

Writing Task

Imagine that you have been looking to **buy** a new home and have just found the right place—it is within your price range and fits all your needs. Please write 2-3 sentences to describe what your perfect home may look like.

Imagine that you have already filed the paperwork and made an offer to **buy** the perfect home you just identified, and the seller has accepted your offer. The seller did not disclose anything upsetting about the home in the mandatory disclosure forms.

You arranged for a home inspection as the next step in the process of buying the home. The next page is a summary of the inspection report. Please read it carefully.

Recommendations Present, "Why" Information Present Condition

Thank you for choosing Care Home Inspection Services to perform your home inspection. The brief summary below outlines two potentially significant issues with your home we have identified and that you may need to address in the short-term.

WINDOWS: The home contains single-pane, energy-insufficient windows on the second floor.

WATER SUPPLY LINES: The property contains a lead service line.

Additional information about windows:

By upgrading your windows to energy-efficient windows, you can lower your energy bills up to 15 percent per year. The cost of replacing single-pane windows with energy-efficient windows on a floor

typically runs from \$1,000 to \$5,000.

Additional information about lead service lines (LSLs):

LSLs are the lead pipes connecting water mains under the street to homes and other buildings. Though water utilities treat the water to reduce the amount of lead from the pipes and plumbing that will contaminate the water, it is difficult to control lead release from LSLs. When disturbed, LSLs can release lead particles into the water without the resident's knowledge. If a home has an LSL, about 75% of the lead in drinking water is likely from the LSL. Although Congress banned the use of lead pipes in new construction or renovations in 1986, an estimated 6 million homes across the country still have them.

Facts about Lead:

- There is no safe level of exposure to lead.
- Children exposed to even low levels of lead can suffer from impaired brain development, learning and behavioral problems, and lower IQs.
- Adults exposed to lead can suffer from cardiovascular effects, increased blood pressure, and incidence of hypertension in both men and women.
- Pets exposed to lead can suffer from problems related to the gastrointestinal tract and central nervous system.

What To Do if Your Home Has Lead Service Lines (LSLs)

The only long-term solution to eliminate your potential exposure to lead from the LSL is to replace it with a non-lead pipe. WE STRONGLY RECOMMEND THAT YOU REPLACE THE LSL WITH A NON-LEAD PIPE. There are several options for how you could make sure the LSL is replaced before you move into the home.

- You could decide to add the cost of replacement to the mortgage and replace the pipe after you purchase the home but before you move in.
- You could deduct the estimated cost of replacing the pipe from the sale price and use those funds to replace the pipe before you move in.
- You could demand that the seller replace the LSL with a non-lead pipe prior to closing on the home.

The cost of replacing a LSL with a non-lead pipe typically runs from \$1,000 to \$5,000. When done properly, removing a LSL on a property substantially reduces your risk of lead exposure and should increase its market value for years.

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- You could decide to add the cost of replacement to the mortgage and replace the pipe after you purchase the home but before you move in.
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Link Seen by All Participants

As part of the sale, the seller is required to provide you with a 20-page pamphlet, “Protect Your Family from Lead in Your Home”, which can also be accessed at this web page:

[http://www.epa.gov/sites/production/files/2017-](http://www.epa.gov/sites/production/files/2017-06/documents/pyf_color_landscape_format_2017_508.pdf)

[06/documents/pyf_color_landscape_format_2017_508.pdf](http://www.epa.gov/sites/production/files/2017-06/documents/pyf_color_landscape_format_2017_508.pdf). On page 13, you can find information on lead in drinking water. You may look at this information if you choose, or proceed to the next page of the survey.

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Intro

Thinking about this **home buying** scenario and the information you have been provided, please answer the questions on the following pages.

Questions Block 1

Please rate your likelihood of doing the following regarding the windows in the new home.

I would insist that the seller replace the single-pane windows as a condition of purchase.

| | | | | | |
|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|
| Extremely unlikely | Moderately unlikely | Slightly unlikely | Slightly likely | Moderately likely | Extremely likely |
| <input type="radio"/> | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> |

I would pay (\$1,000-\$5,000) to replace the single-pane windows after moving in.

| | | | | | |
|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|
| Extremely unlikely | Moderately unlikely | Slightly unlikely | Slightly likely | Moderately likely | Extremely likely |
| <input type="radio"/> | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> |

I would move in and leave the single-pane windows alone.

| | | | | | |
|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|
| Extremely unlikely | Moderately unlikely | Slightly unlikely | Slightly likely | Moderately likely | Extremely likely |
| <input type="radio"/> | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> |

I would look for another home to buy.

| | | | | | |
|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|
| Extremely unlikely | Moderately unlikely | Slightly unlikely | Slightly likely | Moderately likely | Extremely likely |
| <input type="radio"/> | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> |

Questions Block 2

Please rate your likelihood of doing the following regarding the lead service line in the new home.

