

## Article

# Did the Establishment of Poyang Lake Eco-Economic Zone Increase Agricultural Labor Productivity in Jiangxi Province, China?

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**Abstract:** In this paper, we take the establishment of Poyang Lake Eco-Economic Zone in 2009 as a quasi-natural experiment, to evaluate its influence on the agricultural labor productivity in Jiangxi Province, China. The estimation results of the DID method show that the establishment of the zone reduced agricultural labor productivity by 3.1%, lowering farmers' net income by 2.5% and reducing the agricultural GDP by 3.6%. Furthermore, this negative effect has increased year after year since 2009. However, the heterogeneity analysis implies that the agricultural labor productivities of all cities in Jiangxi Province will ultimately converge. We find that the lack of agricultural R&D activities and the abuse of chemical fertilizers may be the main reasons behind the negative influence of the policy, by examining two possible transmission channels—the R&D investment and technological substitution. Corresponding policy implications are also provided.

**Keywords:** Poyang Lake Eco-Economic Zone; agricultural labor productivity; DID method; R&D on agriculture

## 1. Introduction

Poyang Lake, which is located in the northern part of Jiangxi Province and connects to the lower Yangtze River, is the largest freshwater lake in China. It provides the residential and industrial water use for almost half of the regions of Jiangxi Province, especially as a water source for the production of agriculture industry. On 11 September 2008, The Standing Committee of Jiangxi Provincial Party reviewed “the Planning of Poyang Lake Eco-Economic Zone” and then submitted it to the State Council of China. According to the planning document, the Poyang Lake Eco-Economic Zone includes the three cities of Nanchang, Jiujiang, Jingdezhen, and a total of 38 counties, including some counties from Yingtan, Xinyu, Fuzhou, Yichun, Shangrao and Ji'an. The objective of the zone is to maintain sustainable environmental, social, and economic development. In December 2009, the State Council gave an official statement to support the establishment of Poyang Lake Eco-Economic Zone. After that, the central government of China provided more subsidies to the farmers in the zone and allocated more fiscal funds to Jiangxi Province.

Due to its exogeneity, we can take the establishment of Poyang Lake Eco-Economic Zone in 2009 as a quasi-natural experiment. In this paper, we use the DID method to evaluate its influence on agricultural labor productivity. The estimation results of the DID method show that the establishment of the zone reduced agricultural labor productivity by 3.1%. In terms of agricultural development,

the establishment of the zone caused farmers' net income to be reduced by 2.5% and agricultural GDP by 3.6%.

Then we give the analysis of heterogeneity. We identify the agricultural labor productivities of food crops and other multiple crops, and study the dynamic changes in policy over time. The results show that the labor productivities of food crops and multiple crops did not reduce significantly and the negative effect of the zone on the agricultural labor productivity has increased year after year since 2009. However, the agricultural labor productivities of all cities in Jiangxi Province will ultimately converge during the progress of economic development.

To explain the reasons for the negative influence of the policy, we analyze two different transmission channels of the influence: the R&D investment and technological substitution. We find that, due to the low efficiency in allocating fiscal funds, the significant growth of fiscal funds into Jiangxi Province does not promote the improvement of the agricultural labor productivity. On the other hand, farmers increase the use of new technology (e.g., fertilizer) to substitute for the labor force, thereby inhibiting the progress of agricultural labor productivity. Hence, the lack of agricultural R&D activities and the abuse of chemical fertilizers may be the main reasons behind the negative influence.

The paper is organized as follows. A literature review is given in Section 2. Section 3 introduces the estimation methodology and data. Section 4 gives the main results of an empirical analysis. Section 5 provides the policy implications. Finally, Section 6 concludes.

## 2. Literature Review

One can find many scholars contributing to the studies of determinant factors of agricultural labor productivity. Hayami [1] and Hayami *et al.* [2] are the pioneers who initiated studies of agricultural labor productivity differences among countries. They identify the sources of the agriculture productivity gap using international data. Kawagoe *et al.* [3] give a closer look at the difference in agricultural labor productivity between developed countries and less developed countries. Instead of labor productivity, researchers also provide the analysis of total factor productivity growth in agriculture [4,5]. Another important branch of literature focuses on the relationship between R&D activities and the growth of agricultural labor productivity. The long-run effects of agricultural research on the productivity growth are estimated [6–8]. On the other hand, some scholars study the relationship between farm size and agricultural labor productivity [9,10].

