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Workers' Opinions on Using the Internet of Things to Enhance the Performance of the Olive Oil Industry: A Machine Learning Approach

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Abstract: Today's global food supply chains are highly dispersed and complex. The adoption and effective utilization of information technology are likely to increase the efficiency of companies. Because of the broad variety of sensors that are currently accessible, the possibilities for Internet of Things (IoT) applications in the olive oil industry are almost limitless. Although previous studies have investigated the impact of the IoT on the performance of industries, this issue has yet to be explored in the olive oil industry. In this study we aimed to develop a new model to investigate the factors influencing supply chain improvement in olive oil companies. The model was used to evaluate the relationship between supply chain improvement and olive oil companies' performance. Demand planning, manufacturing, transportation, customer service, warehousing, and inventory management were the main factors incorporated into the proposed model. Self-organizing map (SOM) clustering and decision trees were employed in the development of the method. The data were collected from respondents with knowledge related to integrating new technologies into the industry. The results demonstrated that IoT implementation in olive oil companies significantly improved their performance. Moreover, it was found that there was a positive relationship between supply chain improvements via IoT implementation in olive oil companies and their performance.

Keywords: Internet of things; performance; machine learning; supply chain; olive oil industry

1. Introduction

Digital transformation is the application of digital innovations to enable a company to make large advancements and to influence all aspects of clients' and customers' lives [1,2]. The ability of businesses to participate in the so-called industrial revolution 4.0, defined by the convergence of digital, physical, and biological technology, may determine their chances of surviving and competing in the global market in the medium term [3]. At the organizational level, digital transformation focuses on innovative tactics that leverage digital technology to improve and boost corporate operations [4].

Using digital tools for business and process management, the manufacturing industry has experienced a digital revolution in the last few decades [5–7]. The Internet of the future will be based on heterogeneous devices that will further expand the boundaries of the world's physical and virtual entities [8]. As a result, human intervention is not required to transmit these data via computers through a network. They can form an interface with other operators or machines to make the operation more efficient and easier. Technology has evolved as the backbone of the industrial sector in today's technologically advanced and diverse globe. The IoT or Internet of Things is widely recognized as a new information technology revolution, producing a paradigm shift in various industries, including the entire production of supply chain management [9,10]. The IoT refers to networked computing devices, both digital and mechanical, that use sensors linked to people and machines to



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Copyright: © 2023 by the authors. Licensee MDPI, Basel, Switzerland. This article is an open access article distributed under the terms and conditions of the Creative Commons Attribution (CC BY) license (https:// creativecommons.org/licenses/by/ 4.0/). generate unprecedented volumes of valuable and precise data about processes in order to improve them [11].

According to previous research, today's global food supply chains are highly dispersed and complex, spanning a large geographical range, involving complex operational processes and involving many stakeholders [12,13]. Researchers claim that this complexity leads to numerous issues with operational efficiency, quality management, and public food safety. In the food supply chain, the IoT, which collects data through sensors, has significantly affected the normal operations of supply chains [12,14].

Utilizing IoT in the food industry's supply chain has enabled the measurement and monitoring of numerous sustainability indicators such as water efficiency, crop productivity, and the amount of fertilizer used [15,16]. The IoT has been utilized extensively to facilitate the interconnection of objects regardless of their location to share data throughout the supply chain [17,18]. Perishable food items can be tracked using radio frequency identification or RFID in the food supply chain, including temperature monitoring during storage and shipping and the determination of shelf life. Livestock, quality control, cold-chain monitoring management, supply chain management, and food traceability are other RFID applications.

Adopting and effectively utilizing IT is likely to increase a company's efficiency. Workers must change their abilities to more analytical and computational abilities in an organization. Artificial Intelligence (AI), machine learning, and the IoT all work together to support a company's overall growth strategy. Market organization has benefited from technological advancements because they have made it more convenient.

As a result, rather than changing a single component, the entire process must be updated to achieve the result desired from the technology. The organization must concentrate on a competitive strategy to avoid disruptions to the current business model. As a result of technical improvements, business organizations have grown tremendously, and these improvements help to improve existing company processes and work practices. Technological innovation has led to the discovery of a new and more efficient manner of conducting business, enabling companies to function more efficiently, rapidly, and easily. According to Ford, humans must also learn about the talents of automation in order to benefit from its cheaper costs and faster performance.

Because of the wide variety of sensors that are currently accessible, as well as the even greater availability of tools based on AI solutions to analyze the large number of data collected, the possibilities for IoT applications in the olive oil industry are almost limitless. It is possible to improve supply chain processes and control at all levels, from raw materials within a plant to the distribution of products to businesses, by using IoT technologies in agri-food industries [15,16], such as the olive oil industry. It also streamlines the data-collecting process, assisting the olive oil sector in maintaining greater levels of safety and traceability throughout the whole supply chain, as well as reducing costs, waste, and even risks.