I would add the cost of replacement (\$1,000-\$5,000) to the mortgage and replace the lead pipes after purchasing the home but before moving in.

| | | | | | |
|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|
| Extremely unlikely | Moderately unlikely | Slightly unlikely | Slightly likely | Moderately likely | Extremely likely |
| <input type="radio"/> | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> |

I would deduct the estimated cost (\$1,000-\$5,000) of replacing the lead pipes from the sale price and use those funds to replace the pipes before moving in.

| | | | | | |
|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|
| Extremely unlikely | Moderately unlikely | Slightly unlikely | Slightly likely | Moderately likely | Extremely likely |
| <input type="radio"/> | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> |

I would insist that the seller replace the lead pipes with non-lead pipes prior to closing on the home.

| | | | | | |
|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|
| Extremely unlikely | Moderately unlikely | Slightly unlikely | Slightly likely | Moderately likely | Extremely likely |
| <input type="radio"/> | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> |

I would pay to replace the lead pipes (\$1,000-\$5,000) after moving in.

| | | | | | |
|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|
| Extremely unlikely | Moderately unlikely | Slightly unlikely | Slightly likely | Moderately likely | Extremely likely |
| <input type="radio"/> | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> |

I would move in, and install and maintain a filter designed to remove lead even though I must replace the filter monthly at a cost of about \$150 a year.

| | | | | | |
|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|
| Extremely unlikely | Moderately unlikely | Slightly unlikely | Slightly likely | Moderately likely | Extremely likely |
| <input type="radio"/> | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> |

I would move in and leave the lead pipes alone.

Extremely
unlikely
☐

Moderately
unlikely
☐

Slightly unlikely
☐

Slightly likely
☐

Moderately
likely
☐

Extremely likely
☐

I would look for another home to buy.

Extremely
unlikely
☐

Moderately
unlikely
☐

Slightly unlikely
☐

Slightly likely
☐

Moderately
likely
☐

Extremely likely
☐

Questions Block 3

How likely would you be to do each of the following?

I would look for additional information about lead service lines.

Extremely
unlikely
☐

Moderately
unlikely
☐

Slightly unlikely
☐

Slightly likely
☐

Moderately
likely
☐

Extremely likely
☐

I would share information about lead service lines with others.

Extremely
unlikely
☐

Moderately
unlikely
☐

Slightly unlikely
☐

Slightly likely
☐

Moderately
likely
☐

Extremely likely
☐

I would avoid looking at information about lead service lines.

Extremely
unlikely
☐

Moderately
unlikely
☐

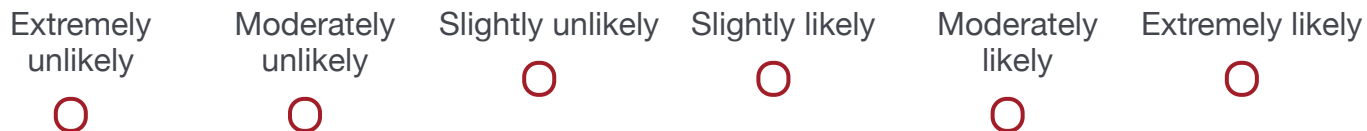
Slightly unlikely
☐

Slightly likely
☐

Moderately
likely
☐

Extremely likely
☐

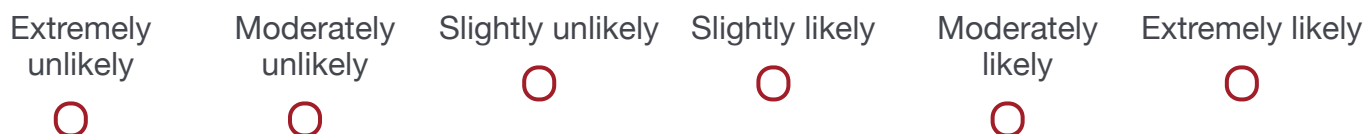
I would contact the water department to urge them to take action to replace lead service lines.



I would participate in a town hall meeting in support of action to replace lead service lines.



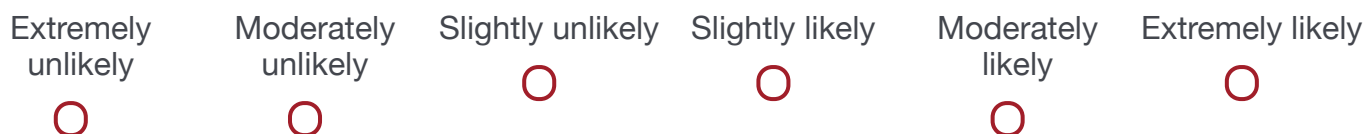
I would sign a petition in support of taking action to replace lead service lines.