In relation to the empirical research of agricultural labor productivity in China, Rozelle *et al.* [11] and Bhattacharyya *et al.* [12] believe that migration plays an important role in the determination of agricultural labor productivity, because there is a huge labor force migrating out of agriculture during the process of urbanization in China. Other empirical studies focus on the effects of economic reform after the 1980s [13,14] and regional disparity [15,16] on China's agricultural labor productivity. Among all of those studies, few of them focus on the determination of agricultural labor productivity in Jiangxi Province, especially after the establishment of Poyang Lake Eco-Economic Zone in 2009.

The economic and social effects of Poyang Lake Eco-Economic Zone are analyzed by some scholars. Xie *et al.* [17,18] discuss the ecological land use in Poyang Lake Eco-Economic Zone. Chen *et al.* [19] give a case study for Poyang Lake to discuss the sustainable land use and economic development. Other related research focuses on either biochar utilization [20,21] or forest protection [22] in Poyang Lake Eco-Economic Zone. However, empirical study on the economic influence of Poyang Lake Eco-Economic Zone on agricultural productivity is still lacking. This study aims to fill this gap by using the DID method to estimate the influence of the policy on agricultural labor productivity, which will provide policy implications for agricultural development in Jiangxi Province.

### 3. Estimation Methodology and Data

#### 3.1. Estimation Methodology

The main scope of Poyang Lake Eco-Economic Zone is the five nearby cities of Nanchang, Jiujiang, Yingtan, Shangrao, and Jingdezhen, that locate closely to the center of the Poyang Lake; therefore, we chose these five cities as the component parts of Poyang Lake Eco-Economic Zone. Another reason to make this classification is that we use city-level data to estimate the influence of policy. We have to separate the 11 cities of Jiangxi Province into either the treatment group or reference group to match with the data. Hence, the five cities (*i.e.*, Nanchang, Jiujiang, Yingtan, Shangrao, and Jingdezhen) are chosen for the treatment group of our evaluation, and the other six cities in Jiangxi Province (*i.e.*, Fuzhou, Yichun, Ji'an, Pingxiang, Ganzhou, and Xinyu) are chosen as the reference group. By using DID estimation, the econometric model is set as follows:

$$y_{it} = \alpha_i + \gamma_t + \beta_1 \times du + \beta_2 \times dt + \beta_3 \times du \times dt + X\theta \quad (1)$$

We used the panel data of 11 cities in Jiangxi Province from 2005 to 2013 to estimate Equation (1). In Equation (1),  $y_{it}$  is the agricultural labor productivity, which equals agricultural GDP divided by agricultural labor force (denoted as *productivity*).  $\alpha_i$  and  $\gamma_t$  represent the city-fixed effects and the time-fixed effects, respectively.  $du$  is the group dummy variable;  $du = 1$  for the cities of Nanchang, Jiujiang, Yingtan, Shangrao, and Jingdezhen in the treatment group, and  $du = 0$  for the cities of Fuzhou, Yichun, Ji'an, Pingxiang, Ganzhou, and Xinyu in the reference group.  $dt$  is the time dummy variable;  $dt = 0$  for 2005–2008, before the implementation of the policy, and  $dt = 1$  for 2009–2013, after the implementation of the policy. The coefficient  $\beta_3$  of the interaction term  $du \times dt$  is our main focus of the policy effect.  $X$  is a set of control variables: we control the proportion of primary industry in GDP (denoted as *ratio\_agriculture*), trade openness (*i.e.*, the total volume of foreign trade divided by total GDP, denoted as *trade*), the share of infrastructural investment in GDP (denoted as *invest\_infrastructure*), the share of agricultural fixed capital investment in GDP (denoted as *invest\_agriculture*), and foreign direct investment (denoted as *fdi*).