It is widely accepted that the IoT can significantly affect industry performance from different perspectives, such as supply chain performance, financial performance, and environmental performance [19]. However, although previous studies have investigated the impact of the IoT on the performance of industries [20,21], this issue has yet to be explored in the olive oil industry. In addition, most previous studies have used old-style mythologies to assess the IoT's contributions to industries' performance. Machine learning techniques have rarely been explored and implemented to find the relationship between supply chain improvement and olive oil companies' performance. This problem was investigated in relation to olive oil companies in this study. To understand the role of the IoT in olive oil company performance, in this study, we aimed to develop a new model to investigate the factors influencing supply chain improvement in olive oil companies. In addition, through the use of a model, we aimed to evaluate the relationship between supply chain improvement and olive oil companies' performance. Demand planning, manufacturing, transportation, customer service, warehousing, and inventory management

were the main factors incorporated into the proposed model. Accordingly, a new method of data analysis using machine-learning techniques was developed. Clustering and decision trees were employed in the development of the method. The proposed model used several factors discovered through a literature review. The data for this study were collected from respondents with knowledge of the integration of new technologies into the industry. Self-organizing map (SOM) clustering and decision trees were employed in the development of the method. SOM has been an effective technique for data clustering. In addition, the decision tree technique is robust for output prediction from a set of input variables. The hybrid combination of these techniques was believed to accurately predict the relationship between supply chain improvement and olive oil companies' performance. We present the abbreviations used in this study in Table 1.

Abbreviation	Description			
IoT	Internet of Things			
PSO	Particle Swarm Optimization			
ANN	Artificial Neural Network			
ANFIS	Adaptive Neuro-Fuzzy Inference System			
SWVs	Synaptic Weight Vectors			
AI	Artificial Intelligence			
SOM	Self-Organizing Map			
RMSE	Root Mean Square Error			
MAE	Mean Absolute Error			
GI	Gini Index			
DTs	Decision Trees			
CARTs	Classification and Regression Trees			
WSNs	Wireless Sensor Networks			

Table 1. Abbreviations used in this study.

The remainder of this paper is organized as follows. In Section 2, the role of the IoT in agriculture is presented. In Section 3, we summarize the related studies to the olive oil production. In Section 4, the proposed model is presented. In Section 5, we present the method of data analysis. In Section 6, data collection and analysis are presented. The discussion is presented in Section 7. Finally, the conclusions are presented in Section 8.

2. IoT Application in Agriculture and the Olive Oil Industry

The Internet of Things (IoT) in agriculture, or IoT-based smart agriculture, refers to a network in which the physical components of the system (plants and animals, production tools, environmental elements, and various virtual objects) are connected to the Internet through the use of equipment for agricultural information management under certain protocols to exchange information within different components [22,23]. Sensors made using new technologies based on the IoT are constantly being developed in the agricultural sector for different purposes, driven by the development of the Internet, digital technology, and sensing technology [24]. These sensors are moving in the direction of being embedded, integrated, intelligent, and miniaturized. The United States, Japan, and Germany currently hold leading positions in relation to sensor technology and manufacturing methods. The roles of agricultural sensors. These sensors, which can be used to identify a wide range of items, provide invaluable assistance in collecting agricultural production data [25]. Industrialized countries' agricultural IoT applications are becoming more efficient as information technology progresses. Monitoring and intelligent management can be used with artificial intelligence technologies to maximize sensor data utilization. When utilized in conjunction with expert systems, the Internet of Things in agriculture helps planters improve their planting experience while conducting accurate crop management. The IoT has been widely applied to many elements of agricultural production, including environmental monitoring in agricultural product production, farmland irrigation, and product safety traceability. It has also been utilized in veterinary medicine, aquaculture, and agricultural planting.

The applications of the IoT in agri-food can be divided into three categories depending on their functions: tracing, tracking, and monitoring for precision agriculture, agricultural machinery, and greenhouse applications [25,26]. Growing plants in a controlled environment is known as greenhouse growing or greenhouse gardening. Wireless sensor networks (WSNs) are used to monitor the conditions that allow for increased efficiency, energy savings, and the need for minimal human interaction [27]. Precision agriculture involves the control of farm variables such as uniform equipment and labor availability, cost, crop maturity, weather, and air and soil quality. Precision agriculture refers to the control of agricultural variables. Precision agriculture is made possible using Internet of Things sensor nodes in conjunction with BDA [28,29]. Machines connected to the Internet of Things can be operated on autopilot, decreasing losses and increasing production. Tracking agri-food goods allows the client to understand the product's history better. RFID provides a data capture process that is visible to all parties involved in the process. Internet-of-Things-based solutions can be implemented to properly monitor animal farming, crop farming, forestry, and aquaponics operations [30,31].

The IoT makes it feasible to monitor and measure several sustainability indicators in the agri-food supply chain, such as fertilizer use, crop yield, and water efficiency. IoTbased devices enable items to be interconnected regardless of their location, allowing for information sharing throughout the supply chain [26]. Both RFID and WSN enable the collection of data, as well as the dissemination of data and information. RFID is frequently used in the food industry's supply chain to monitor temperature during storage and transit and to estimate and calculate shelf life [32]. Other RFID uses include quality control, supply chain management, cold-chain monitoring, livestock management, and food product traceability. For example, devices measuring pressure, acceleration, humidity, temperature, and light are frequently used in monitoring, transportation, and food storage applications. It is vital to detect and measure sustainability indicators to develop a sustainable agriculture and food supply chain [33]. The fact that agricultural sustainability indicators are always changing makes measuring and monitoring them difficult. In order to evaluate and monitor overall sustainability in agriculture, high levels of skills are required, in addition to the ability to adapt to change. IoT technology is justified in its application to the construction of a sustainable agriculture and food supply chain when combined with the ability to gather and send data, scalability, and flexibility. One of the most important components is the data collected by smart agriculture sensors. This information can be used to monitor the state of the company, as well as the performance of the workforce and the efficiency of the equipment. When it comes to planning for better product distribution, having the ability to predict the output of production is essential.