I would join or volunteer with an organization working to replace lead service lines.



I would host a neighborhood meeting in your home to discuss actions people can take to replace lead service lines.



Questions Block 4

To what extent did you feel each of the following emotions when you were reading information on **lead service lines** in the inspector's report?

| | None at all | Very slightly | A little | A moderate amount | A great deal | Extremely |
|--------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|
| Annoyed | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> |
| Scared | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> |
| Disgusted | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> |
| Enthusiastic | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> |
| Hopeful | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> |
| Angry | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> |
| Afraid | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> |
| Optimistic | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> |
| Sad | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> |

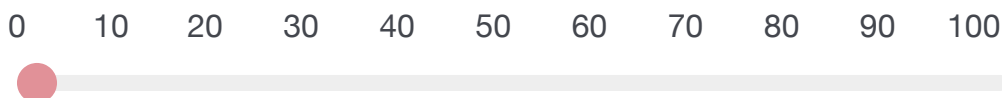
To what extent do you agree or disagree with the following statements?

| | Strongly disagree | Disagree | Somewhat disagree | Somewhat agree | Agree | Strongly agree |
|---|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|
| Exposure to lead has serious negative consequences. | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> |
| Lead exposure can harm children and lower their quality of life. | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> |
| People in my home could be at risk for exposure to a high level of lead if my home had a lead service line. | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> |
| Lead service lines in my home would expose me to lead in my drinking water. | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> |
| Lead can result in heart disease, even at low levels. | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> |

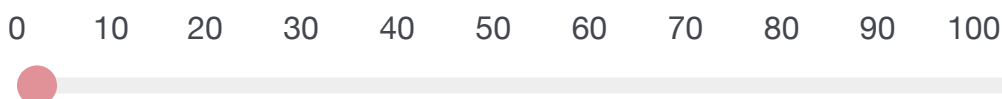
To what extent do you agree or disagree with the following statements?

| | Strongly disagree | Disagree | Somewhat disagree | Somewhat agree | Agree | Strongly agree |
|---|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|
| One way to significantly reduce exposure to lead in drinking water would be to replace the lead service line with a lead-free line. | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> |
| I do not think it would be possible for me to replace the lead pipes in the new home with lead-free ones. | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> |
| I could afford to spend \$1,000-\$5,000 replacing the lead pipes with lead-free ones in the new home. | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> |
| I would be willing to spend \$1,000-\$5,000 to replace the lead pipes with lead-free ones in the new home. | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> |
| | Strongly disagree | Disagree | Somewhat disagree | Somewhat agree | Agree | Strongly agree |
| I think it would be worth spending \$1,000-\$5,000 to replace the lead pipes with lead-free ones in the new home. | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> |
| Having lead pipes replaced with lead-free ones would significantly reduce exposure to lead for people in the new home. | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> |
| I would be able to have lead pipes replaced with lead-free ones in the new home. | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> |

Please estimate your knowledge of **lead service lines** on a 0-100 scale, where 0 means knowing nothing and 100 means knowing everything you could possibly know about the topic. How much do you think you currently know?



Think of that same scale again. This time, please estimate how much knowledge you would need to achieve an understanding of **lead service lines** that is good enough for your purposes. Of course, you might feel you need the same, more, or possibly even less, information about this topic. Using a scale of 0-100, how much information would be sufficient for you, that is, good enough for your purposes?



How likely would you be to go to the following sources to learn more about lead service lines?

| | Extremely unlikely | Moderately unlikely | Slightly unlikely | Slightly likely | Moderately likely | Extremely likely |
|---|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|
| The Internet | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> |
| Traditional media (e.g, TV, radio, newspaper, magazine) | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> |
| My local, state, or federal government | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> |
| The water utility company | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> |
| Friends and family | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> |

What would you like to learn more about regarding lead service lines?

- ☐ How having a lead service line affects the value of a home
- ☐ The health effects of lead exposure
- ☐ The cost of replacing a lead service line

☐ How the replacement works

☐ Other (Please specify)

☐ I do not want to learn more about lead service lines.

Do you own the home where you live?

☐ No, my housemate owns my home.

☐ No, I rent my home.

☐ Yes, I own or co-own my home.

☐ Other

Do you know if your home (owned or rented) has a lead service line?

☐ No, I do not know.

☐ No, but I used to have one and it was removed.

☐ Yes, I know that I do not have one.