#### 3.2. Data

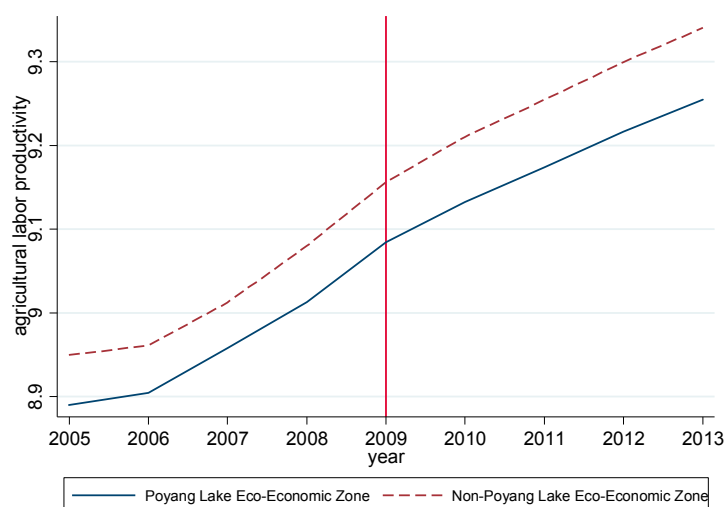
The panel data for 11 cities in Jiangxi Province from 2005 to 2013 were collected from the Jiangxi Statistical Yearbook [23]. To avoid the problem of heteroscedasticity, we take the natural logarithms of all data except proportions. All the data related to prices have been deflated, by choosing year 2005 as the reference base year. The descriptive statistics of the main variables in the paper are shown in Table 1.

**Table 1.** Descriptive statistics of variables.

Variables (units)	Mean	ST.D.	Median	Min	Max	Samples
<i>productivity</i> (RMB/capita)	9266	2136	8872	5505	14,646	99
<i>ratio_agriculture</i> (%)	14	6.4	12.78	4.71	27.5	99
<i>invest_agriculture</i> (%)	0.9	1.28	0.37	0.00	7.05	93
<i>invest_infrastructure</i> (%)	2.43	1.99	1.69	0.36	10.62	99
<i>expenditure_agriculture</i> (10,000 RMB)	$1.6 \times 10^5$	$1.5 \times 10^5$	$1.1 \times 10^5$	6563	$6.1 \times 10^5$	99
<i>expenditure_r&amp;d</i> (10,000 RMB)	5159	13,504	929	31	70,754	99
<i>trade</i> (%)	15.18	16.77	9.8	1.88	77.8	99
<i>fdi</i> (10,000 RMB)	$3 \times 10^5$	$2.7 \times 10^5$	$2.1 \times 10^5$	41,785	$1.3 \times 10^6$	99
<i>fertilizer</i> (ton/10,000 RMB)	0.38	0.12	0.36	0.17	0.64	99
<i>pesticide</i> (ton/10,000 RMB)	0.01	0.00	0.01	0.00	0.02	99
<i>income_agriculture</i> (RMB)	5768	2133	5077	2760	11,173	99
<i>gdp_agriculture</i> (10,000 RMB)	$9.8 \times 10^5$	$6.2 \times 10^5$	$8.8 \times 10^5$	$1.7 \times 10^5$	$2.7 \times 10^6$	99
<i>productivity_food</i> (RMB/capita)	3902	1214	3902	1122	6411	98
<i>productivity_multi</i> (RMB/capita)	11,080	2840	10,745	4958	19,654	98

The time trends of agricultural labor productivity for 2005–2013 inside and outside the Poyang Lake Eco-Economic Zone are shown in Figure 1. The solid curve, which represents the agricultural labor productivity of the treatment group, lies below the dotted curve, which represents the agricultural labor productivity of the reference group.

In Figure 1, we can see that the two curves are almost parallel before 2009, which implies that our samples satisfy the assumption of parallel trend that is required by the DID method. After 2009, one can find that growth rate of agricultural labor productivity in the Poyang Lake Eco-Economic Zone has slowed down compared to that of the reference group. This implies that the establishment of Poyang Lake Eco-Economic Zone may have a negative influence on agricultural labor productivity, which will be revealed by the following econometric analysis.