The owners of farms can collect data regarding their livestock's location, well-being, and health by utilizing wireless applications for the IoT. This information not only helps to stop the spread of disease but also reduces the amount of money spent on labor. A climate-controlled smart greenhouse built with the assistance of the Internet of Things eliminates the need for human involvement by intelligently monitoring and controlling the environment. Predicting crops is extremely important since it enables farmers to better plan for the future in terms of the production of the crop, as well as its storage, various marketing strategies, and risk management. The artificial network uses the information gathered by sensors on the farm to make production rate predictions for the crop. The characteristics of soil, temperature, pressure, rainfall, and humidity are all included in this report. The dashboard or mobile application that the farmers have specifically designed can provide them with reliable data related to the soil.

3. Related Works

There have been several studies on the use of IoT in the olive oil industry. In one study [34], the authors examined the use of an IoT blockchain-based framework to certify the extra virgin olive oil supply chain. The authors developed a blockchain-based system for the traceability and certification of the extra virgin olive oil supply chain. In another study [35], the authors developed a tool to reveal the efficiency of an open-source visible and near infra-red spectrophotometer for the assessment of the geographical origin of olive oil. They used an artificial neural network (ANN) to classify extra virgin olive oil. In another study [36], the authors studied the relationship between competitive advantage and the use of a blockchain in the olive oil industry. They found that the use of a blockchain combined with IoT devices could significantly improve visibility and avoid fraud in the olive oil quality, which led to a competitive advantage in the industry. In [37], the authors presented a multi-sensor traceability system using the IoT. The authors aimed to enable the implementation of a supply chain system in the industry that would allow for tracking the route of olive oil from the producer to the customer via the oil factory. In [38], the authors focused on traceability in the olive oil production chain and indicators of its quality, as well as environmental and social sustainability indicators. They used smart contracts and blockchain technology to solve this issue.

4. Proposed Model

In this study, we aimed to develop a model to measure the performance of olive oil companies by improving their supply chains using the IoT. The proposed model is illustrated in Figure 1. Demand planning, manufacturing, transportation, customer service, warehousing, and inventory management were the main factors incorporated into the proposed model. The model was based on the factors used in previous studies [39–43]. The relationship between these factors and the supply chain was investigated in the first stage, and the relationship between the supply chain and olive oil companies' performance was investigated in the second stage.



Figure 1. Proposed model.

1. Demand planning: Demand planning is the linchpin of an effective supply chain and is a component of supply chain management that involves forecasting future demand and tailoring company output to meet those projections [44,45]. An effective supply equilibrium is one in which store inventories contain only the number of products required by the demand and no more or less than that number [46]. The delicate balance between having enough and too much can be difficult to achieve. The primary concern in demand planning, aside from the ongoing effort to help shape demand through the effective use of promotions, is to maintain this delicate balance at all times [47]. For effective demand planning, it is typically necessary to employ demand forecasting techniques that accurately predict demand trends. This has additional

benefits, including increased company efficiency and customer satisfaction. Thus, in this study, we assumed that demand planning would significantly influence the company supply chain in the olive oil industry (H1).

- 2. Manufacturing: Manufacturing refers to the creation of products using equipment, tools, labor, and biological or chemical processing or preparation [48,49]. According to this definition, manufacturing can either refer to the large-scale development and transformation of raw materials into completed goods or the development of more intricate objects through the selling of basic goods to manufacturers to produce items such as home appliances, vehicles, and airplanes [50,51]. The manufacturing process, often known as manufacturing engineering, is the process through which raw materials are turned into completed goods. This operation is carried out by starting with the design of the product and the selection of materials [52,53]. The raw materials are turned into the finished product throughout the manufacturing process. Fabrication is a word used by some manufacturers to describe the several intermediate techniques utilized to construct the components of a final object in today's highly sophisticated manufacturing environments [54]. Manufacturing is strongly associated with engineering and the design of industrial processes [55]. Thus, in this study, we assumed that the manufacturing would significantly influence the company supply chain in the olive oil industry (H2).
- 3. Transportation: The movement of people and goods is the focus of the transportation industry, which is a significant part of the economy and an important industry sector [56]. Companies that fall within this category include airlines, trucking enterprises, railroads, and shipping and logistics businesses, as well as companies that supply the infrastructure for various modes of transportation. The availability of transport eases the burden of the immobile components of production, and the transport industry's growth encourages increased labor and capital mobility. The movement of people from one location to another can be facilitated when there is an effective network of transport services [57]. The transportation and logistics sector is experiencing significant disruption, including digital transformation, new market entrants, and shifting customer expectations, and new business models are still developing. For the economy to generate products and services, transportation products must first be manufactured from a variety of services and must then be combined with other inputs. As an intermediate good, transportation has a "derived demand", also known as a "derived market". The theory of production can help direct our thinking about how to manufacture transportation products efficiently and how to use transportation to produce other things effectively [58]. Thus, in this study, we assumed that transportation would significantly influence the company supply chain in the olive oil industry (H3).
- 4. Customer Service: Customer service is the assistance and direction that a company provides to individuals before, during, and after purchasing a product or service from that company [59]. This assistance and direction can be offered before, during, or after the transaction. There is a direct correlation between satisfied customers, continued loyalty to a company's brand, and increased sales of the company's products or services [60]. When running a successful business, ensuring the pleasure of one's clientele has always been an important factor, but in today's world, this factor is more important than it has ever been in the past. The market is flooded with various options to meet the high expectations that consumers place on brands. Service needs to be an integral part of every stage of the customer's journey, beginning with the very first interactions and continuing for a significant amount of time after the point of purchase. Customer service is essential to the customer lifecycle and loyalty in an economy that prioritizes digital transformation. In order to reduce customer churn, sales and customer service must be able to coordinate their efforts in real time, efficiently share information about individual customers in a protected environment, and use this information better to understand their needs and expectations [61]. Thus, in this study,

we assumed that customer service would significantly influence the company supply chain in the olive oil industry (H4).

