in which the number of FOLFIRINOX cycles administered ranged from 1 to 475. The use of a hard cap on the number of FOLFIRINOX cycles coupled with the assumption of the same clinical benefit seen in the clinical trial would lead to a substantially lower drug cost and a more favourable ICER. Also, our study obtained resource utilization data from a detailed chart review of consecutive patients and used a provincial administrative database to estimate most of the costs for managing side effects. The results of our study therefore provide a substantially more realistic estimate of the true ICER when FOLFIRINOX is used in clinical practice. Another notable difference between the two studies is that our study was not funded by a pharmaceutical company. A recent study found that economic analyses funded by pharmaceutical companies were more likely to report favourable cost estimates<sup>23</sup>.

Our results suggest that GEM-CAP should be considered the most cost-effective treatment if the wTP threshold is \$100,000/QALY. The survival benefit of adding CAP to GEM is controversial, because two phase III clinical trials have failed to show a significant survival benefit for this combination compared with GEM alone<sup>2,3</sup>. However, the pooled analysis by Cunningham *et al.*<sup>3</sup> did conclude that the GEM-CAP combination is associated with a statistically significant survival benefit, albeit modest when compared with the FOLFIRINOX data.

One notable strength of the present study compared with other economic analyses of systemic treatment for metastatic pancreatic cancer is that all the chemotherapy regimens that are regarded as reasonable treatment options for this disease were considered. Our analysis was able to determine the most cost-effective regimen at various WTP thresholds, allowing for comparisons of the costeffectiveness of all treatments simultaneously. For example, an earlier study suggested that the ICER for GEM-E compared with GEM alone could be in the range \$430,000/QALY to \$510,000/QALY. That finding implies that, if the societal WTP threshold were higher than \$510,000/QALY, GEM-E would be cost-effective. However, when we examined the cost-effectiveness of all treatments simultaneously rather than just focusing on pairwise comparisons, GEM-E failed to be cost-effective regardless of the societal WTP, because GEM-E was dominated by other strategies by extended dominance. Essentially, the other strategies or some combination of the other strategies is always more effective and less expensive than GEM-E.

We felt that our ICER of \$153,631/QALY for GEM-E compared with GEM alone was more realistic than an ICER of \$430,000/QALY to \$510,000/QALY reported in a previous study<sup>24</sup> because we avoided using the median incremental overall survival when modelling the incremental effectiveness of GEM-E compared with GEM alone. Instead of the median incremental overall survival, we used hazard ratios to estimate the mean incremental effectiveness through Markov modeling. Given that the survival curves for GEM-E and GEM alone came closest at the median survival mark in the pivotal clinical trial by Moore *et al.*<sup>4</sup>, using only the median incremental overall survival would lead to an underestimation of the true benefit of GEM-E compared with GEM alone and would result in an overestimation of the ICER.

One limitation of our study is that cost structures may be different in other countries, which may limit the generalizability of our findings. Given that our model was robust to most of the cost variables except the drug cost, the applicability of our results to other countries depends mostly on the price of drugs in the other jurisdictions relative to the price in Ontario, Canada. For example, oxaliplatin is a generic drug in France, and therefore its price is substantially lower than it is in other countries in which it is still under patent. As a result, FOLFIRINOX would be considerably more cost-effective in France than in Canada.

Using cross-trial comparisons of results was also a potential limitation of our study. However, the patients included in the phase III trials of GEM, GEM-CAP, and GEM-E were comparable in age, sex, performance status, and stage of pancreatic cancer. In the FOLFIRINOX phase III clinical trial, those parameters are also similar, but the trial included only metastatic pancreatic cancer patients with an Eastern Cooperative Oncology Group performance status of 0 or 1. Despite those differences, a comparison of the overall survival results for patients in the GEM arm of each trial shows a narrow range of 5.6-7.2 months<sup>1-5</sup>.

Utilities were obtained by using the EQ-5D to survey medical oncologists instead of surveying patients or the public directly. Surveying health care workers to obtain health utilities is regarded as a reasonable surrogate for a direct measurement of health utilities<sup>25</sup>. We used both one-way deterministic sensitivity analyses and probabilistic sensitivity analysis to examine the uncertainty with respect to utilities, and we found that our results were robust to utility variables.

Another potential limitation is that our study took the perspective of the Ontario MOHLTC as a single payer instead of a societal perspective. As a result, the indirect costs related to any loss of productivity incurred on patients or caregivers as a result of the toxicities of the various treatments were not captured in our study.

# 5. CONCLUSIONS

The most cost-effective treatment in metastatic pancreatic cancer depends on the societal WTP threshold. In Canada, FOLFIRINOX may be cost-effective if the societal WTP threshold is relatively high. When funded by public programs, new anticancer therapies should ideally be priced in proportion to their clinical benefit. That approach will help to ensure that the therapies are cost-effective, maximizing societal benefits and maintaining the sustainability of the country's health care system.