**Figure 1.** Time trends of agricultural labor productivity.

## 4. Results

### 4.1. Benchmark

In Table 2, the results of model 1 show that the establishment of Poyang Lake Eco-Economic Zone reduced agricultural labor productivity by 2%. Furthermore, by adding some control variables, we can derive model 2. It shows that the negative effect increased up to 3.1%, and is still significant at the 1% level. Out of all the control variables, only the coefficient of the proportion of primary industry (denoted as *ratio\_agriculture*) is significantly positive, which implies that the higher the proportion of primary industry and the better the local agricultural basic conditions are, the higher the labor productivity is. We also give a placebo test to verify that the establishment of Poyang Lake Eco-Economic Zone in 2009, instead of any other policies, lowered the agricultural labor productivity. By assuming that the policy occurred in 2007 (*i.e.*,  $dt0 = 1$  for 2007 and 2008;  $dt0 = 0$  for 2005 and 2006), we find that the coefficient of interaction term ( $\beta_3$ ) representing the policy influence in model 3 is not significant. Hence, we can conclude that agricultural labor productivity decreased after 2009, due to the establishment of the Poyang Lake Eco-Economic Zone.

Table 2. Benchmark model.

Variables	Model 1	Model 2	Model 3
	<i>Lnproductivity</i>	<i>Lnproductivity</i>	<i>Lnproductivity</i>
<i>du</i>	0.306 *** (37.15)	0.390 *** (8.04)	0.398 *** (4.85)
<i>dt</i>	0.388 *** (35.44)	0.428 *** (21.32)	
<i>du × dt</i>	−0.0203 *** (−2.76)	−0.0311 *** (−3.82)	
<i>invest_agriculture</i>		0.000821 (0.23)	−0.0201 (−0.98)
<i>ratio_agriculture</i>		0.00619 *** (2.87)	0.00569 (1.65)
<i>invest_infrastructure</i>		−0.000906 (−0.64)	0.00532 (0.78)
<i>trade</i>		$1.58 \times 10^{-5}$ (0.04)	−0.000302 (−1.52)
<i>lnfdi</i>		0.00816 (0.45)	0.00476 (0.33)
<i>dt0</i>			0.159 *** (9.36)
<i>du × dt0</i>			−0.0139 (−1.56)
Constant	8.870 *** (791.18)	8.624 *** (40.42)	8.654 *** (54.41)
Individual fixed effects	Yes	Yes	Yes
Time fixed affects	Yes	Yes	Yes
Observations	99	93	40
R-squared	0.995	0.995	0.998

Note: (1) \*\*\*, \*\*, and \* represent the significance at the 1%, 5%, and 10% levels; (2) the *t*-statistics in parentheses are given by three heteroscedastic robustness standard errors.

#### 4.2. Heterogeneity Analysis

Did the establishment of Poyang Lake Eco-Economic Zone causes reduction of agricultural labor productivity in terms of all agricultural products? To answer this question, models 4 and 5 in Table 3 study the influences of the establishment on the labor productivity of food crops (denoted as *productivity\_food*) and that of multiple crops (denoted as *productivity\_multi*). Both results are negative but not significant, which implies that the negative effects do not exist in the production process of food crops and multiple crops.

Table 3. Heterogeneity analysis.

Variables	Model 4	Model 5	Model 6	Model 7	Model 8
	<i>Lnfood</i>	<i>Lnmulti</i>	<i>Lnproductivity</i>	<i>Lnproductivity</i>	<i>Lnproductivity</i>
<i>du</i>	0.231 (0.93)	0.392 (1.58)	0.389 *** (8.12)	0.392 *** (8.08)	0.387 *** (7.84)
<i>dt</i>	0.656 *** (6.15)	0.656 *** (6.15)	0.427 *** (21.57)	0.430 *** (21.21)	0.436 *** (20.80)

Table 3. Cont.