- 5. Warehousing: The process of storing physical inventory in preparation for sale or distribution is known as warehousing [62]. Warehouses are utilized by a wide variety of businesses, and their primary purpose is to temporarily store products in large quantities before either transporting them to other locations or selling them individually to final customers [63]. For instance, many e-commerce businesses buy products in bulk from their suppliers, who then ship the products to the business's warehouse, where they are stored. After that, when an end customer places an order through the e-commerce site, the company—or its third-party fulfillment provider—selects, packs, and ships the product to the customer directly from the warehouse. The warehousing industry as a whole has been accelerated by the growth that has been driven by e-commerce. The market has more than doubled over the past decade due to substantial investments made by companies located worldwide in their respective supply chains [64]. These investments were made to deliver goods to customers and other businesses. This is not exclusive to businesses involved in online commerce. Most businesses that engage in physical retail have limited space in their stores to store their inventory, despite the fact that they still need to keep up with demand. Even if their suppliers are located in other countries, and it takes a long time to produce and ship new products, they will be able to restock their stores during high-volume times like the holidays if they have additional inventory available in nearby warehouses. This helps ensure that they will always be able to meet customer demand. Thus, in this study, we assumed that warehousing would significantly influence the company supply chain in the olive oil industry (H5).
- 6. Inventory management: The management of inventories enables businesses to determine which stocks to order, how much of each, and when to place their orders [65]. It involves keeping track of the inventory from the time of purchase until after the goods have been sold. This practice identifies trends and reacts to them so that there is always enough stock to fulfill customer orders and that they are given an adequate warning if there is a shortage. Inventory turnover is one metric that can be used to evaluate how well an organization manages its stock. Inventory turnover is a measurement used in accounting that indicates how frequently stock is sold during a given time [66]. It is not ideal for a company to have more inventory than it sells. A low inventory turnover rate can result in deadstock, another name for unsold stock [67]. Inventory management is essential to the success of a business because it helps to ensure that there is never an excessive amount or insufficient amount of stock on hand, thereby reducing the likelihood of stockouts and inaccurate records. Inventory management aims to gain a comprehensive understanding of stock levels and the location of stock within warehouses. The flow of products from the supplier through the production process and to the customer is monitored using software designed for inventory management. Inventory management keeps track of all activities that occur in the warehouse, including stock receipts, picking, packing, and shipping [68]. Thus, in this study, we assumed that the management of inventories would significantly influence the company supply chain in the olive oil industry (H6).
- 7. Supply chain: Businesses increasingly look to their supply chains or SCs for a competitive advantage. The goal of studying supply chain management is to increase a company's value by using its resources in the best way. A company's supply chain comprises all the processes that add value and connect the provider to the end-user. The fundamental SC activities are receiving input from the firm's suppliers, adding value to that input, and then delivering the improved product or service to the firm's customers. The supply chain refers to all of the organizations and individuals who play a role, however indirectly, in meeting a customer's demand. The supply chain includes producers, distributors, shippers, warehousing facilities, retailers, and consumers. The SC refers to the entire sequence of steps taken within

an enterprise, such as manufacturing, to fulfill a customer order. This category includes developing new products, promotion, financing, distribution, operation, and customer service. In order to create and maintain a competitive advantage in their products and services, businesses require efficient supply chain management. Thus, in this study, we assumed that the supply chain would significantly influence the company's performance in the olive oil industry (H7).

The methods adopted for data analysis are provided in the following sections. Clustering and decision trees were employed in the method's development. The data for this study were collected from business leaders with knowledge of the integration of new technologies into the business, as well as IoT experts. Data were clustered, and decision trees were implemented to forecast the performance of the olive oil companies based on several factors.

5. Materials and Methods

- 5.1. Background Work
- 5.1.1. SOM Clustering

There are 2 layers in an SOM: the input and output [69,70]. The output layer is also called the Kohonen layer. The SOM's overall architecture is depicted in Figure 2. Many neurons in the output layer are completely connected to the input neurons. As shown in Figure 2, the output space is 2-dimensional. The learning algorithm utilized to train the SOM is based on unsupervised and competitive learning.



Input Vector

Figure 2. SOM architecture.

The following provides a brief overview of the SOM training process. The SOM's input pattern can be represented by the following equation [71]:

$$x = [x_1, x_2, x_{\mathcal{M}}]^1 \tag{1}$$

where *x* is the input pattern and \mathcal{M} represents the size of *x*.

Accordingly, synaptic weight vectors (SWVs) [72] of neurons in the output layer are indicated by:

$$\mathbf{w}_{j} = \begin{bmatrix} w_{j1} , w_{j2}, w_{j\mathcal{M}} \end{bmatrix}^{\mathrm{T}}$$
(2)

where the SWVs of neuron *j* are indicated by w_j , j = 1, 2, ..., p, and *p* is the Kohonen layer's total number of neurons.