☐ Yes, I know that I have one.

When you signed the contract to buy your home, or the lease to rent your home, do you remember seeing a clause about whether or not lead plumbing or lead pipes were present?

☐ No.

☐ Yes.

☐ I don't know.

If you discovered that your rental home had a lead service line on the private side, would you ask your landlord to replace it?

☐ No.

☐ Yes.

☐ I don't know.

Do you think your landlord would comply with this request?

- ☐ No.
- ☐ Yes.
- ☐ I don't know.
-

How many years have passed since you bought the home where you live?

If you were to buy a new home within the next 5 years, what price range would you be looking for?

- ☐ \$75,000 or less
- ☐ \$75,001 - \$125,000
- ☐ \$125,001 - \$175,000
- ☐ \$175,001 - \$225,000
- ☐ \$225,001 - \$300,000
- ☐ \$300,001 - \$500,000
- ☐ \$500,001 or more
-

How do you describe yourself?

- ☐ Male
- ☐ Female
- ☐ Transgender man
- ☐ Transgender woman
- ☐ Do not identify as male, female, or transgender
-

In what year were you born?

What is your current residential zip code?

Are you now married, widowed, divorced, separated, never married, or living with a partner?

- ☐ Married
- ☐ Widowed
- ☐ Divorced
- ☐ Separated
- ☐ Never married
- ☐ Living with a partner

What is the highest level of school you have completed?

- ☐ Grade 8 or lower
- ☐ Some high school, no diploma
- ☐ High school diploma, or equivalent
- ☐ Some college, no degree
- ☐ Associate degree
- ☐ Bachelor's degree
- ☐ Master's degree
- ☐ Professional degree (MD, JD)
- ☐ Doctorate degree

Last year, before taxes, what would you say was your household income?

- ☐ \$24,999 or less
- ☐ \$25,000 to \$34,999
- ☐ \$35,000 to \$49,999
- ☐ \$50,000 to \$74,999
- ☐ \$75,000 to \$99,999
- ☐ \$100,000 to \$149,999

- ☐ \$150,000 to \$199,999
 - ☐ \$200,000 or more
-

Are you Hispanic, Latino/a/x, or of Spanish origin?

- ☐ No, not of Hispanic, Latino/a/x, or Spanish origin
 - ☐ Yes, Mexican American, Chicano
 - ☐ Yes, Puerto Rican
 - ☐ Yes, Cuban
 - ☐ Yes, another Hispanic, Latino/a/x, or Spanish origin
-

What race or races do you consider yourself to be? Please select 1 or more of these categories.

- | | |
|---|---|
| <input type="checkbox"/> Black or African American | <input type="checkbox"/> Vietnamese |
| <input type="checkbox"/> White | <input type="checkbox"/> Native Hawaiian |
| <input type="checkbox"/> American Indian or Alaska Native | <input type="checkbox"/> Guamanian or Chamorro |
| <input type="checkbox"/> Asian Indian | <input type="checkbox"/> Samoan |
| <input type="checkbox"/> Chinese | <input type="checkbox"/> Other Asian |
| <input type="checkbox"/> Filipino | <input type="checkbox"/> Other Pacific Islander |
| <input type="checkbox"/> Japanese | <input type="checkbox"/> Other |
| <input type="checkbox"/> Korean | |
-

Generally speaking, do you think of yourself as a...?

- ☐ Republican
 - ☐ Democrat
 - ☐ Independent
 - ☐ Another party
 - ☐ No preference
-

If you had to choose, do you think of yourself as closer to the...?

- ☐ Republican party
 - ☐ Democratic party
-

In general, do you think of yourself as...?

- ☐ Extremely liberal
 - ☐ Liberal
 - ☐ Slightly liberal
 - ☐ Moderate, middle of the road
 - ☐ Slightly conservative
 - ☐ Conservative
 - ☐ Extremely conservative
-

Do you have children?

- ☐ No
 - ☐ Yes
-

Do you plan to have children/more children than you currently have?

- ☐ No
 - ☐ Yes
 - ☐ Don't know
-

Do you live with kids under 12 years of age, such as your own children or grandchildren, nephews, or siblings?

- ☐ No
 - ☐ Yes
-

Do you have pets?

- ☐ No
 - ☐ Yes
-

Have you or anyone in your family suffered from the consequences of lead poisoning?

- ☐ No
 - ☐ Yes
 - ☐ Don't know
-

Had you heard about lead service lines before this survey?

- ☐ No, I had never heard about lead service lines.
- ☐ Kind of, I had heard about lead in plumbing, but not about lead service lines.
- ☐ Yes, I had heard about lead service lines.

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