Variables	Model 4	Model 5	Model 6	Model 7	Model 8
	<i>Lnfood</i>	<i>Lnmulti</i>	<i>Lnproductivity</i>	<i>Lnproductivity</i>	<i>Lnproductivity</i>
<i>policy2009</i>					−0.0212 ** (−2.61)
<i>policy2010</i>					−0.0312 *** (−2.93)
<i>policy2011</i>					−0.0327 ** (−2.26)
<i>policy2012</i>					−0.0369 ** (−2.54)
<i>policy2013</i>					−0.0433 *** (−3.29)
<i>invest_agriculture</i>	−0.0378 *** (−3.20)	−0.0378 *** (−3.20)	0.000726 (0.20)	0.000577 (0.16)	−0.000679 (−0.17)
<i>ratio_agriculture</i>	0.0164 (1.39)	0.0164 (1.39)	0.00616 *** (2.87)	0.00633 *** (2.94)	0.00667 *** (3.16)
<i>invest_infrastructure</i>	0.00105 (0.19)	0.00105 (0.19)	−0.000871 (−0.62)	−0.000838 (−0.59)	−0.000518 (−0.33)
<i>trade</i>	−0.000231 (−0.20)	−0.000231 (−0.20)	$1.28 \times 10^{-5}$ (0.03)	$9.91 \times 10^{-6}$ (0.03)	$-5.34 \times 10^{-5}$ (−0.13)
<i>lnfdi</i>	0.0269 (0.33)	0.0269 (0.33)	0.00858 (0.47)	0.00841 (0.47)	0.0122 (0.64)
<i>policy</i>	−0.0508 (−1.10)	−0.0508 (−1.10)			
<i>policy_gdp</i>			−0.00231 *** (−3.90)		
<i>policy_income</i>				−0.00358 *** (−3.84)	
Constant	7.530 *** (7.73)	8.405 *** (8.63)	8.620 *** (40.34)	8.618 *** (40.49)	8.568 *** (38.22)
Individual fixed effects	Yes	Yes	Yes	Yes	Yes
Time fixed effects	Yes	Yes	Yes	Yes	Yes
Observations	93	93	93	93	93
R-squared	0.970	0.938	0.995	0.995	0.995

Note: (1) \*\*\*, \*\*, and \* represent the significance at the 1%, 5%, and 10% levels; (2) the *t*-statistics in parentheses are given by heteroscedastic robustness standard errors.

Then, we introduce the interaction term of policy and agricultural GDP (denoted as *policy\_gdp*), and the interaction term of policy and farmers' net income (denoted as *policy\_income*) in models 6 and 7, respectively. We can see that both coefficients of the interaction terms are significantly negative, which implies that in the regions of higher agricultural GDP and farmers' net income (*i.e.*, regions of higher agricultural development), the reduction of the agricultural labor productivity caused by the policy is higher. Taking these effects into consideration, we can predict that the agricultural labor productivities of all cities in Jiangxi Province will ultimately converge during the progress of agricultural development. By adding in dummy variables for the interaction terms of the policy as well as each year from 2009 to 2013, model 8 examines the effect of the policy on dynamic heterogeneity over time. The results show that after the establishment of Poyang Lake Eco-Economic Zone, the negative effect increased year after year.

### 4.3. Analysis of Transmission Channels

Because labor productivity is mutually influenced by the allocation of the government's funds and the substitution of labor by new technologies (or new materials), we analyze two possible transmission channels of the policy influence: R&D investment and technological substitution.

Models 9 and 11 in Table 4 give the DID estimations of fiscal expenditure on agriculture (denoted as *expenditure\_agriculture*) and R&D expenditure (denoted as *expenditure\_r&d*), respectively. The results show that after the establishment of Poyang Lake Eco-Economic Zone in 2009, the government's fiscal expenditure on agriculture in Jiangxi Province increased by 6.9%, but there is no obvious change in the R&D expenditure of Jiangxi Province. Then, on the basis of model 2, by adding two possible channel variables (*i.e.*, *expenditure\_agriculture* and *expenditure\_r&d*), we got models 10 and 12. The estimated coefficient of the policy interaction term in model 10 does not change significantly, compared to that of model 2. However, the estimated coefficient of the policy interaction term in model 12 has changed significantly; meanwhile, the coefficient of the R&D expenditure is significantly negative. As a conclusion, the establishment of Poyang Lake Eco-Economic Zone does not promote agricultural labor productivity through government fiscal expenditure. There is no corresponding increase in R&D expenditure because of the inappropriate use of fiscal funds, which results in a lack of R&D activities on agriculture and a reduction of agricultural labor productivity.