At the start of the training process, the SWVs are initialized with small random numbers. This serves as a starting point for the training process in the self-organizing map. This is identified as competitive learning in self-organizing maps because the network's neurons in the system compete with one another to find which neuron will be activated and therefore become the winning neuron in this competition. Neurons compete to see which one has the greatest degree of similarity between their SWVs and input patterns. These SWV similarities are utilized to decide which neuron will win the competition. As a result, the following equation can be used to find the winning neuron:

$$i(x) = \arg \min ||x - w_j||, j = 1, 2, \dots, p$$
 (3)

where $\|\cdot\|$ represents the Euclidean distance and i(x) indicates the neuron closest to x. Thus, the Euclidean distance is calculated by:

$$\|x - w_j\| = \sqrt{\sum_{i=1}^{\mathcal{M}} (x_i - w_{ji})^2}, j = 1, 2, \dots, p$$
 (4)

The Euclidean distance is considered a typical comparison metric to compare two items. A smaller $||x - w_j||$ indicates greater proximity between the input pattern x and the SWV w_j . As a result, the winning neuron is selected by calculating and comparing the distances from the current point x in the network to all output neurons. The winning neurons are those with the shortest distance from the current input pattern. Finally, the lateral interactions between a triumphant neuron and the others around it are investigated. The winning neuron's impact on its neighbors is computed through the use of the topological neighborhood function. A topological representation of the area is a neighborhood function.

$$h_{ji(x)}(t) = \exp\left(-\frac{d_{j,i}^2}{2\sigma^2(t)}\right)$$
(5)

In the above equation, $t = 0, 1, 2, ..., n, d_{j,i}$ indicates the Euclidean distance between the neighboring neuron j and the winning neuron i and $\sigma(t)$ indicates the topological neighborhood's width at time t. In this equation, $h_{ji(x)}(t)$ indicates the topological neighborhood at time t. This is accomplished by means of the following equation, which is used to alter the values of synaptic weights based on changes in input patterns [73]:

$$w_j(t+1) = w_j(t) + \eta(t)h_{jj(\chi)}(t)(x - w_j(t))$$
(6)

In the above equation, $w_j(t + 1)$ indicates the SWV of neuron *j* at time t + 1 and $\eta(t)$ indicates the learning rate at time *t*. The learning rate in the learning process will decrease with time according to the following equation:

$$\eta(t) = \eta(0) \exp\left(-\frac{r}{1000}\right) \tag{7}$$

in which the initial learning rate is indicated by $\eta(0)$. When the operation is repeated, the winning neuron and its neighboring neurons grow in a similar manner to the relevant input pattern. After the completion of network learning, a trained SOM is obtained.

5.1.2. Decision Trees (DTs)

DT is a predictive learning approach that combines observations of a phenomenon with judgments about the target value of the issue under investigation. Learning, in this technique, is performed to discover a DT from the dataset. This technique is widely utilized in spatial data mining applications [74]. Each internal node in the DT includes a variable from the data, and each edge corresponds to a child [75]. Each leaf in the DT indicates a target variable's value, depending on the input variables' values. A DT can be discovered

by subdividing a source set and observing the results of an attribute value test. It is critical to repeat this method for each derived subset. Recursion is completed when splitting is no longer necessary or when a single categorization can be implemented for all samples in the resulting subset, whichever comes first. DTs provide human-readable rules that describe the relationships in a dataset and can be utilized for prediction and classification. This machine-learning technology is widely used in a variety of disciplines, including disease detection [76], security [77], business [78], and education [79]. It is important to note that the obtained DT structure must be as simple as possible. For DTs to be effective, they must be able to reliably discover the knowledge learned from the dataset to predict new data. By adding new training data, most DTs can be augmented, which means that the DT can be modified.

There are various kinds of DTs. Some DTs produce an output consisting of a set of values of a discrete nature. These types of trees are referred to as categorization trees. Classification and regression trees, or CARTs, produce both classification and regression results. In this study, we used the CART method to analyze the data to discover the decision rules. The first node (the root node) contained all the information in the CART model. The splitter variable from the data with the best purity and homogeneity in each branch was then employed in the final step of the process to construct a split in the root according to each branch's splitter variable. At tree branches, the classification of variables was performed until the data in the corresponding node had become sufficiently homogeneous to fall into a specific classification. These were the result classes, which were represented by leaf or terminal nodes. The internal nodes were the nodes that lay between the terminal nodes and the root node of a network. In order to select the splitter variable, many different indices can be used. The Gini index (GI) [80] was used in this investigation. The greatest GI value, on the other hand, was obtained when all of the data in a node belonged to every category. When all of the data for a corresponding node belonged to a single category, the node was produced with the utmost purity possible, and the GI would be 0. When all variables of a corresponding node were determined, the GI was calculated for each variable, and the variable from the dataset with the lowest GI value was chosen as the splitter. The GI used in CART was defined according to the following equation:

$$GINI(P) = \sum_{i=1}^{n} p_i (1 - p_i) = 1 - \sum_{i=1}^{n} (p_i)^2$$
(8)

in which p_i represents the likelihood that a given object will be placed in a specific category.

6. Results

In this study, we collected the data using a questionnaire survey. The questionnaire survey included questions based on a five-point Likert scale for all constructs in the model. The data for this study were collected from respondents with knowledge regarding the integration of new technologies into the industry. The demographic information of the respondents is presented in Tables 2–5.

Table 2. Demographic information of the respondents by gender.