### 6. ACKNOWLEDGMENTS

This work was presented in part at the 47th Annual Meeting of the American Society of Clinical Oncology; Chicago, Illinois, U.S.A.; June 4, 2011.

# 7. CONFLICT OF INTEREST DISCLOSURES

VCT has received honoraria from Sanofi-Aventis Canada Inc. YJK has received honoraria and research funding from Sanofi-Aventis Canada Inc. All other authors have no financial conflicts of interest to declare.

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Regimen	Agent	Starting dose	Schedule per cycle
Gemcitabine alone (GEM)	GEM	1000 mg/m <sup>2</sup> IV	Once weekly for 7 of 8 weeks for the first cycle, then 3 of 4 weeks
Gemcitabine-capecitabine	GEM	1000 mg/m <sup>2</sup> IV	Once weekly 3 of every 4 weeks
(GEM-CAP)	САР	1660 mg/m <sup>2</sup> daily PO	In divided doses twice daily for 3 of every 4 weeks
Gemcitabine–erlotinib (GEM–E)	GEM	1000 mg/m <sup>2</sup> IV	Once weekly for 7 of 8 weeks for the first cycle, then 3 of 4 weeks
	Е	150 mg PO	Once daily for the duration of each cycle
FOLFIRINOX	Oxaliplatin	85 mg/m <sup>2</sup> IV	Once every 2 weeks
	Irinotecan	$180 \text{ mg/m}^2 \text{ IV}$	Once every 2 weeks
	5-Fluorouracil	400 mg/m <sup>2</sup> IV bolus, then 2400 mg/m <sup>2</sup> IV continuous infusion over 46 h	Once every 2 weeks
	Folinic acid	400 mg/m <sup>2</sup> IV	Once every 2 weeks

# **APPENDIX A: CHEMOTHERAPY REGIMENS**

IV = intravenously; PO = orally.

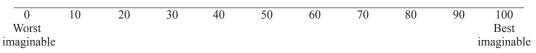
# APPENDIX B: QUALITY OF LIFE IN ADVANCED PANCREATIC CANCER TREATED WITH CHEMOTHERAPY SURVEY

We are conducting a survey that uses expert opinion to explore the quality of life (QOL) as estimated by a utility score in patients with advanced pancreatic cancer. Please read the following scenarios and scale QOL according to the statements below each scenario.

Demographics					
Age:	□ <30	30–39 🗖 40–49	50-59	<b>60–69</b>	<b>7</b> 0+
Gender:	Female	🗖 Male			
Specialty:	Medical oncolog	y 🗍 Other:			
Years in practice:	□ 0-4 □	5-9 🔲 10-14	<b>1</b> 5-20		
	□ 20-24 □	25–29 🔲 30–34	<b>3</b> 5+		

2. A 60-year-old man presents with painless jaundice and was found on computed tomography (CT) imaging to have a pancreatic mass and multiple liver masses. A stent was placed in the common bile duct and a biopsy of the pancreatic mass confirmed pancreatic adenocarcinoma. The patient is treated with chemotherapy without any significant sideeffects.

Mobility:		No problems	walking				
		Some proble	ms walkin	g			
		Confined to b	bed				
Self-care:		No problems	with self-	care			
		Some proble	ms washin	ng or dres	sing hims	elf	
		Unable to wa	sh or dres	s himself	2		
Usual activities:		No problems	with perfe	orming us	sual activi	ities	
(e.g. work, study, housework,		Some proble	ms perform	ning usua	al activitie	es	
family or leisure activities)		Unable to per	rform usua	al activiti	es		
Pain/discomfort:		No pain or di	iscomfort				
		Moderate pai	in or disco	mfort			
		Extreme pair	n or discon	nfort			
Anxiety/depression:		Not anxious	or depress	ed			
		Moderately a	inxious or	depresse	d		
		Extremely an	nxious or d	lepressed			
Please estimate the patient's health	ı stat	e on the scale	below:				



3. The patient is treated with chemotherapy and develops nausea and vomiting. He vomited 7 times and required intravenous (IV) hydration and IV antiemetics in the emergency department.

Mobility:

1

- ☐ No problems walking
- ☐ Some problems walking
- Confined to bed

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Self-care:		No problems with self-care
		Some problems washing or dressing himself
		Unable to wash or dress himself
Usual activities:		No problems with performing usual activities
(e.g. work, study, housework,		Some problems performing usual activities
family or leisure activities)		Unable to perform usual activities
Pain/discomfort:		No pain or discomfort
		Moderate pain or discomfort
		Extreme pain or discomfort
Anxiety/depression:		Not anxious or depressed
		Moderately anxious or depressed
		Extremely anxious or depressed
Please estimate the patient's health	stat	te on the scale below:

0 Worst imaginable	10	20	30	40	50	60	70	80	90	100 Best imaginable

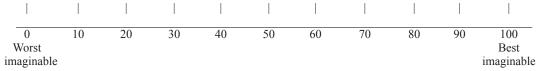
The patient is treated with chemotherapy and develops severe diarrhea with 7 bowel movements per day and eventually requires hospitalization for IV fluids. He is discharged after 2 days. 4.

