Supplementary Material

| Table S1. Factors associated with the interest in trying IQOS, among adult smokers who were aware |
|--|
| of HTPs (n = 550). |

| Variable | | Univa | Univariate estimates | | Adjusted estimates | |
|--|----------|-------------------------|----------------------|-------------------|--------------------|--|
| | % | OR | (95% CI) | AO R | (95% CI) | |
| Gender | | | | | | |
| Female | 77 | | Ref | | Ref | |
| Male | 78 | 1.06 | (0.71-1.58) | 1.12 | (0.70 - 1.78) | |
| Age | | | | | | |
| 18–29 | 72 | Ref | | Ref | | |
| 30–39 | 81 | 1.62 1 | (1.02–2.56) | 1.46 | (0.86–2.48) | |
| 40-49 | 80 | 1.49 | (0.79 - 2.82) | 1.05 | (0.50 - 2.18) | |
| >50 | 73 | 1.04 | (0.53–2.03) | 0.85 | (0.38–1.93) | |
| Education | | | · / | | · · · / | |
| Less than high school | 88 | Ref | | Ref | | |
| High school graduate | 78 | 0.51 | (0.14 - 1.82) | 0.29 | (0.07 - 1.13) | |
| | | | | 0.21 | | |
| Some college | 76 | 0.44 | (0.12–1.61) | 1 | (0.05–0.86) | |
| College degree or higher Household income | 76 | 0.45 | (0.13–1.57) | 0.142 | (0.03–0.56 | |
| Less than 8000 MXN monthly | 68 | Ref | | Ref | | |
| 8001 to 15,000 MXN monthly | 73 | 1.28 | (0.74–2.22) | 1.04 | (0.5–1.96) | |
| 15,001 to 20,000 MXN monthly | 85 | 2.6 ² | (1.39-5.08) | 2.7 ² | (1.29–5.86) | |
| >20,000 MXN monthly | 82 | 2.1 ² | (1.24–3.66) | 2.2 ¹ | (1.12-4.64) | |
| Don't know | 75 | 1.44 | (0.28–7.49) | 2.67 | (0.46–15.36) | |
| Data collection | | | (******* | | (0.00 2000) | |
| Wave 1 | 74 | Ref | | Ref | | |
| Wave 2 | 81 | 1.48 | (0.92 - 2.40) | 1.51 | (0.89-2.57) | |
| Wave 3 | 80 | 1.48 | (0.80–2.49) | 1.19 | (0.67 - 2.14) | |
| Tobacco product use | | | (**** _***) | | (0.01 2023) | |
| Exclusive conventional smoker | 71 | Ref | | Ref | | |
| Dual sporadic user | 76 | 1.27 | (0.82 - 1.98) | 1.43 | (0.81-2.51) | |
| Dual frequent user | 88 | 3.0 ³ | (1.69–5.49) | 3.0 ² | (1.53–6.20) | |
| Cigarette consumption | | | | | (| |
| Non-daily | 75 | Ref | | Ref | | |
| Daily ≤5 cigarettes | 77 | 1.11 | (0.67 - 1.85) | 0.76 | (0.42-1.35) | |
| Daily >5 cigarettes | 81 | 1.40 | (0.87–2.26) | 0.98 | (0.56–1.71) | |
| | | avor capsul | | 0.00 | (0.000 2.0 2) | |
| No | 75 | Ref | | Ref | | |
| Yes | 78 | 1.20 | (0.79–1.83) | 1.27 | (0.76-2.10) | |
| | | cent quit at | | / | (0 0 2.10) | |
| No | 74 | Ref | r· | Ref | | |
| Yes | 80 | 1.43 | (0.96-2.14) | 1.67 ¹ | (1.01-2.73) | |
| Plan to quit | 00 | 1.10 | (0.20 2.11) | 1.07 | (1.01 2.70) | |
| Sometime in the future | 79 | Ref | | Ref | | |
| In the next six months | 75 | 0.78 | (0.53–1.17) | 0.72 | (0.44-1.18) | |
| at the rest of months | | rette ads or | · · · · · · | 0.7 4 | (0.11 1.10) | |
| No | 68 | Ref | . manut | Ref | | |
| Yes | 81 | 1.9 ² | (1.29–2.97) | 2.0 ² | (1.25-3.28) | |
| 103 | | arette ads b | · / | 2.0 | (1.20 0.20) | |
| No | 78 | Ref | , cinan | Ref | | |
| | 75 | 0.83 | (0.55-1.24) | 0.74 | (0.45-1.24) | |
| | | 0.00 | (0.00 1.44) | 0.7 ± | (0.10 1.21) | |
| Yes | 10 | | | | | |
| Yes Binge drinking | | Ref | | Ref | | |
| Yes Binge drinking No | 74 | Ref 1 7 ¹ | (1 07-2 72) | Ref 1 44 | (0 85-2 44) | |
| Yes Binge drinking | 74 83 | 1.7 ¹ | (1.07–2.72) | Ref 1.44 | (0.85–2.44) | |

| Once | 68 | 0.5 1 | (0.31 - 0.88) | 0.55 | (0.29 - 1.03) | | | |
|--------------------------|----|-------|---------------|------------|---------------|--|--|--|
| More than once | 73 | 0.66 | (0.41 - 1.08) | 0.49^{1} | (0.27-0.88) | | | |
| Friends smokes | | | | | | | | |
| No | 69 | Ref | | Ref | | | | |
| Yes | 78 | 1.58 | (0.81-3.08) | 1.27 | (0.58 - 2.80) | | | |
| Friends use e-cigarettes | | | | | | | | |
| No | 73 | Ref | - | Ref | | | | |
| Yes | 79 | 1.42 | (0.95 - 2.14) | 1.52 | (0.85 - 2.72) | | | |
| Family smokes | | | | | | | | |
| No | 74 | Ref | | Ref | | | | |
| Yes | 78 | 1.30 | (0.84 - 2.00) | 1.37 | (0.79-2.36) | | | |
| Family uses e-cigarettes | | | | | | | | |
| No | 78 | Ref | | Ref | | | | |
| Yes | 77 | 0.94 | (0.63 - 1.41) | 0.58 | (0.32-1.04) | | | |

¹p-value, p < 0.05; ²p-value, p < 0.01; ²p-value, p < 0.01; and ³p-value; p < 0.001.