Gender								
Items	Frequency Percentage Valid Percentage Cumulative Percent							
Female	120	21.7	21.7	21.7				
Male	432	78.3	78.3	100.0				
Total	552	100.0	100.0					

Education Level							
Items	Frequency	Percentage	Valid Percentage	Cumulative Percentage			
Bachelor's Degree	66	12.0	12.0	12.0			
Master's Degree	179	32.4	32.4	44.4			
Other Certificate	40	7.2	7.2	51.6			
PhD	267	48.4	48.4	100.0			
Total	552	100.0	100.0				

Table 3. Demographic information of the respondents by education level.

Table 4. Demographic information of the respondents by employment in the industry.

Employment in Industry							
Items Frequency Percentage Valid Percentage Cumulative Percen							
Full-Time	354	64.1	64.1	64.1			
Part-Time	190	34.4	34.4	98.6			
Retired/Unemployed	8	1.4	1.4	100.0			
Total	552	100.0	100.0				

Table 5. Demographic information of the respondents by familiarity with IoT devices.

Familiarity with IoT Devices								
Items	Frequency Percentage Valid Percentage Cumulative Percenta							
Familiar	174	31.5	31.5	31.5				
Neutral	220	39.9	39.9	71.4				
Unfamiliar	27	4.9	4.9	76.3				
Very Familiar	131	23.7	23.7	100.0				
Total	552	100.0	100.0					

In total, 552 respondents completed the questionnaire and provided feedback on the questions. Most respondents were male (78.3%: 432; see Table 2). The majority of the respondents also had Ph.D. degrees (48.4%: 267; see Table 3). The category related to respondents' employment in the industry showed that most of them had full-time employment (see Table 4). The demographic information demonstrated that the respondents were greatly familiar with the use of IoT devices in the industry (see Table 5).

To implement the method, we used a personal laptop with an Intel(R) Core(TM) i7-6700HQ CPU @ 2.60GHz, 2592 MHz, four Core(s) and eight Logical Processor(s) with 8 GB of memory running the Windows 10 Pro 64-bit operating system. All experiments were performed using a 10-fold cross-validation. We used SOM for data clustering. $\eta(0) = 0.01$ was considered in the SOM. The SOM was performed to detect similar preferences in different groups. We used different map structure for SOM as: SOM 1 × 3, SOM 2 × 2, SOM 1 × 5, SOM 1 × 3, SOM 2 × 3, SOM 1 × 7, SOM 2 × 4, SOM 3 × 3, SOM 2 × 5, SOM 1 × 11, SOM 3 × 4. Accordingly, a different number of clusters was generated by SOM, as shown in Table 6. In this study, we used the silhouette coefficient [81] to identify the optimal number of clusters. The results are presented in Table 6. We found that the optimal number of clusters was 5 (i.e., SOM 1 × 5).

The results of data clustering are presented in Tables 7–9 and A1. In Table 7, we present the centroids of the discovered clusters. This table shows that there was a significant relationship between demand planning, manufacturing, transportation, customer service, warehousing and inventory management, and supply chain performance. In addition, the results show a direct relationship between supply chain performance and the

performance of olive oil companies. Specifically, it can be observed that when the supply chain performance was at a low level, the company's performance was also at a low level. Furthermore, with a high level of supply chain performance, a high level of company performance was obtained.

Number of Clusters	Silhouette Coefficient
3	0.6051
4	0.7256
5	0.9237
6	0.7187
7	0.8861
8	0.8846
9	0.7738
10	0.8486
11	0.8701
12	0.8827

Table 6. The results obtained for the silhouette coefficient.

Table 7. The centroids of SOM clustering.

Attribute	Cluster n1	Cluster n2	Cluster n3	Cluster n4	Cluster n5
Demand planning	4.602941	4.243056	1.813559	2.863248	1.619048
Manufacturing	4.500000	2.993056	3.796610	1.752137	2.323810
Transportation	4.426471	3.229167	3.449153	2.666667	1.961905
Customer service	4.529412	3.118056	3.118644	2.717949	1.819048
Warehousing	4.455882	3.027778	3.677966	2.196581	1.876190
Inventory management	4.500000	3.152778	2.889831	3.239316	1.580952
Supply chain performance	4.485294	2.979167	2.745763	2.034188	1.647619
Company performance	4.691176	3.569444	3.279661	2.529915	2.047619

Table 8. Frequency of responses in each cluster.

Cluster_SOM_1								
Frequency Percent Valid Percent Cumulative Percer								
Cluster n1	68	12.3	12.3	12.3				
Cluster n2	144	26.1	26.1	38.4				
Cluster n3	118	21.4	21.4	59.8				
Cluster n4	117	21.2	21.2	81.0				
Cluster n5	105	19.0	19.0	100.0				
Total	552	100.0	100.0					

In Table 8, the frequencies of the responses in each cluster are presented. Clusters 2 and 3 included the majority of respondents. In Table 9, we present the frequency of gender, education level, employment in the industry, experience with ICT in the industry, and familiarity with IoT devices observed in each cluster of the SOM. The results presented in Table 8 show that only some respondents were unfamiliar with the IoT in all clusters. Specifically, a relatively high number of respondents were familiar with IoT technologies. In Figure 3, we present a visualization of the SOM clusters generated through PCA.