Mobility:	No problems walking
	Some problems walking
	Confined to bed
Self-care:	No problems with self-care
	Some problems washing or dressing himself
	Unable to wash or dress himself
Usual activities:	No problems with performing usual activities
(e.g. work, study, housework,	Some problems performing usual activities
family or leisure activities)	Unable to perform usual activities
Pain/discomfort:	No pain or discomfort
	Moderate pain or discomfort
	Extreme pain or discomfort
Anxiety/depression:	Not anxious or depressed
	Moderately anxious or depressed
	Extremely anxious or depressed

										I	
0 Worst aginable	10	20	30	40	50	60	70	80	90	100 Best imaginable	
aginable										imaginable	

Mobility:	<ul> <li>No problems walking</li> <li>Some problems walking</li> <li>Confined to bed</li> </ul>
Self-care:	<ul> <li>No problems with self-care</li> <li>Some problems washing or dressing himself</li> <li>Unable to wash or dress himself</li> </ul>
Usual activities: (e.g. work, study, housework, family or leisure activities)	<ul> <li>No problems with performing usual activities</li> <li>Some problems performing usual activities</li> <li>Unable to perform usual activities</li> </ul>
Pain/discomfort:	<ul> <li>No pain or discomfort</li> <li>Moderate pain or discomfort</li> <li>Extreme pain or discomfort</li> </ul>
Anxiety/depression:	<ul> <li>Not anxious or depressed</li> <li>Moderately anxious or depressed</li> <li>Extremely anxious or depressed</li> </ul>

Please estimate the patient's health state on the scale below:



The patient is treated with gemcitabine and capecitabine and develops severe mucositis. He is unable to eat or drink adequately due to 6. the pain despite using mucositis mouthwash. He is admitted to hospital for IV hydration.

Mobility:

5.

- □ Some problems walking
- Confined to bed

Self-care:

- Some problems washing or dressing himself
- □ Unable to wash or dress himself

□ No problems with self-care

- Usual activities: □ No problems with performing usual activities
- (e.g. work, study, housework, Some problems performing usual activities
- family or leisure activities) Unable to perform usual activities

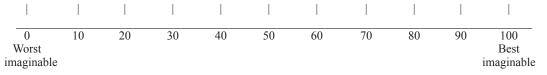
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Pain/discom	nfort:			No pain or Moderate p							
				Extreme pa	ain or disc	omfort					
Anxiety/dep	pression:			Not anxiou	s or depre	ssed					
				Moderately	anxious (	or depress	ed				
				Extremely	anxious o	r depresse	d				
Please estin	nate the pa	atient's he	alth state	on the scal	le below:						
0 Worst imaginable	10 e	20	30	40	50	60	70	80	90	100 Best imaginable	
										al and treated w	rith IV antibiotic h, and diarrhea.
Mobility:				No probler	ns walking	g					
				Some prob	lems walk	ing					
				Confined to	o bed						
Self-care:				No probler	ns with se	lf-care					

	<ul> <li>Some problems washing or dressing himself</li> <li>Unable to wash or dress himself</li> </ul>
Usual activities: (e.g. work, study, housework, family or leisure activities)	<ul> <li>No problems with performing usual activities</li> <li>Some problems performing usual activities</li> <li>Unable to perform usual activities</li> </ul>
Pain/discomfort:	<ul> <li>No pain or discomfort</li> <li>Moderate pain or discomfort</li> <li>Extreme pain or discomfort</li> </ul>
Anxiety/depression:	<ul> <li>Not anxious or depressed</li> <li>Moderately anxious or depressed</li> <li>Extremely anxious or depressed</li> </ul>

Please estimate the patient's health state on the scale below:



8. The patient is treated with chemotherapy and develops severe fatigue. He is not able to do his daily activities and spends more than half the day either in bed or sitting on his couch at home.

Mobility:

7.