**Table 4.** Transmission channel I: R&D investment.

Variables	Model 9	Model 10	Model 11	Model 12
	<i>Lnexpenditure_Agriculture</i>	<i>Lnproductivity</i>	<i>Lnexpenditure_R&amp;D</i>	<i>Lnproductivity</i>
<i>du</i>	−0.408 ** (−2.09)	0.397 *** (8.18)	5.526 *** (8.37)	0.447 *** (10.18)
<i>dt</i>	2.512 *** (21.15)	0.345 *** (5.15)	1.592 *** (4.29)	0.434 *** (24.56)
<i>du × dt</i>	0.0692 * (1.71)	−0.0309 *** (−3.71)	−0.000990 (−0.01)	−0.0270 *** (−3.36)
<i>lnexpenditure_agriculture</i>		0.0310 (1.40)		
<i>invest_agriculture</i>		0.00182 (0.50)		0.00361 (1.16)
<i>ratio_agriculture</i>	−0.0211 (−1.62)	0.00683 *** (3.04)	0.0895 ** (2.34)	0.00683 *** (3.34)
<i>invest_infrastructure</i>		−0.00105 (−0.74)		−0.000774 (−0.58)
<i>trade</i>		$−1.66 \times 10^{-5}$ (−0.04)		−0.000240 (−0.51)
<i>lnfdi</i>		0.0108 (0.60)		0.0128 (0.73)
<i>lnexpenditure_r&amp;d</i>				−0.0128 *** (−2.67)
Constant	10.66 *** (31.18)	8.265 *** (23.08)	3.661 *** (3.64)	8.632 *** (43.39)
Individual fixed effects	Yes	Yes	Yes	Yes
Time fixed effects	Yes	Yes	Yes	Yes
Observations	99	93	99	93
R-squared	0.994	0.995	0.944	0.995

Note: (1) \*\*\*, \*\*, and \* represent significance at the 1%, 5%, and 10% levels; (2) the *t*-statistics in parentheses are given by heteroscedastic robustness standard errors.

The output of agricultural products depends on the input of production factors such as labor and land, and also depends on the use of new production technologies. Due to the availability of

data, we use the chemical fertilizer usage per unit of agricultural GDP (denoted as *fertilizer*) and the pesticide usage per unit of agricultural GDP (denoted as *pesticide*) to study the transmission channels of technological substitution. Models 13 and 15 in Table 5 show that after Poyang Lake Eco-Economic Zone was established in 2009, the chemical fertilizer usage per unit of agricultural GDP significantly increased by 3.1%; meanwhile, there was no obvious change in the use of pesticides. Based on model 2, we get models 14 and 16 by adding two possible channel variables (*i.e.*, *fertilizer* and *pesticide*). The estimated coefficient of the policy interaction term in model 14 is significantly different from that in model 2, and the use of chemical fertilizers has an insignificantly negative effect on the agricultural labor productivity. Meanwhile, there is no obvious change in the coefficient of the policy interaction term in model 16, compared to model 2. We can explain the estimation results in the following way. After the establishment of Poyang Lake Eco-Economic Zone in 2009, farmers used more new production technology, such as chemical fertilizers, to substitute for labor input. In the short run, the utilization of chemical fertilizer increased the output of agricultural products. However, it causes pollution of waterway, acidification and mineral depletion of the soil, therefore damages the value of agricultural products. The utilization of chemical fertilizer will reduce the growth rate of agricultural GDP, thus resulting in a loss of agricultural labor productivity in the long run.

**Table 5.** Transmission channel II: technological substitution.

Variables	Model 13	Model 14	Model 15	Model 16
	<i>Fertilizer</i>	<i>Lnproductivity</i>	<i>Pesticide</i>	<i>Lnproductivity</i>
<i>du</i>	−0.186 *** (−13.53)	0.373 *** (7.16)	−0.00571 *** (−6.06)	0.391 *** (7.73)
<i>dt</i>	−0.295 *** (−24.14)	0.400 *** (13.54)	−0.00539 *** (−7.24)	0.428 *** (19.20)
<i>du × dt</i>	0.0310 ** (2.40)	−0.0274 *** (−3.42)	$-3.17 \times 10^{-5}$ (−0.04)	−0.0311 *** (−3.80)
<i>fertilizer</i>		−0.116 (−1.43)		
<i>invest_agriculture</i>		−0.000293 (−0.08)		0.000833 (0.23)
<i>ratio_agriculture</i>		0.00629 *** (3.02)		0.00620 *** (2.80)
<i>invest_infrastructure</i>		−0.000991 (−0.73)		−0.000912 (−0.63)
<i>trade</i>		$-9.87 \times 10^{-5}$ (−0.27)		$1.37 \times 10^{-5}$ (0.04)
<i>lnfdi</i>		0.00799 (0.42)		0.00806 (0.45)
<i>pesticide</i>				0.0740 (0.05)
Constant	1.292 *** (4.99)	8.699 *** (36.17)	0.0596 *** (4.76)	8.624 *** (40.00)
Individual effect	Yes	Yes	Yes	Yes
Time trends	Yes	Yes	Yes	Yes
Observation	98	93	98	93
R-squared	0.963	0.995	0.798	0.995

Note: (1) \*\*\*, \*\*, and \* represent the significance at the 1%, 5%, and 10% levels; (2) the *t*-statistics in parentheses are given by heteroscedastic robustness standard errors.