		Clusters				
	_	Cluster n1	Cluster n2	Cluster n3	Cluster n4	Cluster n5
		Count	Count	Count	Count	Count
Gender -	Female	6	39	29	26	20
	Male	62	105	89	91	85
	Bachelor	6	13	21	15	11
Education Level	Master	25	46	43	36	29
Education Level	Other Certificate	4	13	8	9	6
	PhD	33	72	46	57	59
	Full Time	48	88	74	79	65
Employment in Industry	Part Time	18	55	43	35	39
	Retired/Unemployed	2	1	1	3	1
	1 Year	14	13	15	13	13
	2 Years	5	16	20	14	16
	3 Years	6	18	11	15	11
	4 Years	10	14	17	12	10
Experience with ICT in Industry	5 Years	6	17	15	10	10
	6 Years	7	17	10	14	9
	7 Years	9	16	9	10	12
	8 Years	3	15	9	17	9
	9 Years	8	18	12	12	15
	Familiar	23	53	37	28	33
Familiarity with	Neutral	23	53	52	47	45
IoT Devices	Unfamiliar	5	6	5	7	4
	Very Familiar	17	32	24	35	23

Table 9. Gender, education level, employment in industry, experience with ICT in industry, and familiarity with IoT devices.

The data, in five clusters, were used in decision trees to construct the prediction models to find the relationships between the inputs and outputs. The decision trees were constructed through 10-fold cross-validation [82,83]. In the first stage, the models learned to find the relationships between demand planning, manufacturing, transportation, customer service, warehousing and inventory management, and supply chain performance. The relationship between supply chain performance and company performance was evaluated in the second stage. As we had five clusters of data, five models based on decision trees were constructed in each stage. Accordingly, ten models were constructed to evaluate their relationships. The results of this analysis are shown in Figure 4. The results demonstrated a direct relationship between the supply chain improvement caused by implementing IoT and company performance in the olive oil industry. In addition, the plots in Figure 4 show that when there was an increase in demand planning, manufacturing, transportation, customer service, warehousing, and inventory management, supply chain performance improved accordingly. Overall, this indicates that the IoT was important in improving supply chain performance through improvements in demand planning, manufacturing, transportation, customer service, warehousing, and inventory management in the olive oil industry.

4

2

0

-2

-4

-3

-2

PCA_1_Axis_1



Cluster 3

Cluster 4 Cluster 5

3

2

1



- 1

0



Figure 4. Cont.



Figure 4. The relationships between demand planning, manufacturing, transportation, customer service, warehousing, inventory management, supply chain performance, and company performance.

Evaluation Metrics

In this study, we used three statistical performance metrics to determine the efficiency and accuracy of the prediction models using decision trees. These were the root mean square error (RMSE) [84], mean absolute error (MAE) [85] and the coefficient of determination (R^2) [86].

$$RMSE = \sqrt{\frac{1}{n}\sum(y_i - \hat{y}_i)^2}$$
(9)

$$MAE = \frac{1}{n}\sum(y_i - \hat{y}_i) \tag{10}$$

$$R^{2} = 1 - \frac{\sum(y_{i} - \hat{y}_{i})}{\sum(y_{i} - \overline{y_{i}})}$$
(11)

where y_i indicates the actual outputs, \hat{y}_i indicates the outputs predicted by decision trees, $\overline{y_i}$ indicates the mean of the outputs, and *n* is the number of samples.

In Table 10, we provide the results of the evaluation and comparisons of methods. In these comparisons, the proposed method, SOM + decision trees, was compared with decision trees, an artificial neural network (ANN), and an adaptive neuro-fuzzy inference system (ANFIS). The ANN and ANFIS models were constructed for 200 epochs. In addition, in ANFIS, a hybrid learning approach and triangular membership functions were used. In decision trees, the tree growth was restricted with the stopping rules: maximum tree depth = 10, minimum size for split = 5, and maximum number of leaves = 100.

Table 10. Comparison of methods.

Method	RMSE	MAE	Coefficient of Determination						
Supply Chain Performance									
Decision Trees	0.5233	0.4323	0.8963						
SOM + Decision Trees	0.1364	0.1263	0.9566						
ANN	0.6462	0.5632	0.8535						
ANFIS	0.3424	0.2685	0.9156						
	Comp	any Performan	ce						
Decision Trees	0.5434	0.4564	0.8853						
SOM + Decision Trees	0.1453	0.1343	0.9378						
ANN	0.6462	0.5856	0.8345						
ANFIS	0.4132	0.2853	0.9042						

Furthermore, ANFIS was implemented with a hybrid learning approach. We found that the decision tree approach predicted the outputs accurately, with lower MSE and RMSE values compared with the other machine learning techniques. Specifically, the SOM + decision trees method outperformed other machine learning techniques in terms of RMSE, MAE, and the coefficient of determination.

7. Discussion

The tremendous increase in the population has increased the demand for additional food. Agricultural advancements are critical to the development of our sedentary human civilization. Consequently, the agri-food sector is still regarded as one of the most important sectors in the world today. Most agricultural businesses continue to rely on traditional farming practices despite their decreasing use. To meet this requirement, agricultural firms are changing their approaches to IoT applications to gain greater capabilities. Based on IoT technologies, smart farming enables farmers and growers to enhance productivity and reduce waste. This can be measured in various ways, from fertilizer use to the number of journeys made by farm vehicles. Smart farming also enables the efficient utilization of resources such as water, electricity, and other things. An IoT smart farming solution is a system built to monitor crop fields with the help of sensors (crop health, temperature, humidity, light, soil moisture, etc.) and an automated irrigation system. These sensors monitor light, humidity, temperature, and crop health. Farmers can monitor the fields' conditions from any location. They can also choose between manual and automated processes to carry out the necessary actions in response to the data. Compared to traditional farming methods, precision agriculture is significantly more productive.