- No problems walking
- □ Some problems walking
- Confined to bed

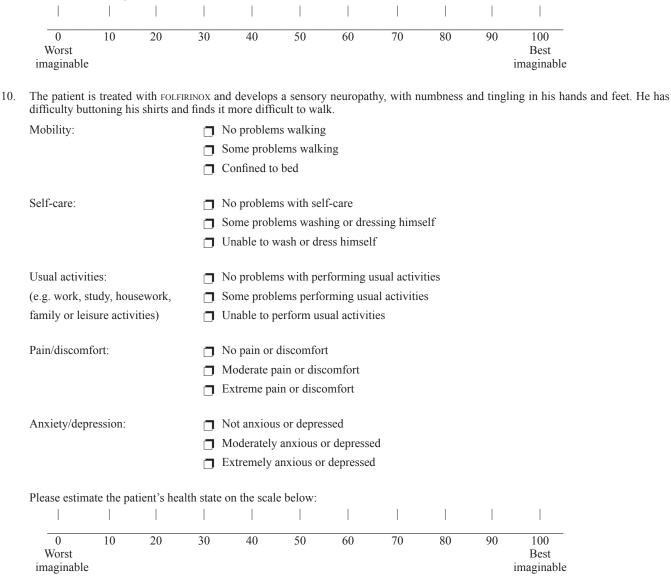
Self-care:		No problems with self-care
		Some problems washing or dressing himself
		Unable to wash or dress himself
Usual activities:		No problems with performing usual activities
(e.g. work, study, housework,		Some problems performing usual activities
family or leisure activities)		Unable to perform usual activities
Pain/discomfort:		No pain or discomfort Moderate pain or discomfort
		Extreme pain or discomfort
Anxiety/depression:		Not anxious or depressed Moderately anxious or depressed Extremely anxious or depressed
Please estimate the patient's health	stat	e on the scale below:

0 Worst imaginable	10	20	30	40	50	60	70	80	90	100 Best imaginable

The patient is treated with gemcitabine and erlotinib and develops an acneiform rash over his chest and back. It is pruritic and painful. Erlotinib is held, and he is given oral doxycycline and topical clindamycin. 9.

Mobility:	No problems walking
	□ Some problems walking
	Confined to bed
Self-care:	□ No problems with self-care
	☐ Some problems washing or dressing himself
	Unable to wash or dress himself
Usual activities:	□ No problems with performing usual activities
(e.g. work, study, housework,	Some problems performing usual activities
family or leisure activities)	Unable to perform usual activities
Pain/discomfort:	□ No pain or discomfort
	☐ Moderate pain or discomfort
	Extreme pain or discomfort
Anxiety/depression:	□ Not anxious or depressed
	☐ Moderately anxious or depressed
	Extremely anxious or depressed

Please estimate the patient's health state on the scale below:



11. The patient is treated with chemotherapy, but after 3 cycles his restaging CT scans show that he has progressive disease. He remains asymptomatic and is treated with a different chemotherapy regimen. He tolerates treatment well without any significant sideeffects.

	<ul> <li>Some problems walking</li> <li>Confined to bed</li> </ul>
Self-care:	<ul> <li>No problems with self-care</li> <li>Some problems washing or dressing himself</li> <li>Unable to wash or dress himself</li> </ul>
Usual activities: (e.g. work, study, housework, family or leisure activities)	<ul> <li>No problems with performing usual activities</li> <li>Some problems performing usual activities</li> <li>Unable to perform usual activities</li> </ul>

☐ No problems walking

Mobility:

Pain/discon	nfort:		<b>–</b> N	□ No pain or discomfort						
			🗖 N	Aoderate p	pain or dis	comfort				
			<b>–</b> E	Extreme pa	ain or disc	omfort				
Anxiety/dep	pression:			lot anxiou	is or depre	ssed				
				Aoderately	y anxious (	or depress	ed			
			🗖 E	Extremely	anxious o	r depresse	d			
Please estin	nate the pa	atient's he	alth state o	on the scal	le below:					
0 Worst	10	20	30	40	50	60	70	80	90	100 Best

12. The patient is treated with chemotherapy, but after 3 cycles his restaging CT scans show that he has progressive disease. He now has severe epigastric pain requiring morphine to control the pain. He is severely fatigued and has a diminished appetite. Along with the oncologist, he has decided that he does not want any further treatment, only supportive care.

imaginable

Mobility:	□ No problems walking
	Some problems walking
	Confined to bed
Self-care:	□ No problems with self-care
	Some problems washing or dressing himself
	Unable to wash or dress himself
The sheet disc	- No continue data continue a standidate
Usual activities:	□ No problems with performing usual activities
(e.g. work, study, housework,	Some problems performing usual activities
family or leisure activities)	Unable to perform usual activities
Pain/discomfort:	□ No pain or discomfort
	☐ Moderate pain or discomfort
	<ul> <li>Extreme pain or discomfort</li> </ul>
Anxiety/depression:	□ Not anxious or depressed
	Moderately anxious or depressed
	Extremely anxious or depressed
Plaga actimate the notiont's hards	atote on the coale helowy
Please estimate the patient's health	state on the scale below:

0 10 20 30 40 50 60 70 80 90 100 Worst Best imaginable imaginable

imaginable