#### 4.4. Effects on Agriculture Development

The reduction of agricultural labor productivity will directly slow the growth rate of farmers' income and agricultural development. Hence, we provide a further study of the effects of agricultural labor productivity on agricultural development. We use farmers' net income (denoted as *income\_agriculture*) and agricultural GDP (denoted as *gdp\_agriculture*) as indicators of agricultural development. The estimation results of models 17 and 18 in Table 6 show that as agricultural labor productivity increases by 1%, farmers' net income increases by 0.81% and agricultural GDP increases by 1.1%. Recall that in model 2, we have shown that the establishment of Poyang Lake Eco-Economic Zone reduced agricultural labor productivity by 3.1%. Hence, the establishment of the zone reduced farmers' net income by 2.5% and agricultural GDP by 3.6%.

**Table 6.** The effects on agricultural development.

Variables	Model 17	Model 18
	<i>Lincome_Agriculture</i>	<i>Lngdp_Agriculture</i>
<i>lnpgdp</i>	0.130 *** (3.15)	
<i>ratio_employ</i>	0.00169 (1.20)	
<i>lnproductivity</i>	0.808 *** (3.66)	1.100 *** (3.24)
<i>lnemploy_agriculture</i>		0.153 (1.37)
<i>lngdp</i>		0.139 (1.43)
Constant	−0.445 (−0.21)	0.503 (0.14)
Individual effect	Yes	Yes
Time trends	Yes	Yes
Observations	98	98
R-squared	0.994	0.997

Note: (1) \*\*\*, \*\*, and \* represent the significance at the 1%, 5%, and 10% levels; (2) the *t*-statistics in parentheses are given by heteroscedastic robustness standard errors.

## 5. Policy Implications

Based on the results of our analysis, the government should focus on reversing the negative impact of Poyang Lake Eco-Economic Zone on agricultural labor productivity to improve social welfare and agricultural development. The policy implications are as follows: 1) increase the proportion of R&D expenditure in Jiangxi Province, especially to encourage the R&D activities related to agricultural technologies and the primary industry in Poyang Lake Eco-Economic Zone; 2) issue a series of incentive-compatible subsidy policies to encourage farmers to reduce the excess usage of chemical fertilizers, and increase the values of agricultural products in the long run; 3) to shift the industry focus from manufacture to tourism by regulation, which will cause a positive externality on agricultural development. The combination of these policies will increase farmers' income and encourage agricultural development by improving agricultural labor productivity.

## 6. Conclusions

In this paper, we use the establishment of the Poyang Lake Eco-Economic Zone in 2009 as a quasi-natural experiment to evaluate its influence on the agricultural labor productivity in Jiangxi

Province, China. The estimation results of the DID method show that the establishment of the zone reduced agricultural labor productivity by 3.1%. Hence, the establishment of the zone caused a negative influence on agriculture development, reducing the farmers' net income by 2.5% and the agricultural GDP by 3.6%. The analysis of heterogeneity implies that this negative effect has increased year after year since 2009, and the agricultural labor productivities of all cities in Jiangxi Province will ultimately converge. We also examine two possible transmission channels (*i.e.*, R&D investment and technological substitution) to show that the main reasons behind the negative policy influence may be the lack of agricultural R&D activities and the abuse of chemical fertilizers.

Because the establishment of Poyang Lake Eco-Economic Zone in 2009 can be taken as a quasi-natural experiment, we can also apply the similar DID method to analyze the influence of policy on total factor productivity in Jiangxi Province. Another interesting further extension would be the relationship between agricultural labor productivity and water resources of Poyang Lake, which play an important role in agricultural production and are also greatly influenced by the planning of Poyang Lake Eco-Economic Zone.

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