The IoT has played a critical role in increasing production and expanding agricultural product markets. Investigating the IoT's impact on companies' performance is a critical task. Because of the wide variety of sensors that are currently available, the possibilities for IoT applications in the olive oil industry are almost limitless. The IoT has played a critical role in increasing production and expanding agricultural product markets. In the olive oil industry, it is possible to improve the supply chain process from raw materials within a plant to product distribution to customers and businesses using IoT technologies. Previous studies have investigated the impact of the IoT on the performance of industries, but this issue has not been explored in the olive oil industry until now.

In this study, we proposed a model based on seven hypotheses. The results of the data analysis, conducted using the supervised learning technique, confirmed all of the hypotheses. A direct relationship between the input variables and the output variables was discovered. The results demonstrated a direct relationship between the supply chain improvement caused by the implementation of the IoT and company performance in the olive oil industry. Furthermore, increasing demand planning, manufacturing, transportation, customer service, warehousing, and inventory management improved supply chain performance in the olive oil industry through improvements in demand planning, manufacturing, transportation, customer service, warehousing, and inventory management.

Moreover, in the olive oil industry, various processes can be employed by IoT technologies in the transformation of raw products into food products. The best results are obtained by taking into account both efficiency and the desired quality of the final food product. The production of high-quality extra virgin olive oil, for example, necessitates the optimization of various production steps such as olive handling and harvesting, milling, and the use of modern IoT technologies to control process conditions. To avoid process failures and maintain the highest possible quality in the final olive oil products, a high level of control by IoT technologies over standard operating conditions can be significant. In addition, the duration of malaxation and temperature can have an impact on olive oil quality [87]. Thus, IoT-based technologies can be used to enhance extra virgin olive oil production without having an adverse effect on the quality indicators.

8. Conclusions

In this study, we examined the enhancement of the olive oil industry. We developed a new method to investigate the IoT's role in improving olive oil companies' performance. The method was developed using clustering and decision trees. The data for this study were collected from respondents with knowledge regarding the integration of new technologies into the industry. The data were clustered, and decision trees were implemented to predict the olive oil companies' performance according to the factors influencing the supply chain. The model was implemented in two stages. In the first stage, the models learned how to find the relationships between demand planning, manufacturing, transportation, customer service, warehousing and inventory management, and supply chain performance. The relationship between supply chain performance and company performance was evaluated in the second stage. The method was evaluated in these two stages and compared using decision trees, an ANN, and an ANFIS. The methods were compared using RMSE, MAE, and the coefficient of determination. The results showed that the SOM + decision trees method outperformed the other machine learning techniques in terms of the RMSE, MAE, and coefficient of determination.

Limitation and Future Work

This study has some limitations. First, the method was developed using SOM clustering and decision trees without an optimization technique. The SOM method can be developed with optimization techniques such as particle swarm optimization (PSO) [88] to discover the clusters in the data more effectively. In addition, ensemble-learning approaches can improve the efficiency of decision trees [89]. Second, in this study, we investigated the relationships between supply chains and olive oil companies' performance. The model could be further improved by including other factors, such as competitive advantages and financial aspects of performance. Furthermore, the results could be further developed to account for the barriers to implementing IoT in olive oil companies, specifically, the barriers in the context of privacy and security related to the implementation of the IoT by olive oil companies.

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Appendix A

Table A1. The frequency of responses for each factor in the clusters.

		Clusters				
		Cluster n1 Cluster n2 Cluster n3 Cluster n4 Cluster				
		Count	Count	Count	Count	Count
Domond planning	1	0	0	48	19	57
Demand planning	2	0	0	44	38	36

				Clusters		<u></u>	
		Cluster n1	Cluster n2	Cluster n3	Cluster n4	Cluster n5	
		Count	Count	Count	Count	Count	
	3	1	28	26	20	8	
	4	25	53	0	20	3	
	5	42	63	0	20	1	
Manufacturing	1	1	27	2	59	39	
	2	0	23	11	33	27	
	3	3	39	33	20	17	
	4	24	34	35	5	10	
	5	40	21	37	0	12	
	1	1	17	9	31	47	
	2	2	19	17	29	34	
Transportation	3	2	46	35	20	10	
	4	25	38	26	22	9	
	5	38	24	31	15	5	
	1	0	22	17	35	49	
	2	2	26	25	24	36	
Customer service	3	2	42	27	16	14	
	4	22	21	25	23	2	
	5	42	33	24	19	4	
	1	0	20	8	41	48	
	2	3	25	12	33	34	
Warehousing	3	1	51	29	25	14	
	4	26	27	30	15	6	
	5	38	21	39	3	3	
	1	0	18	21	11	57	
	2	2	26	28	29	38	
Inventory	3	3	44	29	26	7	
management	4	22	28	23	23	3	
	5	41	28	17	28	0	
	1	0	0	0	0	37	
	2	0	3	30	113	68	
Supply chain	3	0	141	88	4	0	
performance	4	35	0	0	0	0	
	5	33	0	0	0	0	
	1	0	0	0	0	22	
	2	0	0	3	55	56	
Company	3	0	62	79	62	27	
performance	4	21	82	36	0	0	
	5	47	0	0	0	0	

Table A1. Cont.

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